EXHIBIT 6 (PUBLIC)

RAI Strategic Holdings, Inc.

and

R.J. Reynolds Vapor Company

V.

Altria Client Services LLC,
Philip Morris USA, Inc.,
and Philip Morris Products S.A.

Civil Action No. 1:20-cv-00393-LO-TC

Amended and Supplemental Opening Expert Report of Paul K. Meyer

TM Financial Forensics, LLC
April 26, 2021



("Pros") including long battery life, small device, and sleek design, all of which I understand are enabled by RJRV's use of the technology claimed in the '545 Patent.

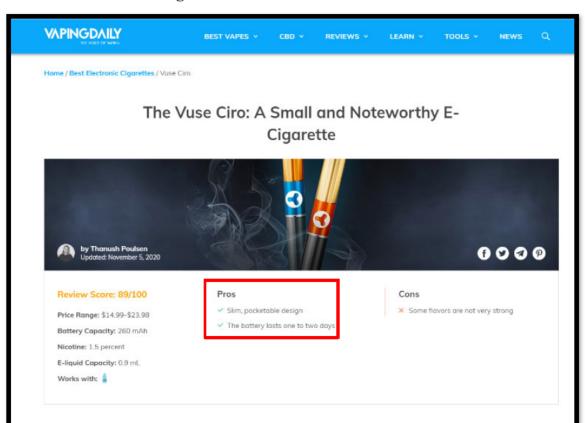


Figure 14: VUSE Ciro Review⁶¹⁹

422. Finally, I understand that the parties agree that JUUL practices the '545 Patent. For example, Reynolds admitted in response to a request for admission "that JUUL makes, uses, sells, offers for sale, and/or imports into the United States and has made, used, sold, offered for sale, and/or imported into the United States one or more Products that practices one or more claims of the '545 Patent as those claims are construed and asserted by Defendants." Reynolds also stated in a response to an interrogatory that JUUL "utilizes pulse width modulation to operate a lithium ion battery within its manufacturer's

⁶²⁰ RAI Strategic Holdings, Inc. and R.J. Reynolds Vapor Company's Objection and Responses to Altria Client Services LLC, Philip Morris USA, Inc., and Philip Morris Products S.A.'s Third Set of Requests for Admission (Nos. 108-115), January 4, 2021: pp. 4-7. See also, RAI Strategic Holdings, Inc. and R.J. Reynolds Vapor Company's First Supplemental Responses to Altria Client Services LLC, Philip Morris USA, Inc., and Philip Morris Products S.A.'s Third Set of Requests for Admission (Nos. 108-111), March 29, 2021: pp. 2-6.



⁶¹⁹ https://vapingdaily.com/best-electronic-cigarettes/vuse-ciro-review/: DEF_PUB_EDVA000026007-015 (at 008) (Annotations added).

specifications, and practices the '545 patent as Defendants construe and assert the claims of that patent, including, for example, claim 1."621 Further, I understand from Mr. McAlexander that the JUUL device practices the '545 Patent.622 That both parties agree that the current E-Vapor market leader (JUUL) uses the technology claimed in the '545 Patent is further evidence that the '545 patented technology is fundamentally important and valuable to consumers.623 Moreover, if Reynolds did not take a license to the '545 Patent and was unable to use the technology claimed in the '545 Patent, it would not be able to achieve the benefits described above.

- 423. Reynolds has also asserted that MarkTen, MarkTen XL, MarkTen Elite, and Green Smoke "used pulse width modulation to operate lithium ion batteries within their manufacturers' specifications, and practiced one or more claims of the '545 patent." I also understand from Mr. McAlexander that MarkTen, MarkTen XL, and MarkTen Elite practiced the 545 Patent. Again, that Reynolds believes that Nu Mark used the technology claimed in the '545 Patent is further indication that the '545 patented technology is fundamentally important and valuable.
- 424. In conclusion, as discussed above, the technology claimed in the '545 Patent is important, valuable, and a significant improvement over the prior art. Accordingly, *Georgia-Pacific* factors 9 and 10 place very significant upward pressure on the royalty for the '545 Patent, including

622 Based on discussions with Mr. McAlexander.
623 (23 : ALTRIA_IQOS_EDVA0000019177-232 (at 202);

1. ALTRIA_IQOS_EDVA0000018233-280 (at 264);
1. ALTRIA_IQOS_EDVA0000018408-478 (at 458).

⁶²⁴ RAI Strategic Holdings, Inc. and R.J. Reynolds Vapor Company's Objection and Responses to Altria Client Services LLC, Philip Morris USA, Inc., and Philip Morris Products S.A.'s Seventh Set of Interrogatories (Nos. 27-28), January 4, 2021: pp. 7-8. *See also* November 20, 2020 letter from John M. Michalik to Jennifer Koh, Esq, re: RAI Strategic Holding, Inc. v. Altria Client Services LLC, No: 1:20-cv-00393-LO-TCB (E.D. Va.). Based on discussions with Mr. McAlexander. *See also*, RAI Strategic Holdings, Inc. and R.J. Reynolds Vapor Company's First Supplemental Response to Altria Client Services LLC, Philip Morris USA, Inc., and Philip Morris Products S.A.'s Seventh Set of Interrogatories (No. 28), March 29, 2021: pp. 4-6; RAI Strategic Holdings, Inc. and R.J. Reynolds Vapor Company's Objections and Response to Altria Client Services LLC, Philip Morris USA, Inc., and Philip Morris Products S.A.'s Fifth Set of Requests for Admission (Nos. 264-287), April 2, 2021: pp. 7-11.



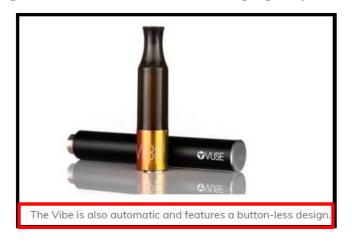
⁶²¹ RAI Strategic Holdings, Inc. and R.J. Reynolds Vapor Company's Objection and Responses to Altria Client Services LLC, Philip Morris USA, Inc., and Philip Morris Products S.A.'s Seventh Set of Interrogatories (Nos. 27-28), January 4, 2021: pp. 7-8. November 20, 2020 letter from John M. Michalik to Jennifer Koh, Esq, re: RAI Strategic Holding, Inc. v. Altria Client Services LLC, No: 1:20-cv-00393-LO-TCB (E.D. Va.).

Figure 22: Screenshot of Vibe on RJRV's Website⁶⁷⁹



457. Third-party industry websites have also touted the benefits of the technology claimed in the '374 Patent. For example, as shown in **Figure 23**, VapingDaily.com highlighted "automatic" puff detection in and the "button-less" design of the VUSE Solo and Vibe.

Figure 23: Screenshot of Vibe on VapingDaily.com⁶⁸⁰



458. Finally, I understand that Reynolds contends that the "JUUL Device" practices the '374 Patent. For example, Reynolds admitted in response to a request for admission "that

⁶⁸⁰ https://vapingdaily.com/best-electronic-cigarettes/vuse-solo-review/: DEF_PUB_EDVA000026060-078 (at 066) (Annotations added).



https://vusevapor.com/devices: DEF_PUB_EDVA000026098-100 (at 100) (Annotations added). The VUSE website similarly advertises "draw-activated vaping" for the Ciro: https://vusevapor.com/ciro-complete-kit: https://vusevapor.com/ciro-complete-kit: DEF_PUB_EDVA000026087-090 (at 088).

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