Trademark Trial and Appeal Board Electronic Filing System. <u>https://estta.uspto.gov</u>

ESTTA Tracking number: ESTTA1199730 Filing date:

03/30/2022

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Ex parte appeal no.	79283289
Appellant	Milk & Honey Distillery Ltd.
Applied for mark	M&H WHISKY DISTILLERY
Correspondence address	JOEL KARNI SCHMIDT/ERIC J. SHIMANOFF COWAN, LIEBOWITZ & LATMAN, P.C. 114 WEST 47TH STREET 21ST FLOOR NEW YORK, NY 10036 UNITED STATES Primary email: trademark@cll.com Secondary email(s): ejs@cll.com, jks@cll.com, Irm@cll.com 2127909200
Submission	Motion for suspension
Attachments	Motion to Suspend - 79283289.pdf(101216 bytes) ExA1.pdf(5716323 bytes) ExA2.pdf(4559517 bytes) ExA3.pdf(4278772 bytes)
Filer's name	Eric J. Shimanoff
Filer's email	ejs@cll.com, jks@cll.com, Irm@cll.com, trademark@cll.com
Signature	/Eric J. Shimanoff/
Date	03/30/2022

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In re Milk & Honey Distillery Ltd. Ex Parte Appeal No. 79283289 For Mark: WHISKY DISTILLERY

MOTION TO SUSPEND APPEAL PENDING RESOLUTION OF CIVIL LITIGATION

Pursuant to C.F.R. § 2.117(a) and TBMP § 510.02(a), Applicant Milk & Honey Distillery Ltd. ("Applicant") hereby moves to suspend this *ex parte* appeal concerning Applicant's



Application Ser. No. 79283289 the mark **WHISKY DISTILLERY** (the "Subject Mark") for "Alcoholic beverages, namely, distilled spirits, whisky, and whisky-based beverages, none of the aforesaid products containing or mixed with energy drinks or formulated caffeinated drinks; none of the aforesaid products containing or mixed with energy drinks or formulated caffeinated drinks; none of the aforesaid products containing or mixed with energy drinks or formulated caffeinated drinks; none of the aforesaid products containing or mixed with energy drinks or formulated caffeinated drinks" in International Class 33 pending the resolution of a litigation filed in the United States District Court for the Eastern District of Wisconsin (the "Litigation") by Applicant against M&H Spirits, LLC ("Defendant"), seeking: (1) a declaration that Applicant's marks

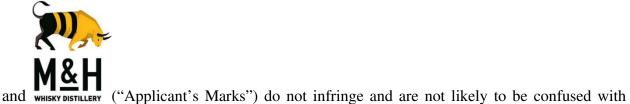
M&H, M&H WHISKEY DISTILLERY, MILK & HONEY DISTILLERY,

Defendant's marks MILK & HONEY, M&H, M&H Spirits and **TUNET** ("Defendant's Marks"); and (2) cancellation in whole or part of the following United States trademark registrations for Defendant's Marks:

- Reg. No. 5200413 for the word mark MILK & HONEY for "Liquor and liqueur beverages, namely, distilled spirits, liqueurs, and prepared alcoholic drinks" in International Class 33 (the "413 Registration");
- (b) Reg. No. 6182398 for the stylized mark HONEY for "Liquor and liqueur beverages, namely, distilled spirits, liqueurs, and prepared alcoholic drinks" in International Class 33 (the "398 Registration"); and
- (c) Reg. No. 5229644 for the word mark M&H for "Liquor and liqueur beverages, namely, distilled spirits, liqueurs, and prepared alcoholic drinks" in International Class 33 (the "644 Registration").

A copy of the Complaint in the Litigation is attached hereto as **Exhibit A**.







Pursuant to 37 C.F.R. § 2.117, "[w]henever it shall come to the attention of the Trademark Trial and Appeal Board that a party or parties to a pending case are engaged in a civil action . . . which may have a bearing on the case, proceedings before the Board may be suspended until termination of the civil action" *See also* TBMP § 510.02(a). The Board routinely grants motions to suspend opposition proceedings pending the outcome of a civil action where issues of trademark infringement, unfair competition and cancellation are raised because such civil actions may be dispositive of or significantly affect the proceedings before the Board. TBMP § 510.02(a). *See also The Other Tel. Co. v. Connecticut Nat'l Tel. Co. Inc.*, 181 U.S.P.Q. 125, 126 (TTAB 1974) (suspending opposition proceeding during pendency of district court action where Opposer was seeking to enjoin Applicant from using the mark at issue in the opposition proceeding) and cases cited therein.

The instant *ex parte* appeal concerns the Examining Attorney's refusal to register the Subject Mark under Lanham Act Section 2(d), 15 U.S.C. § 1052(d), based on a purported likelihood of confusion with Defendant's 644 Registration. The Litigation seeks: (1) a declaration *inter alia* that the Subject Mark is not likely to cause confusion with or infringe upon the marks that are the subject of Defendant's 644 Registration; and (2) cancellation in part of the same registration. Thus, the Court's determination in the Litigation will bear upon the issues in the current appeal.

CONCLUSION

Based on the foregoing, Applicant respectfully requests the Board suspend this *ex parte* appeal pending final resolution of the Litigation.

3

Dated: New York, New York March 30, 2022 Respectfully submitted, COWAN, LIEBOWITZ & LATMAN, P.C.

By: /Eric J. Shimanoff/ Eric J. Shimanoff (ejs@cll.com) Joel Karni Schmidt (jks@cll.com) 114 West 47th Street New York, NY 10036-1525 (212) 790-9200 Attorneys for Applicant

MOTION TO SUSPEND APPEAL PENDING RESOLUTION OF CIVIL LITIGATION

EXHIBIT A

Part 1 of 3

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF WISCONSIN

----- Х

MILK & HONEY DISTILLERY LTD.,

Plaintiff,

Civil Action No. 2:22-cv-397

-against-

COMPLAINT

JURY TRIAL DEMANDED

M&H SPIRITS, LLC,

Defendant.

----- X

Plaintiff Milk & Honey Distillery Ltd. ("Plaintiff"), by and through its undersigned attorneys, as and for its declaratory judgment Complaint against Defendant M&H Spirits ("Defendant"), alleges as follows:

NATURE OF THE ACTION

1. Plaintiff brings this action under the Declaratory Judgment Act, 28 U.S.C. §§ 2201 and 2202, and the trademark laws of the United States (Lanham Act of 1946), 15 U.S.C. § 1051 *et seq.*, as well as corresponding state law.

2. Plaintiff seeks a declaration that Plaintiff's use of its marks M&H, M&H WHISKEY DISTILLERY and MILK & HONEY DISTILLERY in connection with whiskey and gin has not and does not infringe, violate, or impinge upon in any manner Defendant's claimed rights in its marks M&H and MILK & HONEY for cream liqueur. In light of all marketplace conditions, including the vast and obvious dissimilarities between the parties' respective trade dress, as shown below, no reasonable consumer will mistakenly believe that Plaintiff's spirits originate from the same source as or has any affiliation with Defendant's cream liqueur.

00001/348/4031870



3. Plaintiff also seeks cancellation of Defendant's registrations for its MILK & HONEY marks on the grounds that such marks are merely descriptive of its cream liqueur and have not acquired distinctiveness through secondary meaning; and, in the alternative for Defendant's MILK & HONEY marks and in the first instance for Defendant's M&H mark, Plaintiff seeks partial cancellation of Defendant's registrations on the ground that Plaintiff's marks have only been used for cream liqueur sold in Massachusetts, Wisconsin, and New Hampshire.

THE PARTIES

4. Plaintiff is a limited company organized and existing under the laws of Israel with an address at 16 Hatchiya Street, Tel Aviv, 6423201, Israel.

5. Upon information and belief, Defendant is a limited liability company organized and existing under the laws of Wisconsin with a principal place of business at 3260 North 53rd

Street, Milwaukee, Wisconsin 53216 and a registered agent c/o Justin Lubin, 1961 West Windsor Circle, Glendale, Wisconsin 53209.

JURISDICTION AND VENUE

6. This Court has jurisdiction under 28 U.S.C. §§ 2201 and 2202 to declare the rights of any party seeking such declaration, under 15 U.S.C. § 1121 and 28 U.S.C. §§ 1331 and 1338 over Plaintiff's claims arising under the Lanham Act and under 28 U.S.C. § 1367 over Plaintiff's claims arising under state law.

7. Venue is proper in this District under 28 U.S.C. § 1391(b).

FACTUAL ALLEGATIONS

Plaintiff and its Marks

8. Plaintiff owns and operates Israel's first whiskey distillery.

9. Plaintiff distills in Israel and sells in Israel and other countries, including the United States, whisky and gin ("Plaintiff's Spirits") under the names and marks M&H, M&H WHISKEY



DISTILLERY, MILK & HONEY DISTILLERY, Marks").

10. Plaintiff promotes Plaintiff's Spirits under Plaintiff's Marks *inter alia* via the website located at www.mh-distillery.com, including as shown in **Exhibit A** hereto.

11. Plaintiff's Spirits under Plaintiff's Marks almost always are sold in bottles and/or boxes identical or nearly identical to those shown below:































("Plaintiff's Trade Dress").

12. Plaintiff's Trade Dress for all of Plaintiff's Spirits includes: (a) a glass bottle with a wide squarish body with high distinctive shoulders; (b) a label that does not cover the entire bottle such that a significant portions of the alcohol therein is visible through the glass bottle; and



(c) the prominent use of a striped bull logo wHISKY DISTILLERY (in black and yellow, grey and yellow or grey and black) (the "Striped Bull Logo").

13. Plaintiff's Trade Dress for its Classic, Elements and Apex whiskies also includes: (a) the prominent use of the word CLASSIC, APEX or ELEMENTS in all caps with the term "single malt whisky" presented in italics thereunder; (b) a bottle that is indented in the shape of a large trapezium with the embossed mark "M&H" in a circle right below the neck; (c) a label that also is shaped like a trapezium that sits inside the indentation of the bottle and is presented in one or more colors (the labels on the Apex whiskies have a split label with the bottom label in a color) and has multi-lined banner across the top; (d) a bottle that expands slightly to a block at the base; (e) often a box for the bottle, which box also prominently displays the Striped Bull Logo and contains one or more diagonal banners.

14. Plaintiff's Trade Dress for its Young Single Malt (Last One) and Whiskey in Bloom whiskies also includes: (a) the Striped Bull Logo in a tear ribbon in the upper left of the label; (b) a square label in one or more colors; (c) a label that prominently features multi-colored diagonal banners; (d) prominent use of the terms YOUNG SINLGE MALT, WHISKEY IN BLOOM, and/or THE LAST ONE; and (e) images of the striped bull on the seal around the bottle neck.

15. Plaintiff's Trade Dress for its Levantine Gin also includes: (a) the Striped Bull Logo in a tear ribbon in the upper left-hand corner of the label; (b) a square label in one or more colors;(c) prominent use of the terms GIN and LEVANTINE; and (e) images of the striped bull on the seal around the bottle neck.

16. Plaintiff's Spirits under Plaintiff's Marks typically retail for approximately \$50 to\$150 per 750 ml bottle.

17. Plaintiff's Spirits under Plaintiff's Marks always contain at least 46% alcohol by volume.

18. Plaintiff is the owner of the following U.S. trademark applications:



(a) App. Serial No. 79283289 for the mark whisky distillery for "Alcoholic beverages, namely, distilled spirits, whisky, and whisky-based beverages, none of the aforesaid products containing or mixed with energy drinks or

formulated caffeinated drinks; none of the aforesaid products containing or mixed with energy drinks or formulated caffeinated drinks" in International Class 33, filed under Lanham Act Section 66(a), with a filing date of December 23, 2019 and a priority date of July 9, 2019 (the "289 Application");

- (b) App. Serial No. 79283305 for the word mark M&H WHISKY DISTILLERY for "Alcoholic beverages, namely, distilled spirits, whisky, and whisky-based beverages" in International Class 33, filed under Lanham Act Section 66(a), with a filing date of December 23, 2019 and a priority date of July 9, 2019 (the "305 Application"); and
- (c) App. Serial No. 79283267 for the word mark MILK & HONEY DISTILLERY for "Alcoholic beverages, namely, distilled spirits, whisky, and whisky-based beverages" in International Class 33, filed under Lanham Act Section 66(a), with a filing date of December 23, 2019 and a priority date of July 9, 2019 (the "267 Application," and with the 289 Application and the 305 Application, "Plaintiff's Applications").

Defendant and its Marks

19. Upon information and belief, Defendant manufactures and sells cream liqueur ("Defendant's Cream Liqueur") under the names and marks MILK & HONEY, M&H, M&H



20. Upon information and belief, Defendant promotes Defendant's Cream Liqueur under Defendant's Marks *inter alia* via the website located at <u>www.realmilkandhoney.com</u> ("Defendant's Website"), including as shown in **Exhibit B** hereto.

21. Upon information and belief, Defendant's Cream Liqueur under Defendant's Marks is sold in liquor stores only in Wisconsin, New Hampshire and Massachusetts.

22. Upon information and belief, Defendant's Cream Liqueur is sold only in the bottle shown below:



("Defendant's Trade Dress").

23. Defendant's Trade Dress contains at least: (a) a bottle in a shape known as a "Burgundy" wine bottle with a cylindrical shape with no indentations or embossing, with graceful, light sloping shoulders beginning approximately halfway up the bottle, and a prominent neck that accounts for approximately 1/3 of the bottle; (b) a label that covers the entire bottle; (c) a label

with a background that is nearly all white but changes to black near the beginning of the neck of the bottle with a black tear drop shape seeming to fall from the center of the bottle at the neck; (d) the mark MILK & HONEY presented in black in a thick all caps font centered on the vertical axis of the bottle, with the word MILK above the word HONEY and the & between MILK and HONEY with horizontal lines stemming from each side of the & reaching until approximately the ends of the word MILK; (e) a large fan-shaped palm frond with dates at the center bottom of the frond, all in black and appearing directly above the words MILK & HONEY; (f) the phrase "DIVINE ORIGINAL" in black in all caps in a font smaller than that of "MILK & HONEY" but framed on the top and bottom by horizontal lines and on the sides by stars or plus symbols; and (g) the term "CREAM LIQUEUR" in black plain non-italicized font below the seal.

24. Upon information and belief, Defendant's Cream Liqueur under Defendant's Marks typically retails for approximately \$25 to \$35 per 750 ml bottle.

25. Upon information and belief, Defendant's Cream Liqueur under Defendant's Marks typically contains approximately 12.5% alcohol by volume.

26. Upon information and belief, Defendant is the owner of record of the following U.S. trademark registrations:

(a) Reg. No. 5200413 for the word mark MILK & HONEY for "Liquor and liqueur beverages, namely, distilled spirits, liqueurs, and prepared alcoholic drinks" in International Class 33, with a registration date of May 9, 2017 and a claimed date of first use of March 22, 2017 (the "413 Registration"), which it has recorded with U.S. Customs & Border Protection ("CBP") under Trademark Customs Recordation No. TMK 17-00817;



- (b) Reg. No. 6182398 for the stylized mark **HONEY** for "Liquor and liqueur beverages, namely, distilled spirits, liqueurs, and prepared alcoholic drinks" in International Class 33, with a registration date of October 27, 2020 and a claimed date of first use of March 22, 2017 (the "398 Registration"); and
- (c) Reg. No. 5229644 for the word mark M&H for "Liquor and liqueur beverages, namely, distilled spirits, liqueurs, and prepared alcoholic drinks" in International Class 33, with a registration date of June 20, 2017 and a claimed date of first use of March 22, 2017 (the "644 Registration," and with the 413 Registration and the 398 Registration, "Defendant's Registrations"), which it has recorded with CBP under Trademark Customs Recordation No. TMK 21-00163.

