

ESTTA Tracking number: **ESTTA1261140**

Filing date: **01/20/2023**

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE  
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding no.	92080108
Party	Defendant Sonictel, Inc.
Correspondence address	CHARLES P LAPOLLA PHILLIPS NIZER LLP 485 LEXINGTON AVENUE 14TH FLOOR NEW YORK, NY 11598 UNITED STATES Primary email: clapolla@phillipsnizer.com Secondary email(s): hmintz@phillipsnizer.com, kWASHINGTON@phillipsnizer.com 212-841-0564
Submission	Other Motions/Submissions
Filer's name	Charles P. LaPolla
Filer's email	clapolla@phillipsnizer.com, kWASHINGTON@phillipsnizer.com, hmintz@phillipsnizer.com
Signature	/Charles P. LaPolla/
Date	01/20/2023
Attachments	Sonictel - DECLARATION OF KRISTINE GRISSETT in Support of Motion for Summary Judgment - PART 1.pdf(2438204 bytes ) Sonictel - DECLARATION OF KRISTINE GRISSETT - PART 2.pdf(5589821 bytes ) Sonictel - DECLARATION OF KRISTINE GRISSETT - PART 3.pdf(4689128 bytes ) Sonictel - DECLARATION OF KRISTINE GRISSETT - PART 4.pdf(6209022 bytes ) Sonictel - DECLARATION OF KRISTINE GRISSETT - PART 5.pdf(2109251 bytes ) Sonictel - DECLARATION OF KRISTINE GRISSETT - PART 6.pdf(2360238 bytes )

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE  
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD**

<hr/> <b>SONIC.NET LLC,</b>	X	Cancellation No.: 92080108
Petitioner,	:	
	:	Registration No.: 5245621
v.	:	
	:	
<b>SONICTEL, INC.,</b>	:	
	:	
Respondent.	:	
<hr/>	X	

**DECLARATION OF KRISTINE GRISSETT**

I, KRISTINE GRISSETT, declare as follows:

1. I am a paralegal employed at Phillips Nizer LLP, counsel for Respondent, Sonictel, Inc., in connection with the above-referenced cancellation proceeding.
2. The facts set forth herein are based upon my personal knowledge and/or a review of my firm's records.
3. On December 9, 2022, January 11, 2023 and January 17, 2023, I accessed multiple Internet websites that advertise, promote or refer to certain products, services and/or business activities and which display or refer to trademarks, service marks, tradename (company names) or other names which consist of or incorporate the word "SONIC."
4. Below is a list of Exhibits attached hereto which set forth of copies of downloads that I made from such websites (the URL and date accessed are found thereon):

Exhibit 1--SONIC WALL;

Exhibit 2--SONIC COMMUNICATIONS;

Exhibit 3--SONIC FOUNDRY;

Exhibit 4--SONIC MOTION MEDIA, INC.;

Exhibit 5--SONIC PIXEL MEDIA;  
Exhibit 6--SONIC WIRELESS;  
Exhibit 7—SONICBOX;  
Exhibit 8—SONICNET;  
Exhibit 9—SONIC;  
Exhibit 10—SONIC VOIP SYSTEMS;  
Exhibit 11--SONIK MESSAGING SYSTEMS;  
Exhibit 12--SUPER SONIC;  
Exhibit 13—SUPERSONIC;  
Exhibit 14—TELESONIC;  
Exhibit 15--THE SONICS BOOM;  
Exhibit 16--THINK SONIC MEDIA;  
Exhibit 17—BLUSONIC;  
Exhibit 18—SONICCLOUD;  
Exhibit 19--SUN SONIC;  
Exhibit 20—NETSONIC;  
Exhibit 21--SONIC COMPUTER;  
Exhibit 22—SONIC BROADBAND LLC.

5. I swear under penalties of perjury that the foregoing is true and correct to my knowledge.

Dated: New York, New York  
January 19, 2023

  
KRISTINE GRISSETT

# EXHIBIT 1





## SECURE WIRELESS ACCESS POINTS

SonicWave Wireless Access Points from SonicWall provide your business with an enhanced user experience by delivering the performance, range and reliability of 802.11ac Wave 2 and 802.11ax technologies. Benefit from advanced, industry-leading security and wireless features. Leverage ease of deployment and management at a low total cost of ownership.

[LIVE DEMO \(/PRODUCTS/SECURE-WIRELESS/LIVE-DEMO/\)](/PRODUCTS/SECURE-WIRELESS/LIVE-DEMO/)

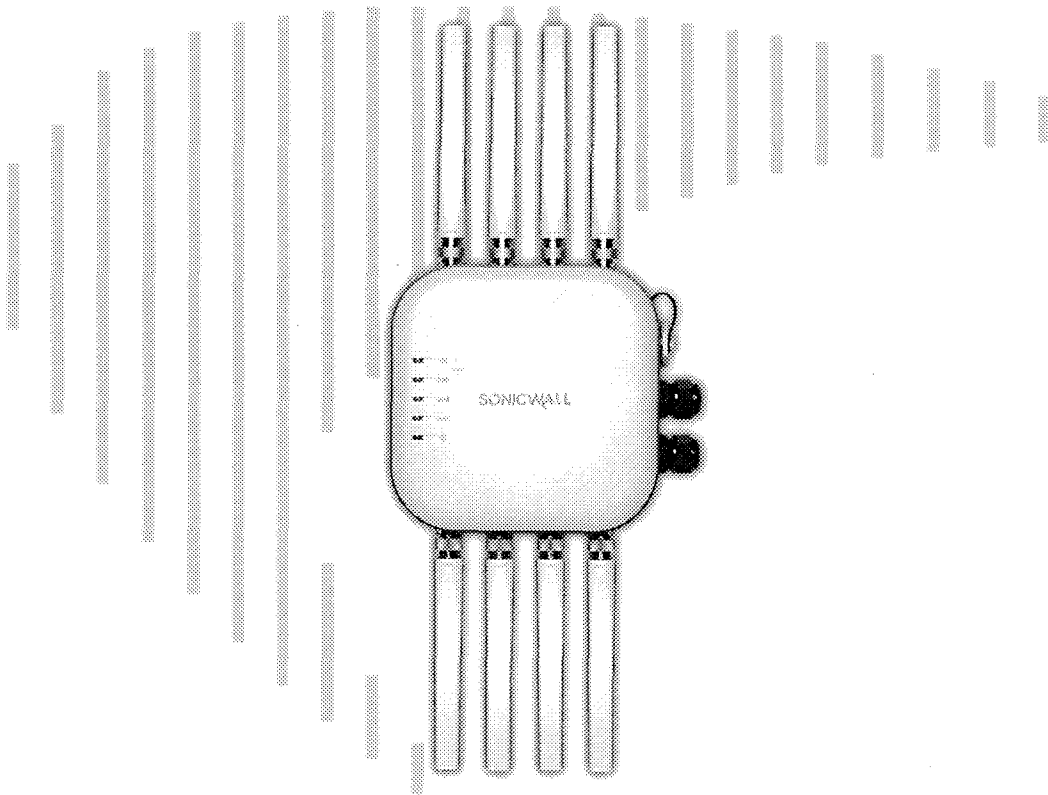
[HOW TO BUY \(/CUSTOMERS/CONTACT-SALES/\)](/CUSTOMERS/CONTACT-SALES/)

### SonicWave 600 Series Access Points

Ideal in complex multi-device situations, the 600 Series boosts wireless performance with the power of ultra-high-speed Wi-Fi 6. With this series, you gain 'always-on, always-secure' access point operations across complex enterprise environments while simplifying the user experience. All SonicWave access points are integrated with the cloud-delivered Wireless Network Manager (WNM).

[LEARN MORE \(/RESOURCES/DATASHEET/SONICWAVE-600-SERIES-WIRELESS-ACCESS-POINTS/\)](/RESOURCES/DATASHEET/SONICWAVE-600-SERIES-WIRELESS-ACCESS-POINTS/)

Did you know SonicWall has new Wi-Fi 6 solutions?



## SonicWave 400 Series Access Points

Perfect for outdoor environments, the 400 Series operates with 802.11ac Wave 2 technology for high performance, maximum range and reliability. The series is also fully integrated with SonicWall's Wireless Network Manager (WNM) and our next-generation firewalls for secure wireless traffic safe from threats.

<https://www.sonicwall.com/products/secure-wireless/>

**LEARN MORE (/RESOURCES/DATASHEET/SONICWAVE-4320-OUTDOOR-WIRELESS-ACCESS-POINTS/)**

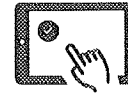
## Features & Benefits

This next generation of wireless access points includes important features that make it easy to deploy, secure, manage and scale your enterprise networks, all at a low total cost of ownership.



### Security

Best-in-class, end-to-end wireless security includes Capture ATP and content filtering services. Provide WPA3 security on your Wi-Fi network with SonicWave access points.



### User Experience

SonicWall's SonicWave 600 series access points provide a superior user experience with 802.11ax support, fast roaming and auto channel selection.



### Simplified Onboarding & Management

Take advantage of Zero-Touch Deployment powered by SonicExpress mobile app for easy registration and onboarding.



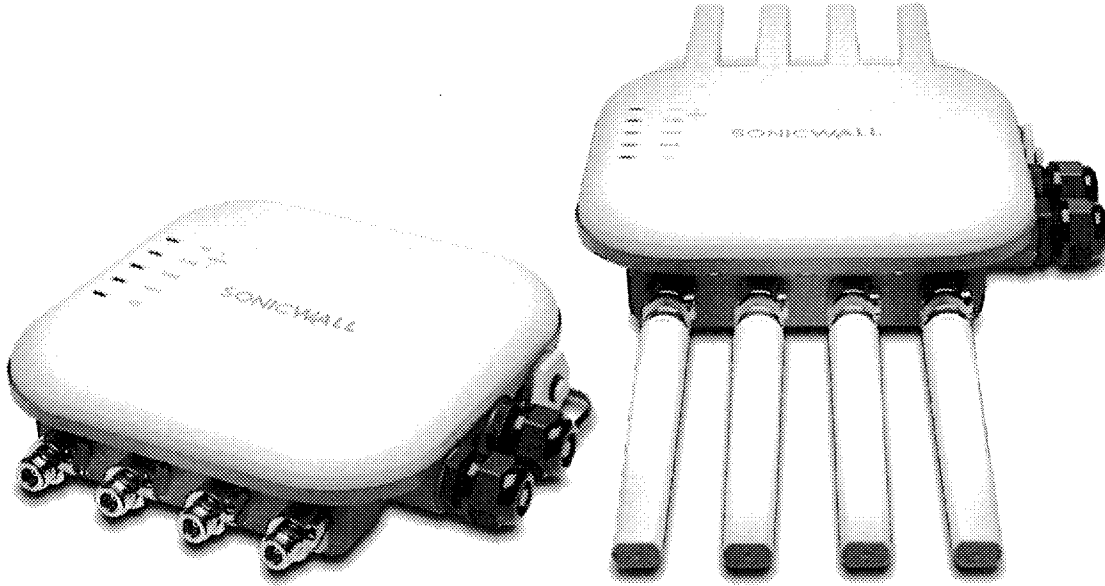
### Longer Battery Life

Target Wake Time provides better power management, resulting in longer battery life for mobile devices.

## SonicWave Series Access Points

The SonicWave Series Access Points provide best-in-class Wi-Fi technology with the ultimate in end-to-end security.

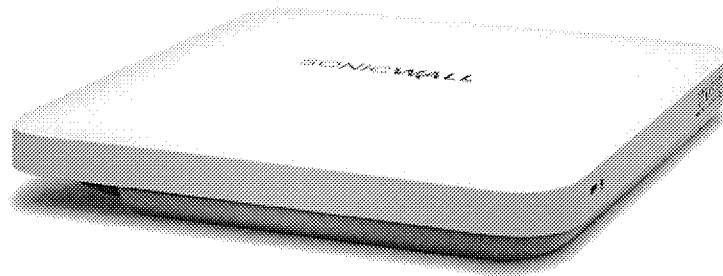
<https://www.sonicwall.com/products/secure-wireless/>



### **SonicWave 432o**

The SonicWave 432o Access Point offers comprehensive threat prevention and centralized management with outstanding overall performance and range. The SonicWave 432o Access Point is designed to withstand rough outdoor conditions and protect against dust and water immersion.

(products/secure-wireless/)  
**Learn More**  
series)



### **SonicWave 600 Series**

The SonicWave 600 series access points use the 802.11ax standard, the most advanced technology available. Ideal for complex environments, they enable delivery of exceptional performance, including better throughput, power management, and power control methods, with a low total cost of ownership.

<https://www.sonicwall.com/products/secure-wireless/>

(products/secure-  
**Learn More**  
series/)

## Featured Access Points

SonicWall's SonicWave 600 series access points can be mounted on the ceiling indoors, while the 432o is an outdoor access point that is ruggedized for harsh conditions and wear.

### Indoor Access Points Ceiling Mounted

(products/secure-  
**SonicWave 621**  
wireless/sonicwave-600-series/)

(products/secure-  
**SonicWave 641**  
wireless/sonicwave-600-series/)

(products/secure-  
**SonicWave 681**  
wireless/sonicwave-600-series/)

### Outdoor Access Points

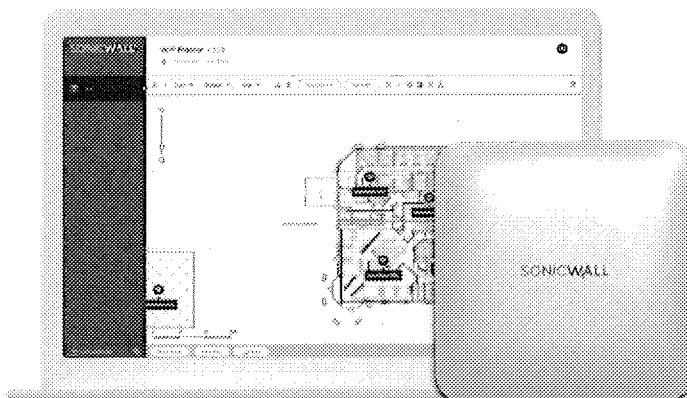
(products/secure-  
**SonicWave 432o**  
wireless/sonicwave-400-series/)



Leverage the ultimate flexibility and reliability of the cloud. SonicWall Wireless Network Manager (WNM) is a highly intuitive, scalable and centralized wireless and switching network management system. It unifies multiple tenants, locations and zones, providing integrated management for thousands of SonicWave access points and SonicWall Switches.

From a single pane of glass, WNM is capable of delivering rich analytics, powerful features and simplified onboarding via the cloud. This cloud-based infrastructure simplifies access, control and troubleshooting capabilities for organizations of any size. Wireless Network Manager can be deployed and accessed across multiple regions from anywhere with an Internet connection, all without the cost of complex overlay management systems.

**(/PRODUCTS/SECURE-WIRELESS/WIRELESS-NETWORK-MANAGER/)**



## WiFi Planner

Elevate your Wi-Fi user experience with the right design prior to Access Point (AP) deployment. WiFi Planner provides comprehensive heat map analysis, granular control and flexibility at no additional cost.

SonicWall WiFi Planner is an intuitive, easy-to-use, advanced wireless site survey tool that enables you to design and deploy a wireless network. The tool allows for customized environmental variables and calculates the optimal positioning by maximizing coverage with the lowest number of access points. WiFi Planner allows for manual placement of APs in the map and automatic placement by the advisor. Use it <https://www.sonicwall.com/products/secure-wireless/>

[LEARN MORE \(/PRODUCTS/SECURE-WIRELESS/WIFI-PLANNER/\)](#)

## Resources

[\(/resources/brief/solution-brief-how-to-streamline-and-automate-your-wireless-network-management/\)](#)

### **SOLUTION BRIEF**

#### **How to Streamline and Automate your Wireless Network Management**

[\(/resources/case-studies/union-leader-corp/\)](#)

### **CASE STUDY**

#### **Union Leader Corp.**

[\(/resources/brief/executive-brief-securing-the-next-wave-of-wireless-2/\)](#)

### **EXECUTIVE BRIEF**

#### **Securing the Next Wave of Wireless**

[SEE ALL RESOURCES \(/RESOURCES/?WPV-WPCF-RESOURCE-LANGUAGE=EN\)](#)

## Customer Testimonials

### UNION LEADER

"SonicWave wireless access points offer excellent performance and security, plus easy deployment and integrated management through our SonicWall firewall."

**Tod Erickson**

IT Director, Union Leader Corporation

[Read Customer Stories](#) (273)

This data was sourced directly from a verified user of SonicWall Inc. by TechValidate.

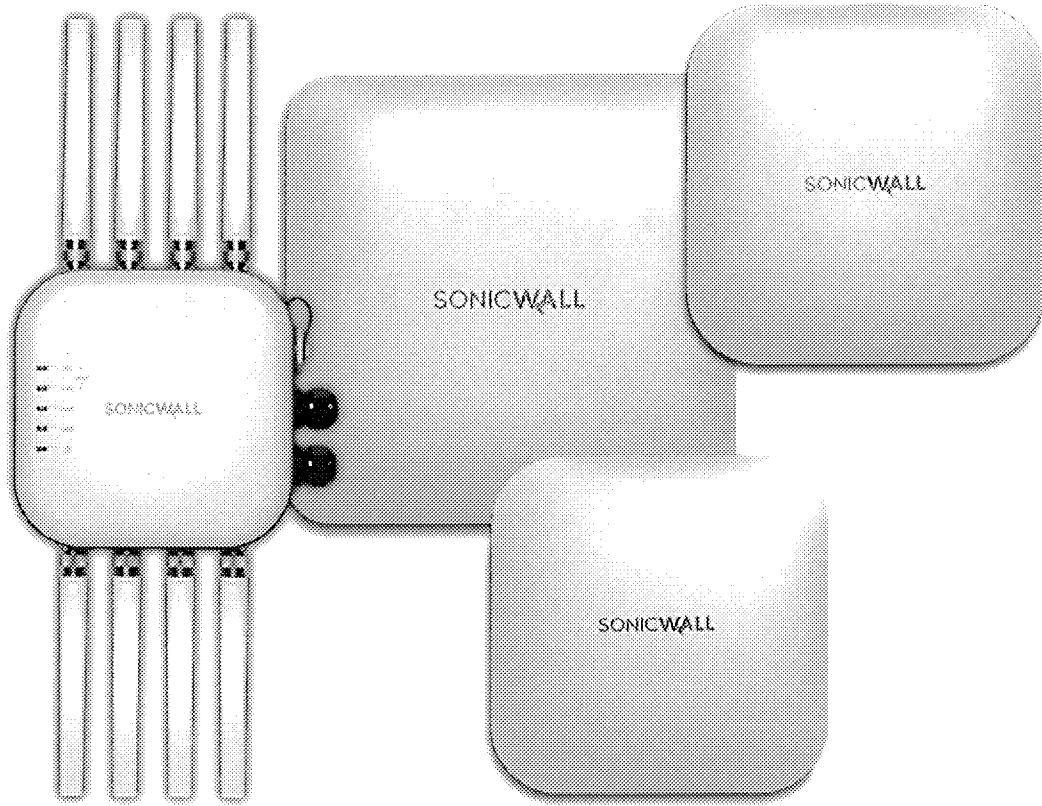


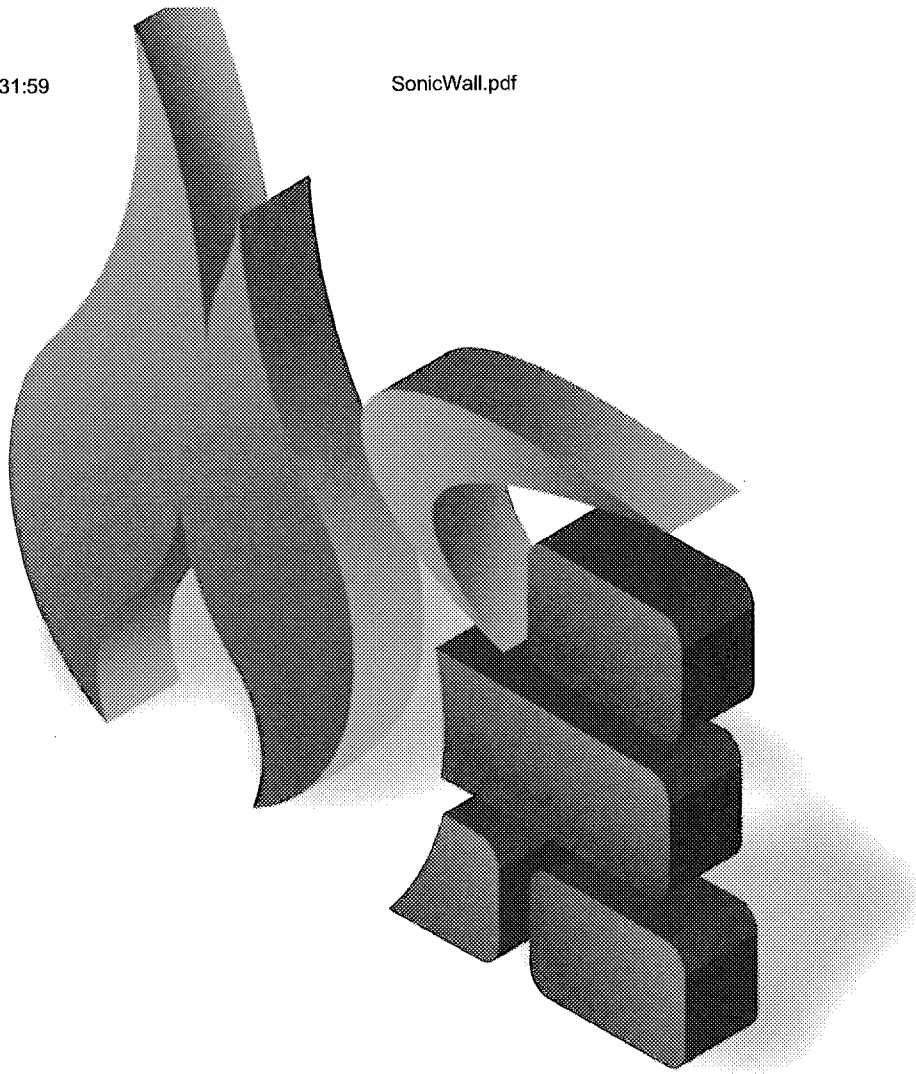
## Contact Sales

Interested in the best-in-class wireless access point products and security? Contact SonicWall today to learn more about our products, pricing and to determine the best solutions for your business.

[\(/CUSTOMERS/CONTACT-SALES/\)](#)







## NETWORK SECURITY FIREWALLS

Advanced threat protection, from small businesses to global enterprises and cloud environments. Discover network

ICSA Labs has given SonicWall a perfect score for the 5th quarter in a row! Want to talk with an exp...



**CONTACT SALES (/CUSTOMERS/CONTACT-SALES/)**



(<https://blog.sonicwall.com/en-us/2020/02/sonicwall-wins-best-utm-security-solution-at-sc-awards-2020/>)



**GLOBAL EXCELLENCE GOLD**  
★★★★★  
([award/54772/](/award/54772/))

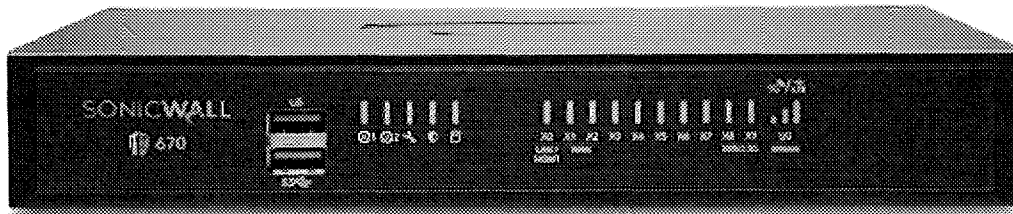


(</news/sonicwall-firewall-achieves-perfect-effectiveness-score-via-netsecopen-lab/%20>)

## Let's Find the Right Firewall for You

Whether you're a small business or a large enterprise, whether in your home or in the cloud, SonicWall next-generation firewalls (NGFW) provide the security, control and visibility you need to maintain an effective cybersecurity posture. SonicWall's award-winning hardware and advanced technology are built into each firewall to give you the edge on evolving threats. With solutions designed for networks of all sizes, SonicWall firewalls are designed to meet your specific security and usability needs, all at a cost that will protect your budget while securing your network.

