EXHIBIT O

UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF VIRGINIA Alexandria Division

RAI STRATEGIC HOLDINGS, INC. and R.J. REYNOLDS VAPOR COMPANY,

Plaintiffs and Counterclaim Defendants,

v.

ALTRIA CLIENT SERVICES LLC; PHILIP MORRIS USA, INC.; and PHILIP MORRIS PRODUCTS S.A.,

Defendants and Counterclaim Plaintiffs.

Case No.: 1:20cv00393-LO-TCB

PLAINTIFFS RAI STRATEGIC HOLDINGS, INC. AND R.J. REYNOLDS VAPOR COMPANY'S SECOND SET OF REQUESTS FOR ADMISSION TO DEFENDANTS ALTRIA CLIENT SERVICES LLC, PHILIP MORRIS USA, INC., AND PHILIP MORRIS PRODUCTS S.A. (NOS. 16–52)

Pursuant to Federal Rules of Civil Procedure 26 and 36, Plaintiffs RAI Strategic Holdings, Inc. ("RAI") and R.J. Reynolds Vapor Company ("RJRV") (collectively, "Plaintiffs"), by their undersigned attorneys, hereby request Defendants Altria Client Services LLC ("ACS"), Philip Morris USA, Inc. ("PM USA"), and Philip Morris Products S.A. ("PMP") (collectively, "Defendants") separately answer each request for admission set forth below in accordance with the Definitions and Instructions contained herein, and serve such documents on Plaintiffs' counsel, Jones Day, 901 Lakeside Avenue, Cleveland, Ohio 44114, within the time prescribed by the Federal Rules of Civil Procedure.

DEFINITIONS

1. "ACS" shall each mean and refer to Altria Client Services LLC, including without limitation all of its corporate locations, and all predecessors, predecessors-in-interest, and all past



REQUEST NO. 22

Admit that a heater assembly comprising a coil of heater wire wound around an elongate wick soaked in liquid aerosol-forming substrate was known in the prior art before the earliest priority date of the '556 Patent.

REQUEST NO. 23

Admit that use of a lithium ion battery necessarily damages the battery.

REQUEST NO. 24

Admit that use of a lithium ion battery does not necessarily damage the battery.

REQUEST NO. 25

Admit that limiting the discharge of current from a lithium ion battery necessarily prevents damage to the battery.

REQUEST NO. 26

Admit that limiting the discharge of current from a lithium ion battery does not necessarily prevent damage to the battery.

REQUEST NO. 27

Admit that U.S. Patent No. 5,372,148 ("McCafferty") qualifies as prior art to the '545 patent under 35 U.S.C. § 102(b) (pre-AIA).

REQUEST NO. 28

Admit that U.S. Patent No. 4,947,874 ("Brooks") qualifies as prior art to the '545 patent under 35 U.S.C. § 102(b) (pre-AIA).

REQUEST NO. 29

Admit that PM USA is the successor in interest to Philip Morris Incorporated with respect to the '545 patent.



REQUEST NO. 30

Admit that neither the inventors of the '545 patent nor Philip Morris Incorporated disclosed U.S. Patent No. 5,372,148 ("McCafferty") to the U.S. Patent and Trademark Office in the prosecution of the '545 patent.

REQUEST NO. 31

Admit that neither the inventors of the '545 patent nor Philip Morris Incorporated disclosed U.S. Patent No. 4,947,874 ("Brooks") to the U.S. Patent and Trademark Office in the prosecution of the '545 patent.

REQUEST NO. 32

Admit that either the inventors of U.S. Patent No. 5,372,148 ("McCafferty") or Philip Morris Incorporated disclosed U.S. Patent No. 4,947,874 ("Brooks") to the U.S. Patent and Trademark Office in the prosecution of U.S. Patent No. 5,372,148 ("McCafferty").

REQUEST NO. 33

Admit that Philip Morris Incorporated was aware of U.S. Patent No. 5,372,148 ("McCafferty") during the prosecution of the '545 patent.

REQUEST NO. 34

Admit that Philip Morris Incorporated was aware of U.S. Patent No. 4,947,874 ("Brooks") before the filing of the '545 patent.

REQUEST NO. 35

Admit that the word "flexible" does not appear in application No. PCT/IB2010/052949.

REQUEST NO. 36

Admit that the '265 Patent does not disclose dimensions of a cross-section of a cigarette.

REQUEST NO. 37



Dated: September 23, 2020

Stephanie E. Parker JONES DAY

1420 Peachtree Street, N.E.

Suite 800

Atlanta, GA 30309

Telephone: (404) 521-3939 Facsimile: (404) 581-8330 Email: separker@jonesday.com

Anthony M. Insogna

JONES DAY

4655 Executive Drive

Suite 1500

San Diego, CA 92121

Telephone: (858) 314-1200 Facsimile: (844) 345-3178

Email: aminsogna@jonesday.com

William E. Devitt JONES DAY 77 West Wacker Suite 3500

Chicago, IL 60601

Telephone: (312) 269-4240 Facsimile: (312) 782-8585 Email: wdevitt@jonesday.com

Sanjiv P. Laud JONES DAY

90 South Seventh Street

Suite 4950

Minneapolis, MN 55402 Telephone: (612) 217-8800 Facsimile: (844) 345-3178 Email: slaud@jonesday.com Respectfully submitted,

/s/ David M. Maiorana

David M. Maiorana (VA Bar No. 42334)

Ryan B. McCrum JONES DAY

901 Lakeside Avenue Cleveland, OH 44114

Telephone: (216) 586-3939 Facsimile: (216) 579-0212

Email: dmaiorana@jonesday.com Email: rbmccrum@jonesday.com

John J. Normile JONES DAY 250 Vesey Street New York, NY 10281 Tel: (212) 326-3939 Fax: (212) 755-7306

Email: jjnormile@jonesday.com

Alexis A. Smith JONES DAY

555 South Flower Street

Fiftieth Floor

Los Angeles, CA 90071 Telephone: (213) 243-2653 Facsimile: (213) 243-2539 Email: asmith@jonesday.com

Charles B. Molster , III (VA Bar No. 23613) The Law Offices of Charles B. Molster III PLLC

2141 Wisconsin Ave., N.W., Suite M

Washington, DC 20007 Telephone: (703) 346-1505 Email: cmolster@molsterlaw.com

Counsel for Plaintiffs RAI Strategic Holdings, Inc. and R.J. Reynolds Vapor Company