The Descriptive Nature of Defendant's Marks

27. Upon information and belief, Defendant's marks MILK & HONEY and



HONEY ("Defendant's MILK & HONEY Marks") are merely descriptive and have not acquired distinctiveness through secondary meaning.

28. Upon information and belief, Defendant's MILK & HONEY Marks describe the ingredients, characteristics, quality, function, purpose and/or use of Defendant's Cream Liqueur.

29. Upon information and belief, the ingredients in Defendant's Cream Liqueur are light cream, neutral grain spirits and date honey. Upon information and belief, cream is a type of milk product or a product derived from milk; specifically, cream is the fatty part of non-homogenized (or raw) milk that floats to the top and is then skimmed and extracted for use. Because Defendant's MILK & HONEY Marks immediately describe two of the three ingredients of Defendant's Cream Liqueur, the marks are merely descriptive.

30. Upon information and belief, "Milk & Honey" (or "Milk and Honey") is the name of a type of cocktail not unique to any one source that is made with milk and/or cream, spirits and a sweetener, such as honey, which are the precise ingredients in Defendant's Liqueur, further showing that Defendant's MILK & HONEY Marks are merely descriptive.

31. Upon information and belief, the addition of the large fan-shaped palm frond with



dates at the center bottom of the frond in Plaintiff's mark **HONEY** is a literal representation of the dates from which the honey in Defendant's Cream Liqueur is extracted and thus is descriptive itself and does not make the overall mark any less descriptive.

32. Upon information and belief, Defendant is aware that Defendant's MILK & HONEY Marks are merely descriptive and therefore Defendant itself advertises Defendant's Cream Liqueur as "THE *REAL* MILK & HONEY" on Defendant's Website:



Gluten Free, All Natural, 100% Dangerously Delicious

33. Upon information and belief, Defendant's MILK & HONEY Marks have not acquired distinctiveness through secondary meaning, including because Defendant's sales, advertising, marketing, and promotion of Defendant's Cream Liqueur under Defendant's MILK & HONEY Marks all have been minimal in scope and time and because Defendant's MILK & HONEY Marks have received very little unsolicited attention in the media.

Plaintiff's Pending Applications for Plaintiff's Marks

34. As noted above, Plaintiff has filed three trademark applications with the United States Patent and Trademark Office ("USPTO") seeking to register Plaintiff's Marks. The USPTO has refused to register to all three of Plaintiff's Applications based on Defendant's Registrations. Specifically, the USPTO has refused to register:



- (a) Plaintiff's 289 Application for the mark whisky distributery under Lanham Act Section 2(d), 15 U.S.C. § 1052(d), based on a purported likelihood of confusion with Defendant's 644 Registration for the mark M&H;
- (b) Plaintiff's 305 Application for the mark M&H WHISKY DISTILLERY under Lanham Act Section 2(d), 15 U.S.C. § 1052(d), based on a purported likelihood of confusion with Defendant's 644 Registration for the mark M&H; and
- (c) Plaintiff's 267 Application for the mark MILK & HONEY DISTILLERY under Lanham Act Section 2(d), 15 U.S.C. § 1052(d), based on a purported likelihood of confusion with Defendant's 413 Registration for the mark

MILK & HONEY and Defendant's 398 Registration for the mark



35. Plaintiff has appealed to the Trademark Trial and Appeal Board ("TTAB") the USPTO's refusals to register all three of Plaintiff's Applications, which appeals are pending.

36. Concurrent with filing this Complaint, Plaintiff intends to request the TTAB suspend all three appeals pending a final determination of this civil litigation.

Defendant's Cease-and-Desist Demands to Plaintiff

37. Defendant has made demands to Plaintiff, objecting to Plaintiff's use and registration of Plaintiff's Mark in connection with Plaintiff's Spirits and threatening to take legal action against Plaintiff and Plaintiff's Marks.

38. On July 28, 2020, counsel for Defendant sent to Plaintiff a letter, claiming Defendant had prior nationwide registered and common law trademark rights in Defendant's Marks, citing two of Defendant's Registrations, objecting to Plaintiff's use of Plaintiff's Mark for Plaintiff's Spirits in the United States, asserting that Plaintiff's use of Plaintiff's Marks for Plaintiff's Spirits in the United States was likely to cause consumer confusion with Defendant's Marks, citing the USPTO's initial rejection of Plaintiff's Applications in light of Defendant's Registrations, claiming Plaintiff's use of Plaintiff's Marks for Plaintiff's Spirits constituted willful trademark infringement in violation of the Lanham Act, demanding that Plaintiff's Spirits, claiming Plaintiff's marks in connection with Plaintiff's Spirits, claiming Plaintiff was entitled to injunctive relief and damages under the Lanham Act and threatening that Plaintiff was "prepared to take any and all available actions at law to enforce its trademark rights

in the United States." Defendant also copied on the July 28, 2020 demand letter Impex Beverages, Inc., an importer of Plaintiff's Spirits under Plaintiff's Marks in the United States. A true and correct copy of Defendant's July 28, 2020 demand letter is attached hereto as **Exhibit C**.

39. On September 21, 2020, counsel for Plaintiff sent to Defendant's counsel a letter in response to Defendant's July 28, 2020 demand letter, disputing and denying Defendant's claims, including of likely confusion, and refusing to comply with Defendant's demands. A true and correct copy of Plaintiff's September 21, 2020 letter is attached hereto as **Exhibit D**.

40. Defendant also has objected to Plaintiff's use and registration of Plaintiff's Marks for Plaintiff's Spirits since the initial July 28, 2020 letter and has pointed to its CBP trademark recordations, which could block the importation of Plaintiff's Spirits into the U.S.

41. Most recently, on January 6, 2022, Defendant sent an email to Plaintiff, threatening that Defendant was prepared to "immediately proceed with enforcing our trademark rights against [Plaintiff]."

42. Defendant's allegations have created significant uncertainty as to Plaintiff's ability to continue to use and to register Plaintiff's Marks without objection from Defendant.

43. Moreover, Defendant's allegations against Plaintiff have created an actual, substantial, immediate, and real controversy between Plaintiff and Defendant concerning Plaintiff's right to continue to use and to register Plaintiff's Marks and Defendant's rights in its own marks.

44. A valid and justiciable case or controversy thus has arisen and exists between Plaintiff and Defendant within the meaning of 28 U.S.C. § 2201.

45. A judicial determination is necessary to determine Defendant's purported trademark rights and the issue of non-infringement, no false designation of origin and no unfair competition under federal and/or state law.

46. A judgment would serve a useful purpose in settling the legal issues, and a judgment would resolve the controversy and offer relief from uncertainty.

The Lack of Likely Confusion between the Parties' Respective Marks

47. Upon information and belief, the vast differences between the Plaintiff's Trade Dress and Defendant's Trade Dress conclusively shows confusion between the parties' marks and goods is not likely. Such differences include, without limitation and as shown below: the shapes of the parties' respective bottles; the type of labels used on the parties' respective bottles (full covering for Defendant versus partial covering for Defendant); the colors used on the parties' respective labels; the prominent use by Plaintiff of Plaintiff's Striped Bull Logo; the prominent use by Defendant of a large fan-shaped palm frond with dates at the center bottom of the frond; the different locations on the parties' labels in which their respective marks appear; Plaintiff's use of the mark MILK & HONEY prominently on the front center of its label (and Defendant's lack of the use of that mark on the front of its label); Defendant's use of the mark M&H WHISKEY DISTILLERY prominently on its label (and Defendant's lack of use of that mark or any M&H mark on the front of its label); and Plaintiff's use of diagonal banners on most of its labels.

Plaintiff's Trade Dress

Defendant's Trade Dress

CAN LIQUEUR



48. Upon information and belief, the differences between the parties' products, namely, cream liqueur, on the one hand, and gin and whiskey, on the other hand, and the vastly different alcohol by volume content therein, further shows confusion between the parties' marks and goods is not likely.

49. Upon information and belief, the significant differences between the retail price of the parties' products further show confusion between the parties' marks and goods is not likely.

50. Upon information and belief, the higher price point of the parties' goods will cause consumers to exercise more case in making their purchasing decisions, further showing confusion between the parties' marks and goods is not likely.

51. Upon information, consumers of the parties' products tend to be older, wealthier and better educated. Such a high level of sophistication among the consumer base for the parties' products further shows confusion between the parties' marks and goods is not likely.

52. Upon information and belief, the parties' products are not "impulse" items in that consumers will take time and care examining the parties' products and marks before making

-18-

purchasing decisions, further showing confusion between the parties' marks and goods is not likely.

53. Plaintiff is unaware of any specific instances of actual confusion between the parties, their products or their marks, despite their co-existence in the marketplace, further showing confusion between the parties' marks and goods is not likely.

54. Upon information and belief, and as set forth above, Defendant's MILK & HONEY Marks are descriptive and thus conceptually weak, further showing confusion between the parties' marks and goods is not likely.

55. Upon information and belief, several third parties use marks or names containing or comprising "Milk & Honey" in connection with alcoholic beverages and related goods and services, further weakening the commercial strength of Defendant's Marks and also showing that consumers will exercise care and look to other product attributes and trade dress to distinguish from among various goods when making purchasing decisions, further showing confusion between the parties' marks and goods is not likely.

56. Plaintiff acted in good faith, adopting Plaintiff's Marks in Israel years before Defendant began using or sought to register Defendant's Marks in connection with Defendant's Cream Liqueur, further showing confusion between the parties' marks and goods is not likely.

57. Upon information and belief, Defendant's Cream Liqueur and Plaintiff's Spirits are and will be sold in different sections of stores that sell alcoholic beverages and such sections typically will be labeled by the product type, further showing confusion between the parties' marks and goods is not likely.

58. Upon information and belief, Defendant's Marks are commercially weak, including because Defendant's sales, advertising, marketing, and promotion of Defendant's Cream Liqueur

under Defendant's Marks all have been minimal in scope and time, especially compared to competitors, and because Defendant's Marks have received very little unsolicited attention in the media. The commercial weakness of Defendant's Marks further shows confusion between the parties' marks and goods is not likely.

FIRST CLAIM FOR RELIEF

(DECLARATORY JUDGMENT FOR NON-INFRINGEMENT, NO FALSE **DESIGNATION OF ORIGIN AND NO UNFAIR COMPETITION**)

59. Plaintiff repeats and re-alleges the allegations contained in paragraphs 1-58 above, with the same force and effect as if set forth herein.

A valid and justiciable controversy has arisen and exists between Plaintiff and 60. Defendant within the meaning of 28 U.S.C. § 2201 concerning Plaintiff's use and registration of Plaintiff's Marks and the scope and validity of Defendant's Marks.

61. Plaintiff's Marks do not infringe Defendant's Marks pursuant to Section 32(1) of the Lanham Act, 15 U.S.C. § 1114(1) because *inter alia* and as set forth above, Defendant's MILK & HONEY Marks are merely descriptive and have not acquired distinctiveness through secondary meaning and Plaintiff's Marks for Plaintiff's Spirits do not cause a likelihood of confusion as to source, sponsorship or affiliation with respect to Defendant's Marks for Defendant's Cream Liqueur.

62. Plaintiff's Marks do not constitute false designation of origin pursuant to Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a) because inter alia and as set forth above, Defendant's MILK & HONEY Marks are merely descriptive and have not acquired distinctiveness through secondary meaning and Plaintiff's Marks for Plaintiff's Spirits do not cause a likelihood of confusion as to source, sponsorship, or affiliation with respect to Defendant's Marks for Defendant's Cream Liqueur.

63. Plaintiff's Marks do not constitute unfair competition or trademark infringement pursuant to state law because *inter alia* and as set forth above, Defendant's MILK & HONEY Marks are merely descriptive and have not acquired distinctiveness through secondary meaning and Plaintiff's Marks for Plaintiff's Spirits do not cause a likelihood of confusion as to source, sponsorship, or affiliation with respect to Defendant's Marks for Defendant's Cream Liqueur.

64. Consequently, Plaintiff is entitled to a declaration and judgment that Plaintiff's Marks do not infringe Defendant's Marks, including those marks that are the subject of Defendant's Registrations, and that Plaintiff has not violated Section 32(1) of the Lanham Act, 15 U.S.C. § 1114(1), Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a) or any state or common trademark infringement or unfair competition law.

SECOND CLAIM FOR RELIEF

(CANCELLATION OF DEFENDANT'S MARKS IN WHOLE OR PART)

65. Plaintiff repeats and re-alleges the allegations contained in paragraphs 1-64 above, with the same force and effect as if set forth herein.

66. As set forth above, Defendant's MILK & HONEY Marks are merely descriptive and have not acquired distinctiveness through secondary meaning.

67. As such, the Court should order the USPTO to cancel Defendant's 413 Registration and Defendant's 398 Registration for Defendant's MILK & HONEY Marks pursuant to Sections 14(3) and 2(e) of the Lanham Act, 15 U.S.C. §§ 1064, 1052(e).

68. Should the Court decide not to cancel Defendant's 413 Registration and Defendant's 398 Registration for Defendant's MILK & HONEY Marks pursuant to Sections 14(3)

and 2(e) of the Lanham Act, 15 U.S.C. §§ 1064, 1052(e), the Court should order the USPTO to partially cancel both registrations by restricting the goods covered by the registrations to "cream liqueur sold only in Massachusetts, Wisconsin, and New Hampshire" in International Class 33 pursuant to Section 18 of the Lanham Act, 15 U.S.C. § 1068.

69. In any event, pursuant to Sections 14(3) and 2(e) of the Lanham Act, 15 U.S.C. §§ 1064, 1052(e), the Court should order the USPTO to partially cancel Defendant's 644 Registration for the mark M&H by restricting the goods covered by the registration to "cream liqueur sold only in Massachusetts, Wisconsin, and New Hampshire" in International Class 33 pursuant to Section 18 of the Lanham Act, 15 U.S.C. § 1068.

70. The foregoing restrictions would reflect the Defendant's actual use of Defendant's Marks and the limited scope of Defendant's rights with respect to the marks. It would also help clarify the significant differences between the parties' respective goods.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff respectfully demands:

- (a) A declaration and judgment pursuant to the Declaratory Judgment Act, 28 U.S.C.
 §§ 2201 and 2202, that Plaintiff's Marks do not infringe Defendant's Marks, and that Plaintiff has not violated Section 32(1) of the Lanham Act, 15 U.S.C. § 1114(1), Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a) or any trademark infringement or unfair competition state law;
- (b) An order directing the USPTO to cancel Defendant's U.S. Trademark Registrations
 No. 5200413 and No. 6182398 pursuant to Section 14(3) and 2(e) of the Lanham
 Act, 15 U.S.C. §§ 1064(3), 1052(e), or, in the alternative, an order directing the

USPTO to partially cancel Defendant's U.S. Trademark Registrations No. 5200413 and No. 6182398 pursuant Section 18 of the Lanham Act, 15 U.S.C. § 1068;

- (c) An order directing the USPTO to partially cancel Defendant's U.S. Trademark Registration No. 5229644 pursuant Section 18 of the Lanham Act, 15 U.S.C. § 1068;
- (d) An order granting Plaintiff its reasonable attorneys' fees and costs incurred in connection with this matter; and
- (e) Such other, further, additional relief as the Court deems equitable and proper.