(</products/firewalls/entry-level/>)

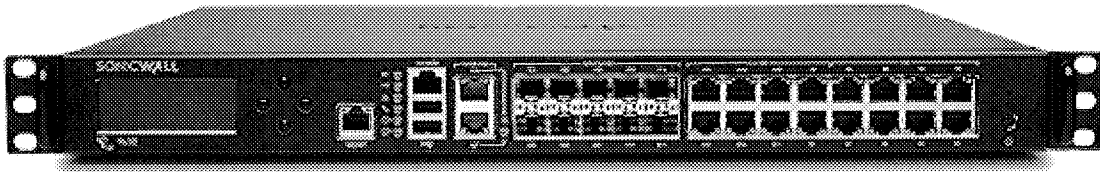


**SMBs & Branches**

**SOHO / TZ Series Firewalls**

<https://www.sonicwall.com/products/firewalls/>

Enterprise-grade protection for your small to mid-size business or branch office.  
(/products/firewalls/mid-range/)

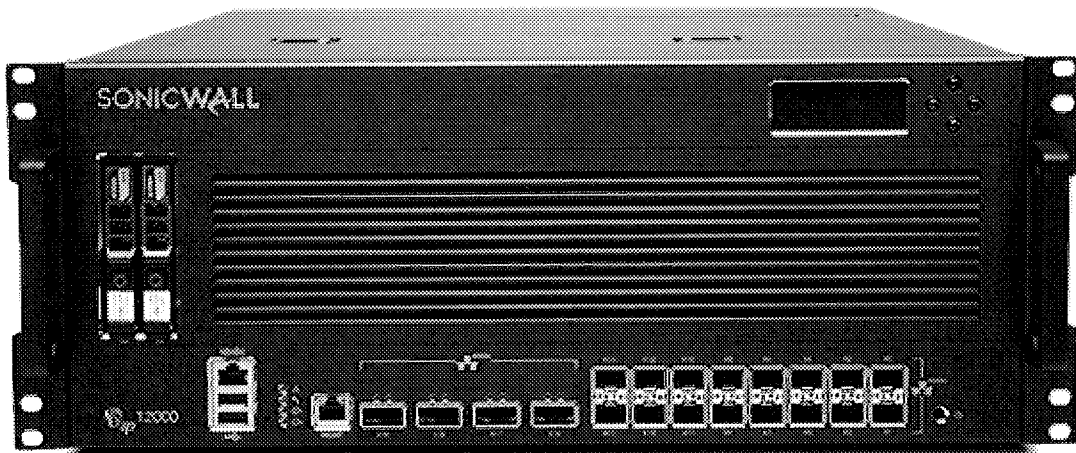


## Mid-Sized Enterprise

### NSa Series Firewalls

Unrivaled threat prevention in a high-performance security platform.

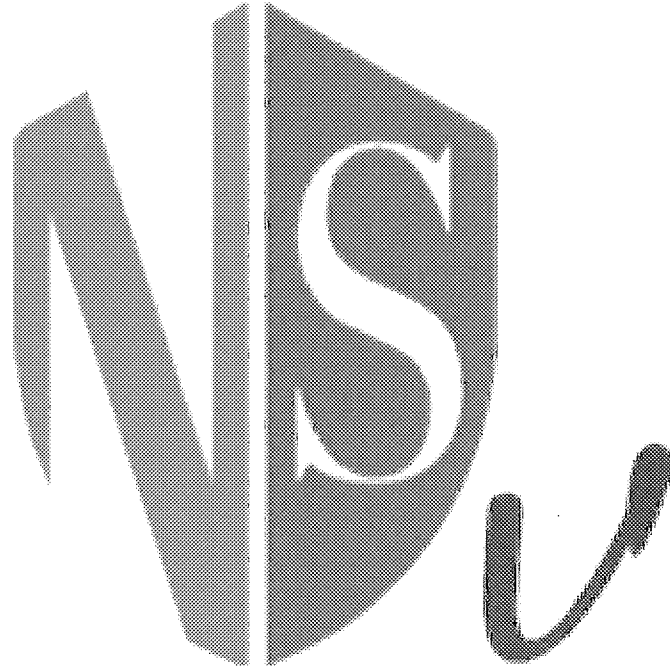
(/products/firewalls/high-end/)



## Large Enterprise

### NSsp Series Firewalls

Scalable security that leverages the power of cloud intelligence and designed for large distributed enterprises, data centers and service providers.



## **Virtual Firewalls**

### **NSv Series Firewalls**

A virtual firewall series that provides next-generation cloud security for hybrid and multi-cloud environments.

## **Centrally Manage Your Firewalls with Network Security Manager**

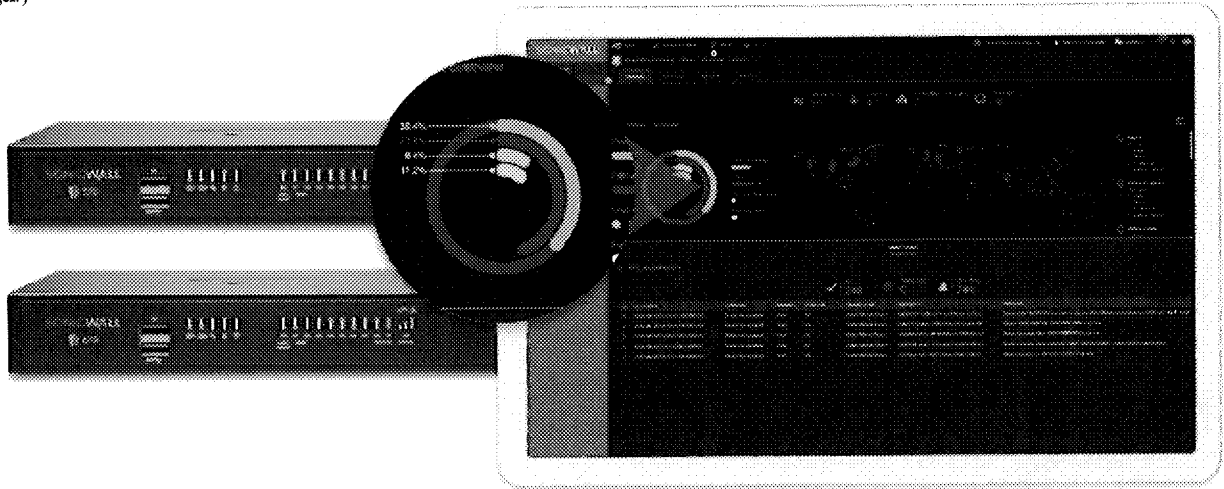
SonicWall Network Security Manager (NSM) gives you everything you need for comprehensive firewall management.

- Onboard and manage dozens or hundreds of firewalls centrally from one interface
- Deploy and administer firewalls remotely with Zero-Touch Deployment
- Simplify set-up with configuration wizards

<https://www.sonicwall.com/products/firewalls/>

- Identify and remedy security risks through detailed analytics and intuitive dashboards
- Quickly and easily deploy new firewalls using custom configuration templates
- Federate security policies globally
- Automate audit-ready reporting

[\(products/management-and-  
reporting/next-generation-  
firewall-manager/\)](#)  
**Learn More**

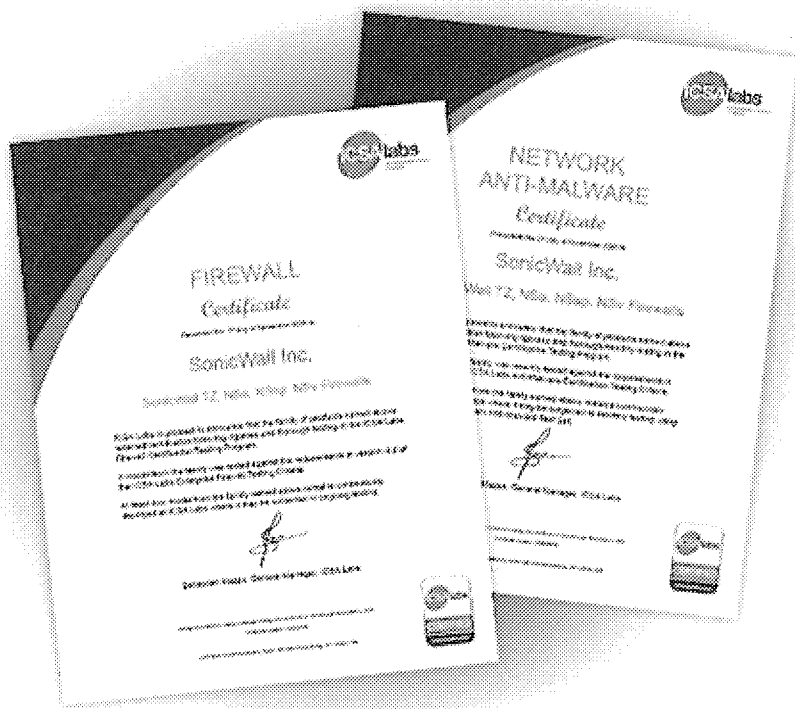


## Trust That's Earned and Certified

For more than 20 years, SonicWall has been committed to continuous independent third-party security testing performed by ICSA Labs — the foremost independent testing agency for network security products.

SonicWall firewalls, combined with our Capture Advanced Threat Protection (ATP) sandbox service, have been awarded ICSA Labs' highest level of firewall, anti-malware and advanced threat defense certifications.

**LEARN MORE (/PRODUCTS/PRODUCT-CERTIFICATIONS/ICSA-LABS/)**

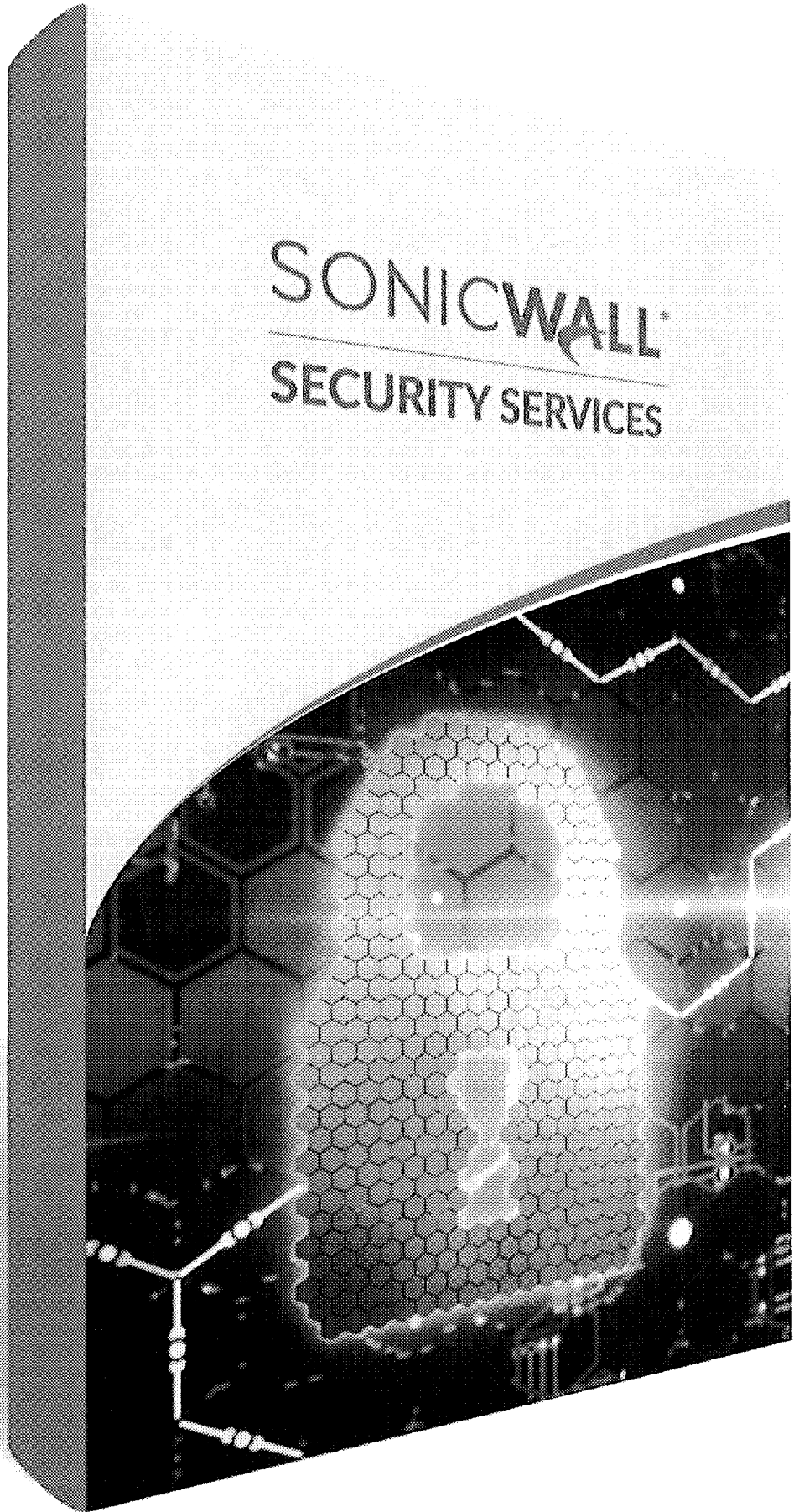


## Firewall Security Services

# SONICWALL<sup>®</sup>

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## SECURITY SERVICES





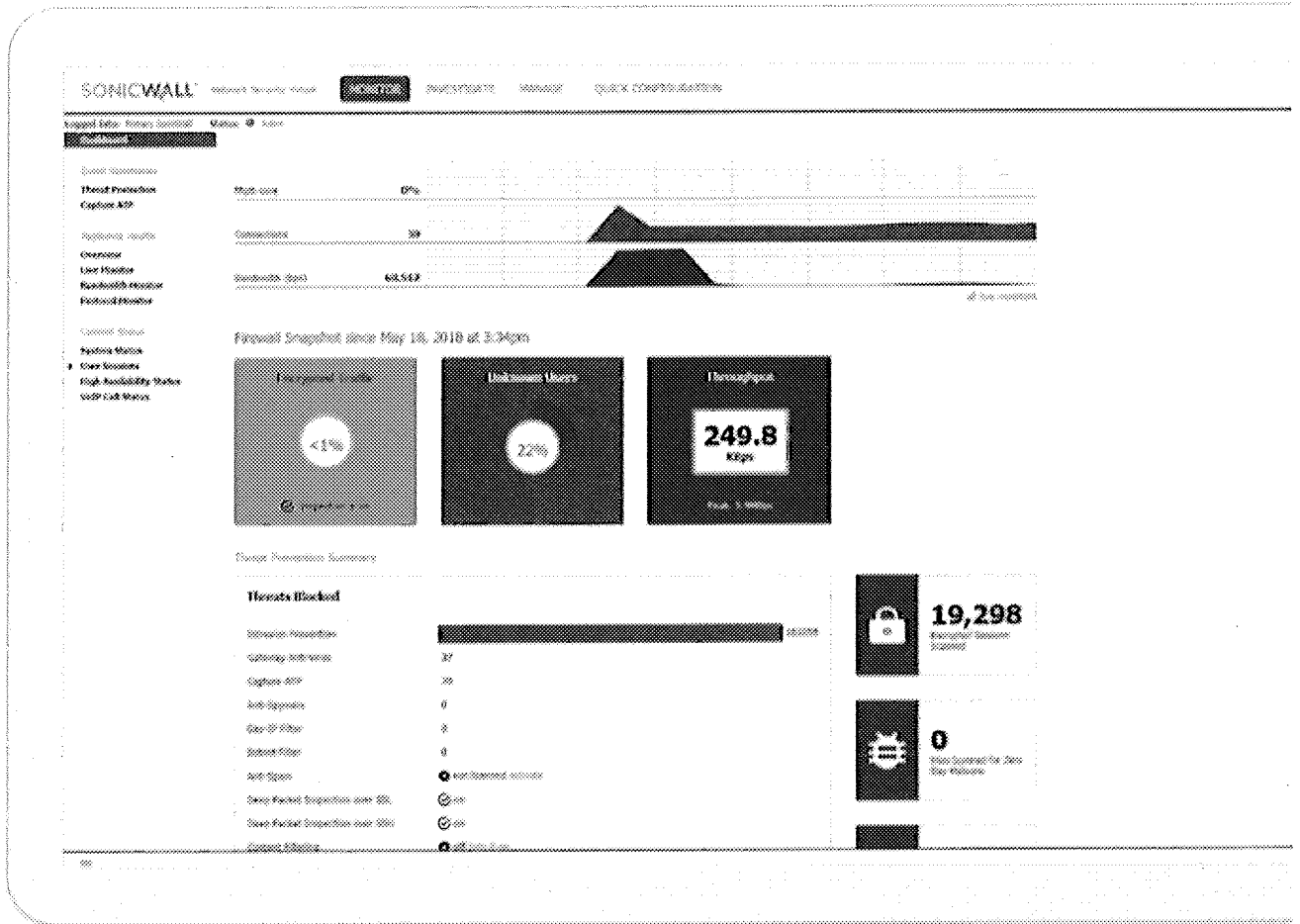
Add additional capabilities to your SonicWall firewall. Choose the Advanced Gateway Security Suite (AGSS) to protect your organization with the full range of security services or customize your strategy with individual options and capabilities to meet your security needs.

- ⦿ **Advanced Gateway Security Suite (AGSS) – Protect your organization with the full suite of security services for SonicWall firewalls.**
- ⦿ **Gateway Security Services – Get real-time protection with gateway anti-virus, anti-spyware, intrusion prevention (IPS) and application intelligence and control.**
- ⦿ **Capture Advanced Threat Protection (ATP) – Defend against unknown and zero-day attacks at the gateway with automated remediation using cloud-based multi-engine sandboxing.**
- ⦿ **Content Filtering Service – Manage access to inappropriate, unproductive, and even illegal and malicious web content.**
- ⦿ **Comprehensive Anti-Spam Service – Remove junk email at the gateway with one-click activation.**

**Learn More**

<https://www.sonicwall.com/products/>

**(/PRODUCTS/FIREWALLS/LIVE-DEMO/)**



## Capture Security Center

Run your entire security ecosystem from one place with Capture Security Center. Our scalable, cloud security management system is a built-in, ready to use component of your SonicWall firewall product.

**Learn More** ([capture security center](#))

## Resources

[\(/resources/on-demand-webcasts/how-to-cross-shop-todays-modern-firewalls/\)](#)

### **ON DEMAND WEBCAST**

#### **How to Cross-Shop Today's Modern Firewalls**

[\(/resources/white-papers/2020-netsecopen-performance-report-for-sonicwall-nsa-4650/\)](#)

### **PERFORMANCE REPORT**

#### **2020 NetSecOPEN Performance Report for SonicWall NSa 4650**

[\(/resources/case-studies/canterbury-school/\)](#)

<https://www.sonicwall.com/products/firewalls/>

**CASE STUDY**

**Canterbury School**

**[SEE ALL RESOURCES \(/RESOURCES/\)](#)**

**Contact us to get in touch with an authorized  
SonicWall SecureFirst partner or SonicWall  
security expert.**

**[\(/CUSTOMER/CONTACT-SALES/\)](#)**



First Name

Last Name

Business Email

Job Level

United States of America

Select region

Company

Where does this information come from?

Postal Code

Phone

Select Product Interest

Comments

SUBMIT

United States

**SALES +1-888-557-6642 (tel:+18885576642)**

Renewals Support

**RENEWALS +1-800-509-1267 (tel:+18005091267)**

<https://www.sonicwall.com/customers/contact-sales/>

Hey there! 🎧 Want to skip the form and talk to one of our experts now?

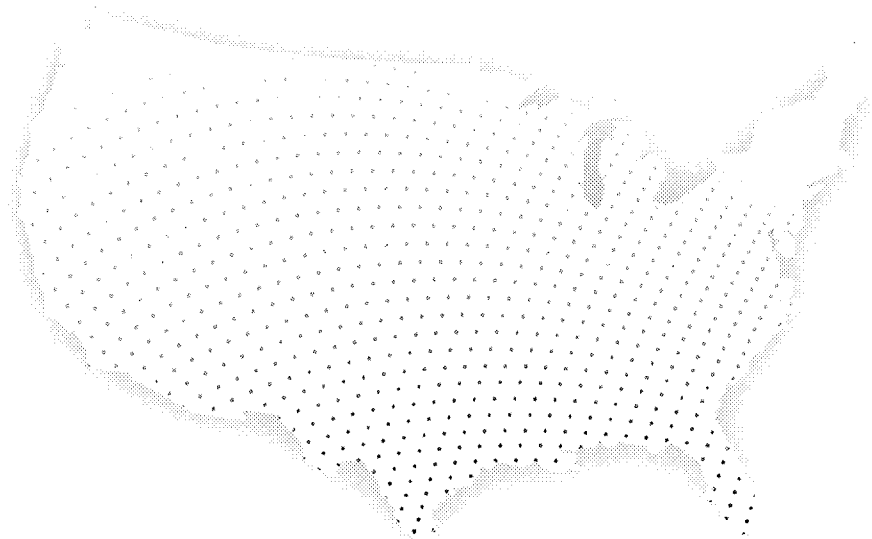


Looking for technical support?  
**SUPPORT** **Visit the Support Portal (/support/)**

Looking for a Partner?  
**PARTNER** **Check out the Partner Locator (/partner-locator/)**

Looking for your dedicated Federal Team?  
**FEDERAL** **Explore Government Solutions (/solutions/government-federal-institutions/)**

SonicWall is a truly global company, headquartered in the United States, with offices and employees around the world.



## **NORTH AMERICA**

### **MILPITAS (CORPORATE HQ)**

1033 McCarthy Blvd,

Milpitas, CA 95035

United States

**+1-888-557-6642 (tel:+18885576642)**

<https://www.sonicwall.com/customers/contact-sales/>

**TEMPE**

1225 Washington Street, Suite 223, Tempe, AZ 85281  
United States

SonicWall Sales Ph:

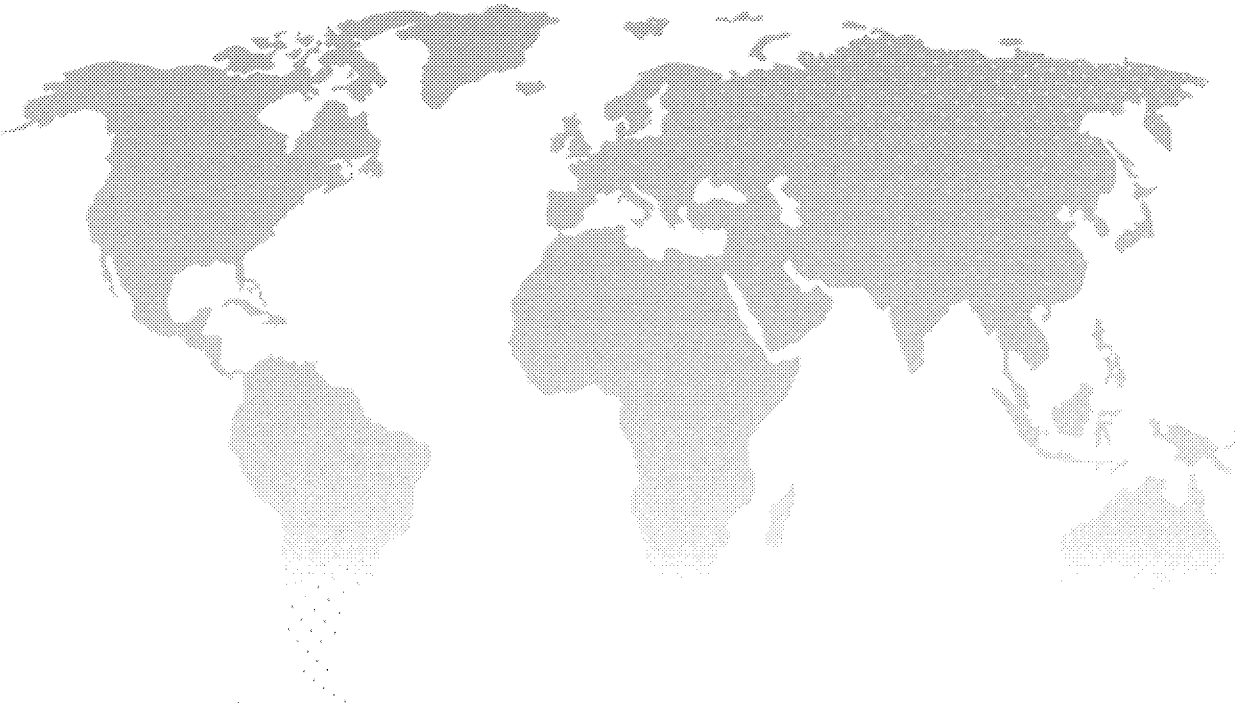
+1-888-557-6642 (tel:+18885576642)

Sales@sonicwall.com (mailto:Sales@sonicwall.com)

SonicWall Renewals Ph:

+1-800-509-1267 (tel:+18005091267)

renewals@sonicwall.com (mailto:renewals@sonicwall.com)



**BRET FITZGERALD**

Senior Director of Global Public Relations

+1 801-550-1745 (tel:+18015501745)

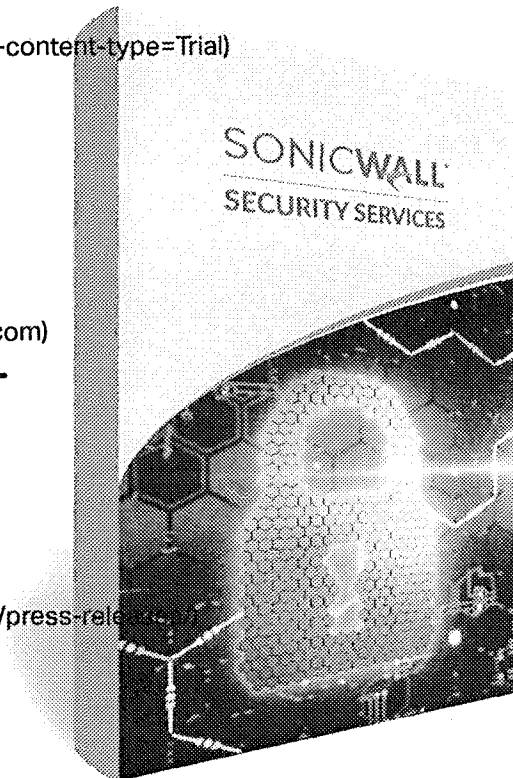
bfitzgerald@sonicwall.com (mailto:bfitzgerald@sonicwall.com)

