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IN THE UNITED STATES DISTRICT COURT 1 2 FOR THE EASTERN DISTRICT OF TEXAS 3 MARSHALL DIVISION AGIS SOFTWARE DEVELOPMENT LLC) (4 5 PLAINTIFF) (6) (CIVIL DOCKET NO. 7 2:17-CV-516-JRG) (8 VS.) (MARSHALL, TEXAS 9) (MARCH 27, 2018 10 APPLE INC.) (DEFENDANT 11) (10:29 A.M. 12 MOTION HEARING 13 BEFORE THE HONORABLE CHIEF JUDGE RODNEY GILSTRAP 14 UNITED STATES DISTRICT JUDGE 15 **APPEARANCES:** FOR THE PLAINTIFF: (See Attorney Attendance Sheet docketed 16 in minutes of this hearing.) 17 18 FOR THE DEFENDANT: (See Attorney Attendance Sheet docketed in minutes of this hearing.) 19 20 COURT REPORTER: Shelly Holmes, CSR, TCRR Official Court Reporter United States District Court 21 Eastern District of Texas Marshall Division 22 100 E. Houston 23 Marshall, Texas 75670 (903) 923-7464 24 25 (Proceedings recorded by mechanical stenography, transcript produced on a CAT system.)

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COURT SECURITY OFFICER: All rise. 1 2 THE COURT: Be seated, please. All right. This is the time set for oral argument 3 4 in regard to a pending motion to transfer under Section 5 1404(a). This is in the AGIS Software Development versus Apple case. This is Civil Action 2:17-CV-516. 6 7 Let me ask for announcements at this time. What says the Plaintiff, AGIS Software? 8 9 MR. FABRICANT: Your Honor, Alfred Fabricant for 10 the Plaintiff. Also with me, Peter Lambrianakos, Vincent 11 Rubino, and Sam Baxter. The Plaintiff is ready to proceed, 12 Your Honor. 13 THE COURT: All right. Thank you. What's the 14 announcement for Apple? 15 MR. GILLAM: Your Honor, for Apple, Gil Gillam, 16 Michael Stadnick, Kerri-Ann Limbeek, and with Apple is Ryan 17 Moran, and we're ready to proceed, Your Honor. 18 THE COURT: Okay. Thank you. 19 Well, I've reviewed the briefing counsel. This is 20 Apple's motion. So I'll hear argument from Apple first from 21 the podium. 22 MR. STADNICK: Good morning, Your Honor. May it 23 please the Court. 24 THE COURT: Good morning. 25 MR. STADNICK: Mike Stadnick for Apple. I'd like

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1 to touch just very briefly on some procedural context before
2 I address the relevant transfer factors.

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AGIS Software, the Plaintiff in this case, filed this infringement action in June of last year. Three weeks before filing this suit, AGIS Software didn't even exist. The patents-in-suit, however, did, at least four out of five of them, and they were owned at the time by a company called AGIS, Inc.

9 AGIS, Inc., is a Florida company. It's been a 10 Florida company for over 10 years, incorporated there, 11 headquartered there. Its chief employees, including its 12 executives, are located there. And it, in fact, chose to 13 file patent infringement litigation on related patents on 14 similar products in that venue when it first started 15 enforcing its patents a few years ago in 2014.

16 In June of this year, when AGIS decided to set its 17 sights on Apple, there were two places where it clearly 18 would have been convenient for at least one of the 19 Defendants to proceed with lit -- excuse me, the parties to 20 proceed with litigation. One was obviously Southern 21 California. That is AGIS's backyard, again, the site of its 22 headquarters and the place where it had originally chosen to 23 pursue similar patent litigation.

As it turns out, the litigation that AGIS had filed in Florida against a company called Life360 went poorly for

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AGIS. They wound losing a jury verdict, which was affirmed
 on appeal, and they wound up having an award of attorney
 fees against them.

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Perhaps for that reason, when AGIS decided to
pursue litigation against Apple, it decided not to proceed
in the forum that objectively would have been more
convenient for AGIS, which is Southern Florida.

8 That brings us to the second forum that would have clearly been convenient for at least one of the litigants in 9 10 this action, which is the Northern District of California 11 where Apple is headquartered, where all the accused products 12 in this case were designed and development, where the source 13 code for these products resides, the documents related to 14 the development of those products, and where the engineers 15 and business people who are familiar with the issues in this case reside. 16 17 Counsel, I'm happy to hear a brief overview, but --18 MR. STADNICK: Sure.

19 THE COURT: -- I think the Court's better served by 20 getting into the specific private and public convenience 21 factors.

22 MR. STADNICK: Absolutely, Your Honor. The point I 23 was just trying to make is that AGIS had an opportunity if 24 it was particularly interested in serving its own 25 convenience to file this case in its backyard and chose not

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