JURY TRIAL DEMANDED

Pursuant to Fed. R. Civ. P. 38(b), Plaintiff demands a jury trial on all issues triable as of right by jury in this case.

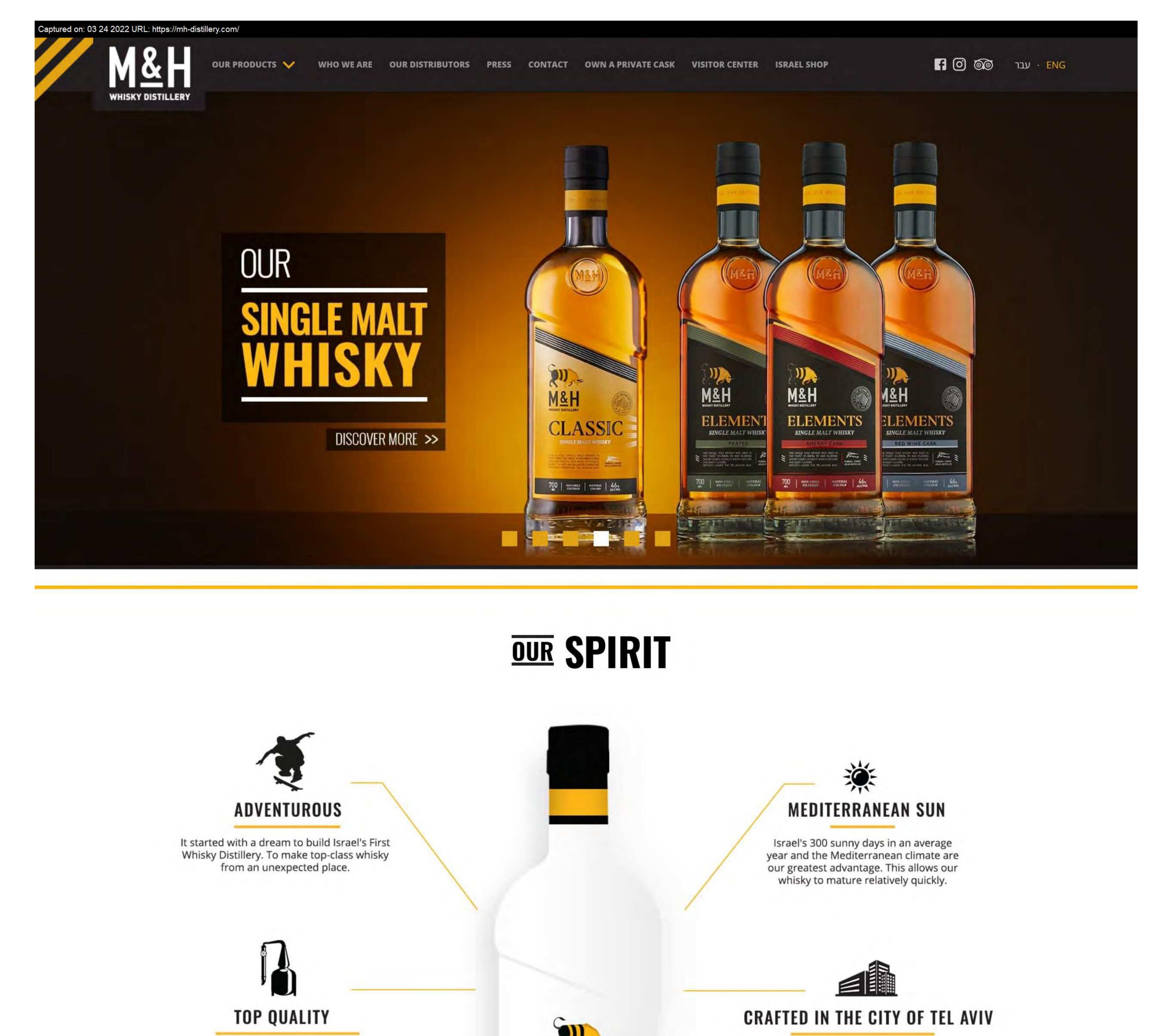
Dated: New York, New York March 30, 2022 Respectfully submitted, COWAN, LIEBOWITZ & LATMAN, P.C.

By: <u>s/Eric J. Shimanoff</u> Eric J. Shimanoff (<u>ejs@cll.com</u>) Joel Karni Schmidt (<u>jks@cll.com</u>) (*pro hac vice* application forthcoming) 114 West 47th Street New York, NY 10036-1525 (212) 790-9200

Attorneys for Plaintiff Milk & Honey Distillery Ltd.

EXHIBIT A

Case 2:22-cv-00397 Filed 03/30/22 Page 1 of 26 Document 1-1



We aspire for the best. Custom-made equipment, top-quality ingredients, hand-selected casks, and, most importantly, a team of passionate, dedicated professionals.

1111

INNOVATION

Tried-and-true methods are entwined with

discoveries made possible thanks to Israel's

unique characteristics, that allows us to age our

whisky in unique interesting locations.



We share Tel Aviv's ever-evolving creative, vibrant atmosphere. M&H is a part of the urban landscape; a must-stop spot in the Nonstop City.

FOLLOWING SCOTTISH STANDARDS

We hired the late Dr Jim Swan, one of the world's most accomplished master distillers, as an advisor. Our whisky is double-distilled and we age it for minimum 3 years in a barrel.





WHO WE ARE

We fulfilled our dream and established Israel's first whisky distillery.

We take great care to ensure that what we make is an honest product. We neither compromise, nor take shortcuts. We use high quality barley, custommade whisky stills and expertly selected casks. Whether it's our single malt whisky or other premium spirits, we take pride in what we do and what we make.



MADE IN TEL AVIV



The first Israeli whisky distillery is located in the first city of Israel. Symbolic? Maybe, but it wasn't for historic reasons that we chose to set the distillery here: Tel Aviv is the heart of Israel's culinary and drinking scene. There are amazing indoor and outdoor markets here, world-class bars, and restaurants like no other place in the world. We are excited to be a part of the city that never stops.



VISIT OUR DISTILLERY

Come visit us – a working distillery right in Tel Aviv, one-of-itskind place in the whole country and join us in our process.

In our one hour tour, you will learn about the history and process of distillation, walk through the various stages of spirit making – from grain to glass – and finish with a guided tasting of our creations. Our distillery shop offers bottles, including special limited edition, exclusively available there, as well as unique gifts for whisky lovers and fans. We welcome individuals and groups, and are available for booking of private parties, groups and events. Advanced booking is required; go to our Visitor Center page for more details. Advance booking required. Opening hours:

SUN - THURS09:30 - 18:00FRIDAY09:00 - 14:00

Address 16 HaThiya St. Tel Aviv-Yafo Israel

Tel

+972-3-6320491





Captured on: 03 24 2022 URL: https://mh-distillery.com/





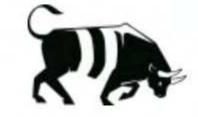
CONTACT US





THANK YOU Special thanks for all our early supporters on Indiegogo

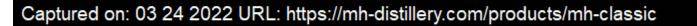




© 2016 The Milk & Honey distillery. Tel Aviv Israel

PRIVACY POLICY







OWN A PRIVATE CASK VISITOR CENTER ISRAEL SHOP CONTACT

f 0 00 עבר • ENG

CLASSIC SINGLE MALT WHISKY

Matured under the Tel-Aviv sun

Our Classic Single Malt Whisky is made using the finest ex-bourbon casks and our special red-wine STR casks, giving it a light and balanced character.

46% alc. 700ml



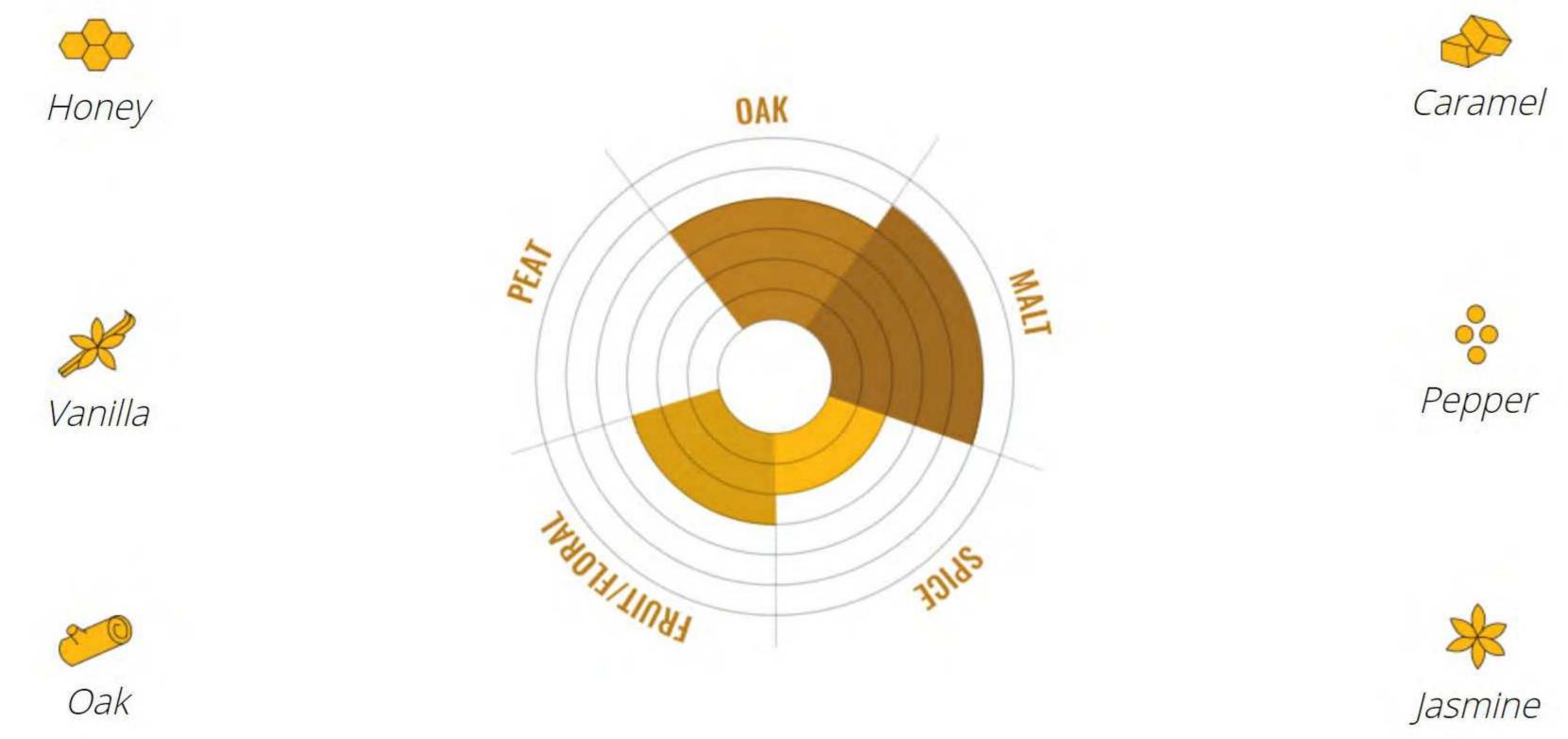














NON CHILL FILTER





Case 2:22-cv-00397 Filed 03/30/22 Page 5 of 26 Document 1-1

Captured on: 03 24 2022 URL: https://mh-distillery.com/products/elements



OUR PRODUCTS V

WHO WE ARE OUR DISTRIBUTORS PRESS

ELEMENTS SERIES

The M&H Elements series is a composition of flavors and aromas assembled from meticulously selected casks that bring forward characters enhanced by the casks' wood, origin, and history. Each expression in this series begins with the M&H CLASSIC Single Malt Whisky and complemented with whisky matured in a variety of hand-picked, superlative and quality oak casks, culminating in a beautiful natural color, impressive flavors and a well-balanced single malt single malt.

The M&H Elements manifest the combination of traditional distillation methods with rapid but graceful hot climate maturation.











Captured on: 03 24 2022 URL: https://mh-distillery.com/products/apex-deadsea



OUR PRODUCTS 💙 WHO W

WHO WE ARE OUR DISTRIBUTORS PRESS CONTACT OWN A PRIVATE CASK

CONTACT OWN A PRIVATE CASK VISITOR CENTER ISRAEL SHOP

עבר 🞯 🗑 F 🖸 ENG

WHISKY DISTILLERY

APEX DEAD SEA

AGING WHISKY 423 METERS BELOW SEA LEVEL



Contact your local distributer for purchase

This single malt is the first ever whisky aged in the lowest place on earth, the Dead Sea. With temperatures climbing as high as 50°C, this whisky is as strong and intense as the conditions under which it was matured in.









AROMA

Sweet with French vanilla and mocha, notes of cigar box and a refreshing hint of spearmint, pleasant oakiness in the background throughout

PALATE

A gentle beginning with black tea leaves followed by a powerful wave of warm spices such as cinnamon and coriander seeds, dark cocoa powder and a pinch of crushed white pepper

FINISH

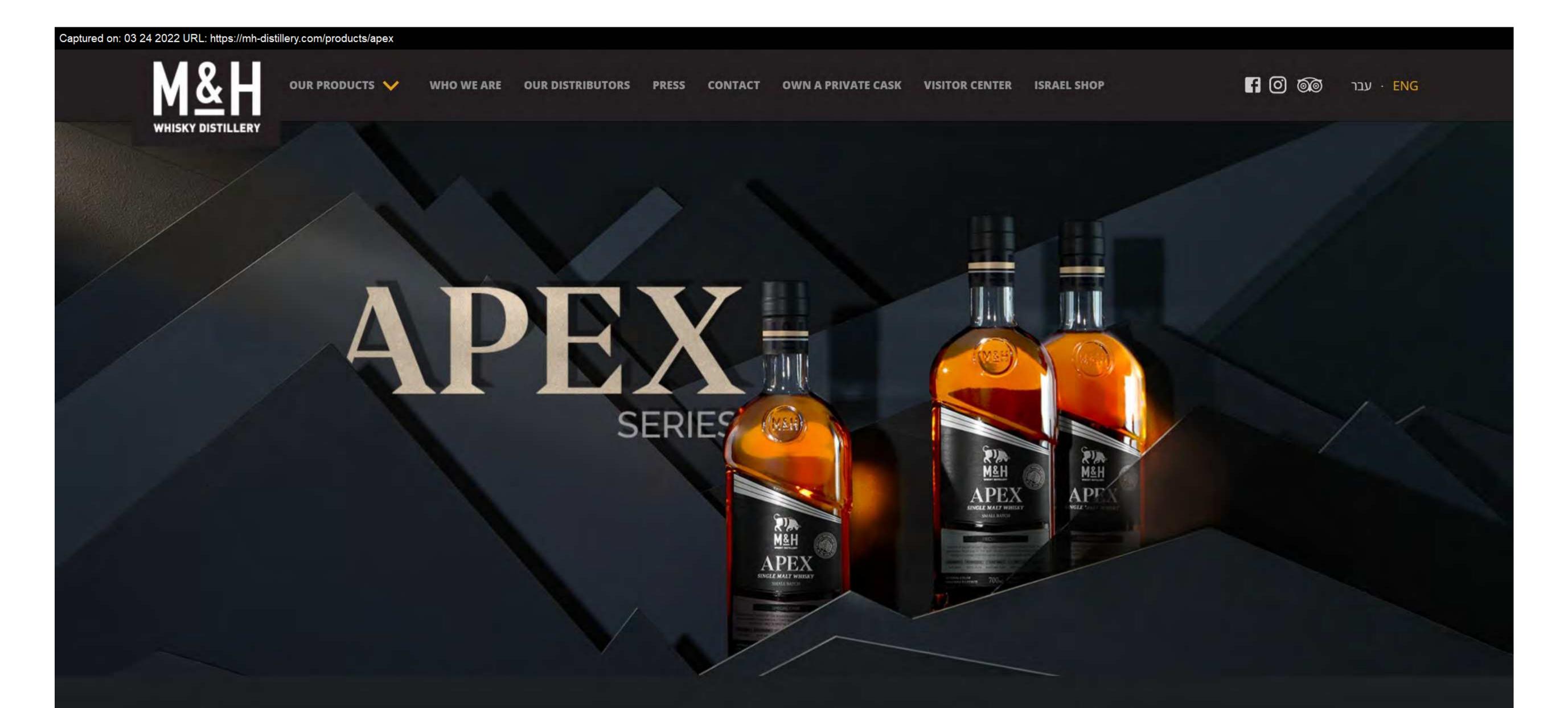
Long and satisfying with candied ginger and cloves, joined by a bouquet of toasted herbs and coarse sea salt





PRIVACY POLICY

Case 2:22-cv-00397 Filed 03/30/22 Page 7 of 26 Document 1-1



The M&H Apex is a culmination of years of work and research that exemplifies our spirit of innovation and creativity. Driven by boldness and an aspiration to reach new heights, we composed our apex - an exclusive opportunity of limited editions.