(/customers/contact-sales/)



Free Trials

**GATEWAY** (/resources/?wpv-wpcf-content-type=Trials)  
**ANTI-VIRUS,**  
**INTRUSION**  
**PREVENTION,**  
**APPLICATION**  
**CONTROL, AND** Blog  
**MORE** (https://blog.sonicwall.com)



- Combine core security services in one convenient package Press Releases

- Keep your network safe from known and never-before-seen viruses, intrusions Resources botnets, spyware (resources) worms and other malicious attacks

- Get real-time protection with gateway anti-support virus, anti- (/support) spyware, intrusion prevention (IPS) and application intelligence and control

- Have peace of mind again unforeser Contact Sales



issues with 24x7 s  
included in every p

(/customers/contact-sales/)



LEARN  
MORE  
(/RESOURCES/DATASHEET/DATASHEET/  
ADVANCED-  
GATEWAY-  
SECURITY-  
SUITE/)



Free Trials

(resources/?wpv-wpcr-content-type=Trial)



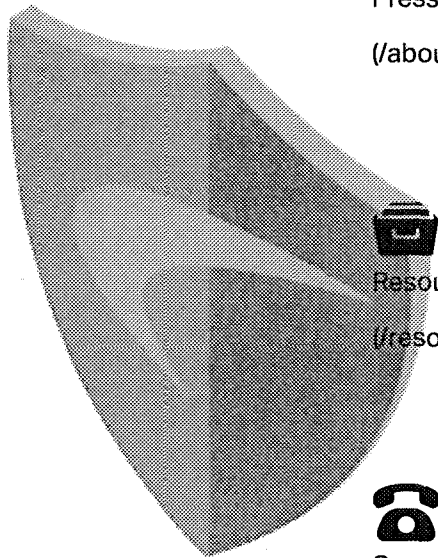
Blog

(https://blog.sonicwall.com)



Press Releases

(/about-sonicwall/news/press-releases/)



Resources

(resources)



Support

(/support)



Contact Sales

## CAPTURE ADVANCED THREAT PROTECTION

- Discover and stop unknown, zero-day attacks such as ransomware at the gateway
- Leverage revolutionary cloud-based multi-engine sandboxing technology
- Analyze a broad range of operating systems and file types



- Hold files sent to the analysis at the gateway until a verdict is determined  
[\(/customers/contact-sales/\)](/customers/contact-sales/)

- Use the at-a-glance dashboard to create reports that detail analysis results



Free Trials

[\(/resources/?wpv-wpcf-content-type=Trial\)](/resources/?wpv-wpcf-content-type=Trial)

### LEARN MORE

[\(/RESOURCES/DATASHEET/DATASHEET-SONICWALL-CAPTURE-ADVANCED-THREAT-PROTECTION-SERVICE/\)](/RESOURCES/DATASHEET/DATASHEET-SONICWALL-CAPTURE-ADVANCED-THREAT-PROTECTION-SERVICE/)



Blog

<https://blog.sonicwall.com>



Press Releases

[\(/about-sonicwall/news/press-releases/\)](/about-sonicwall/news/press-releases/)



## CONTENT FILTERING SERVICE

Resources

[\(resources\)](/resources/)

- Restrict access to inappropriate, unproductive, illegal or malicious web content



Support

[\(/support\)](/support/)

- Create and apply policies that allow or deny access to sites based on individual categories



Contact Sales



- group identity, or b
- Block or apply ban management to all categories or any categories
- Control user access over encrypted HT connections
- Extend enforcement web use policies for located outside the perimeter with the

(/customers/contact-sales/)



Free Trials

(/resources/?wpv-wpcf-content-type=Trial)



Blog

(https://blog.sonicwall.com)



LEARN MORE  
 (/RESOURCES/DATASHEET/DATASHEET-CONTENT-FILTERING-SERVICE-CONTENT-FILTERING-CLIENT/)



Press Releases

(/about-sonicwall/news/press-releases/)



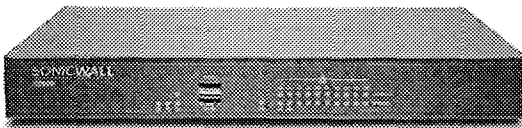
Resources

(/resources)



Support

(/support)



Contact Sales

### COMPREHENSIVE ANTI-SPAM

- Remove junk email at the gateway
- Ensure that only legitimate emails



reach your email service (/customers/contact-sales/)

- Block email threats (viruses and spam)
- Deploy rapidly with (activation for up to 2)
- Allow or block junk e (specific people, add organizations)



Free Trials

(/resources/?wpv-wpcf-content-type=Trial)



Blog

LEARN MORE  
 (/RESOURCES/DATA-SHEET/DATA-SHEET-COMPREHENSIVE-ANTI-SPAM-SERVICE/)



Press Releases

(/about-sonicwall/news/press-releases/)







## SECURITY SERVICES IN SONICWALL PROTECTION BUNDLES

FEATURE	THREAT PROTECTION SECURITY SUITE* Support (/support)	ESSENTIAL PROTECTION SECURITY SUITE	ADVANCED PROTECTION SECURITY SUITE
24x7 Support	✓	✓	✓
IPS	✓	✓	✓
Application Control	✓	✓	✓
Content Filtering Service	✓	✓	✓
Gateway Anti-Malware	✓	✓	✓
DNS Security – Basic	✓	✓	✓



Contact Sales

Deep Packet Inspection for SSL	 (/customers/contact-sales/)	✓
GeoIP Updates	✓	✓
Botnet Service		✓
Comprehensive Anti-Spam Service	Free Trials (/resources/?wpv-wpcf-content-type=Trial)	✓
Capture ATP – Sandboxing (Static, RTDMI, Memory, Hypervisor, Emulation)	✓	✓
Security Rating Tool		✓
NSM (Cloud) Management	Blog	✓
NSM (Cloud) Reporting – 7 Days Retention	(https://blog.sonicwall.com) 	✓



*\* Available only on TZ 270, 370 and 470*



Press Releases

(/about-sonicwall/news/press-releases/)



Resources

(/resources)



Support

(/support)

# **EXHIBIT 2**



# SONIC

## COMMUNICATIONS

(<https://sonic-comms.com/>)



### More Than 40 Years' Experience

Sonic Communications (Int) Ltd Is A Market Leader And Global Supplier Of Specialist Equipment, Solutions And Services, For The Police, Military, Government And Industrial Sectors, With Over 40 Years' Experience In These Fields.



**Fire Service (<https://sonic-comms.com/?service=fire-service>)**  
Keeping the team communicating.



**Ambulance Service (<https://sonic-comms.com/?service=ambulance-service>)**  
Keeping the responders effective.



**Police (<https://sonic-comms.com/?service=police>)**  
A well-established partnership.

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Preference

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Disable All

Global Supplier Of Specialist Equipment, Solutions And Services, For The Police, Military, Government & Industrial Sectors.

### Audio Accessories

---

Reliable radio Communication is a critical resource supporting the effective operation of Civil and Military vital service providers. Sonic Communications (Int) Ltd are proud of their position as global leaders in the provision of radio accessories and services to law enforcement, military and homeland security professionals.

### Technical Surveillance

---

Technical support to surveillance is a critical resource supporting the most valuable of investigative tactics. Surveillance equipment is essential to the effective and efficient deployment of surveillance investigators whether operating in mobile teams, observation points or from remote unattended stations.

### Training Services

---

To complement equipment and technical services, Sonic offers training and development services designed, and delivered, bespoke to UK and International client needs.

### Specialist Vehicle Operations

---

Sonic communications int ltd are able to provide a full design, manufacture and installation of covert communications and video solutions onto a large selection of vehicles.

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Preference

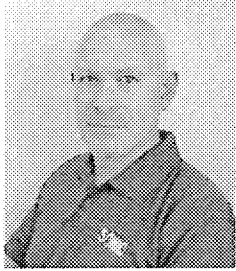
Allow All

Disable All



# The Team

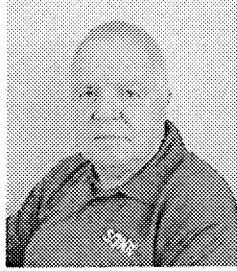
Get In Touch With The Team Today For Any Project Requirement.



Sales Manager  
**Marcus Twomlow**  
([https://sonic-comms.com/?gva\\_team=marcus-twomlow2](https://sonic-comms.com/?gva_team=marcus-twomlow2))

([https://sonic-comms.com/?gva\\_team=marcus-twomlow2](https://sonic-comms.com/?gva_team=marcus-twomlow2))

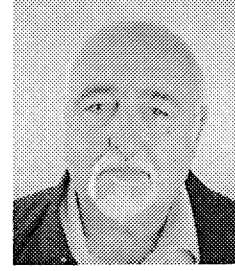
Looking after the Midlands and Metropolitan regions.



Director Special Projects  
**Neil Barker**  
([https://sonic-comms.com/?gva\\_team=neil-barker2](https://sonic-comms.com/?gva_team=neil-barker2))

([https://sonic-comms.com/?gva\\_team=neil-barker2](https://sonic-comms.com/?gva_team=neil-barker2))

Looking after Ireland/N.Ireland and Isle of Man.



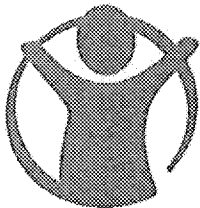
Training Manager  
**James Jones**  
([https://sonic-comms.com/?gva\\_team=james-jones](https://sonic-comms.com/?gva_team=james-jones))

([https://sonic-comms.com/?gva\\_team=james-jones](https://sonic-comms.com/?gva_team=james-jones))

Providing Surveillance Development Training Programs and Services.

# News

Announcing Our Latest Developments.



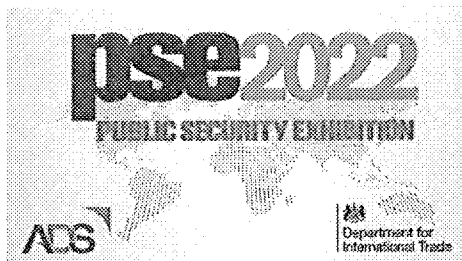
**Save the Children®**



**Save The Children's Christmas**

**Jump for Joy!** (<https://sonic-comms.com/?P=5295>)

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**Public Security Exhibition 2022-Madrid** (<https://Sonic-Comms.Com/?P=5272>)



**SOCEX 2022 Strategic Conference** (<https://Sonic-Comms.Com/?P=5233>)

Preference

Disable All

Exhibitions (<https://sonic-comms.com/?cat=17>) | 19 October 2022 (<https://sonic-comms.com/?p=5233>)

[comms.com/?p=5298](https://sonic-comms.com/?p=5298)

Sponsors (<https://sonic-comms.com/?cat=18>) | 17 November 2022 (<https://sonic-comms.com/?p=5295>)

+44 (0) 121 781 4400

[info@sonic-comms.com](mailto:info@sonic-comms.com)

Sonic Communications (Int) Ltd, Birmingham International Park, Starley Way, Bickenhill, Birmingham, B37 7HB, England

**RECENT NEWS**



BBC Children in Need (<https://sonic-comms.com/?p=5298>)

18 November 2022 (<https://sonic-comms.com/?p=5298>)



Save the Children's Christmas Jumper Day! (<https://sonic-comms.com/?p=5295>)

17 November 2022 (<https://sonic-comms.com/?p=5295>)

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Preference

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# **EXHIBIT 3**

mediasite

video solutions

vidable

GLX GLOBAL LEARNING EXCHANGE

## Our Mission:

# Enriching a smarter, more connected world

sonicfoundry

See you think about video differently.

We make sure educators and communicators reach the masses in real time with the most inspiring and imaginative uses of streaming video you'll ever see.

A partner, a team member, maybe an occasional savior -- we don't care what you end up calling us.

We just want you to know we're here for you. For nearly three decades, thousands of schools, businesses and healthcare organizations globally have trusted Mediasite video capture, management and streaming solutions to even the playing field for learning worldwide.

We're laser-focused on unlocking the power of video for you with easy-to-use and scalable solutions backed by 5-star customer support.

## Get to Know Us

### Careers

We have a team of about 190 across offices in the U.S., UK, the Netherlands and Japan. And we're expanding fast. Grow with us and help us push the boundaries of what video can do.

[Join our team >](#)

### Investors

Stay in-the-know with all the latest company news, SEC filings, annual reports and financial webcasts.

[Learn more >](#)

### Recognition

We're proud of our achievements.

[See what people are saying >](#)

### Partners

We partner with the world's leading technology companies to give you the most comprehensive enterprise video solution on the market, customized to fit your needs

[Learn more >](#)

## Meet the Leadership Team



**Joe Mozdén**

CEO

# Newsroom

sonicfoundry

P

mediasite

video ▶ solutions

vidable

GLX GLOBAL LEARNING EXCHANGE

Email

medi

sonicfoundry



GET MORE ON TWITTER

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**Sonic Foundry** @SonicFoundry

Attending #PCMACL 2023 this year? Don't miss "Event Video Transformed by AI" presented by Sonic Foundry Business Development Director, Donny Neufuss, January 10th at 1:5PM.



Twitter



**Sonic Foundry** @SonicFoundry

#PCMACL is only 3 days away! Come meet the team in the Tech Boss Lounge to learn how Sonic Foundry is transforming how the

world works and learns through innovative and scalable technology solutions.

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## PRESS RELEASE

### Sonic Foundry Announces Fourth Quarter and Fiscal Year 2022 Results

December 08 2022 by Eamon Doyle

[READ PRESS RELEASE →](#)

## PRESS RELEASE

### Sonic Foundry® Secures \$8.5 Million in Debt Financing

Additional \$1.2 million raised in equity agreement

November 21 2022 by Eamon Doyle

[READ PRESS RELEASE →](#)

## PRESS RELEASE

### Sonic Foundry Launches Video Solutions

Customized service offerings and AI-powered tools to maximize the value of your organization's video strategy and infrastructure

November 03 2022 by Eamon Doyle

[READ PRESS RELEASE →](#)

## PRESS RELEASE

### Sonic Foundry's Global Learning Exchange™ Announces Partnership with the Read and Earn Federation for UNESCO to Develop New Education and Skills Training

September 13 2022 by Eamon Doyle

[READ PRESS RELEASE →](#)

## PRESS RELEASE

### Sonic Foundry's Global Learning

MADISON, Wis. (Dec. 8, 2022) – Sonic Foundry, Inc. (NASDAQ: SOFO), the trusted leader in video capture, management and streaming solutions, and virtual and hybrid events, today announced financial results for the fourth quarter and fiscal year ended September 30, 2022.

### Highlights for the Fourth Quarter Ended September 30, 2022:

Total revenue was \$6.5 million compared to \$8.6 million in the prior-year quarter primarily due to lower hardware sales, softness in the virtual and hybrid events industry, delays in renewals of support contracts due to macro concerns, global foreign currency impact and new pandemic related restrictions in Japan.

Gross margin was 61% of sales versus 69% of sales in the comparable quarter primarily due to increased depreciation costs on cloud service assets. The depreciation increase is a result of one-time adjustment associated with the AWS transition to improve the hosting environment, limit long-term capital investment, and better position the company for growth.

Net loss attributable to common stockholders was \$0.25 per share compared to net loss of \$0.06 per diluted share in the fourth fiscal quarter of 2021, reflecting investments made to enter new markets per previously disclosed strategy.

Adjusted EBITDA was a negative \$2.1 million compared to a negative \$270 thousand in the fourth fiscal quarter of 2021, mostly attributable to investments in our new growth areas.

### Fiscal Year 2022 Financial Highlights


Total fiscal year revenues of \$27.5 million compared to \$35.2 million in fiscal year 2021, a \$7.7 million or 22% decrease.

Full fiscal year 2022 gross margin was \$18.8 million, or 68% of sales, compared to \$24.9 million, or 71% of sales, in fiscal year 2021.

Full fiscal year net loss attributable to common stockholders of \$7.1 million, or \$0.72 per diluted share, compared to net income of \$3.1 million, or \$0.36 per diluted

share, in fiscal year

Full fiscal year 2022 Adjusted EBITDA was a loss of \$5.2 million compared to \$2.7 million gain reported in fiscal year 2021.

 [View Full Results](#)

## Management Commentary

“2022 was both challenging and exhilarating. Regarding our current financial results, our core Mediasite business continued to face headwinds throughout the fiscal year. While we were seeing a gradual improvement in our in-person Events business, it remained off pace from pre-pandemic levels. The widespread conversion to hybrid and virtual meeting formats, which filled the gap during the height of COVID, declined in 2022. Overall, there is uncertainty in the events market as organizations try to strike the right balance with their target audiences. In Japan, where we have a sizeable operation, unfavorable currency exchange rates and a rise in COVID infections which caused the government to mandate restrictions, greatly impacted our events business there. While we have proven that these two business lines can be profitable under more positive circumstances, the current environment is challenging. We expect to see improvements in our Mediasite business in 2023 as we capitalize on some favorable emerging trends in the space, while we continue to invest in new growth initiatives.” said Sonic Foundry CEO Joe Mozden, Jr.

“Our team recognized two years ago that the video market segment that Mediasite traditionally served has growth limitations. While we could confidently grow the Mediasite business inside a limited market, it did not have the dynamic growth opportunity we wanted. After carefully studying the video landscape, we developed a strategic plan that would leverage our video expertise, data analytics, customer base and reputation to launch new initiatives with tremendous and relevant market opportunity. I’m thrilled to report that in the timeframe of just one year, we added three business lines to our family of brands—Vidable™, Video Solutions, and Global Learning Exchange™ (GLX). Each one of these businesses achieved significant proof points in recent months including customer adoption, new strategic partnerships and, in the case of GLX, student enrollments. We are moving quickly for a rapid scaleup phase of all three brands, and our goal is to make these new business units profitable before we exit 2024. We now



and we will continue to invest in our business and our people to drive our growth in 2023. We will

have the management, infrastructure, and most important the capital to continue transforming Sonic Foundry into a high-velocity, high-growth company.”

“As reported earlier, in April, we raised \$4.3 million through a public offering of 1.7 million shares at \$2.55 per share. In November, we secured \$8.5 million in debt financing and raised an additional \$1.2 million in an equity agreement. We also re-aligned our corporate structure and resources to accelerate the launch of our multi-brand strategy. Now all four brands—Mediasite, Vidable, Video Solutions and Global Learning Exchange—operate independently under the direction of a single GM while maintaining an efficient balance of shared services and dedicated resources.”

Mozden continued, “Now I’ll recap the significant progress we made this year in transforming Sonic Foundry. The first Vidable captioning services were deployed this summer on a limited availability trial to Mediasite customers, and later for general availability. The feedback we received from customers was outstanding and within a few weeks 100% had elected to move forward with Vidable as their primary captioning solution and we are now moving quickly to deploy several other new Vidable capabilities. We believe that the Vidable platform offers a compelling value proposition to current and future customers. Users will have access to the best AI toolsets in the market, and they can now monetize vast libraries of video content in ways that were formerly too costly or time consuming to transform and distribute without the AI power of Vidable.”

“For me personally, the high point of 2022 was seeing our innovative concept Global Learning Exchange become a reality. In July, we celebrated the opening of our first GLX Hub in the Bahamas where students can now choose from a wide range of available program options from our participating learning providers. We are also making substantial progress in moving the GLX model into the continent of Africa. In November, I had the honor of traveling to Abuja, Nigeria to officially announce GLX’s partnership with UNESCO and met with the office of President Buhari to discuss a fast rollout of our program within his country. In South Africa, we have recently secured a local partner who will provide a channel for government funding and access to its underserved student population. These partnerships have put us on the world stage of democratizing on-line higher education through a unique model, which brings accessibility and local support to on-line students who otherwise would not have the life-

changing benefits of participating in higher education.”

“And finally, we transformed our Mediasite Events offering into Video Solutions that launched in November. Video Solutions incorporates many of the services previously offered under the umbrella of our Mediasite Events business, but it is targeted at the much broader enterprise market. Video Solutions addresses the challenges that organizations are facing when it comes to their video strategy and infrastructure. Our technical capabilities and knowledgeable project managers can design a customized distribution and engagement strategy that helps customers derive maximum value from the content they produce.”

“I am proud of what our team has accomplished this year, and highly optimistic about the road ahead. Given the strengths of our current team and the rich landscape of opportunities for our new ventures, I am confident that Sonic Foundry has a bright future in pioneering advances for video, AI technology, and global education.”

### Fiscal Fourth Quarter 2022 Operating Results

Service revenue, which included support, cloud services, events, and professional services, was \$4.8 million for the fiscal quarter ended September 30, 2022, compared to prior-year-quarter service revenue of \$5.6 million. Product revenue was \$1.7 million compared to \$3.1 million during the same period last year. Cloud services revenue, which also includes event-related cloud services, decreased 8% to \$1.7 million in the fourth quarter of 2022 compared to \$1.9 million in the same quarter last year. Event revenue in the fourth quarter of 2022 was \$940 thousand, compared with \$1.4 million reported in the comparable year-ago quarter. Gross margin was \$3.9 million for the fourth quarter of fiscal 2022, compared with \$5.9 million in the same period of the prior fiscal year. Selling, General and Administrative Expenses (SG&A) were \$6.4 million, compared with \$6.6 million in the fourth quarter last year. Net loss attributable to common stockholders was \$2.7 million, or a loss of \$0.25 per diluted share, for the fourth quarter of fiscal 2022, compared with net income attributable to common stockholders of \$458 thousand, or \$0.06 per diluted share, for the same period of the prior fiscal year.

### Fiscal Year 2022 Operating Results

Service revenue which included support, cloud services, events, and professional

services, was \$19.3 million for fiscal year 2022, compared to \$24.7 million in the prior fiscal year. Product revenue was \$8.1 million, compared to \$10.5 million during the same period last year. Cloud services revenue decreased 15% to \$7.0 million, compared to \$8.3 million last fiscal year. Event revenue decreased 30% to \$4.5 million versus \$6.4 million last fiscal year. Gross margin was 68% for fiscal year 2022, compared with 71% in last fiscal year. The decrease in gross margin was primarily due to a decrease in service revenue without a decrease in cost of goods sold expense in cost centers that support services revenue. Selling, general, administrative, and other expenses (SG&A) was \$25.7 million for fiscal year 2022 compared with \$24.1 million in the prior fiscal year. Net loss attributable to common stockholders was \$7.1 million or a loss of \$0.72 per diluted share, for fiscal year 2022, compared with a net income attributable to common stockholders of \$3.1 million (including forgiveness of a PPP loan of \$2.3 million), or \$0.36 per diluted share, for the same period of the prior fiscal year.

### Non-GAAP Financial Information

To supplement and enhance the reader's understanding of our operating performance, we disclose adjusted Earnings Before Interest, Taxes, Depreciation, and Amortization (adjusted EBITDA), a non-GAAP measure of operating performance. Our adjusted EBITDA measure additionally adds back stock compensation expense, and severance and subtracts gain from debt forgiveness from the SEC definition of EBITDA. As such, our adjusted EBITDA may not be comparable to similarly titled measures reported by other companies and should not be viewed as an alternative to net income as a measurement of our operating performance. A reconciliation of net income to adjusted EBITDA for the fourth quarter ended September 30, 2022, and 2021 are included in the release.

### Forward Looking Statements

This news release contains forward-looking statements about the products and services of Sonic Foundry within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements include statements about our products and services, our customer base, strategic investments, new partnerships, our future operating results, and any statements we make about the company's future. These types of statements address matters that are subject to many risks and uncertainties. Actual results could differ materially from the forward-

ually risks and uncertainties. Actual results could differ materially from the forward-looking guidance we provide. Any forward-looking statements should be considered in context of the risk factors disclosed in our periodic forms 10Q, 10K and other filings with the SEC. These filings can be accessed on-line at [www.sec.gov](http://www.sec.gov) and other websites or can be obtained from the company's investor relations department. All of the information and disclosures we make in this news release regarding our business, including any forward-looking guidance, are as of the date given and we assume no obligation to update or change this information, regardless of subsequent events.

### About Sonic Foundry®, Inc.

Sonic Foundry (NASDAQ: SOFO) is the global leader for video capture, management and streaming solutions as well as virtual and hybrid events. Trusted by thousands of educational institutions, corporations, health organizations and government entities in over 65 countries, Sonic Foundry's solutions include Mediasite®, Mediasite Connect, Vidable™ and Global Learning Exchange™.

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# EXHIBIT 4

[Home](#)[My Favorites](#)[Lists](#)[Employers by Major](#)[Employ Veterans](#)[Locations](#)[Blogs](#)

## Sonic Motion Media Inc.

[Action](#)

### Contact Information

**Sonic Motion Media Inc.**  
2 Ridge Point Rd  
North Little Rock, AR 72120

**Contact:** Jeff Woodward  
**Title:** Principal  
**Phone:** (501) 650-6208  
**Website:**

**Sonic Motion Media Inc. is the only company located at 2 Ridge Point Rd, North Little Rock, AR 72120**

### Map

### Business Description

Sonic Motion Media is located in North Little Rock, Arkansas. This organization primarily operates in the Communication Services, nec business / industry within the Communications sector. This organization has been operating for approximately 12 years. Sonic Motion Media is estimated to generate \$335,000 in annual revenues, and employs approximately 5 people at this single location.