A bottle of M&H Apex is an exploration of places and matters: our Head Distiller, Tomer Goren, specifically selects exceptional casks for each batch, chosen for their distinct location of maturation or to showcase the magic of wood and terroir.



APEX RUM CASK

APEX WHITE WINE CASK

APEX POMEGRANATE

APEX COGNAC CASK

PEATED STR CASK

FORTIFIED RED WINE CASK

APEX DEAD SEA







RUM CASK

SMALL Batch

This small batch single malt whisky was fully matured in ex-rum casks from Jamaica and Cuba, bringing out intriguing layers of complexity in every sip.



AROMA

Banana yogurt with dark chocolate chips, fragrant wildflower honey and crushed white pepper.

PALATE

Rich molasses followed by pecan pie sprinkled with toasted coconut, warm spice mix of nutmeg and cloves.

FINISH

Tropical fruit, papaya and cantaloupe accompanied by fresh mint.

Non chilled filter. Natural color. 57.3% alc/vol



Strong, fruity aroma, combined

CASK

SMALL Batch

This small batch, single malt whisky gains its distinctive character from local Chardonnay wine casks that bring forward earthy and grassy flavors.



with earthy notes. Apricot and peach pair with a bouquet of white flowers, are followed by a light citrus and a slight mineral flintiness in the background.

PALATE

Medium body. Delicate notes of oak are accompanied by dried apricots, lemongrass and a pleasant earthiness.

FINISH

Long. Hints of rich, dried fruit, with lingering flavors of citrus and oak and a gentle touch of resin in the background.

Non chilled filter. Natural color. 61.2% alc/vol



POMEGRANATE

WINE CASK

SMALL BATCH

This small batch, single malt whisky was aged in ex-Bourbon casks and finished in fortified style pomegranate wine casks for a period of six months. The unique pomegranate fruit offers this whisky Its exceptional flavors.



AROMA

Ripe pomegranate, followed by a swirl of rich vanilla, roasted coffee and butterscotch. Strong earthiness, accompanied by notes of orris root, spearmint and freshly baked sour apple.

PALATE

Juicy, with crushed pomegranate grains, dried figs and a bouquet of spicy-sour herbs.

Non chilled filter. Natural color. 60.3% alc/vol





FINISH

Long and dry, with a hint of toasted oak, followed by sourdough pretzels with a side of red fruits.

COGNAC CASK SMALL



Warm spices, complete with cloves, thyme and star-anise, evolving into an exotic combo of cacao powder and mango followed by notes of dark chocolate truffle and stone fruit.

BATCH

This small batch, single malt whisky reveals the finest flavors of 400liter, French Limousin oak casks, previously used to mature superb Cognac. A vatting of carefully selected, ex-Bourbon and STR casks precedes a finish in ex-Cognac casks.

Non chilled filter. Natural color. 59.4% alc/vol



PALATE

AROMA

Rich texture and a warm mouthfeel, with a hint of nutmeg spiciness. Sweet fruit, with a touch of tart red berries.

FINISH

Baked apple pie, rich in butter and enhanced by cacao and sweet toasted barley.



PEATED STR SSR CASK SMALL BATCH

This single malt whisky was crafted in exred wine casks that have been Shaved, Toasted and Re-charred and filled with our peated new make spirit. The STR technique was developed by the late Dr. Jim Swan, who was our consultant and friend. This process enables the casks to release rich flavors and red fruit notes.



AROMA

Sea breeze, gentle saltiness, stroke of varnish, gingerbread rich in cloves and allspice, hints of freshly cut hay.

French vanilla cream, crushed white peppercorns, sweet mint, toasted dry leaves.

FINISH

PALATE

Cinnamon, roasted chestnuts, buttery popcorn.

Non chilled filter. Natural color.58.9% alc/vol

FORTIFIED

Natural color.58.9% alc/vol







Non chilled filter. Natural color.60.4% alc/vol





APEX DEAD





SEA

This single malt is the first ever whisky aged in the lowest place on earth, the Dead Sea. With temperatures climbing as high as 50°C, this whisky is as strong and intense as the conditions under which it was matured in.

Non chilled filter. Natural color. 56.2. % alc/vol



Sweet with French vanilla and mocha, notes of cigar box and a refreshing hint of spearmint, pleasant oakiness in the background.

PALATE

A gentle beginning with black tea leaves followed by a powerful wave of warm spices such as cinnamon and coriander seeds, dark cocoa powder and a pinch of crushed white pepper.

FINISH

Long and satisfying with candied ginger and cloves, joined by a bouquet of toasted herbs and coarse sea salt.

APEX



SHERRY

This single malt whisky was matured under the Mediterranean sun in selected PX and Oloroso ex-sherry casks. Full-bodied with abundant sweetness and piquant spices, it offers a wide range of complex aromas and intriguing flavors.

Non chilled filter. Natural color. 53.6% alc/vol



AROMA

Toasted oak followed by dark chocolate dotted with dried red fruit, hints of fragrant bergamot.

PALATE

Shortbread and dried fruit, crushed black peppercorns and and freshly zested lemon.

FINISH

Long, dry and meaty with notes of caramelized sugar, black liquorice and allspice.

APEX PEATED Fortified RW CASKS

This unique single malt whisky was distilled from superb peated barley and fully matured in portstyle Israeli red wine casks, hand-selected from the cellars of some of our favorite local craft wineries.



AROMA

Flinty and fragrant with potpourri and cigar box, with hints of caramelized sugar and wine cellar

PALATE

Juicy red fruit with a side of raw cocoa beans, earthy smoke and a touch of star anise



FINISH —

Bold with cloves and fresh oak, followed by chocolate-coated orange peel

Non chilled filter. Natural color. 55.3% alc/vol

© 2016 The Milk & Honey distillery. Tel Aviv Israel

PRIVACY POLICY













LEVANTINE

GIN SINGLE MALT GIN

Our gin starts the same as our single malt series – 100% pure malted barley that's mashed in-house and distilled in our pot still. Then we add a heap of Juniper and botanicals, hand-sourced from Tel Aviv's Levinsky market: origanum syriacum, lemon peel, orange, chamomile, verbena, cinnamon, and black pepper.

AROMA

Delicate notes of juniper berries, lemon and origanum syriacum.

PALATE

Delicate botanical tastes, with juniper and lemon being the dominant notes.

FINISH

GIN

Stokis:

THE OF THE MILE AND REALT DESTRICTION INCOME.

Medium-bodied, a little oily. Long, lemony finish.

We then let the botanicals rest in the still for 48 hours and then distill for the third time in our 250L pot still, for extra smoothness. 46% abv./92 proof. **TIP** Levantine Gin is a fantastic base for a classic martini or G&T, and any cocktail that calls for a flavorful, higher-proof, no-nonsense juniper-based spirit.

<image>





AGED

GIN

SINGLE MALT GIN

AROMA

LEVANTINE

G

OAK AGED

'gentle scent of juniper berries, lemon and hyssop accompanied with delicate oak and vanilla in the background'}

PALATE

medium body, a little oily. very subtle oak flavor, vanilla and citrus combined with spices, lemon and juniper

FINISH

a long lemon finish, a bit spicy, the herb flavors stays in the mouth for a long time along side a gentle oak





⇐ Online Purchase

PLEASE DRINK RESPONSIBLY © 2016 The Milk & Honey distillery. Tel Aviv Israel

PRIVACY POLICY



MOTION TO SUSPEND APPEAL PENDING RESOLUTION OF CIVIL LITIGATION

EXHIBIT A

Part 2 of 3



WHO WE ARE

M&H CLASSIC APEX SERIES

ELEMENTS SEIRES

CONTACT US

YOUR OWN PRIVATE





SKY DISTILLERY

PRIVATE

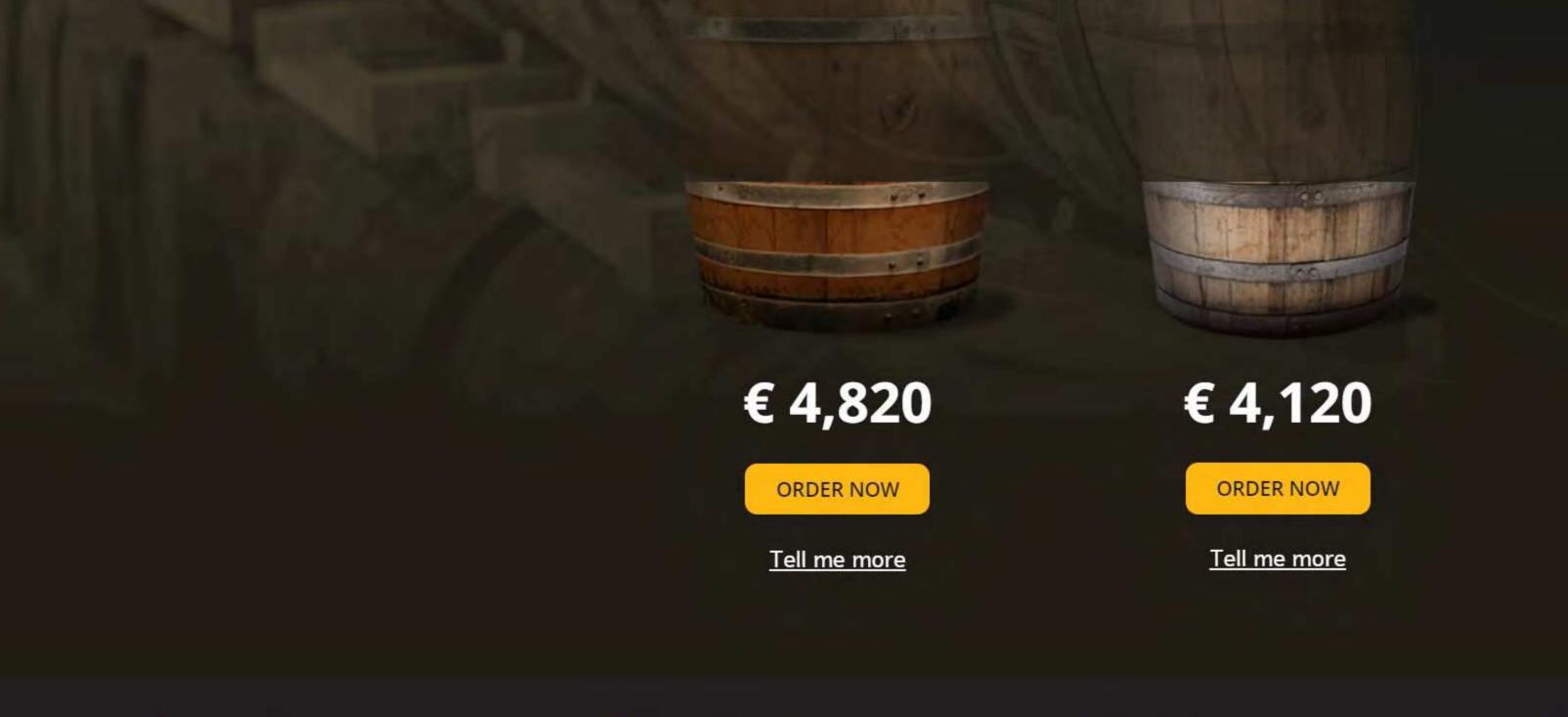
/0514/2020

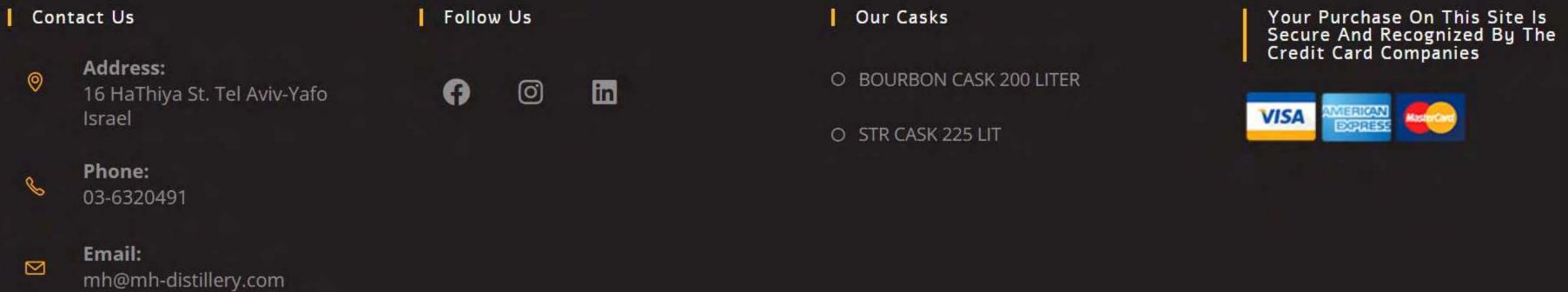
a sin a sea and an fillegraphilite and a spectrum state and the state of the state

CHOOSE YOUR CASK

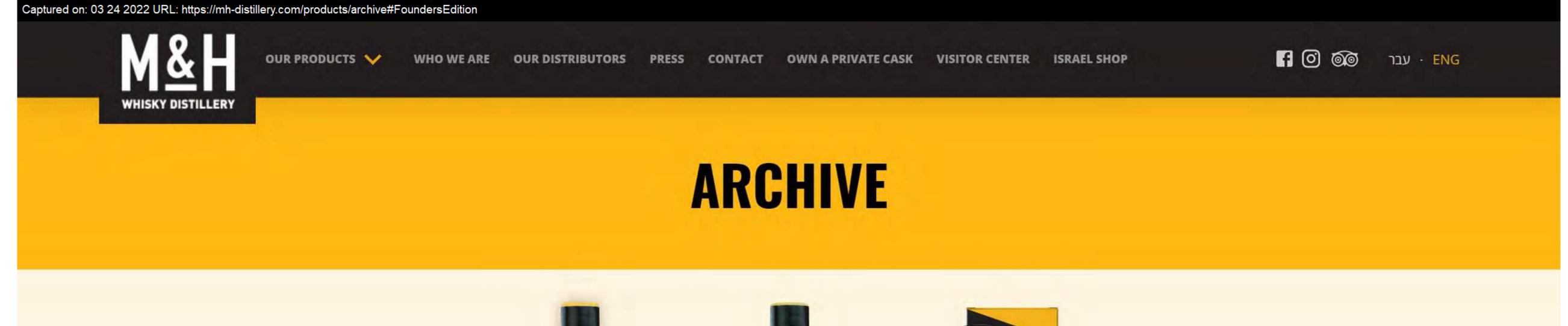
STR

Ex-Bourbon











ISRAEL'S FIRST Single Malt Whisky Experimental

SERIES

The Milk & Honey

Distillery, Israel's first whisky distillery, is proud to launch Israel's First Single Malt Whisky. Made in Israel from start to finish, this is the first release of a single malt spirit that was matured for 3 years and hencé complies with the definition of whisky in Scotland and many other parts of the world. This exclusive edition of 391 numbered bottles is released under the Milk & Honey's Experimental Series, a harbinger of world-class whisky, scheduled for world-wide distribution in 2019. Israel's First Single Malt Whisky is a refreshing non-filtered single cask whisky, bottled at 46% abv. The whisky is mature

AROMA

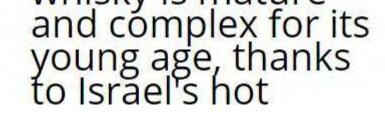
Light maltiness with a gentle touch of orange, combined with notes of oak, cinnamon lemon and marzipan.