**Sector:** Communications  
**Category:** Communication Services, nec  
**Industry:** Communication Services, nec  
**SIC Code:** 4899  
**NAICS Name:** All Other Telecommunications  
**NAICS Code:** 517919

**Name:** Sonic Motion Media Inc.

**Year Founded:** 2011

**Engaged In:**

- Manufacturing
- Importing
- Exporting

**Location Type:** Single

**Revenue:** \$ 335,000

**Employees Here:** 5

**Facility Size:** N/A

## Nationwide Shipping

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FreightCenter

Percentage Population

White
  Hispanic
  Black
  Asian

Native American
  Hawaiian
  Other

80.0 % White

9.7 % Hispanic

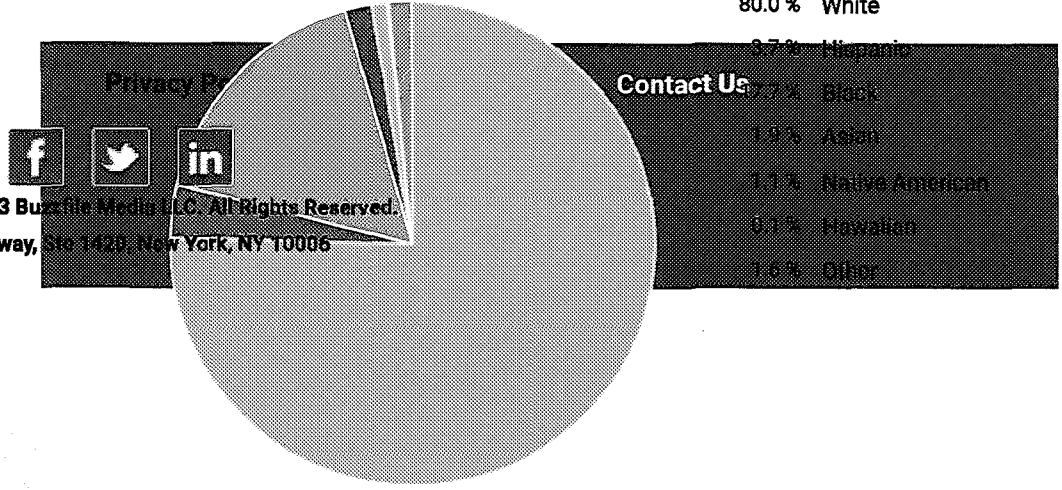
7.7 % Black

1.9 % Asian

1.1 % Native American

0.1 % Hawaiian

1.6 % Other



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 45 Broadway, Ste 1420, New York, NY 10006



Population  
31,610

Median Age  
37.6

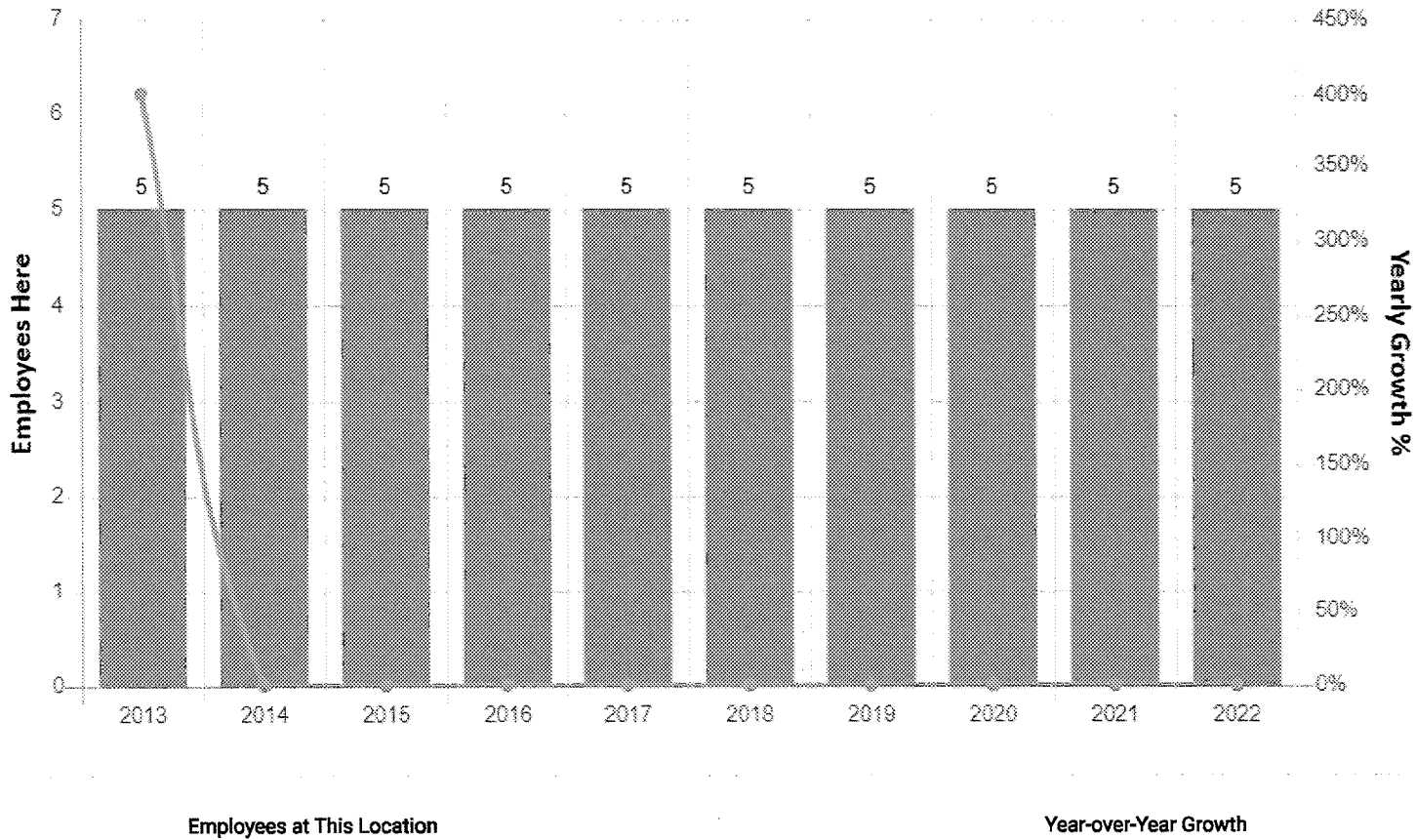
[View larger map](#)
[Directions](#)

Female  
**52.4%**  
 16,562

Male  
**47.6%**  
 15,048

Female  
**38.6**

Male  
**36.6**



The information in this chart is primarily composed of estimated or modeled data

### Questions & Answers

**Q** How big is Sonic Motion Media?  
**A** Sonic Motion Media is estimated to generate **\$335,000** in annual revenues, employs approximately **5** people at this location



Less ▲

**A** **Jeff Woodward** is the **Principal** at Sonic Motion Media. You can contact Jeff at **(501) 650-6208**.

**Q** **What is the phone number for Sonic Motion Media?**

**A** **Business Contacts at Sonic Motion Media Inc.:**  
The phone number for Sonic Motion Media is **(501) 650-6208**

**1 total Contacts, 1 with email**

**Q** **How many people work at Sonic Motion Media?**

**A** This information is available to paying subscribers. [Click to learn about our subscription plans.](#)  
Sonic Motion Media has approximately **5 employees** at this location.

**Q** **Where is Sonic Motion Media located?**

**A** Sonic Motion Media is located at **2 Ridge Point Rd, North Little Rock, AR 72120**. This location is in Faulkner County and the Little Rock-North Little Rock-Conway, AR Metropolitan Area.

**Similar Companies Nearby**

**(Industry: [Media](#) & [Communications](#))** **Jeff Woodward is the only contact you have for Sonic Motion Media Inc.?**

Name	Empl.	Dist. (mil)
Woods Road Media Inc	4	6.4
Washitaw Foothills Youth Media Arts & Literacy Collective	2	7.6
C Shelby Communications & Design	1	9.7
Tilting Horizons LLC	2	9.8
Blackbelt Media LLC	4	10.0
Planet Communication	4	10.2
Impact Media Group	5	10.3
Lowery Communication and Management	4	10.5
Targetsmart Communications LLC	6	10.8

**Statistics for Zipcode 72120**

Average House Value	\$ 143,900
Average Household Income	\$ 58,182
Number of Households	12,864
Persons per Household	2.45



Home



My Network



Jobs



Messaging



Notifications



Me



Work

My Premi  
free



## Jeff Woodward

President at Sonic Motion Media Inc.

- Sonic Motion Media Inc.
- University of Central Arkansas

Sherwood, Arkansas, United States · [Contact info](#)

219 connections

[Connect](#) [Message](#) [More](#)

### Activity

221 followers

Jeff hasn't posted lately

Jeff's recent posts and comments will be displayed here.


[Show all activity →](#)


### Experience

- President**  
Sonic Motion Media Inc.  
Apr 2011 - Present · 11 yrs 10 mos  
Head Janitor and All-Around Flunky
- Freelance Videographer & Sound Engineer**  
Jeff W. Woodward  
Jul 2005 - Apr 2011 · 5 yrs 10 mos  
Sound Engineer, Videographer, Editor, etc, etc, etc.
- Interactive Media Specialist**  
Acxiom Corporation  
1998 - 2005 · 7 yrs
- Chief Engineer**  
The Works, Inc.  
Jun 1990 - Oct 1998 · 8 yrs 5 mos

### Education

- University of Central Arkansas**  
Bachelor of Music Education, Music Education  
1984 - 1989

**ALL BIZ** Search by business name **Alabama** 

Search by business name	PRICE DROP
	

## Sonic Motion Media Inc.

### BUSINESS CONTACT




**Jeff Woodward**  
Principal


 **Email:** [jeff@sonicmotionmedia.com](mailto:jeff@sonicmotionmedia.com)

### CONTACT INFORMATION

**Sonic Motion Media Inc.**  
2 Ridge Point Rd  
North Little Rock, Arkansas, 72120

[Get Directions](#)

 **Phone:** (501) 650-6208

 **Web:** [www.sonicmotionmedia.com](http://www.sonicmotionmedia.com)

 **Email:** [jeff@sonicmotionmedia.com](mailto:jeff@sonicmotionmedia.com)

 **Edit:** Edit or Remove



## Contact Us for Details

Our Roof & Glass Wall Systems Are Designed to Make an Efficient Use of Any Space.  
[www.RetactableRoof.com](http://www.RetactableRoof.com)



Sonic Motion Media Inc. is located in North Little Rock, Arkansas, and was founded in 2011. At this location, Sonic Motion Media Inc. employs approximately 5 people. This business is working in the following industry: Telecommunications. Annual sales for Sonic Motion Media Inc. are around USD 225,743.

**Employees:** 5

**Revenue:** USD 225,743

**Founded:** 2011

**Industry**

Local Services » Telecommunications

**Engaged in:**

Other telecommunications activities

**ISIC Codes**

6190

**NAICS Codes**

51791

Complete your collection

eBay

**QUESTIONS & ANSWERS**



**How long has Sonic Motion Media Inc. been in business?**

Sonic Motion Media Inc. has been in business for around 12 years.



**What is the phone number for Sonic Motion Media Inc.?**

The phone number for Sonic Motion Media Inc. is (501) 650-6208.



**How big is Sonic Motion Media Inc.?**

Sonic Motion Media Inc. generates approximately USD 225,743 in revenue annually, and employs around 5 people at this location.



**Where is Sonic Motion Media Inc. located?**

Sonic Motion Media Inc. is located at 2 Ridge Point Rd, North Little Rock, Arkansas, 72120.



**Is there a primary contact for Sonic Motion Media Inc.?**



**What is the web address (URL) for Sonic Motion Media Inc.?**

The website for Sonic Motion Media Inc. is [www.sonicmotionmedia.com](http://www.sonicmotionmedia.com).



**What are the annual sales for Sonic Motion Media Inc.?**

Sonic Motion Media Inc. has annual sales of approximately USD 225,743.



**How many people are employed at Sonic Motion Media Inc.?**

Sonic Motion Media Inc. has around 5 employees at this location.

**SIMILAR COMPANIES NEARBY**



**Sonic Motion Media Inc.**

2 Ridge Point Rd  
North Little Rock, Arkansas, 72120

Answerfone, Inc.

Ventress Technologies

Stephens Bldg

Apex Communications

HCI



**BUSINESSES IN ZIP CODE 72120**

Population: 32,275

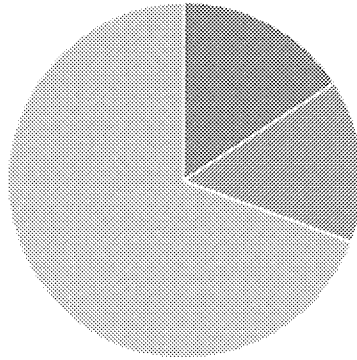
72120 Business Density Heatmap

**CATEGORIES**

Shopping: 16%

Medical: 15%

Other: 69%



**PRICE**

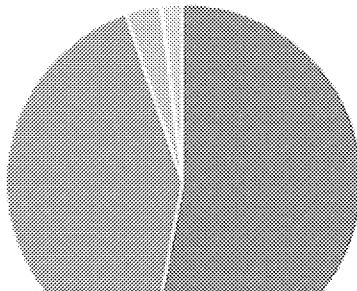
Inexpensive: 53%

Moderate: 42%

Expensive: 3%

Very Expensive: 2%

Other: 0%



# EXHIBIT 5

# Boston's Live Streaming Specialists

Broadcast your message to a global audience.



## Live Streaming

- Global reach, unlimited viewers, interactive
- On location or in our studio
- Facebook Live, YouTube Live, private portals
- Paywalls and additional revenue streams



## Event Recording

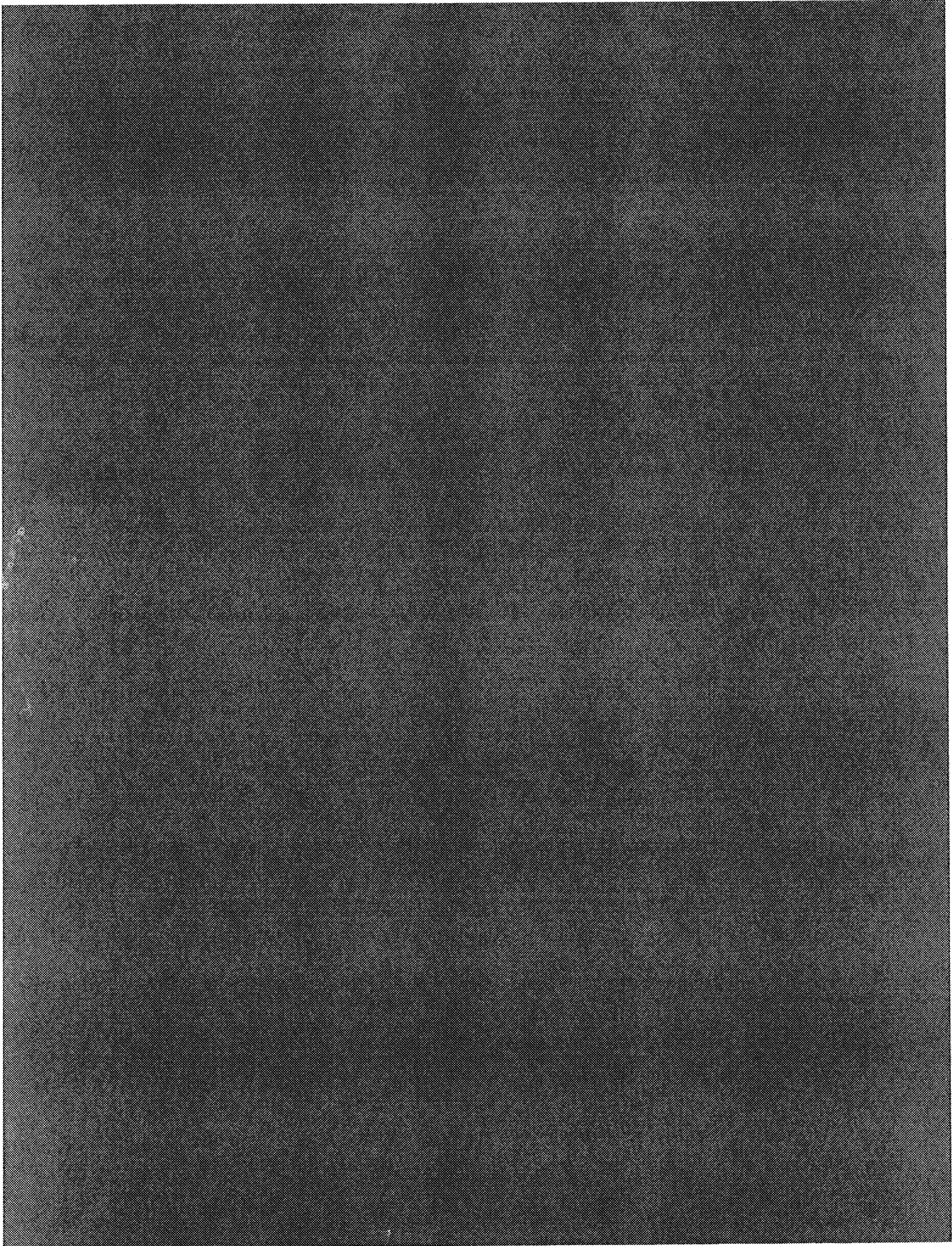
- HD or UHD 4K multi-camera recording
- Seamless integration with venue AV services
- Fast turnaround recap and fundraising videos
- Fully edited program for on-demand viewing



## Consulting

- Original web series development
- Broadcast systems design and installation
- Video production workflows
- Event production







We work with brands and organizations in Boston and beyond to live stream their message to an online audience. Multiple cameras, state-of-the-art broadcast equipment, and a passionate crew work to transmit your message in real-time. From concept to completion, Sonic Pixel Media will be there to make your stream come true!

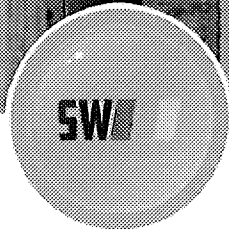


Submit Questions on Twitter: **#SonicPixLive**

**Let's Get Started!**

Contact Us

# EXHIBIT 6



# Sonic Wireless #7

14 likes • 13 followers

Message

Like

Search

- Posts
- About
- Mentions
- Reviews
- Followers
- Photos
- More

## Intro

Page · Telecommunication company

Houston, TX, United States, Texas

(346) 223-2918

sonicwireless18@gmail.com

sonic-wireless.com

Open now

Price Range · \$

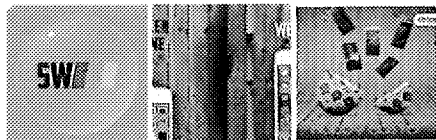
Not yet rated (0 Reviews)

Add diversity info

Suggest Edits

## Photos

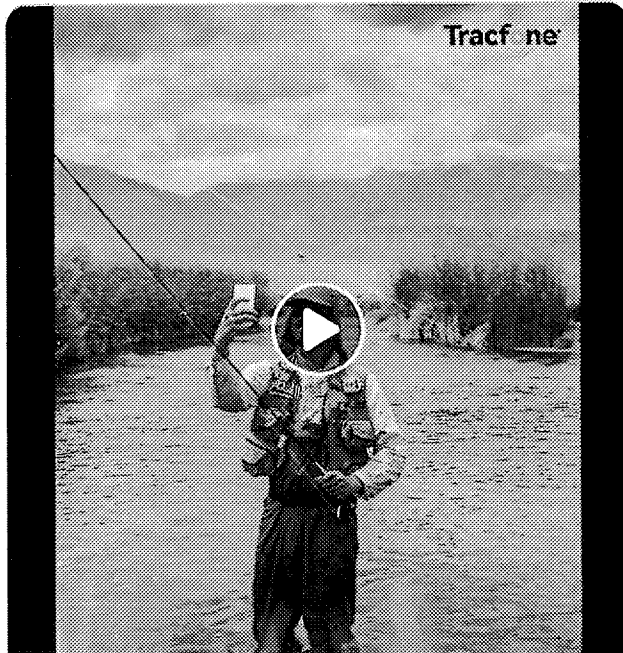
See all photos



## Posts

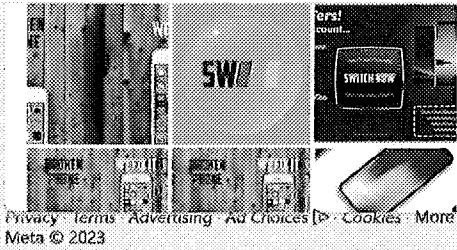
Filters

Sonic Wireless #7 August 21, 2018



Tracfone Wireless August 21, 2018

Catch of the day. Smartphone plans start at \$15/mo.



Like Comment Share

**Sonic Wireless #7**  
August 15, 2018 · 🌐

**Tracfone Wireless** ✓  
August 15, 2018 · 🌐

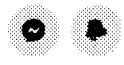
With plans starting at just \$15, you can go farther than ever.  
#ForMomentsThatMatter <https://trfn.ly/2MgAJT3>

Like Comment Share

**Sonic Wireless #7**  
August 3, 2018 · 🌐

**Tracfone Wireless** ✓

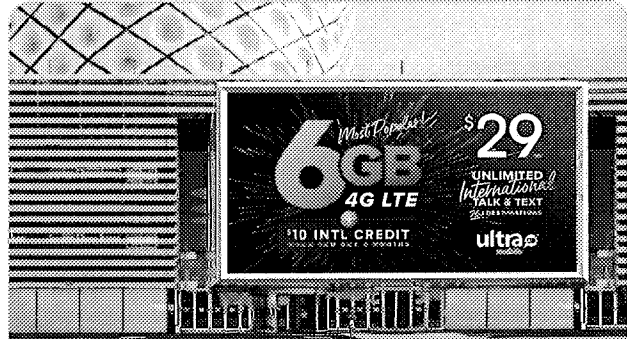




Smartphone plans w/minutes, texts & data start at just \$15/mo. #ForMomentsThatMatter <https://trfn.ly/2vxsvLf>

Like Comment Share

**Sonic Wireless #7**  
August 2, 2018



**Ultra Mobile**  
July 27, 2018

Our most popular \$29 plan comes with a huge 6GB of blazing fast 4G LTE per month when you buy 3 months! Subscribers also get unlimited talk to the Ultra 75+ des... See more

Like Comment Share

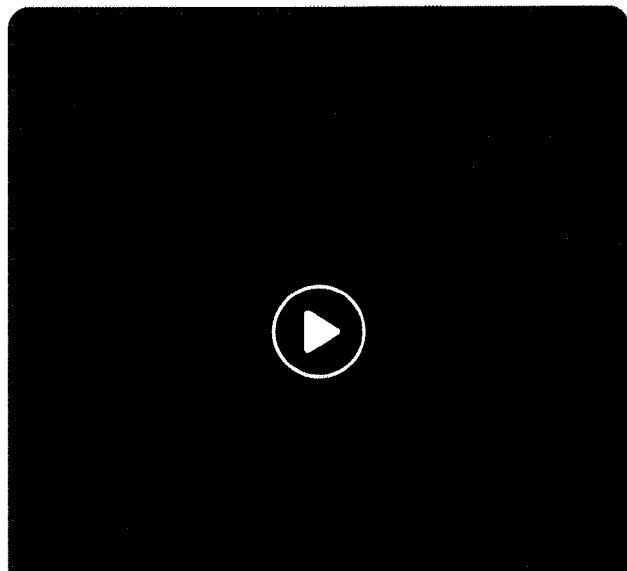
**Sonic Wireless #7**  
July 25, 2018

Like Comment Share

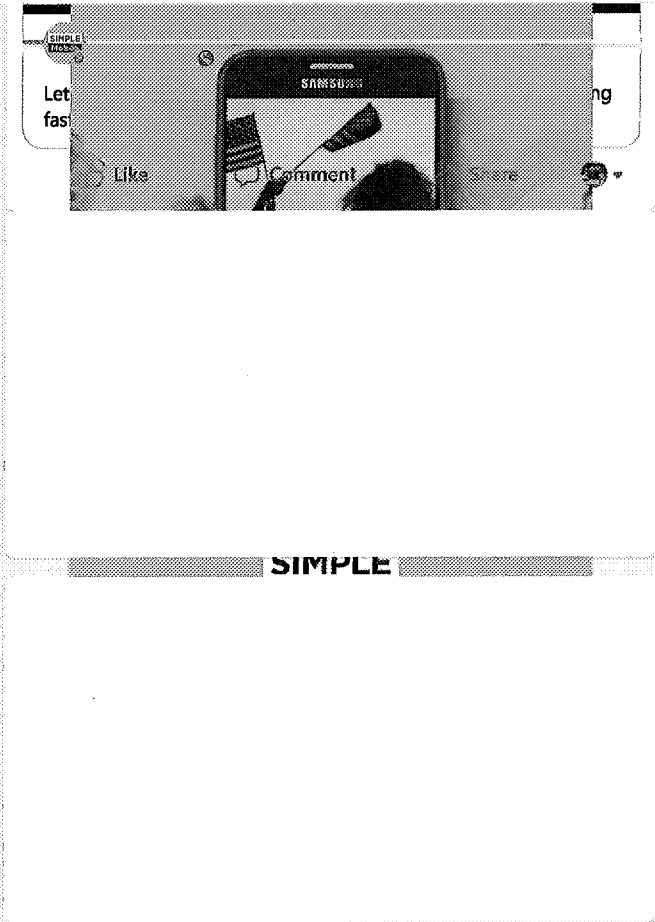
**Sonic Wireless #7**  
July 25, 2018

Like Comment Share

**Sonic Wireless #7**  
July 25, 2018



facebook 



# **EXHIBIT 7**



Games

Apps

Movies & TV

Books

Kids



# SonicBox

KICKNERDS

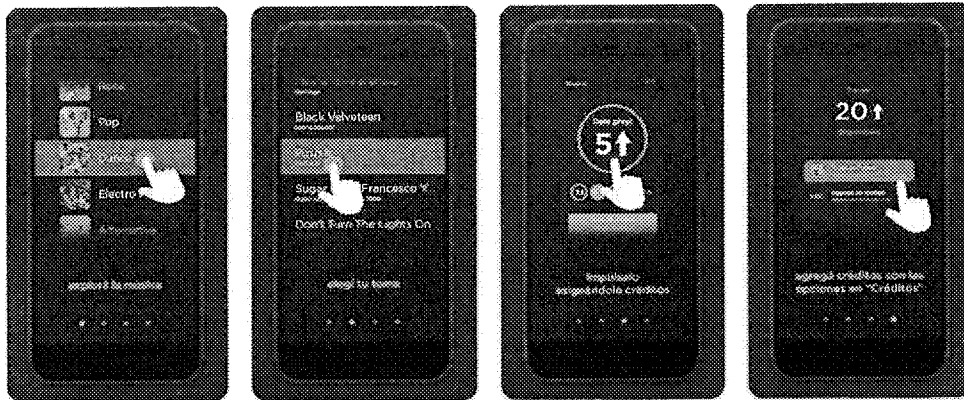
1K+ Downloads

**E** Everyone ⓘ

Install

Add to wishlist

This app is available for all of your devices



## About this app



Allow your customers to be part of the musical selection, improving the consumer experience and the perception they have of your business.

Connect with your customers through SonicBox and allow them to connect with each other.

Let music be the protagonist of your business!

Updated on



Games

Apps

Movies & TV

Books

Kids

### Data safety



Safety starts with understanding how developers collect and share your data. Data privacy and security practices may vary based on your use, region, and age. The developer provided this information and may update it over time.

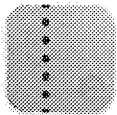
- No data shared with third parties  
[Learn more](#) about how developers declare sharing
- No data collected  
[Learn more](#) about how developers declare collection

[See details](#)

### Developer contact



### More by KICKNERDS



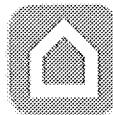
Entraste  
KICKNERDS



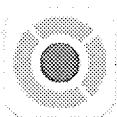
Rio Bar Radio  
KICKNERDS



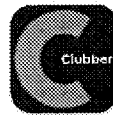
Playgrnd Radio  
KICKNERDS



Kondo  
KICKNERDS



Fernando Picon Radio  
KICKNERDS



Clubber  
KICKNERDS

Flag as inappropriate

Google Play

Play Pass

Play Points

Gift cards



Games

Apps

Movies & TV

Books

Kids

KIDS & FAMILY

Parent Guide

Family sharing

Terms of Service

Privacy

About Google Play

Developers

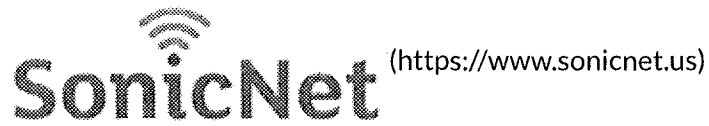
Google Store



United States (English (United States))

# EXHIBIT 8

☎ 1-888-631-9666 (tel:888-631-9666) | ✉ info@sonicnet.us (mailto:info@sonicnet.us) | 🔒 My SonicNet  
(<https://myaccount.sonicnet.us/>)



## Secure and Reliable Internet Service

It's just the internet you need: fast, reliable, with gimmick-free prices and local human customer support

Now offering Affordable Connectivity Program (ACP)

Get more information (<https://www.sonicnet.us/policies-terms/>)

\$

# Affordable Connectivity Program (ACP)

\$30 or \$75 per month discounts available for qualified households. See if yours is eligible (<http://sonicnet.us/resources/policies-terms/>).

Apply Here



## Fixed Wireless and Fiber Service

Rural broadband with city speeds. SonicNet offers both fixed wireless and fiber-to-the-premise access for blazing fast connections to work, learn and entertain at home or your business.

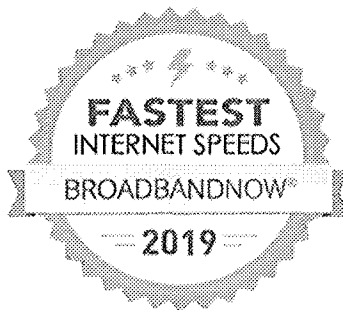
Request Details



## Coverage Area

With more than 50 towers/access points and 9 miles of fiber to the premise (and counting!) in 14 communities in the Northwoods, we cover many homes and small businesses

Check Availability



## Making Life Better in the Northwoods

Top Internet Speeds in Wisconsin, Small Provider Category

### Wisconsin Communities

- Phelps
- Land O' Lakes
- Conover
- Eagle River
- St. Germain
- Minocqua
- Hazelhurst
- Lac du Flambeau
- Winchester
- Sugar Camp
- Three Lakes

### Michigan Communities

- Crystal Falls
- Channing
- Sagola
- Watersmeet


**Check for Service Availability**


First Name

Last Name

Address

City  Wisconsin  Zipcode

 Phone Number

 E-Mail Address

How Did You Hear About Us?

**Comments**

Comments

Email: [info@sonicnet.us](mailto:info@sonicnet.us) (mailto:info@sonicnet.us)

Text: 715.303.3104



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tp tp tp tp

Eagle River Office: tp

9am - 4pm Mon - Fri: /

Tech Support: /w /t /w /w

8:30am - 5pm Mon - Fri

9am - 3pm Weekends & Holidays

Email: [support@sonicnet.us](mailto:support@sonicnet.us) (mailto:support@sonicnet.us)

w.f tte w.i w.i

Text Support: 715.318.0712

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Service Plans

(<https://www.sonicnet.us/service-plans/>)

k.c So am n.c

Coverage Area

(<https://www.sonicnet.us/coverage-area/>)

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(<https://www.sonicnet.us/resources/faqs/>)

So t so co

Blog

(<https://www.sonicnet.us/resources/blog/>)

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About Us (<https://www.sonicnet.us/about-us/>)

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sin t-  
) inc  
-/)

# EXHIBIT 9

RIDE THE LIGHT

416 Center St Durand, IL 61024 877.SONIC.30



SONIC BROADBAND INTERNET

# Our Wireless Plans Give You More Than Ever

Super speed. Chat. Stream. Write. Work. Speed. Entertainment.

**\$39.95/Month\***

Request A Site Survey or Call Now 877.SONIC.30

LOCATIONS

## What's Available In My Area

Choose your town from the drop down, either in Wisconsin or Illinois for services available in your area.

Wisconsin

Illinois

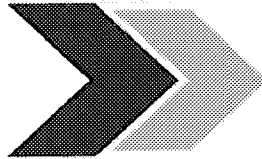


SONIC INTERNET SERVICES

# Sonic Knows Business

From Super Sonic speed Internet, to feature rich Business Phone Services.

Business Services





SONIC BENEFITS

## Neighborhood WiFi.

As a Sonic customer, you get FREE access to Sonic's Neighborhood WiFi. Many local businesses, parks, and other public areas have wifi coverage.

- Durand, IL
- Footville, WI
- Orfordville, WI
- More coming online soon...

SONIC NETWORK COVERAGE

## Coverage Map & Locations

Search our coverage maps to see if your location is covered.

Check Wireless Coverage

QUESTIONS?

## We Can Help

2023-01-11 14:49:16



**Talk To An Agent**

Call Us 815-904-8700



**Support Tickets**

Submit on website or app.



**Visit Sonic Store**

416 Center St Durand, IL 61024

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# **EXHIBIT 10**



1-844-808-8647

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Phone models

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Clients

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Blog



# Why choose SonicVoIP?



An enterprise class phone system with local, world class support for as low as \$15 per line and no up front cost... What are you waiting for?

A better Phone System is one click away!



## Enable your communications to do *so much more*

VoIP Telephony is the answer for forward-thinking businesses who are adapting to the new working climate. Whether you are working at the office or from home, any smart device can function as a secure system through which you can route your business calls. But that is not all:

- Significant cost savings; up to 40% per year







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system, VoIP can handle pretty much anything you can think of



## Feature Packed



### How we set it up

Through a unified communication system, a company can achieve better collaboration



### Connect from anywhere

Virtual meetings enable a company in the High Desert to remain connected.



### Office installations

VoIP softphones is a popular, cutting-edge technology that has been improving productivity and efficiency for business.

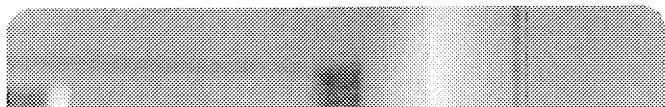


### Smartphone Integration

Your smartphone acts as an extension of your office, enabling you to both improve productivity and decrease costs.

## A powerful, stress-free solution

When it comes to corporate VoIP phone systems, SonicVoIP offers an all-encompassing hosted solution. We implement the system to its full potential, so you can leverage all the features which benefit your business. And if you are experiencing any issues, our support team will be there to





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rather than the old technology the phone company provides. As a result, you save a significant amount of costs compared to using traditional "land lines".

We arrange the necessary licenses, phone numbers and hardware. If you need additional phone numbers, or adjustments to your system, we will take care of that as well. With our hosted VoIP solutions, your business is always accessible to customers and staff.

• Use only one phone number for both mobile and desktop

• A predictable, set cost each month that scales up, or down with your needs

• Incredibly intuitive and easy to use

Get Started



## Is our VoIP solution right for you?



You want a VoIP implementation that fits your business exactly



You value predictable costs each month



You want access to immediate support when in need

### Tailored-fit to your business



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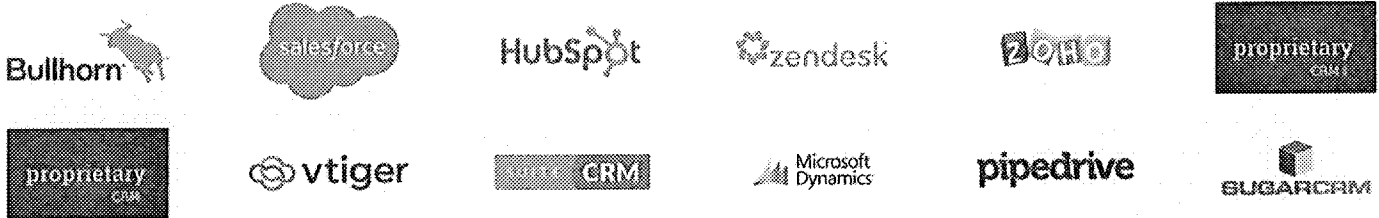
Get Started



virtually all scenarios. The question then becomes what you need. An extra user or number is arranged in a snap. Or, if you need advice on an adjustment to the system that you would like to make, then our support team is always within immediate reach. With hosted VoIP, you know what to expect and support is just a click away.

- Unlimited access to our support team

## Our VoIP solutions natively integrate with



## Your local experts, here with you from start to finish

The other guys ship you the equipment and expect you to install it yourself. Not with Sonic; we deliver, install, and train you on your turn-Key system.

Our team is local, and here beside you every step of the way to ensure a perfect transition and little to no downtime.





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## mission, including implementation strategy:

We don't just deliver 'VoIP in a box', but we think alongside you and implement your VoIP system in such a way that you receive maximum benefit.

## Schedule an appointment today, or ask us a question

We have already gathered the most frequently asked questions here, but if you want to speak with us to learn more, do not hesitate to reach out. We can help you assess whether or not VoIP is the right solution for your business.

What is VoIP? +

Is VoIP cheaper than traditional land lines? +

What are the benefits of VoIP? +

Does the size of my business matter? +





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“I've had the pleasure of using Sonic for 2 years now at my business. They are always right on top of any problem that comes up.”

Vicki Langley, CEO of Vern's Glass

## Is this the easiest way to improve your bottom line? No doubt!

Request a free consultation session today, by calling us at (844) 808-8647 or by asking us a question below.

Questions?

Send us a quick note and our experts will get back to you right away!



1-844-808-8647

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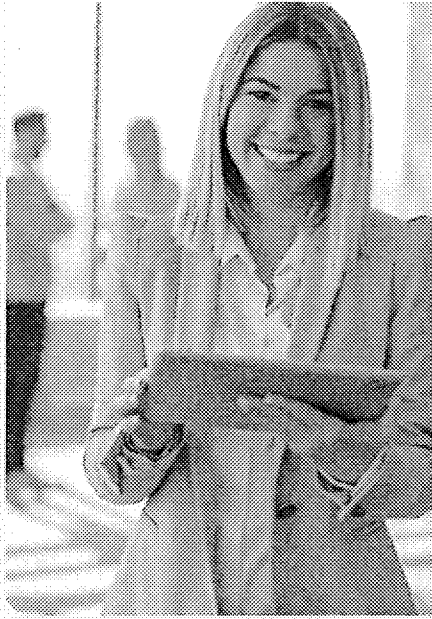
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Email\*



Phone Number



Question / Comment

Request callback

We don't share your data. [View Privacy Policy](#)



We help companies to grow more effectively by managing and optimizing their IT.

Remember, if your technology is terrible, growing becomes near-impossible. By optimizing your processes and tech-stack, you can easily increase your output by up to 28%.

Pages

- Smartphone Integration
- Unified Communication
- Web Conferencing
- Desktop Softphones
- Phone Models
- Pricing
- About Us
- Media Room
- Careers
- Contact
- Schedule
- Remote Support
- Client Portal
- Billing Portal
- Speedtest App

Pages

- Business VoIP Los Angeles
- VoIP Los Angeles Business VoIP San Bernardino
- Business VoIP Apple Valley
- Business VoIP Rancho Cucamonga
- Business VoIP Adelanto
- Business VoIP Hesperia
- Business VoIP Victorville

Contact

info@sonicvoip.com

1-844-808-8647

17198 Yuma St.  
STE A.  
Victorville, CA. 92395

Special Offers

Com Soon



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1  
2  
3

# EXHIBIT 11





Call: (760) 599-2800

Home | About us | Products | Solutions | Service & Support | Contact us

# Private System Paging Voice and Alphanumeric IN PAGING, WE'RE THE ONE

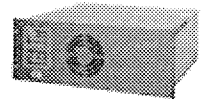


## Innovative Ways to Make EMERGENCY NOTIFICATION Easy



### Products

SONIK manufactures the PTX-150 and also offers the following products:



- **NEW** Message Gateway
- WMBS, Wireless Messaging Base Station
- Paging Terminals, Message Gateway's and System Controllers
- Pagers and Paging Data Receivers
- Paging Accessories
- Custom RF Equipment

### Digital Paging and Wireless Messaging Solutions

SONIK Messaging Systems is the only company in the US that manufactures **radio paging infrastructure products** AND also provides turnkey, **integrated paging systems**.

**Paging** is our main focus. SONIK manufactures the best **digital paging** transmitter available today, the **PTX-150**, which is an **all-digital VHF paging transmitter** capable of any and all **digital paging** protocols, including high-speed **FLEX** and **ReFLEX** protocols. We also offer custom **base stations** for VHF, UHF, or 900MHz, for either voice or **digital paging** as our **WMBS** line of base stations.

### Solutions

**NEW** Encryption SONIK Messaging Systems can design your new paging system or provide recommendations for upgrading your legacy paging system. We have an in-depth understanding of all the issues that are important in turnkey paging systems design, integration with your other systems, and implementation.



### Services

SONIK offers all the necessary services as part of our custom product development and systems implementations. This includes System Design, Installation, Integration, Project Management, Prop Studies, Acceptance Testing, Training, and Maintenance.



### Case Studies

- Palm Beach County Fire Rescue
- St. Clair County
- San Diego County Sheriff
- Larimer County
- St. Mary's County
- York County



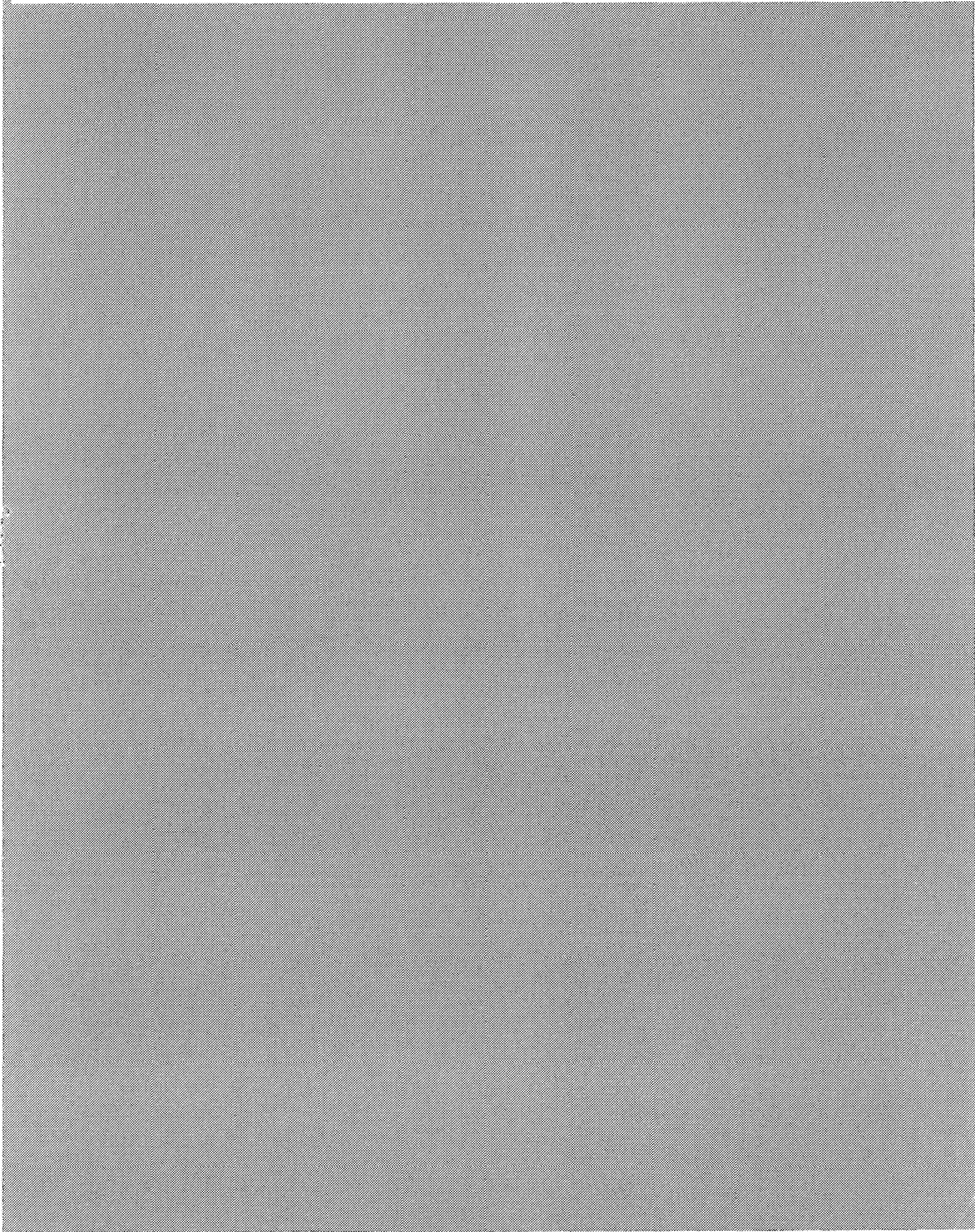
In **Paging**  
We're The One

- ▶ Emergency Messaging
- ▶ On-site & Wide Area
- ▶ Telemetry
- ▶ 1 & 2-Way Infrastructure
- ▶ Paging Terminals
- ▶ Pagers

Any other **paging** products required, [contact us!](#) We can supply you with any product related to **paging**, including [PageLinks](#) paging data receivers, LED signs, paging monitors, paging terminals, message gateways, system controllers, antenna's, coax cable, complete antenna systems, mobile data receivers, and PC paging software, as examples.

We are experts in all facets of a paging system, from the details, advantages and disadvantages of each paging protocol, to the fine tuning associated with simulcast systems, to guaranteeing RF coverage. Whether you require just upgrade or replacement equipment for legacy systems, integrated base stations, or complete paging systems, SONIK Messaging Systems is the best company to work with. We can help you with the most competitive pricing available.

Copyright © 2011 Sonik Messaging Systems





Call: (760) 599-2800

Home | About us | Products | Solutions | Service & Support | Contact us

# Private System Paging Voice and Alphanumeric

## IN PAGING, WE'RE THE ONE



### Contact Us:

**SONIK Messaging Systems Inc.**  
2320 Cousteau Court, Suite A  
Vista, CA 92081  
Phone: (760)599-2800  
Email: [sales@sonik.com](mailto:sales@sonik.com)

### Directions

From San Diego or From LA/Orange County, Take the I-5 to Oceanside/Carlsbad and exit at Hwy. 78 East. Travel east to Melrose Drive in Vista and go south, to Cousteau Court. You will have to make a U-turn at the first light past Sycamore Ave. to get to Cousteau Court. Or take I-15 to Escondido and exit at Hwy. 78 West. Take Hwy. 78 West to Sycamore Ave. South. Travel south on Sycamore Ave. to Melrose Drive. Turn left (south) onto Melrose Drive to the first traffic light and make a U-turn at the traffic light to Cousteau Court. SONIK is in the first building on the left, on the corner of Cousteau Court and Melrose Drive. We share this building with Raveon, who's name is on the building.

### Area Map

**Sky Technology Partners**  
401 Hamburg Turnpike Suite 308,  
Wayne, NJ 07470

[View larger map](#)

Directions

Map data ©2023 Report a map error

[View SONIK Messaging Systems, Inc. in a larger map](#)

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# **EXHIBIT 12**



*Faster than you think!*

Pay Now

Fiber to the home - FTTH

## High-Speed Broadband Internet.

Pay Online

We provide solutions for your growing successful business

CALL US NOW →

### FAQs

– How can I apply for a new connection?

[Click here](#) to sign up for new connection.

+ What are the documents required to get a new connection?

How to upload documents via App?