PALATE

Light bodied, a hint of citrus and orange peel followed by soft notes of black pepper spiciness. A fine balance between gentle fruitiness and spiciness.

FINISH

Long and slightly spicy, with lingering chocolate notes and delicate maltiness.





climate conditions. Israel's First Single Malt Whisky was Aged in new 225 liter American oak cask, and after two and a half years spent additional 7 months in exbourbon barrel . Israel's First Single Malt Whisky is the creation of Tomer Goren, Milk & Honey's Head Distiller, and the late Dr. Jim Swan, Milk & Honey's first master distiller and consultant, who has long been held as the world's leading expert on hot climate whisky and that passed away on February 2017.

SINGLE MALT WHISKY 2ND **EDITION EXPERIMENTAL**

SERIES



R.

M&H

LIGHTLY PEATED

ALE 2204/14 SUIT DATE 22/11/17 DECIMANE & REP CONTENT

VIRSIN DAK / X-BOURBON | CASK NO. 2014-0002

BUTTLE # CH8 /324

MADE IN THE AVEC HERA

The Milk & Honey Distillery's second edition whisky is the newest addition to our experimental series, that made history with Israel's first ever single-malt whisky in June 2017. This whisky was crafted from lightly peated malt, made in-house and matured for 32 months in new American oak barrel, before being transferred to an ex-bourbon barrel for additional 11 months, bottled at a perfect timing. Distillation of the cask was carried out in a small pot still in a warehouse in the Sharon region by head distiller Tomer

AROMA

Gentle maltinness with a hint of lemon in the background, light oak and cinnamon. Light peat smoke.

PALATE

Light body, sweet maltinness, lemon and orange peels, light black pepper spiciness and peat smoke.

FINISH

Long, with fine peat that takes over the finish, delicate maltiness and dark chocolate.



Goren, accompanied by the late Dr. Jim Swan, an international master distiller, in his role as a consultant to the distillery at the time. This second edition of our experimental series is a balanced and complex whisky thanks to Israel's hot climate conditions. only 324 bottles. Bottled at 46% aby.

SINGLE MALT WHISKY FOUNDER'S EDITION

The Founder's Edition is a Limited Edition of single malt whisky reserved exclusively for our backers during M&H's 2013 crowdfunding campaign. This special Founder's Edition was matured in ex-bourbon & STR red wine casks and finished in PX kosher sherry butts, seasoned specifically for our distillery. It was perfected by the hot and humid climate of vibrant Tel Aviv in to a well-balanced, smooth and delicate whisky. Limited Edition of Only 1,000 bottles. Bottled at 57% abv.



SINGLE MALT WHISKY

AROMA

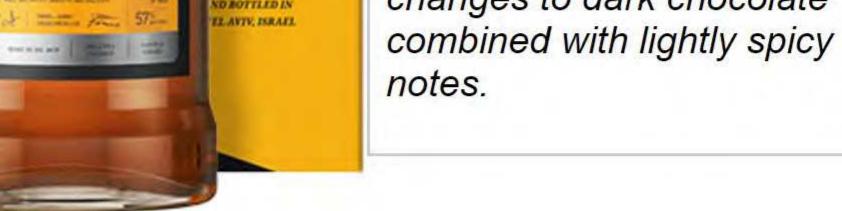
Dominant sherry notes, Red fruits followed by gentle woody smell, cocoa and dark chocolate.

PALATE

Medium body, Dark chocolate and wood notes, dried fruits, vanilla sweetness and light spiciness.

FINISH

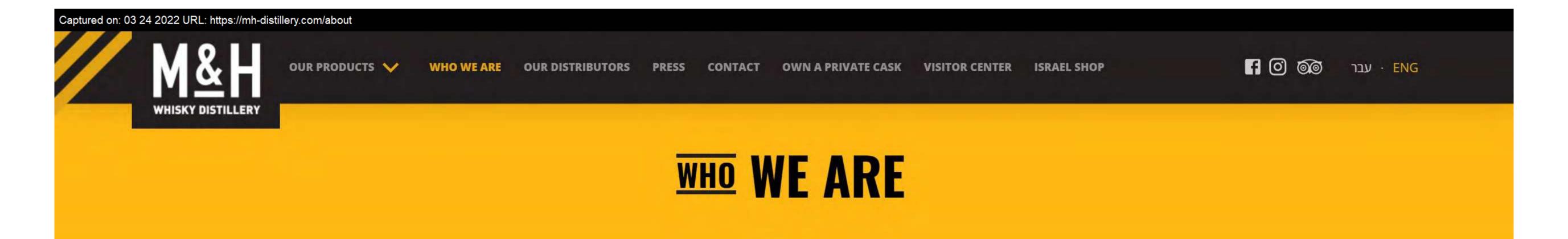
Long and dry, the wood taste lingers in the palate and changes to dark chocolate



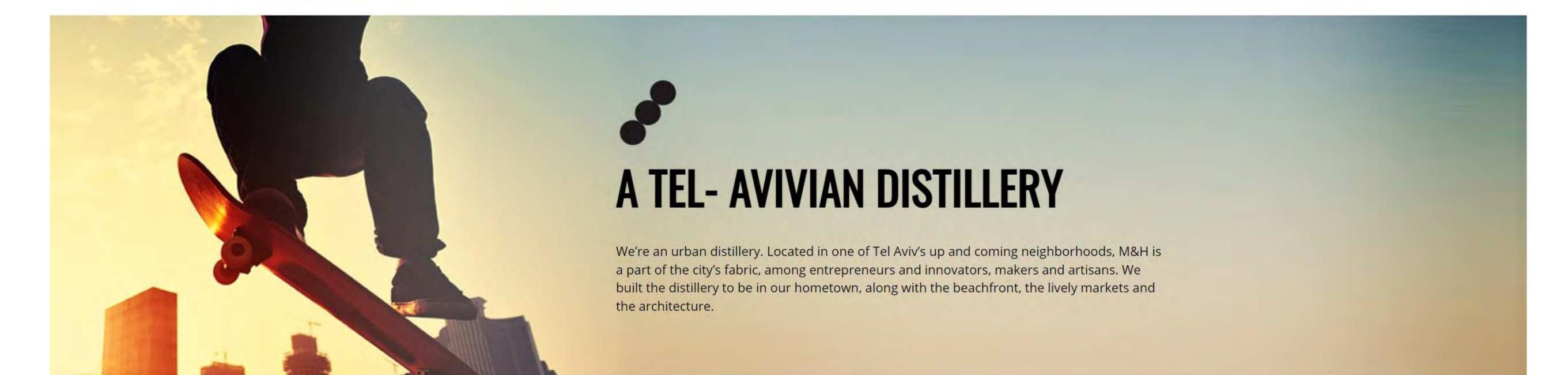
© 2016 The Milk & Honey distillery. Tel Aviv Israel

PRIVACY POLICY





ISRAEL'S FIRST WHISKY DISTILLERY



HOT CLIMATE MATURATION

Israel's 300 sunny days in an average year and the Mediterranean climate are our greatest advantage. Hot climate maturation means that our whisky ages rapidly, yet significantly gracefully. Whisky made in warmer weather takes on specific terroir which yields unique flavors that somewhat differ from their Old-World counterparts. Our methods, technique and equipment carry on centuries-old knowledge and we keep the tradition of minimum three years of aging.





CASK SELECTION

our casks are selected after a meticulous screening process, with thought and planning

years ahead. Alongside our cure range of ex- bourbon casks, ex-red wine casks and STR casks, we constantly seek for new and interesting casks like pomegranate wine, kosher sherry, rum, etc.

NO COMPROMISE

From the beginning we've been aiming for the best. We tested ingredients, experimented with the recipes and traveled the world to select the most suitable casks. We hired the late Dr Jim Swan, one of the world's most accomplished master distillers and an expert in hot climate distillation and maturation, as an advisor. Compromise is never an option. We pursue perfection in every aspect, from our custom-made traditional copper pot stills to quality control throughout the process.



LEARN MORE

We welcome you to browse the website, learn about our products and taste them at our points of sale.

OR BETTER YET, VISIT US

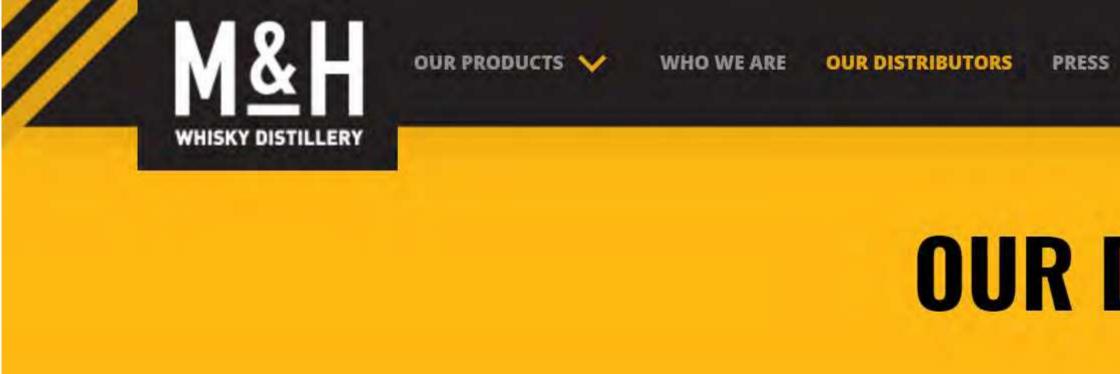


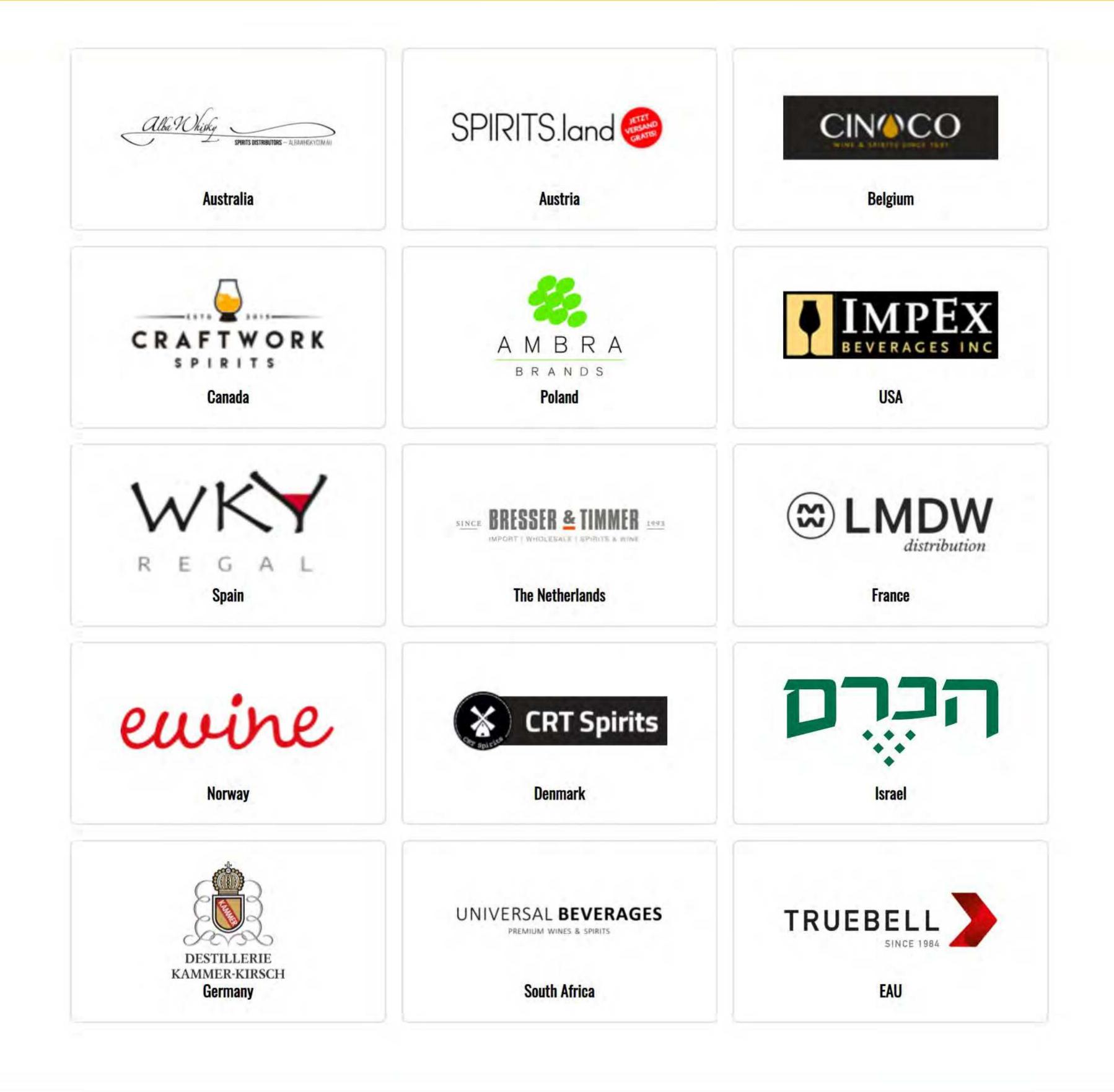
© 2016 The Milk & Honey distillery. Tel Aviv Israel