**+ How can I change my tariff plan?**

**+ How can I renew my account?**

**+ Can I shift the service to another location?**

**+ How can I make the bill payment?**

**+ What should you do if your internet is not working?**

**+ How to register complaint for Internet issue?**

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# Supersonic

*Faster than you think!*

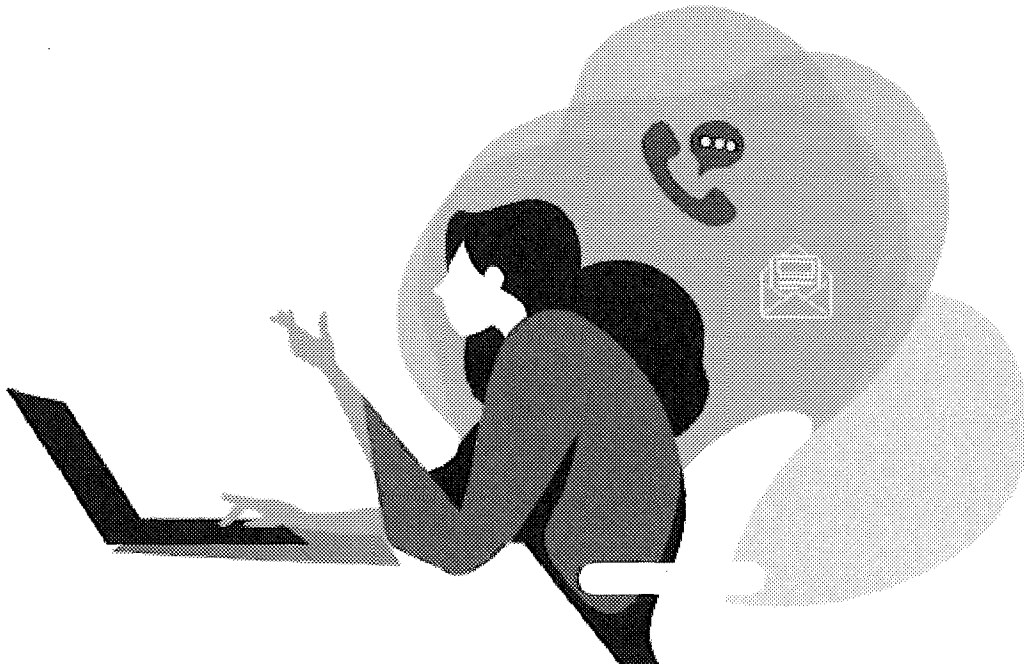


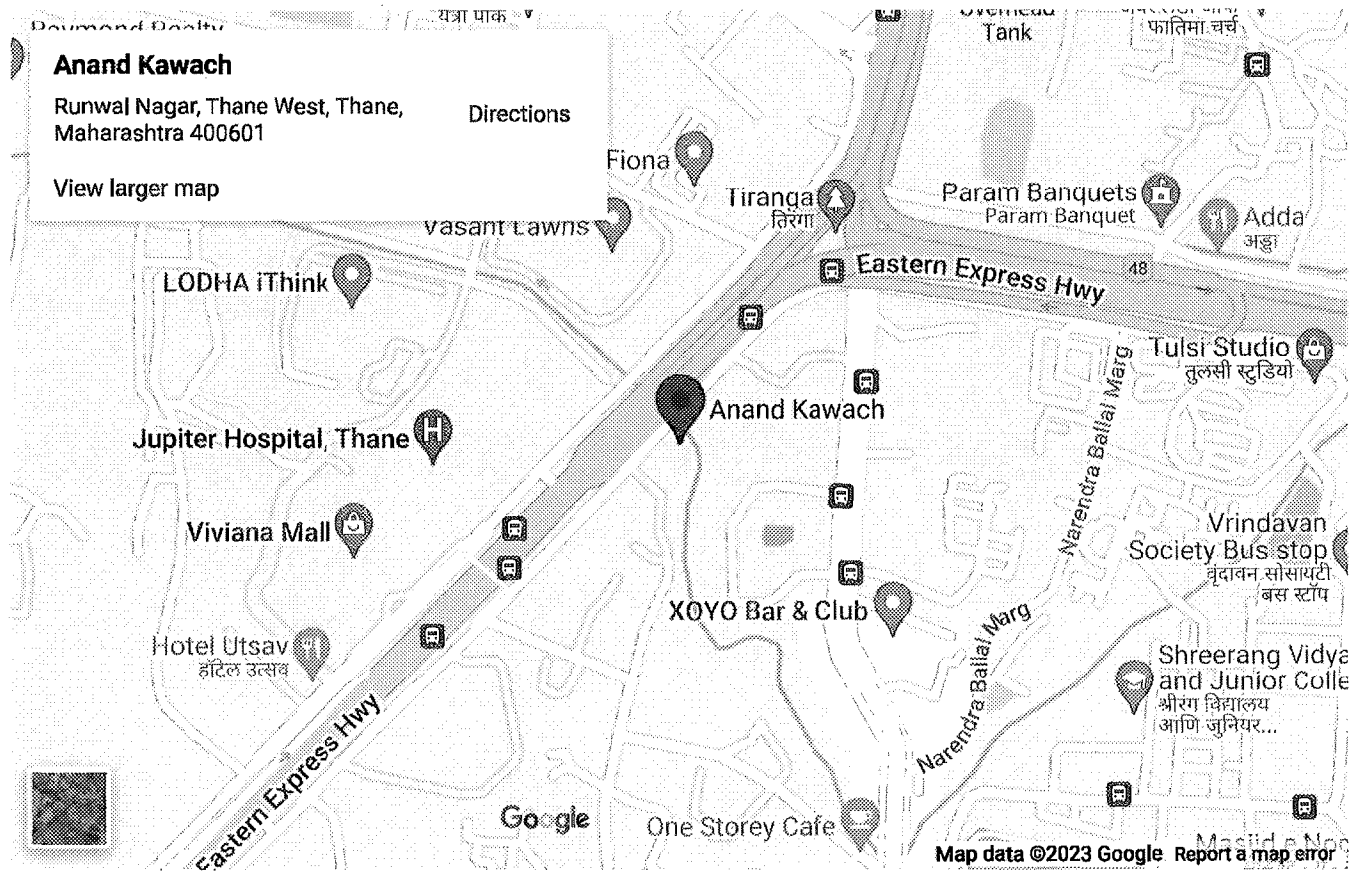
Pay Now

## Select Area

Thane

**Address :** A8, Shop No.38/39, Swastik Palms,  
Near Bramhand Complex, G.B.Road Thane (W) 400607.  
**Contact :** 7700071659  
**WhatsApp:** 8097070851





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Terms & Conditions





# **EXHIBIT 13**

Submit Your Game



Power your game with tech built for growth

## Tech the Supersonic way

**Complete transparency into game performance**

From prototyping data to the profit of your published titles, the Supersonic platform keeps you in the loop



### **Data-driven decisions above everything else**

Make data-driven decisions with deep insights into every part of the publishing process – from marketability to creatives



### **Powered by ironSource**

ironSource, the industry's leading app business platform and network, is behind every Supersonic product – so you know you're always getting the best

# **Best-in class tech to maximize your game's potential**

**Prototyping platform**

## Know your game's potential from the get-go

Get full visibility into your game's marketability test KPIs - CPI, CTR, retention, playtime, and CPM - and receive a united score that combines collected data from all channels

### LiveGames platform

## Maintain transparency even after launch

Supersonic is the only publisher to give you real-time ARPU, LTV, and installs after your game's launch, so you can keep scaling while maximizing profit

### Wisdom SDK

## Get your game ready ahead of launch

Grow your game, save time, and set up for success before soft launch with our proprietary SDK

### Analytics platform

## Maximize profit with deep analytics

Our advanced BI platform built entirely in-house analyzes growth data on the most granular level, helping our team accurately predict and optimize performance

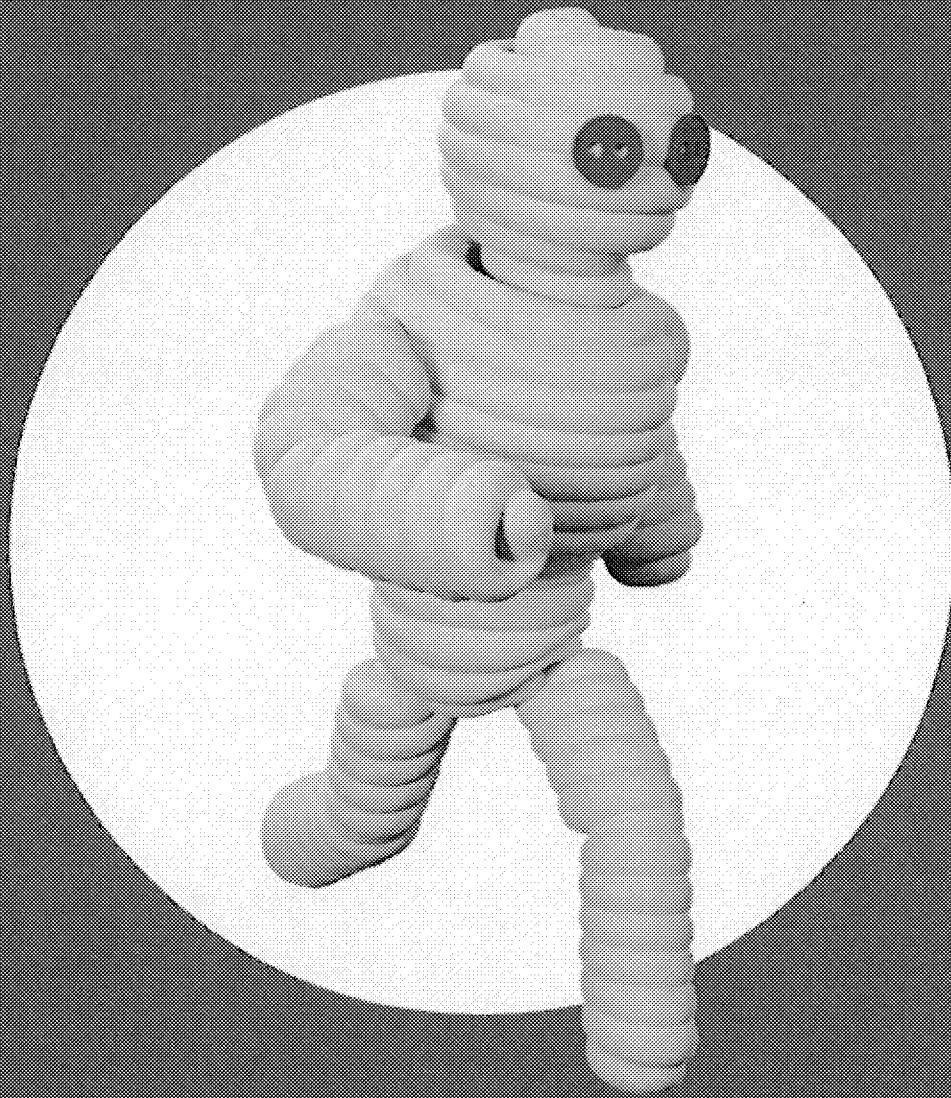
### Creative management platform

## Take your creatives to the next level

Our creative team uses proprietary technology to manage, test, and launch thousands of creatives at a time, without missing a single opportunity to scale

**Publish your game with Supersonic**

[Submit your game](#)



**SUPER  
SONIC**



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[Terms of use](#)  
[Cookie Settings](#)  
2023 ironSource

Games

Publishing

Tech

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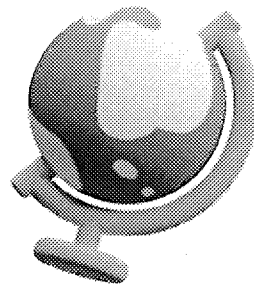
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# Let's chat about Please choose

---



## Where in the world is Supersonic?



121 Derech Menachem Begin,  
Tel Aviv, Israel

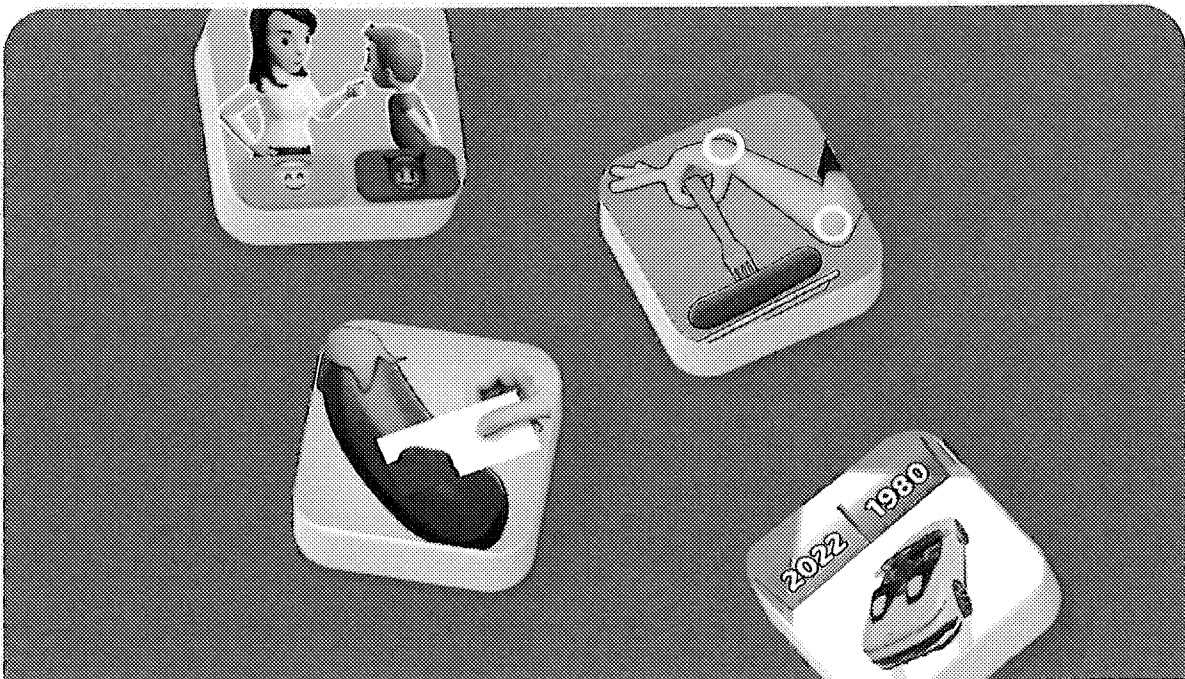


6-Z, Vatslava Havela Boulevard,  
**Kyiv, Ukraine, 03142**



Pinskaya 28A,  
**Minsk, Belarus**

## Check out our latest posts



Blog

**5 design tips for hyper-casual icons to improve your app store CVR**

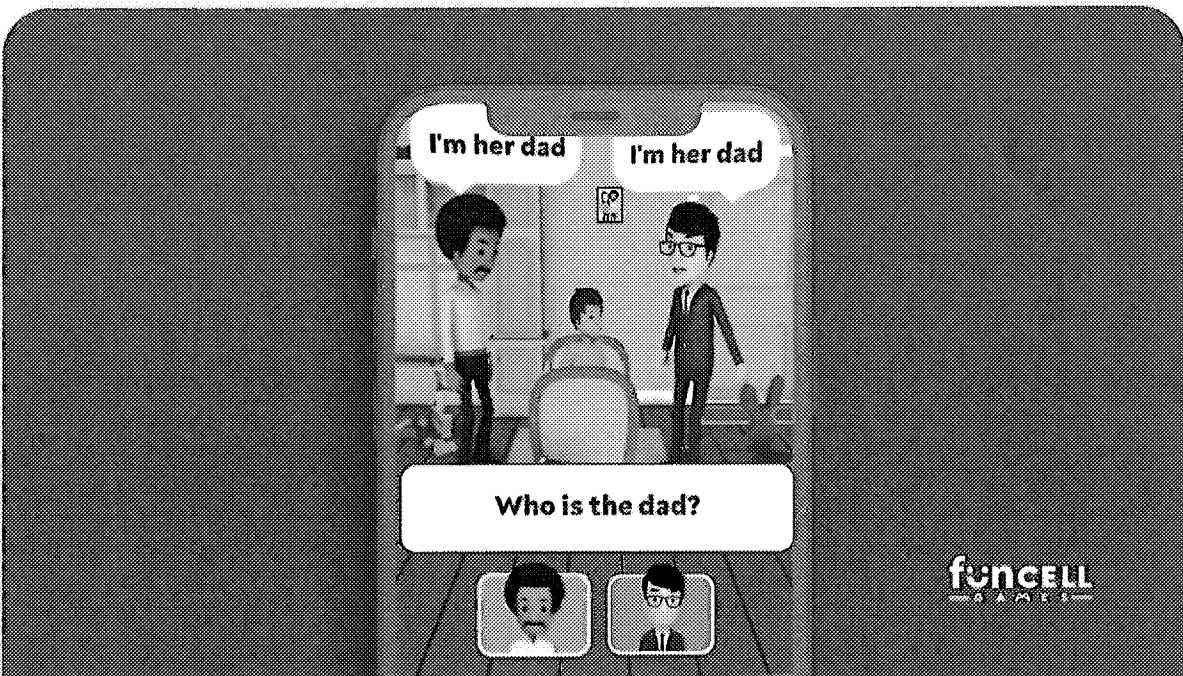
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Webinar

### SuperMonday #12: Hyper-casual gaming predictions and trends for 2023

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Case Study

**Perfect Lie becomes a hyper-casual narrative hit with Supersonic, reaching #2 on Android**

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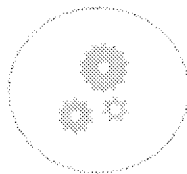
MAKE MONEY TODAY

Telesonic exists to make your life simpler. One of our trained **Unified Communications (UC) Specialists** will walk you through the process

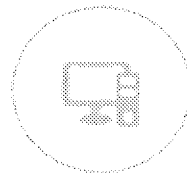
CONTACT US TODAY

### What is Unified Communications (UC)?

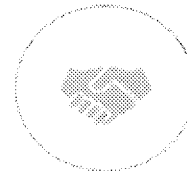
UC is the unification of all forms of communications! UC solutions allow you instant message (chat), talk (voice), text (SMS), conference (audio, video, and web), desktop share, and retrieve unified messaging (email, SMS, fax, voicemail) all in one simple unified user interface!



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888-328-4442

**EMAIL**  
sales@tsunified.com

Our team includes expert computer and telecom managers and engineers. Telesonic sells, installs, and services phone systems, security cameras, cabling, internet access, and Cloud PBX. We also provide Network and IT Managed services. We deploy solutions for any size business, from very small to multinationals. We service all of Southern California including Los Angeles, San Diego, Long Beach, Bakersfield, Anaheim, Santa Ana, Irvine, Riverside, San Bernardino, Fontana, Pasadena.

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# EXHIBIT 15

# The Sonics Boom LLC

Action ▼

## Contact Information

**The Sonics Boom LLC**  
 6236 Glengarrie Ln  
 Huntersville, NC 28078

**Contact:**  
**Title:**  
**Phone:** (704) 668-7405  
**Website:**

**The Sonics Boom LLC is the only company located at 6236 Glengarrie Ln, Huntersville, NC 28078**

Map

## Business Description

The Sonics Boom is located in Huntersville, North Carolina. This organization primarily operates in the Communication Services, nec business / industry within the Communications sector. This organization has been operating for approximately 4 years. The Sonics Boom is estimated to generate \$25,656 in annual revenues, and employs approximately 3 people at this single location.

**Sector:** Communications  
**Category:** Communication Services, nec  
**Industry:** Communication Services, nec  
**SIC Code:** 4899  
**NAICS Name:** All Other Telecommunications  
**NAICS Code:** 517919

**Name:** The Sonics Boom LLC  
**Year Founded:** 2019  
**Engaged In:**  
 Manufacturing  
 Importing  
 Exporting

**Location Type:** Single  
**Revenue:** \$ 25,656  
**Employees Here:** 3  
**Facility Size:** N/A



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Percentage Population

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  Hispanic
  Black
  Asian

Native American
  Hawaiian
  Other

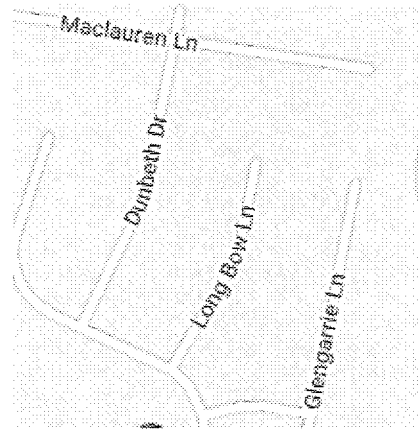
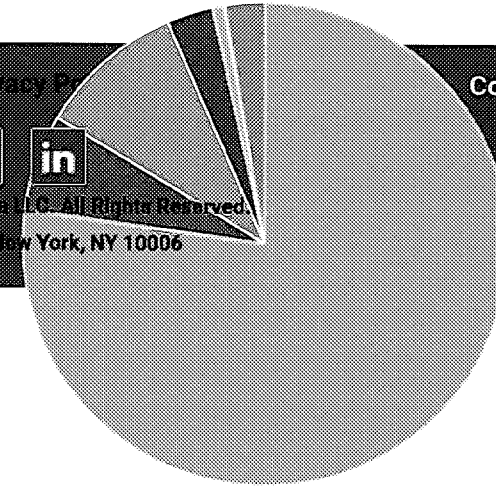
84.3 %	White
7.1 %	Hispanic
6.7 %	Black
3.4 %	Asian
0.8 %	Native American
0.1 %	Hawaiian
2.9 %	Other

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45 Broadway, Ste 1420, New York, NY 10006



[View larger map](#) [Directions](#)

**Population**  
52,133

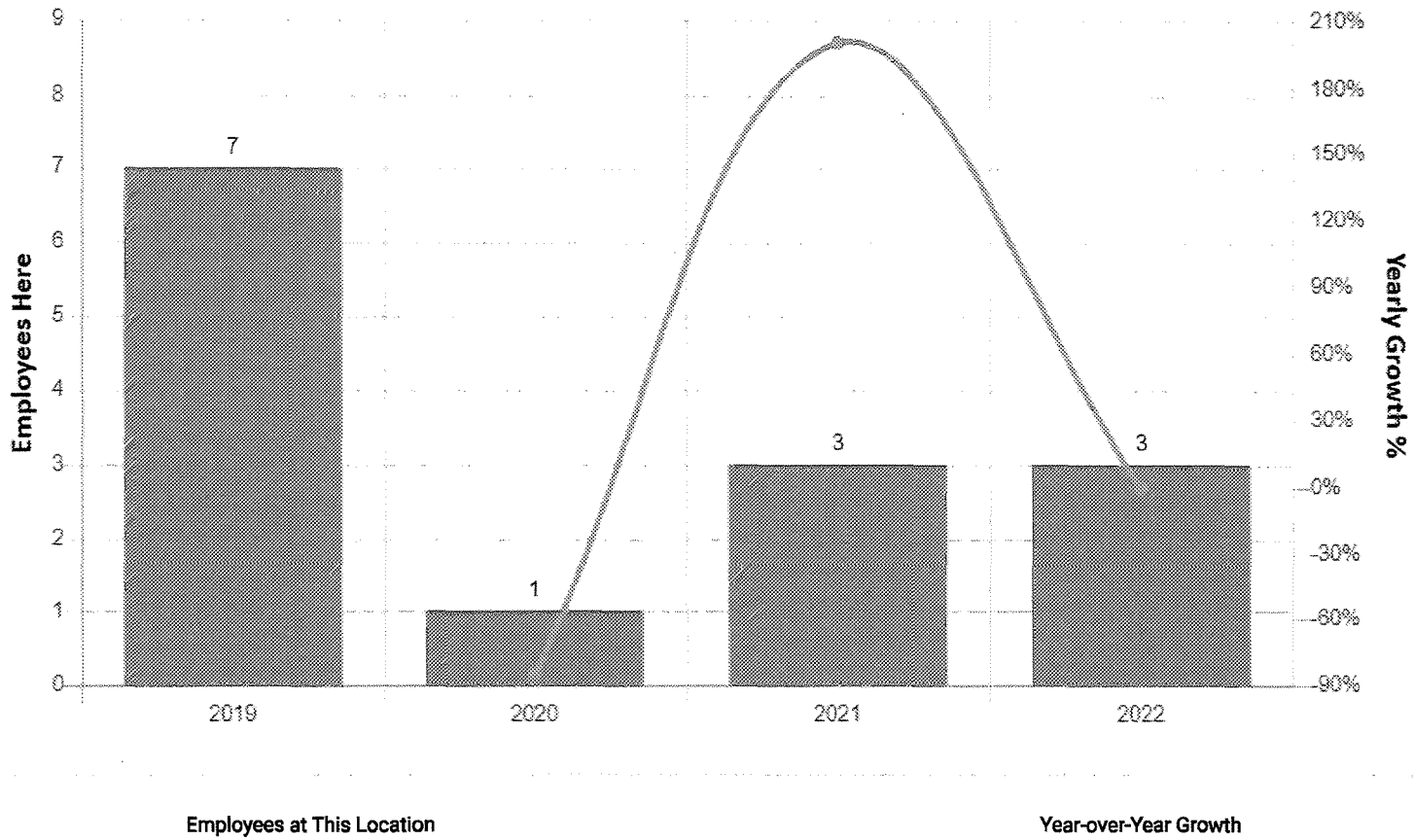
**Median Age**  
35.3

**Female**  
50.8%  
26,507

**Male**  
49.2%  
25,626

**Female**  
35.7

**Male**  
34.9



The information in this chart is primarily composed of estimated or modeled data

### Questions & Answers



**Q How big is The Sonics Boom?**

**A The Sonics Boom is estimated to generate \$25,656 in annual revenues, employs approximately 3 people at this location**



**Q What is the phone number for The Sonics Boom?**  
**A The phone number for The Sonics Boom is (704) 668-7405**

Less ▲

**Q How long has The Sonics Boom been in business?**  
**A The Sonics Boom has been in business for approximately 4 years.**  
**Similar Companies Nearby**  
**(Industry participants & competitors)**

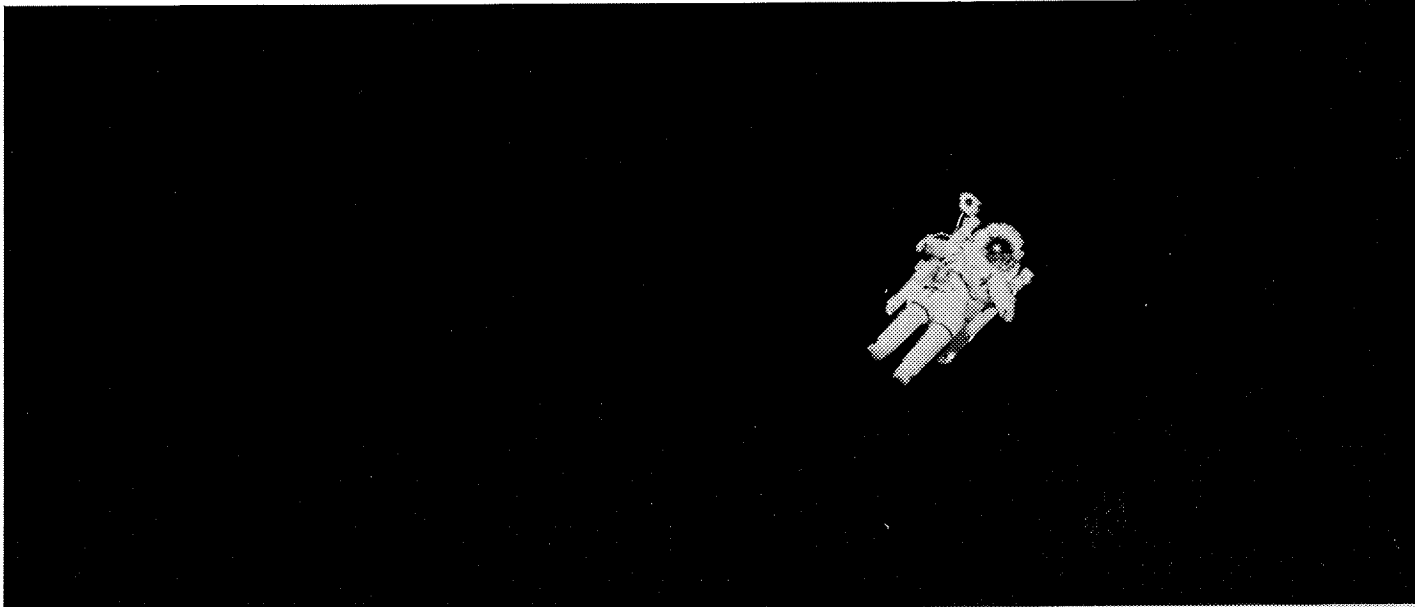
Name	Empl.	Dist. (mil)
Girls On Fire, Inc.	4	1.3
Cr Communication Strategies, L.L.C.	4	1.3
David B Selvig	4	1.7
Bk Media Works, LLC	3	1.8
Townsend Media, LLC	4	1.8
Purchia	3	2.1
Media Works	4	3.2
Adcast Digital Media Inc	1	3.4
Be Free, LLC	5	3.5

**Statistics for Zipcode 28078**

Average House Value	\$ 250,700
Average Household Income	\$ 83,204
Number of Households	19,405
Persons per Household	2.67
<b>Number of Properties</b>	<u>2,747</u>
<b>Number of Businesses</b>	<u>3,740</u>
<b>Number of Employees</b>	16,280
<b>Land Area (square miles)</b>	63.802
<b>Water Area (square miles)</b>	1.458



# **EXHIBIT 16**



WE'VE GOT YOU COVERED

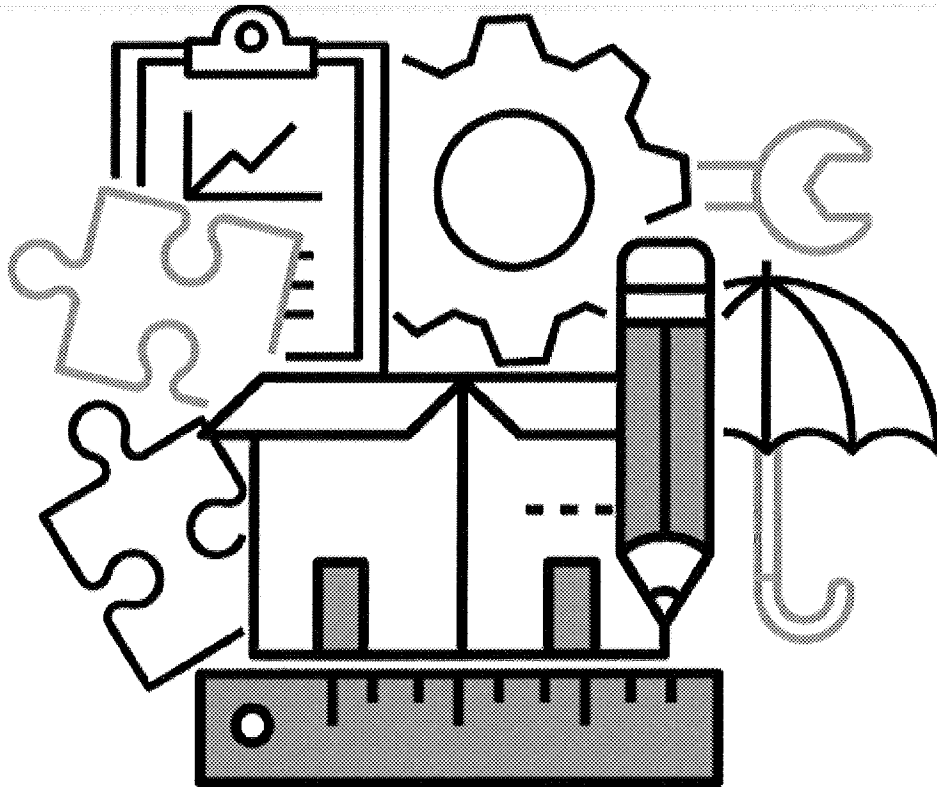
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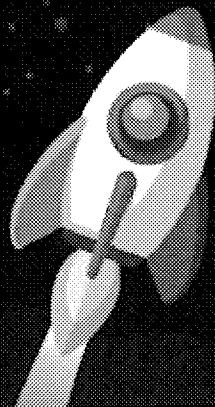
Contact Us

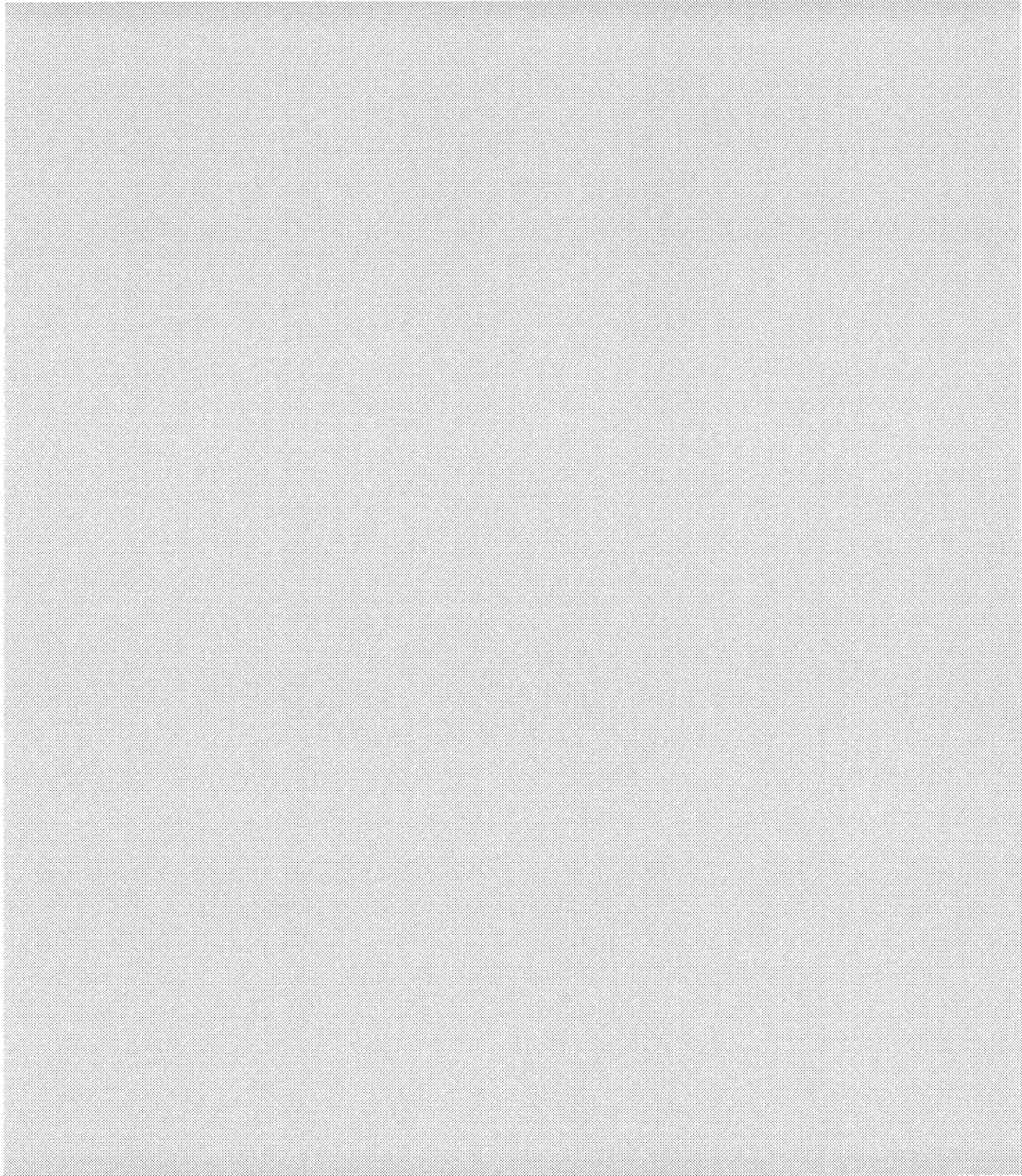




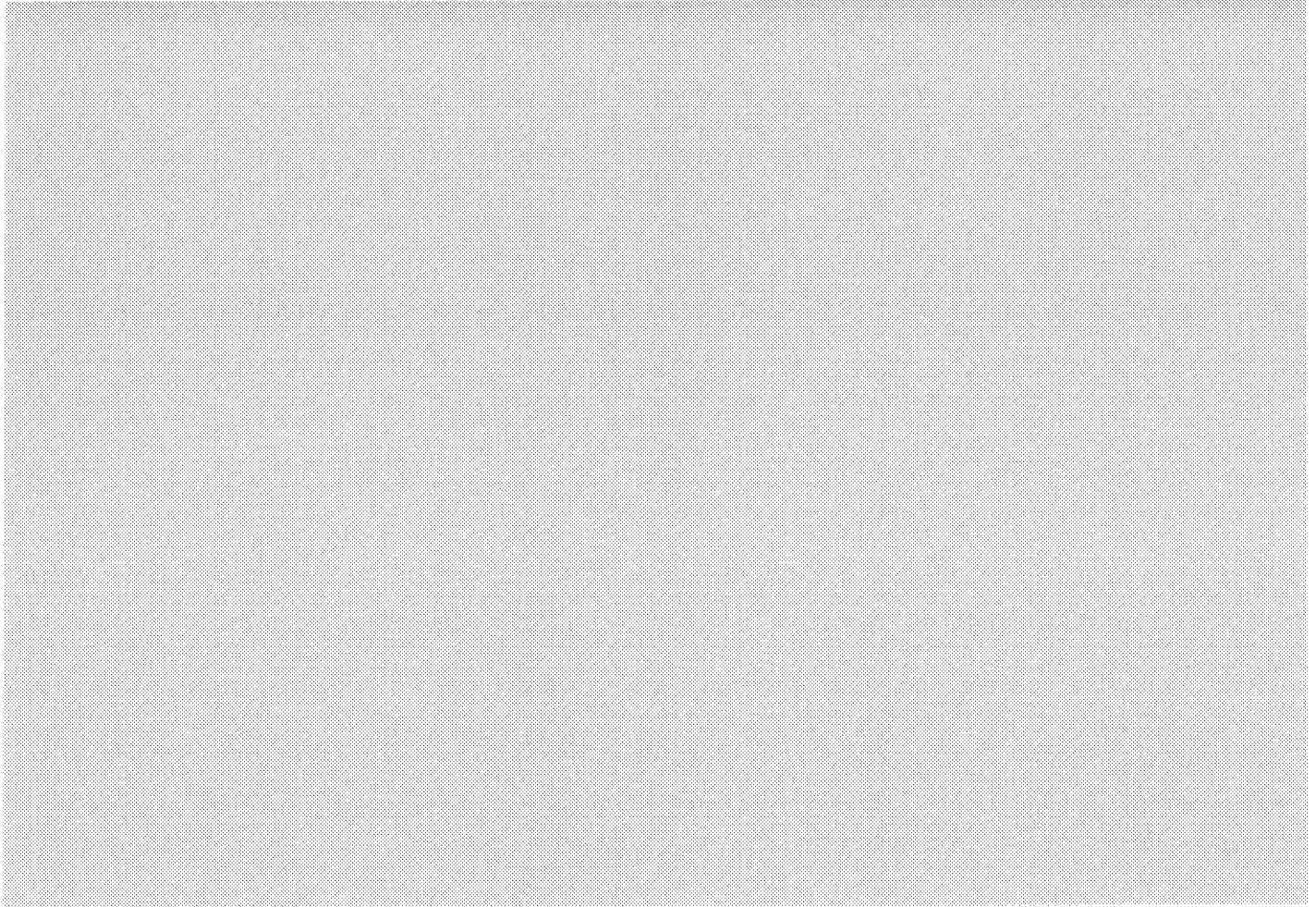
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**Your Name (required) \***

**Email Address (required) \***

**Your Message**

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# **EXHIBIT 17**



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- About
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- Blog
- Promotions

5  
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9  
-  
9  
9  
9  
-  
1  
1  
5

# Business Phone Systems

**Have a specialist reach out to you for more information on custom SD-WAN services in your area.**



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- Government
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- About
- Contact
- Blog
- Promotions

509-999-1155

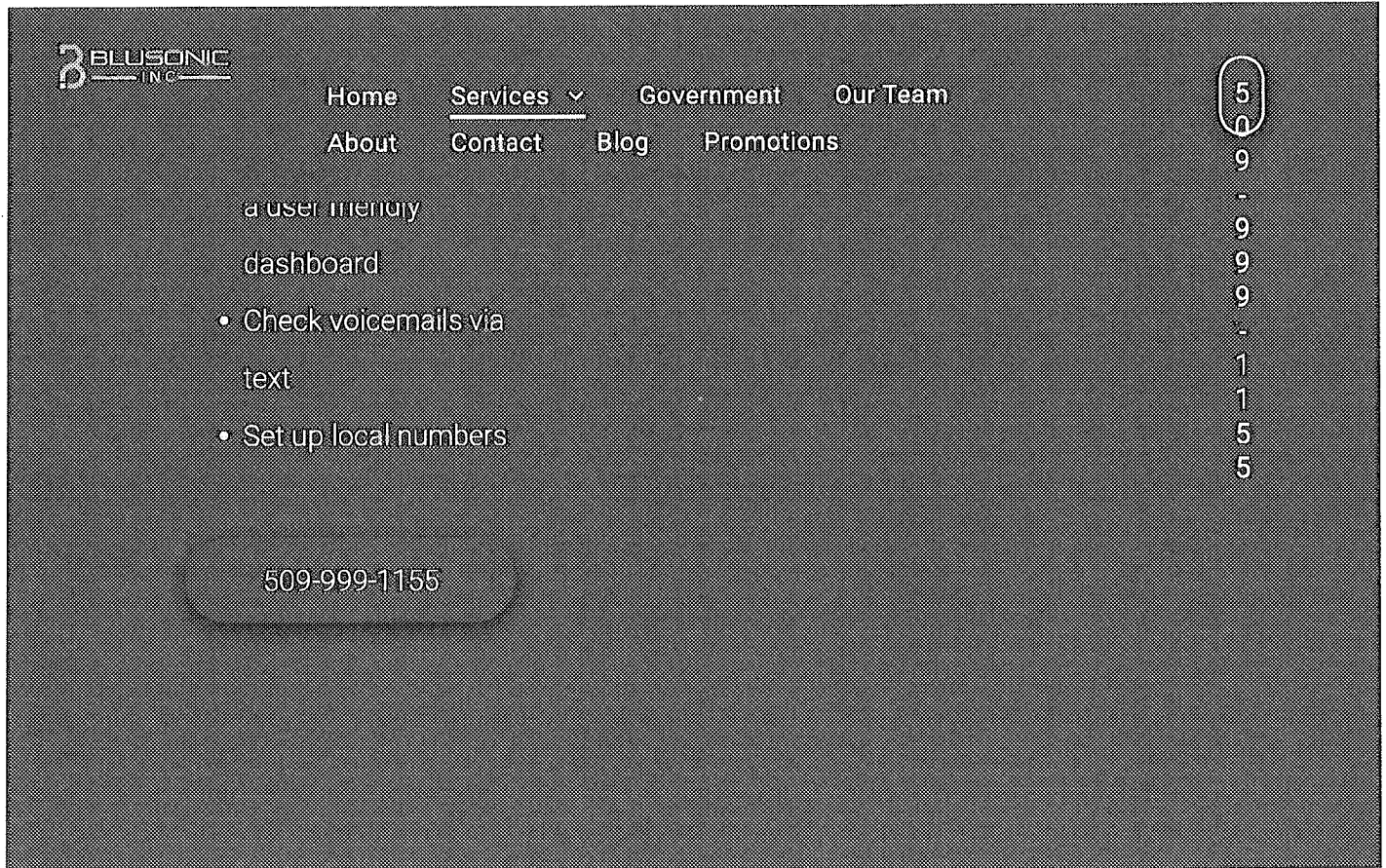
## Best VoIP for Small Business

Blusonic offers a cloud based business phone system to prospective clients. This service includes features other VoIP service providers will add on for additional cost.

Blusonic has simple pricing for both small business and enterprise companies to allow a cost effective VoIP solution that you can trust. Some of the key benefits of choosing our cloud based business phone system include:

- Reliable HD audio
- Keep your current number





### FEATURES

# Complete communications suite for business productivity



## Unlimited International Calling

Unlimited calls to 200+ countries without international charges.



## Call Recording

Monitor your teams calls with professional call recording software.



## Auto-Attendant

Manage your company call flows right in the app.



## Team Collaboration

Keep in touch with your team through multiple communication channels.



### Call Analytics

Easy reporting of important call details to allow for maximum efficiency.

### Mobile App

Mobile application for easy access to call recordings and messages.

### One Numbers, Multiple Device

Calls, faxes, and text messages all done through one number.

### SD-Wan

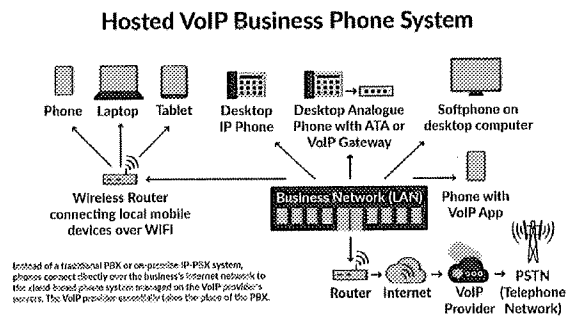
High quality calling using our VoIP solutions.

## What is VoIP?

VoIP is voice over internet protocol it allows users to call using their internet connection rather than using a phone company.

Typical benefits of VoIP include call quality, connectivity, and security. Private Branch Exchange (PBX) is specialized hardware that many small to medium sized businesses rely on for phone service. PBX are generally high cost to set up and maintain, as they connect internal phone extensions.


Luckily for you Blusonic offers cloud based phone solutions to businesses in an effort to modernize and replace these



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member of our team would be  
happy to help you decide what  
solution is best for your  
company.



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[jn@blusonic.com](mailto:jn@blusonic.com)  
5 Coral Gables Court,  
N Potomac, MD 20878 [Get Started](#)



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## Send us a Message

Have a question? We're here to help. Send us a message and we'll be in touch.

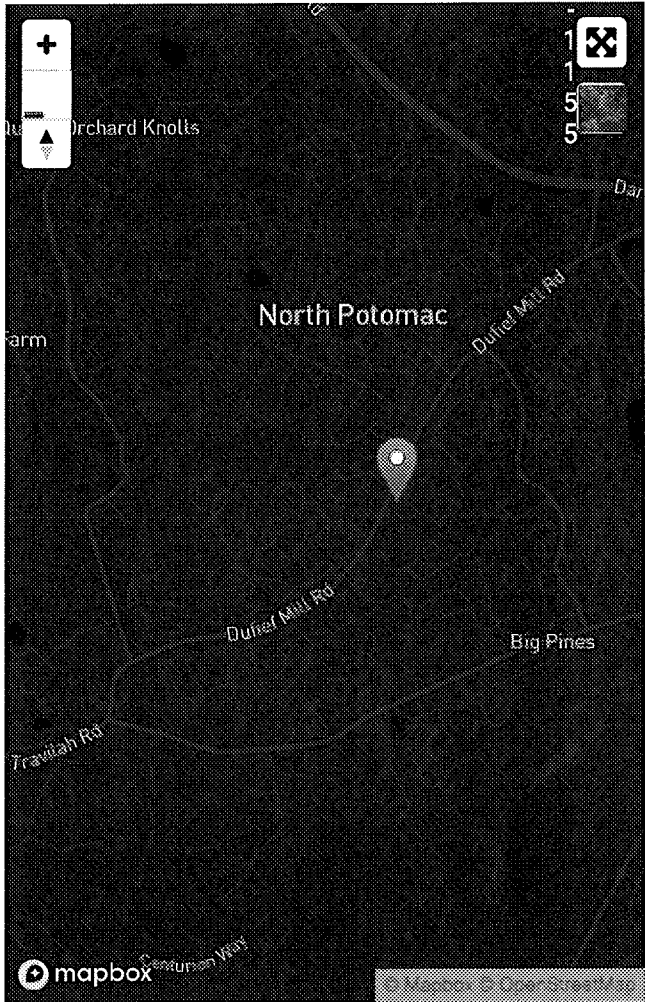
First Name

Last Name

Email

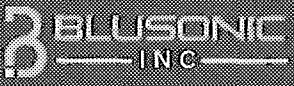
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N Potomac, MD 20878

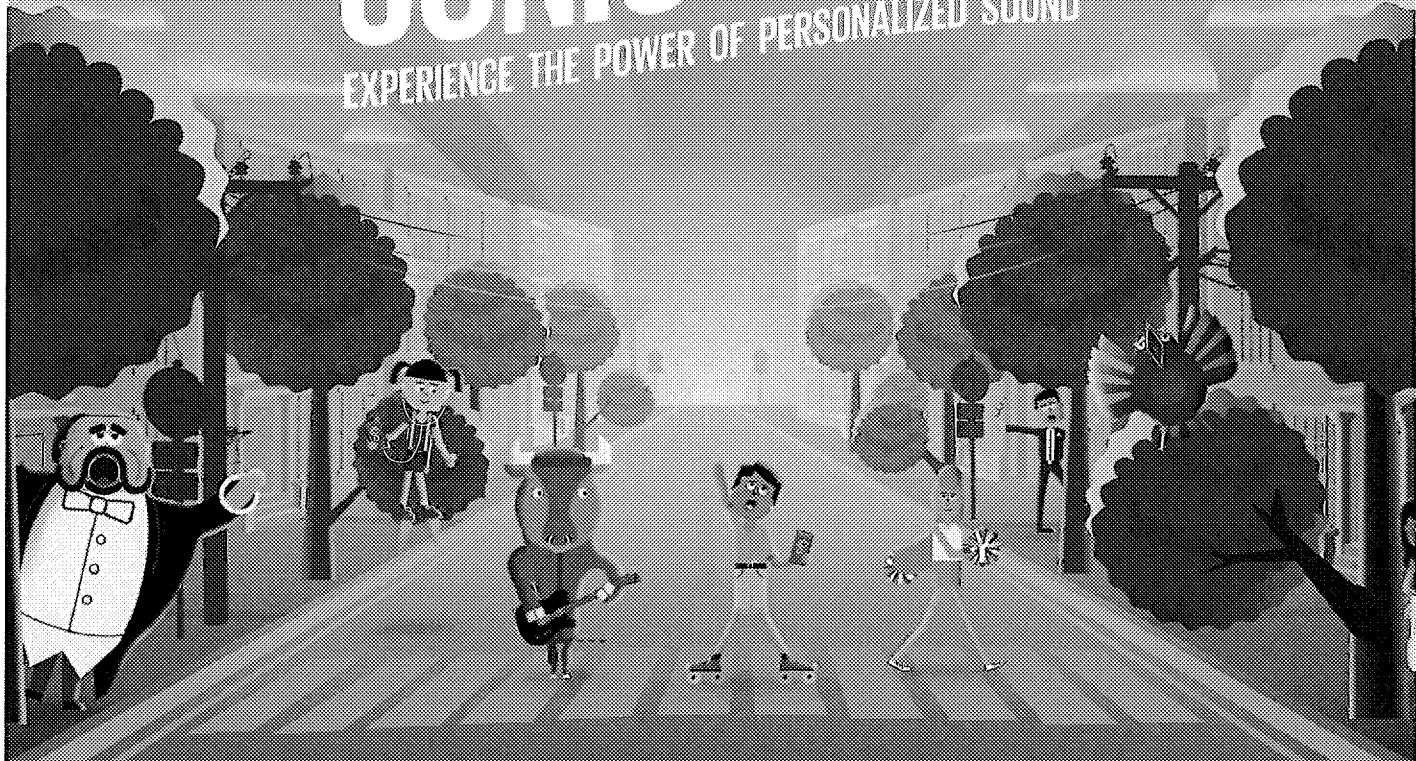
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# EXHIBIT 18