PRIVACY POLICY

Case 2:22-cv-00397 Filed 03/30/22 Page 20 of 26 Document 1-1

Captured on: 03 24 2022 URL: https://mh-distillery.com/distributors





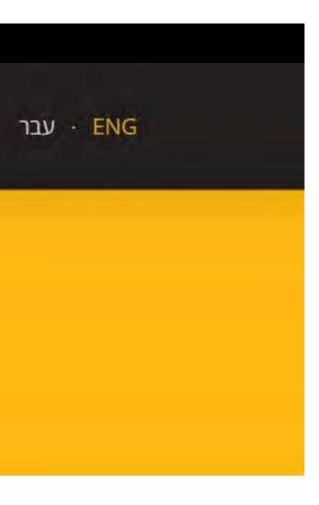


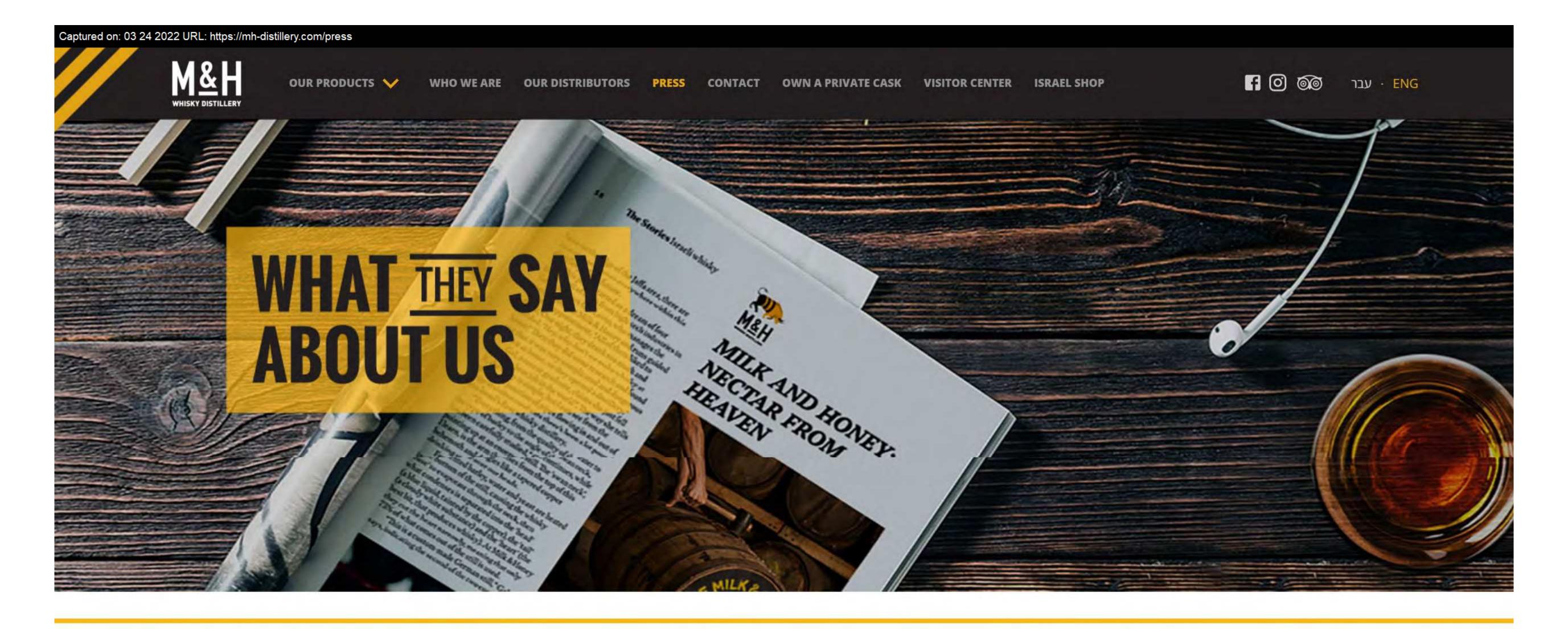
f 0 00

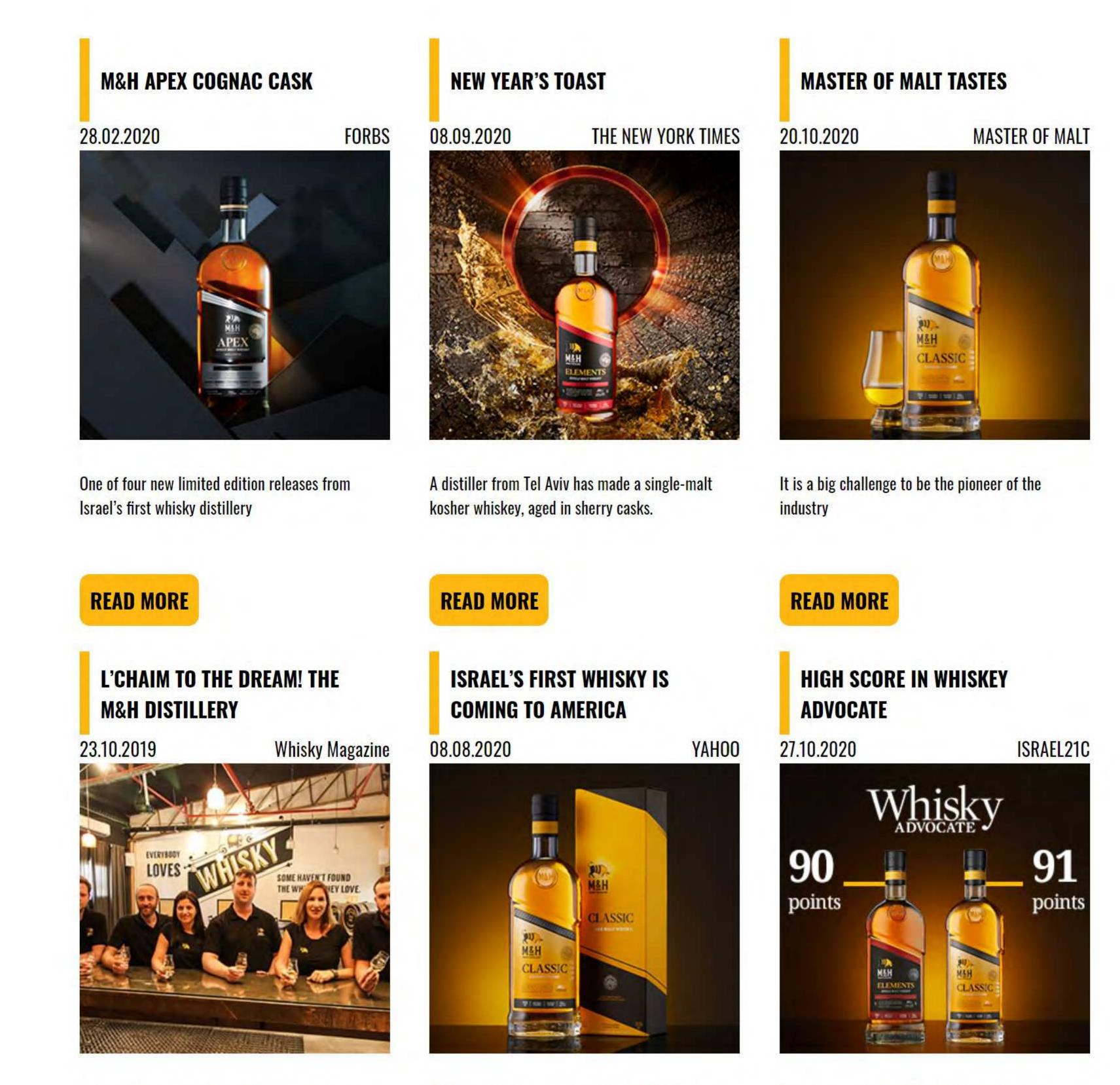
OUR DISTRIBUTORS

PLEASE DRINK RESPONSIBLY © 2016 The Milk & Honey distillery. Tel Aviv Israel

PRIVACY POLICY







This dedication to craft and the pursuit of perfection, shared with the M&H's team seems certain to put their whisky and M&H on the map.

M&H is part of a new generation of distillers producing whisky in decidedly hot climates, which create flavor profiles all their own. Two single malt whiskies distilled in Tel Aviv recently received top scores from Whisky Advocate, one of the leading whisky magazines in the world.

1	READ MORE			READ MORE		READ MORE	
	HOW A WHISKY REVOI Happening in Israei			ISRAEL'S FIRST WHISK ARRIVE IN AMERICA	Y, WILL	TOP NON-AMERICAN WHISKI OF THE YEAR	ES
(07.09.2019	INDEPENDENT	C	09.08.2020	SPIRITEDZINE	26.12.2018	ORBES



Captured on: 03 24 2022 URL: https://mh-distillery.com/press



It is not just how the distillery uses its unusual geography that sets it apart, it is the youthful exuberance and curiosity.

The Classic Single Malt presents aromas of gentle vanilla sweetness followed by light oak and floral notes.



The first Israeli single malt whiskey, produced by the perfectly named Milk & Honey in Tel Aviv, is a winner.

READ MORE

CNN TRAVEL'S 19 PLACES TO VISIT IN 2019

08.01.2019



READ MORE

31.01.2020

ISRAEL, THE LAND OF MILK AND HONEY – AND WHISKY

CJN





MILK & HONEY DISTILLERY: A TASTE OF TEL AVIV 23.07.2019 MASTER of MALT



Jaffa is home to the first whisky distillery in all of Israel, the aptly named Milk & Honey. And before you have to ask -- yes, it's kosher.

M&H puts extensive effort into barrel selection, using only traditional barrels used for bourbon, Israeli wine, Cask Islay and STR casks.



Tel Aviv's Milk & Honey Distillery is taking conventional whisky-making and turning it on its head in pursuit of bold flavour and a focus on locality.

READ MORE

ISRAEL'S M&H WHISKEY HITS THE US MARKET

04.09.2020



NEW LINE OF SINGLE MALT

READ MORE

19.02.2019

WHISKY

TastingTable



ISRAEL'S FIRST SINGLE MALT WHISKY

05.03.2019

READ MORE

Master Of Malt



Something's brewing in south Tel Aviv. After years of maturation, Israel's first whiskey distillery is making its US commercial debut.

Gone are the days when single malt whiskies could only be synonymous with Scotland or Japan

We talk extreme climate ageing, Israeli terroir and Jim Swan's influence on world whisky with the team at Milk & Honey (or M&H to its friends).

READ MORE



Israel has been quietly engeneering a whisky revolution over the past three years and it's first single malts are just coming of age.



Israel's burgeoning whisky scene presents an unexplored realm of flavours

THE LESSER KNOWN WHISKY **PRODUCING COUNTRIES** 16.01.2019 THE MANUAL



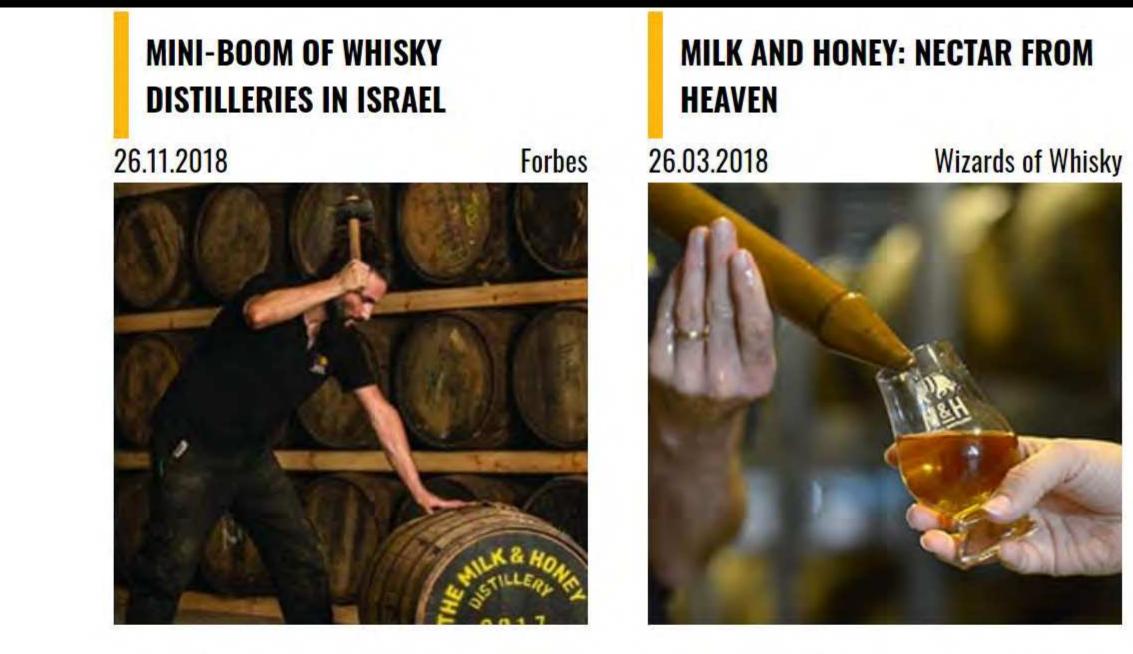
Perhaps what will help Israel more than some other world whisky countries will be its dynamic geography in the small country.











10 distilleries where you Can buy An entire cask Of Whisky. I actually had a chance to try its new make spirit, and it was delicious.

READ MORE

OUR FAVORITE ONE-OF-A-KIND EXPERIENTIAL GIFTS ICONICLIFE 02.12.2019

I've been to Whisky Live Israel twice, and visited Milk & Honey just as it was starting to produce spirit.



GREAT ESCAPES: JERUSALEM & TEL AVIV

30.11.2018

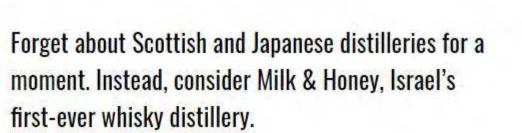


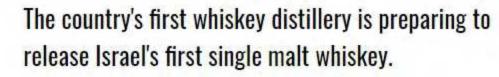


A good night starts with a tasting at Tel Aviv's single malt whisky distillery.











The audience wants a better story, whisky coming from different places, using different sources, climates, and environments of aging

READ MORE

FIRST TIME ISRAELI MADE WHISKY LAUNCH



READ MORE

FIRST ISRAELI WHISKY LAUNCHED

30.05.2017 **Drinksint International**





THE HOLY LAND'S FIRST SINGLE MALT WHISKY

30.03.2016



Their "Triple Cask" - a combination of ex-red wine, ex-bourbon and ex-Islay barreled whisky – recently won...

Israeli distillery Milk & Honey will put 391 bottles of Israel's first single malt whisky on sale in June.

As global demand for whisky booms, one small Israeli distillery is getting into the game as the only place in the Holy Land to produce a single malt.