# SONICCLOUD

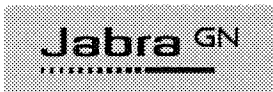
EXPERIENCE THE POWER OF PERSONALIZED SOUND



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HEARING AIDS

PHONE CALLS

VIDEOS

RADIO

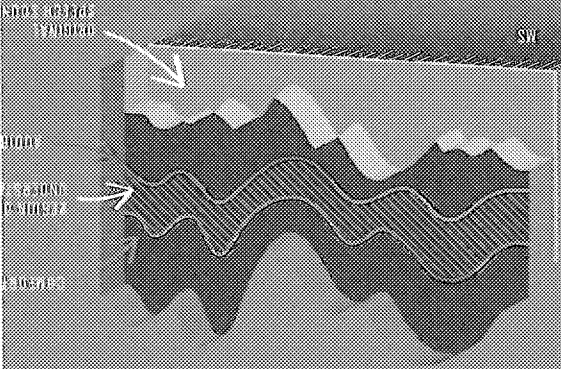
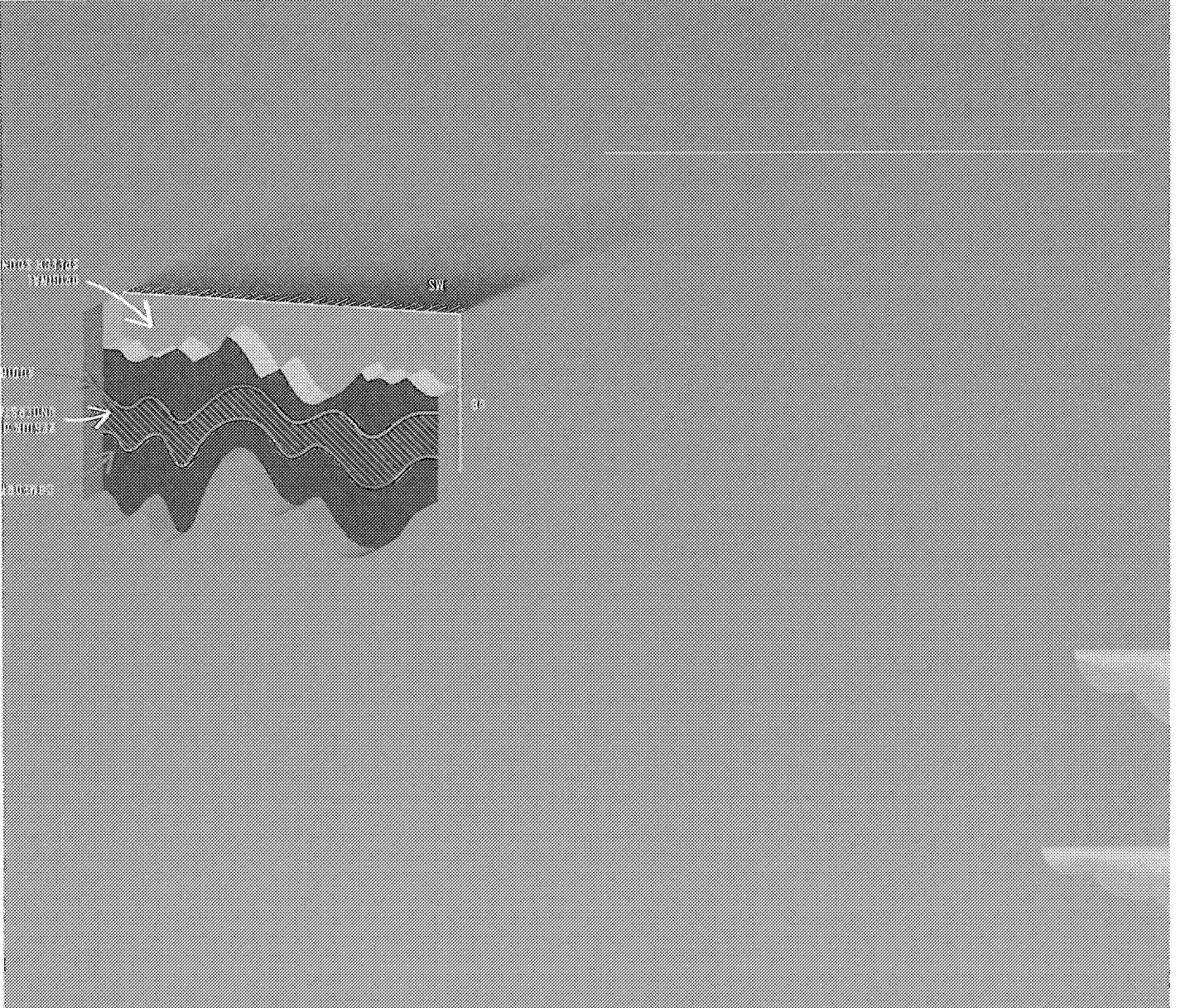
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AUDIOBOOKS

MUSIC







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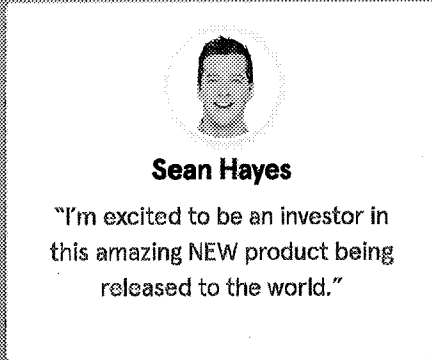
[The Science](#)


[Help Desk](#)

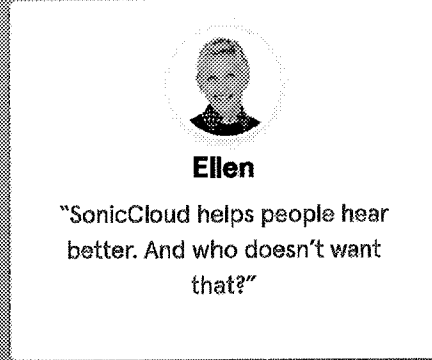
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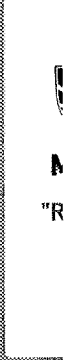
**Apple**  
ly hearing app  
Apple Accessibility  
2017!"



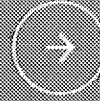
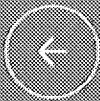
  
**Sean Hayes**  
"I'm excited to be an investor in  
this amazing NEW product being  
released to the world."



  
**Ellen**  
"SonicCloud helps people hear  
better. And who doesn't want  
that?"



**M**  
"R





Home

How It Works

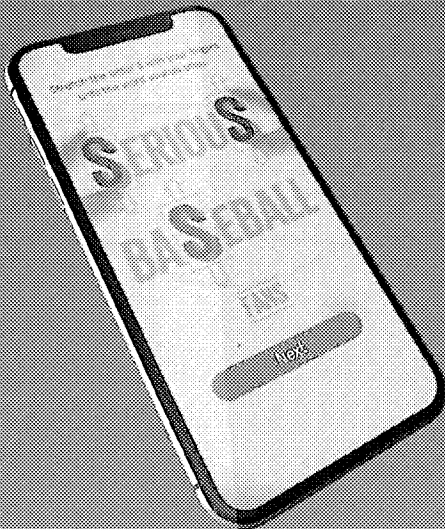
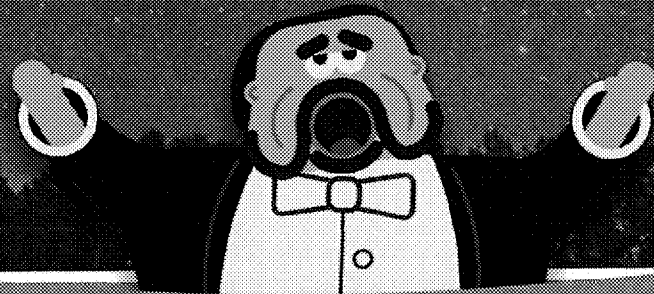
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### Sachin Khanna

CEO at Sonitum Inc.

- Sonitum Inc. - SonicCloud

San Francisco Bay Area · **Contact info**

96 connections

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+ Follow
More

### Activity

103 followers

Sachin hasn't posted lately

Sachin's recent posts and comments will be displayed here.

Show all activity →

### Experience

**CEO**  
 Sonitum Inc. - SonicCloud  
 Jun 2015 - Present · 7 yrs 8 mos  
 San Francisco Bay Area

SonicCloud is developing a platform and infrastructure for the delivery of enhanced and personalized audio across heterogeneous networks.

**Chief Executive Officer**  
 Digitanya Inc  
 Jan 2014 - Mar 2015 · 1 yr 3 mos

**Synopsys Inc.**  
 11 yrs 3 mos

- **Executive, Synopsys Sales and Field Operations**  
 Nov 2005 - Jan 2014 · 8 yrs 3 mos  
 Mountain View

Accountable for managing global business teams targeting strategic customers worldwide. Direct line accountability for 400+ Sales Account Managers, Engineering Personnel and Field Applications Staff. Orchestrated and Managed Key Executive Teams to help develop Strategic Alliances with

- **Strategic Account Executive**  
 Top-Tier Customers Worldwide  
 Nov 2007 - Nov 2008 · 1 yrs 1 mo  
 Mountain View, CA  
 • Overachieved Annual Fiscal Targets by deploying programs that established strategic supplier status with top-tier clients representing \$700M+ of bookings.  
 Responsible for managing a Top Five Customer with significant global presence. Helped to create and organize an integrated Account Management program, overall market share by 6% initiatives to help sell high the highly competitive Design Market


- **5x Account Manager**  
 Recognized as the Most Valuable Player in the World Wide Sales Share in 2005 and 2010

Specialized in the firm's global strategy, Synopsis Platform in 2008 for 5 years. Delivered 600+ RFPs by leading the vendor selection process. Achieved 200% of sales target in 2010. Managed a sales team of 10 sales representatives. Owned a Sales Territory with a mix of Strategic and Transactional High Growth Accounts. Managed a sales team which included Product Specialists and Sales Engineers. Quarterly Executive and Customer Review Meetings to define and track Annual Fiscal Targets by ~150%.

**Senior Applications Consultant**  
Synopsis Inc.


- Helped Synopsis establish a Learning Partner Program with key customer to develop \$200M Design Technology
- Mar 1997 - Dec 1999 - 2 yrs 10 mos
- Executed on Flanking Strategies using Platform Solutions to defeat competition's best-in-class product strategies
- Graduated two Transactional Customers to Strategic Status and grew their Managed the technical initiatives for Synopsis' Second Largest Customer. Annual Run-rate by 40%
- Delivered on-site design consulting to help design the largest graphics processor in the industry
- Helped Account Teams introduce new technology and fortify incumbent status

### Education


 **CSU**  
Bachelor of Science (BS), Electrical and Electronics Engineering  
1991 - 1995  
Grade: Magna Cum Laude  
BS, Electrical Engineering

### Skills


#### Management

 2 endorsements

#### Leadership

 1 endorsement

#### Business Development

 1 endorsement

Show all 10 skills →

### Languages

English

Hindi

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Product Leader - Mobile Technologies, SaaS and Consumer Products

# **EXHIBIT 19**





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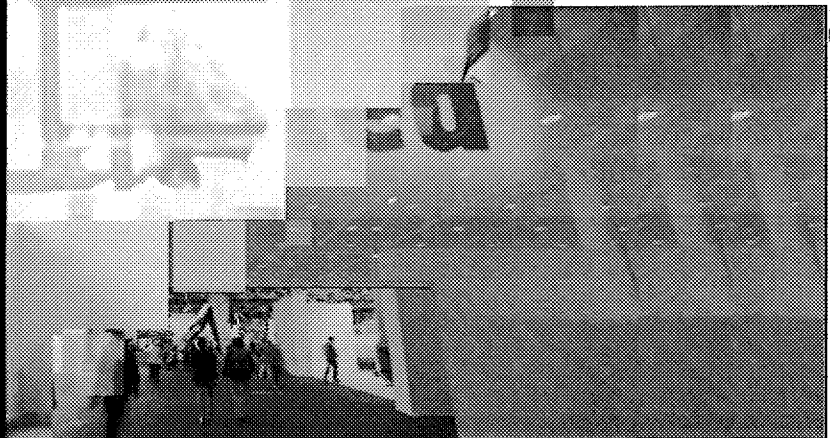
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<p><b>Home Phone</b> </p> <p>Service starts from <b>\$10.95/month</b> <small>16 Features Included</small></p> <p><a href="#">Read more</a></p>	<p><b>Internet Services</b> </p> <p><b>Unlimited- High Speed</b> <small>Starting from</small> <b>\$37.95*/month</b> <small>DSL Internet</small></p> <p><a href="#">Read more</a></p>	<p><b>Long Distance Services</b> </p> <table border="0"> <tr><td>Sri Lanka</td><td>10.9 cents</td></tr> <tr><td>India</td><td>2.2 cents</td></tr> <tr><td>France</td><td>2.2 cents</td></tr> <tr><td>Germany</td><td>2.5 cents</td></tr> <tr><td>Canada</td><td>1.5 cents</td></tr> </table> <p><a href="#">Read more</a></p>	Sri Lanka	10.9 cents	India	2.2 cents	France	2.2 cents	Germany	2.5 cents	Canada	1.5 cents	<p><b>\$49.95*</b></p> <p>UNLIMITED DSL 15MBPS UNLIMITED CANADA WIDE CALLING</p> <p>HIGH SPEED INTERNET + HOME PHONE</p> <p><b>FREE MODEM</b> <small>Some Conditions apply*</small></p>
Sri Lanka	10.9 cents												
India	2.2 cents												
France	2.2 cents												
Germany	2.5 cents												
Canada	1.5 cents												



Home Residential Business Long Distance **Contact**

### Contact us

SUNSONIC

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TORONTO,ON CA M1S 4Z5

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Contact Number : 416-907-7777

Fax : 416-907-7778

Email ID : support@sunsonic.ca



### Customer Service

Mon-Fri : 09:00 AM - 07:00 PM

Saturday : 10:00 AM - 04:00 PM

Sunday : 10:00 AM - 02:00 PM

Please Contact us in case of any support or sales related enquiries.

Name

Email

Department

Phone

Comments

Submit



# **EXHIBIT 20**

# CUSTOM SOLUTIONS

**WHY COMPROMISE? SERVER & STORAGE SOLUTIONS TO MEET YOUR EXACT NEEDS.**

[LEARN MORE \(CUSTOM-DATACENTER-SOLUTIONS.PHP\)](#)

## Netsonic Datacenter Services & Solutions

Providing you with flexible datacenter, colocation, bare metal dedicated servers and cloud environments based on your needs within your budget, since 1996.



### Global Cloud Services

Scalable, reliable, secure servers and storage solutions.

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### **Datacenter Colocation**

**Safeguard your data in our secure, redundant datacenter in Green Bay, WI.**

**Lower IT Costs ([colocation.php](#))**



### **Disaster Recovery and Backups**

**Protect your business, protect your data and protect your future.**

**Secure My Data ([disaster-recovery.php](#))**



### **Dedicated Servers**

**Single tenant server for security, space & performance.**

**Get My Single Tenant Server ([dedicated-servers.php](#))**



### **Hosted QuickBooks**

**No longer be tied down to one desktop computer.**

**Free For Accountants ([quickbooks-hosting.php](#))**



### **Plesk WordPress Solution**

**WordPress management tools, with built-in security, on an isolated server.**

Launch A Secure WP Site (wordpress-hosting.php)

# What Our Clients Are Saying

*Radiosity*

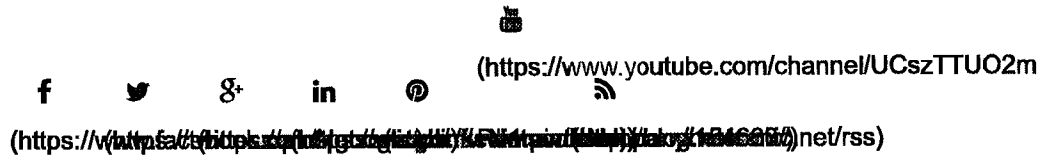
"You have provided me amazing service as well as amazing customer and billing support every month for as long as I have been a customer. I cannot say enough great things about your service, and server hosting abilities and team - thank you."

Radiosity, Frank Morotoli



Netsonic provides cloud solutions, datacenter services, colocation, bare metal dedicated servers and custom storage and data solutions from our datacenter in Green Bay, Wisconsin.

Proud to be a Veteran owned company since 1996.



## CONTACT

920-432-0360 (tel:9204320360)

sales@netsonic.net (mailto:sales@netsonic.net)

Support Portal (https://cbill.netsonic.net/index.php?/clientarea/)

1263 Main St., Suite 123  
Green Bay, WI 54302

## || ABOUT

- » [Home \(https://www.netsonic.net\)](https://www.netsonic.net)
- » [Blog \(http://blog.netsonic.net\)](http://blog.netsonic.net)
- » [Netsonic Partners \(https://netsonic.net/netsonic-partners.php\)](https://netsonic.net/netsonic-partners.php)
- » [Military Discount Program \(veterans-server-discount.php\)](#)
- » [Netsonic Datacenter \(datacenter.php\)](#)
- » [Client Testimonials \(clients.php\)](#)
- » [Contact Netsonic \(contact-us.php\)](#)

## || SERVICES

- » [Colocation \(colocation.php\)](#)
- » [Global Cloud Servers \(global-cloud-computing.php\)](#)
- » [Custom Solutions \(custom-datacenter-solutions.php\)](#)
- » [Virtual Cloud Servers \(cloud-servers.php\)](#)
- » [Virtual Dedicated Servers \(virtual-dedicated-server.php\)](#)
- » [Dedicated Servers \(dedicated-servers.php\)](#)
- » [WordPress Server \(wordpress-hosting.php\)](#)
- » [Shared Hosting \(plesk-hosting.php\)](#)
- » [SpamArmor Anti-Spam \(antispam-service.php\)](#)
- » [QuickBooks Hosting \(quickbooks-hosting.php\)](#)
- » [Web Business Builder \(business-builder.php\)](#)
- » [Plesk Licensing \(plesk-license.php\)](#)
- » [CDN Accelerator \(accelerator.php\)](#)

## || CUSTOMER INFORMATION

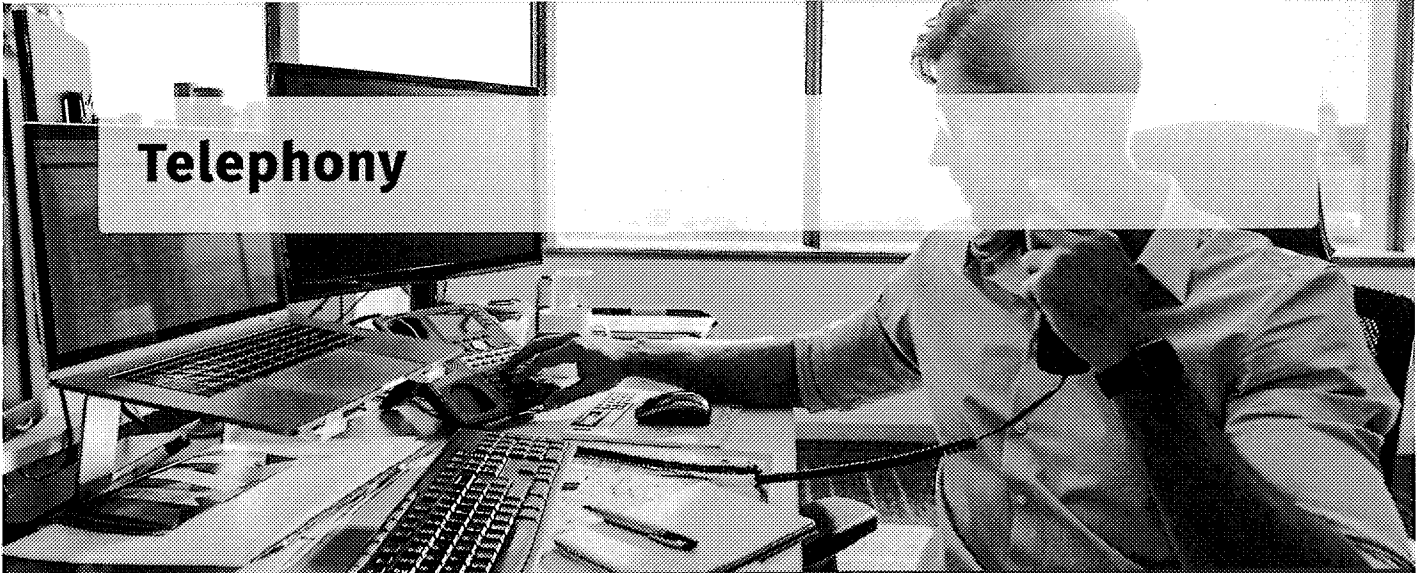
- » [Help Desk \(http://helpdesk.netsonic.net/support/\)](http://helpdesk.netsonic.net/support/)
- » [Cloud Knowledgebase \(https://cbill.netsonic.net/index.php?knowledgebase/\)](https://cbill.netsonic.net/index.php?knowledgebase/)
- » [Cloud Client Portal \(https://cbill.netsonic.net/index.php?clientarea/\)](https://cbill.netsonic.net/index.php?clientarea/)
- » [System Status \(system-status.php\)](#)
- » [Anti-Spam Interface \(http://antispam01.netsonic.net\)](http://antispam01.netsonic.net)
- » [Terms Of Service \(datacenter-terms-of-service.php\)](#)
- » [Privacy Policy \(privacypolicy.php\)](#)

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# **EXHIBIT 21**

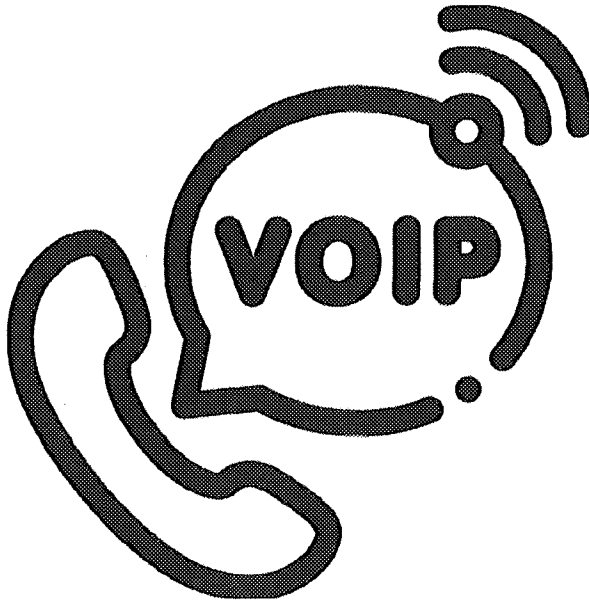
# SONIC<sup>®</sup> COMPUTER



**Telephony**

## **Guiding You Through The Maze**

Confused as to which telephone plan is the right fit for your business? Call us today and we'll help work out the best voice solution for you.



IP telephony is the evolution of voice, fax, SMS, and other forms of communication that are traditionally transmitted through public switched telephone networks. With IP telephony, data is transferred over standard Internet and office networks running on existing IT infrastructure, opening up hassle-free communication between parties in an Internet Protocol-based (IP) LAN or WAN network.

Part of our strength lies in our ability to advise our client on how to improve service and cut cost through deployment of the latest business phone systems. VoIP telephony can offer many benefits over traditional phone systems. VoIP solutions are fully flexible, scalable, and reduce potential costs for our client in the long term. We work closely with telephony support partners who give you access to a team of telephony experts, enabling us to deploy the right voice solution for our clients.



### Turnkey and Professional Services

We have certified technical professionals with extensive experience and expertise. Apart from network consultation and deployment, we also offer qualified services in turnkey project management and professional services.

### Unified Communications



With Unified Communications, your people can now collaborate from any workspace; improve efficiency, improve customer service, and ultimately build a competitive advantage.



### Support and Maintenance

To keep your voice operations optimized, ongoing support and dedicated maintenance are critical. As the system integrator with the largest pool of certified technical professionals in Orange County, Sonic Computer is able to provide you with quality service, anywhere and anytime.



### Robust and Reliable Communications

We have developed a strong framework of outsourced services that are carried out by experienced and qualified personnel. Sonic Computer staff align and adopt their industry expertise to optimize the performance of your communications systems and your business.

# SONIC<sup>®</sup> COMPUTER

## Contact Information

### Get in Touch!

Sonic Computer believes in top notch customer support and service. We strive to answer all of your questions in a professional and timely manner and want to establish a business relationship for life.

Contact us with confidence. We'll always be here to answer your questions.



**Tel:** 714-908-4800

**Fax:** 714-908-4801



**For Sales Inquiry**

[sales@soniccomputer.com](mailto:sales@soniccomputer.com)

**For Technical Support**

[support@soniccomputer.com](mailto:support@soniccomputer.com)

**For Billing Inquiry**

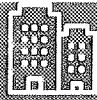
[credit@soniccomputer.com](mailto:credit@soniccomputer.com)

**Please complete this form  
and a specialist will  
contact you.**

Name*	Company*
E-Mail*	Phone*
Subject*	
How can we assist you?*	

**Submit**

# **EXHIBIT 22**



# Sonic Broadband, LLC

Looking for a credit report on Sonic Broadband, LLC? [Learn More](#) 

## Let us help you find what you're looking for

We have several Credit Reports and Business Credit information options you might like.

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Check Your  
Business  
Credit

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Build Your  
Business  
Credit Files

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Check Other  
Businesses'  
Credit File

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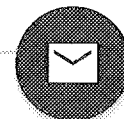
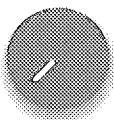
Business  
Contacts or  
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## Overview





**Company Description:** 

**Key Principal:** Tim Dorsey

**Industry:** Online service providers



**Address:** 2905 Bel Aire Dr Emporia, KS, 66801-4419 United States



**Phone:** 



**Employees (this site):**   Actual

**Employees (all sites):**   Actual





**Revenue:**   Modelled



**Year Started:** 



**ESG ranking:**  

**ESG industry average:**  

What is D&B's ESG Ranking?

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Unlock full sales materials and reports

## Contacts

 Touch with 1 Principals\*

**CERTIFICATE OF SERVICE**

It is hereby certify that a true and correct copy of the foregoing **DECLARATION OF KRISTINE GRISSETT** was served upon counsel for Petitioner on this 20<sup>th</sup> day of January, 2023 by email as follows:

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Andrew J. Spaulding  
Spaulding McCullough & Tansil LLP  
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Santa Rosa, CA 95404  
T: (707) 524-1900  
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Email: [sterling@smlaw.com](mailto:sterling@smlaw.com)  
Email: [aspaulding@smlaw.com](mailto:aspaulding@smlaw.com)

*/Charles P. LaPolla/*\_\_\_\_\_

Charles P. LaPolla