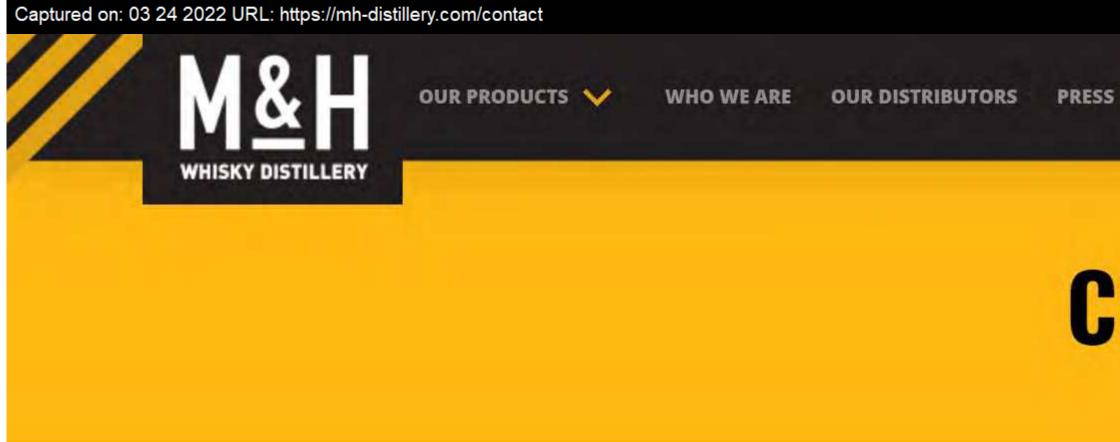


READ	MORE	



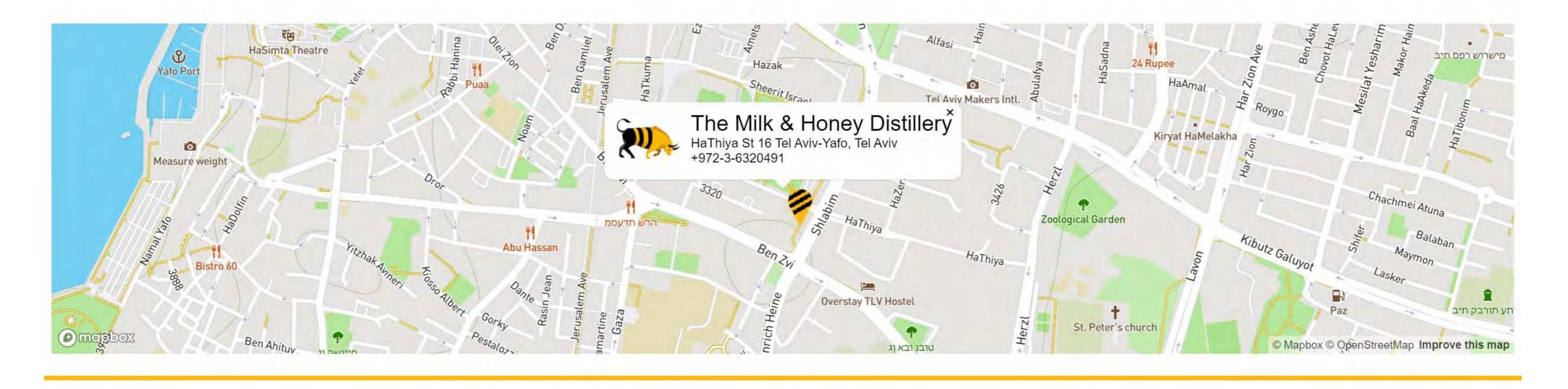






Fill out this form or give us a call and we will get back to you as soon as possible:

Full Name *	Phone Number *	
Email *		
Message *		





f 0 00

CONTACT US

THE VISITOR CENTER IS AVAILABLE FOR **TASTINGS AND TOURS BY APPOINTMENT** ONLY.

Please find the tour schedule here.

OFFICE HOURS

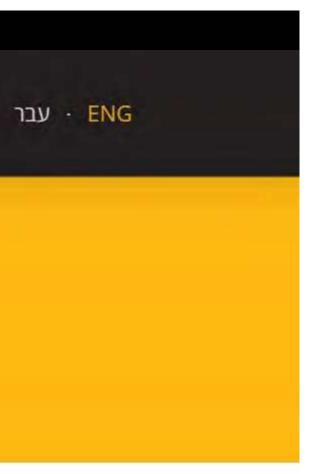
09:30 - 18:00
09:30 - 18:00
09:30 - 18:00
09:30 - 18:00
09:30 - 18:00
By appointment only
CLOSED

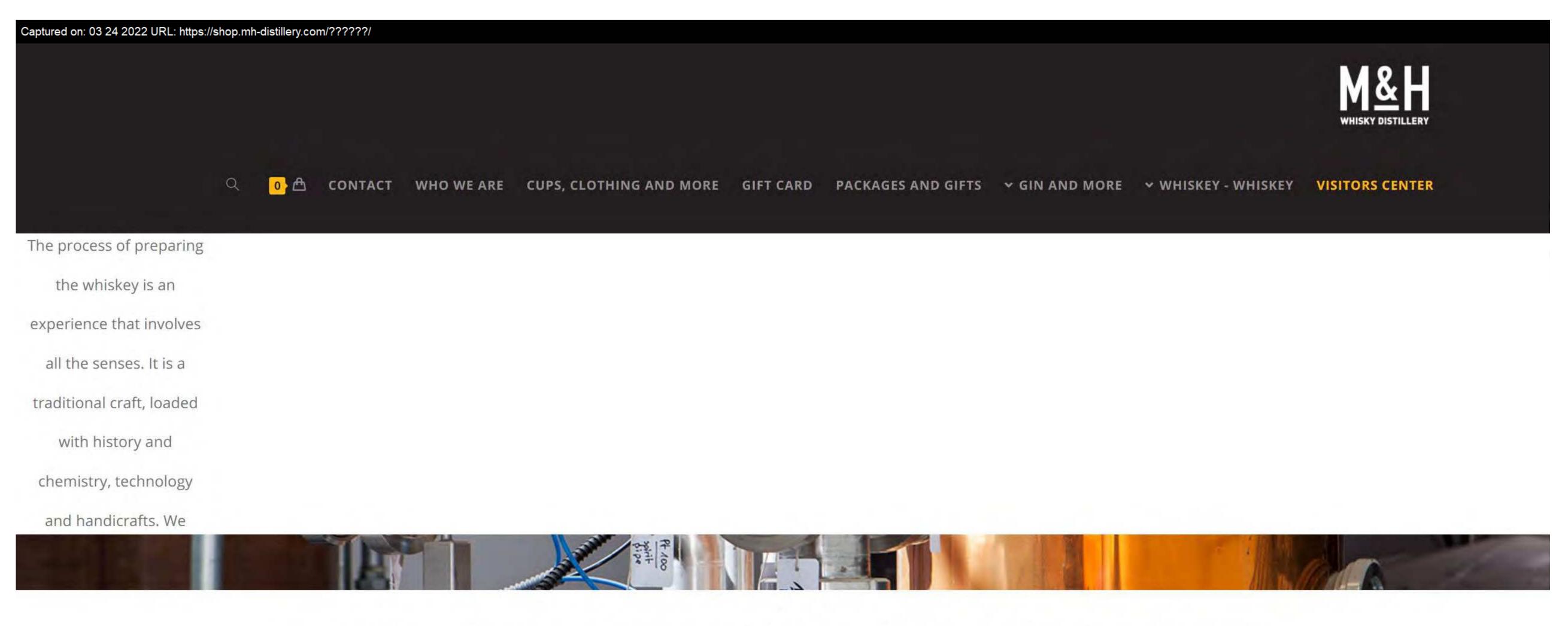
ND

Address 16 HaThiya St. Tel Aviv-Yafo Israel Tel +972-3-6320491

PLEASE DRINK RESPONSIBLY © 2016 The Milk & Honey distillery. Tel Aviv Israel

PRIVACY POLICY





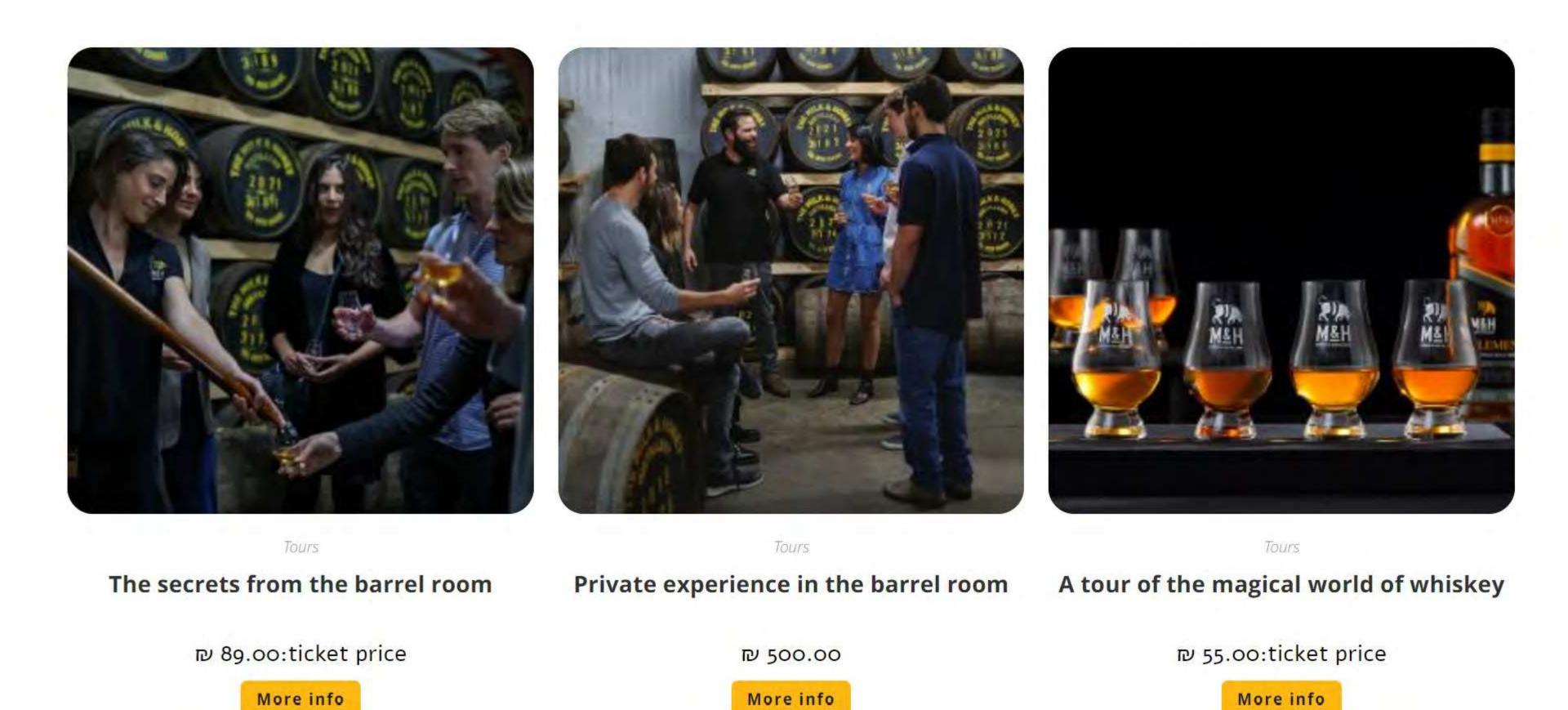
The process of preparing the whiskey is an experience that involves all the senses. It is a traditional craft, loaded with history and chemistry, technology and handicrafts. We opened the visitor center out of a desire to share in our work those who do not experience the making, tastes and smells on a daily basis. The visitor center is open to individuals and groups. We offer varied tours and private events for private groups of up to 35 .participants by prior arrangement

The Milk & Honey Distillery reserves the right to cancel, postpone or change tours

and workshops in accordance with its needs and the guidelines of the Ministry of

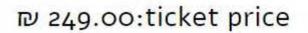
.Health

Booking a tour is subject to our <u>cancellation policy</u>











Whiskey and chocolate workshop

Tours

₽ 150.00:ticket price



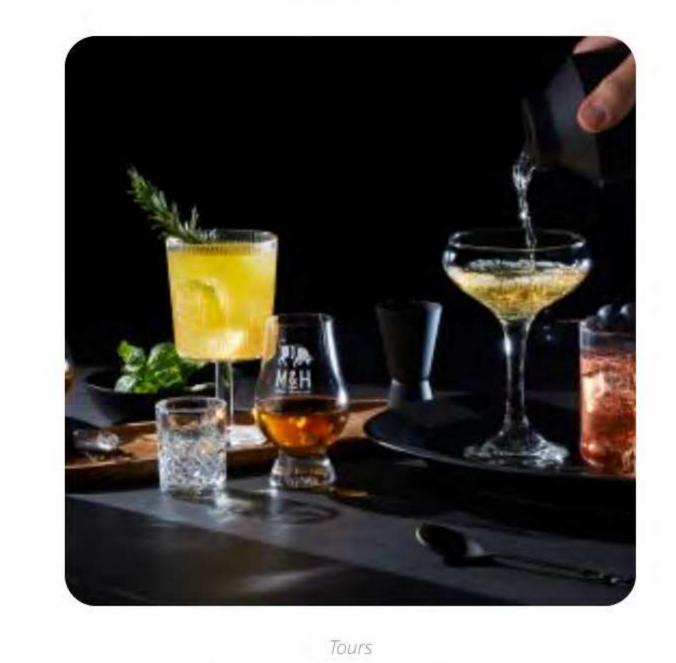


Whiskey and cheese workshop

Tours

₽ 150.00:ticket price





Cocktail workshop and tour of the distillery

∎ 180.00:ticket price

More info

The Milk & Honey Distillery reserves the right to cancel, postpone or change tours and workshops as per its needs. We act in accordance with the **

.guidelines of the Ministry of Health

Booking a tour is subject to our cancellation policy

Your Purchase Is Secured And Recognized By The Credit Card Companies	Shop 📘	Fc	ollow Us	Con	tact 丨
	Alcohol O	in O	6	Address: The Revival 16, Tel Aviv-Yafo	0
Search The Store	Clothing O additional products O			:phone 03-6320491	S.
Product Search				: Email shop@mh-distillery.com	
SEARCH Free delivery on purchases over	NIS 300 Delivery from today tomorrow in the	Gush Dan area Self-colle	ction on Sundaus-	-Thursdaus	×

between the hours of 09: 00-18: 00 at 16 Hatahia St., Tel Aviv

MOTION TO SUSPEND APPEAL PENDING RESOLUTION OF CIVIL LITIGATION

EXHIBIT A

Part 3 of 3

EXHIBIT B

Case 2:22-cv-00397 Filed 03/30/22 Page 1 of 24 Document 1-2

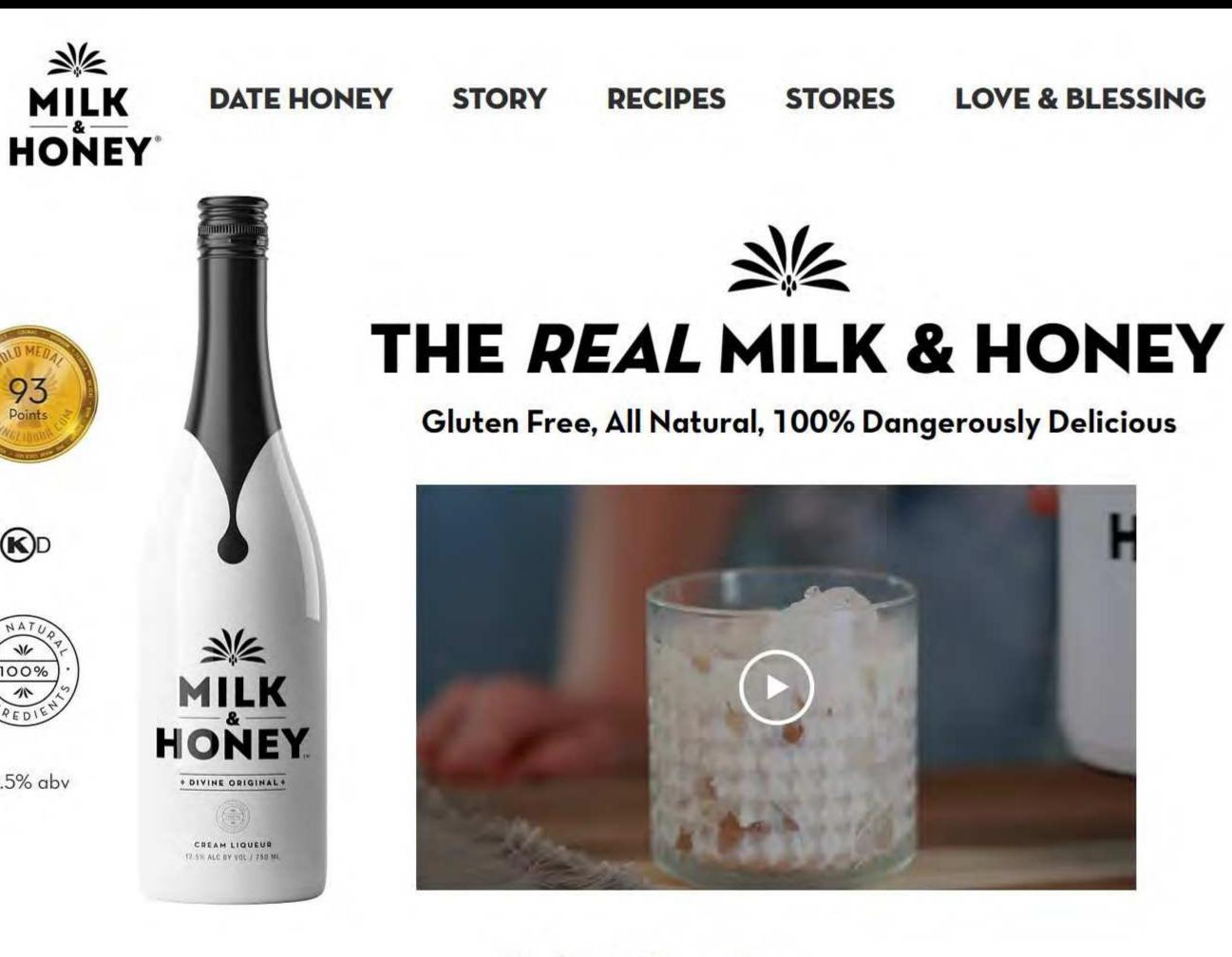
93 Points

KD

14 100%

11

12.5% abv



Find M&H Near You



MILK & HONEY DRINKS ARE SUPER EASY TO MAKE!

- 2 oz Milk & Honey
- 1/2 oz Great Spirit
- Stir/Shake
- Enjoy over ice

Perfect with bourbon, Irish whiskey, scotch, rum, brandy, gin, cognac, tequila, good vodkas. Coffee and hot chocolate are also amazing!



MAKE A "PERFECT IRISH" The ultimately Irish Cream



"Milk & Honey is love and blessing in a bottle. Please,

enjoy it with people you love." - Justin, M&H Spirits



MORE AMAZING RECIPES

ALL NATURAL CREAM LIQUEUR - 12.5 % ABV - GLUTEN FREE

<u>info@realmilkandhoney.com</u>



DATE HONEY

STORY RECIPES STORES **LOVE & BLESSING**

DATE HONEY

From as far back as 3,000 B.C., date palms were cultivated for their sweet, delicious fruit. History records that the finest dates in the world were produced in the ancient Mediterranean kingdom of Judea. The Greeks and Romans referred to this region as the "Land of the Date". Emperors no less than Augustus and Pompeii extolled the virtues of Judean dates. Mark Anthony gifted Judean date plantations to Cleopatra as a symbol of his love and affection.



Milk & Honey brings this original, authentic, milk and honey back to life. Made with premium neutral grain spirits, Upstate New York Dairy Cream, and medjool date honey, sourced from a small date palm farm near the historic Sea of Galilee. Milk & Honey is all natural, smooth, and incredibly delicious. If you ever wondered what the *real* milk and honey tastes like - this is it!

MA

ALL NATURAL CREAM LIQUEUR - 12.5 % ABV - GLUTEN FREE

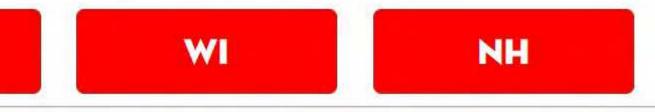


Ancient Judean Coin (Circa 135 CE)

Judean dates were processed into a dark, rich syrup called date honey. It was date honey - not bee honey that was the real honey of the legendary "land flowing with milk and honey". In ancient times, milk and date honey was revered as a divine elixir of love, blessing, and prosperity.



Find M&H Near You



info@realmilkandhoney.com

≫ MILK DATE HONEY STORY RECIPES STORES **LOVE & BLESSING** HONEY

STORY

My name is Justin, and I am the founder of M&H Spirits. My great-grandfather was Papa "Mo" Simms, a New England bootlegger who made a name for himself during Prohibition. In those days, Papa's crew picked up the "juice" from Cape Cod and sold product to local speakeasies in South Boston.

It was risky business. People went to jail, and things sometimes got violent. Papa was once kidnapped by another gang and escaped. In 1933, Prohibition ended, and Papa's operation went legit. The original liquor license - dated one day after Prohibition ended - still hangs on the company wall.





My father worked in the family business, and I grew up surrounded by spirits and liqueurs. I remember the smell of the warehouse, the big guys moving cases on hand carts, the forklifts and the trucks. It was a magical place.

My dad inspired me to become a spiritual person. My personal journey led me to Jerusalem. Jerusalem blew my mind- the energy, the people, the history. I began studying and learning, exploring ancient tomes written in ancient languages, some, thousands of years old.

One day, I discovered a very, very old manuscript. It told the fascinating true story of the "land flowing with milk and honey." It explained that the real honey of 3000 years ago was not bee honey. It was date honey - de'vash tamarim in Hebrew - a rich, dark syrup made from dates of the Judean palm.





Very curious, I found a source of date honey - a small plantation on the shores of the historic Sea of Galilee. This beautiful, Rift Valley plantation grows some of the world's choicest dates, and their authentic, hand-crafted date honey is a unique and special blend of Medjool and Nour varietals. Its the finest date honey in the world.

I mixed the date honey with fresh, cold milk, and drank....

》

MILK

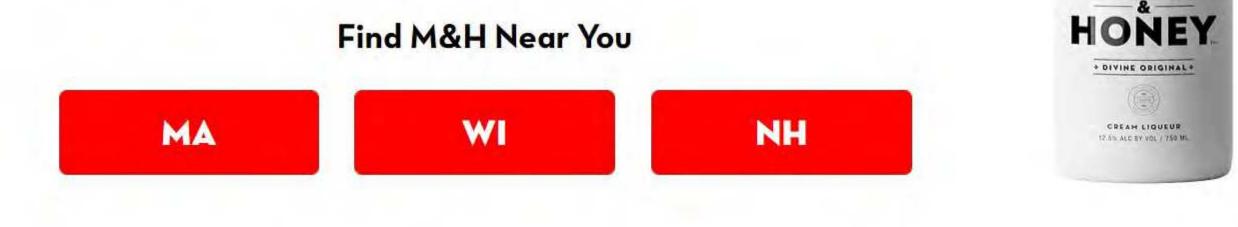
Wow!... Amazing!... Incredible!...

I had discovered The Divine **Original, Recipe From Heaven.**

We use only the finest and freshest ingredients - locally produced Upstate New York light cream, premium neutral grain spirits, and hand-crafted medjool date honey straight from the Sea of Galilee.

Milk & Honey is more than a great tasting spirit. It is love and blessing in a bottle. Milk & Honey is a celebration of the good things that make life wonderful.





ALL NATURAL CREAM LIQUEUR - 12.5 % ABV - GLUTEN FREE

info@realmilkandhoney.com



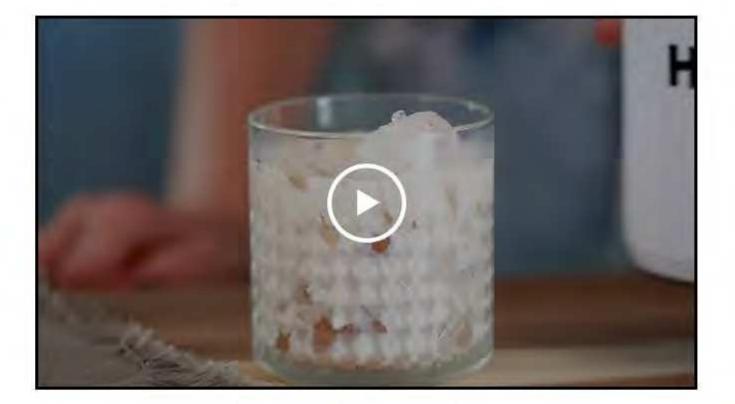


RECIPES FROM HEAVEN

We created Milk & Honey to show the world how good, delicious, and wonderful life can be. Kick back with people you love and pour some M&H on ice - the bottle will be gone in no time!



Milk & Honey On Ice



Spiced Milk & Honey w/ Jager





Bourbon Milk & Honey w/ Jim Beam Black

MILK & HONEY DRINKS ARE SUPER EASY TO MAKE!

- 2 oz Milk & Honey
- 1/2 oz Great Spirit
- Stir/Shake
- Enjoy over ice

DIVINE ORIGINAL

On ice, with people you love.



SMOOTH OPERATOR



Guaranteed to make you smile.

PERFECT IRISH

A custom Irish cream using YOUR FAVORITE Irish whiskey. An incredible mix!





Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes



٠

OMG

NALIBL.

CARIBBEAN SIR WITH COCONUT FLAVOUR

٠

MILK HONEY





MILK HONEY

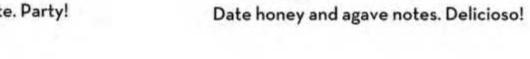
MILK HONEY

BUSTA' NUT



STRUNPER.

DE COCOA





Smooooth . . . and incredibly delicious.

MILK

24K MAGIC

٠

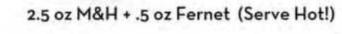
120% へのなな Hennessy

145-06-5450



This drink was named by customers who tried it. For real people, the OMG is legit!

.







Love at first sip.

Load More

ALL NATURAL CREAM LIQUEUR - 12.5 % ABV - GLUTEN FREE

info@realmilkandhoney.com



Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e4388c9-41aa-11e9-8c97-12efbd0b6636



DIVINE ORIGINAL



On ice, with people you love.







Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e43f930-41aa-11e9-8c97-12efbd0b6636



<

SMOOTH OPERATOR



Guaranteed to make you smile.







Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e4413a1-41aa-11e9-8c97-12efbd0b6636



<





A custom Irish cream using YOUR FAVORITE Irish whiskey. An incredible mix!







Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e442dfd-41aa-11e9-8c97-12efbd0b6636



<

NICE & RIGHT



Add a whisper of good scotch to M&H on ice. Just incredibly delicious.





Case 2:22-cv-00397 Filed 03/30/22 Page 10 of 24 Document 1-2



Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e444d31-41aa-11e9-8c97-12efbd0b6636



<

MOMMY'S HELPER



Ahh, honey, where's the bottle of Milk & Honey?





Case 2:22-cv-00397 Filed 03/30/22 Page 11 of 24 Document 1-2



Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e4469a7-41aa-11e9-8c97-12efbd0b6636



<

COFFEE CLOUD 9



WARNING - This mix is dangerous







Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e448d0a-41aa-11e9-8c97-12efbd0b6636



<

PEACH CLOUD 9



Otherwise known as "Peaches & Dream"









Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e44affb-41aa-11e9-8c97-12efbd0b6636





Milk & Honey, blender, ice, and strawberry, banana, or coffee. Fuggettaboutit!







Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-d1a1786a-48b9-4477-9c3d-6d81a0b3cb3f



<

GIN & MILK & HONEY



Aboslutely. Unconventionally. Fantastic.

GIN & MILK & HONEY, PNG





Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e44cb6a-41aa-11e9-8c97-12efbd0b6636



<





Super heavenly pina colada favorite. Party!







Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e44ecff-41aa-11e9-8c97-12efbd0b6636



<

LECHE MEXICANA



Date honey and agave notes. Delicioso!







Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e4509a3-41aa-11e9-8c97-12efbd0b6636



<





Smooooth . . . and incredibly delicious.

Case 2:22-cv-00397 Filed 03/30/22 Page 18 of 24 Document 1-2







Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e4526a6-41aa-11e9-8c97-12efbd0b6636



<



Love at first sip.



Case 2:22-cv-00397 Filed 03/30/22 Page 19 of 24 Document 1-2



Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e45429f-41aa-11e9-8c97-12efbd0b6636



<



This drink was named by customers who tried it. For real people, the OMG is legit!









Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-f0824a2a-8250-43de-86f1-959dd1b9d470



<

SPICED MILK & HONEY



2.5 oz M&H + .5 oz Fernet (Serve Hot!)



_TOP 10 ECIPES,BLURB,WHITE. PNG







Captured on: 03 23 2022 URL: https://www.realmilkandhoney.com/recipes?pgid=jt04m4pc-5e4559fb-41aa-11e9-8c97-12efbd0b6636



<





My cousin Mike's favorite. Just delicious.







DATE HONEY S



ALL NATURAL CREAM LIQUEUR - 12.5 % ABV - GLUTEN FREE

Case 2:22-cv-00397 Filed 03/30/22 Page 23 of 24 Document 1-2

STORY RECIPES STORES LOVE & BLESSING



THE REAL MILK & HONEY

WHERE TO BUY M&H



We're a baby brand and hope that one day, everybody can get Milk & Honey.



DATE HONEY

WHY 8 LEAVES ON THE PALM?

The number 7 symbolizes this world, the world of sensory experience - the days of the week, the colors of the rainbow, the notes of music. The number 8 symbolizes the "encircling light" of awareness.

The secret of the 8 is that its the place beyond the 7, beyond this world. It is the place of not knowing

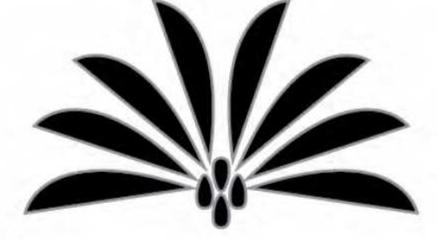
LOVE & BLESSING

The Roman general Antony gifted date plantations to Cleopatra as a sign of his love... This true romantic story inspired our drop necklace bottle design!

Our bottle design also captures the purpose of our brand, to show the world that the One Above loves us so much, he/she/it gave us Milk & Honey! The drop represents divine love coming from above. The palm represents divine blessing (people!) rising up from below. The union of love and blessing is the delight of Milk & Honey.

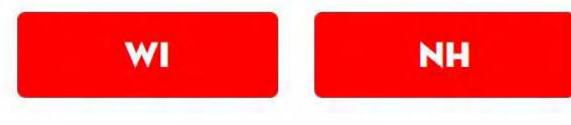
Milk & Honey is, truly, love and blessing in a bottle. Please, enjoy it with people you love.

MA









ALL NATURAL CREAM LIQUEUR - 12.5 % ABV - GLUTEN FREE

info@realmilkandhoney.com

EXHIBIT C

Case 2:22-cv-00397 Filed 03/30/22 Page 1 of 41 Document 1-3



2911 HUNTER MILL ROAD SUITE 303 Oakton, VA 22124

t: 202-449-3739 f: 202-478-5189 w: www.bevlaw.com

FRE 408 COMMUNICATION

July 28, 2020

Sent by email to: <u>cc:</u>	<u>mh@mh-distillery.com</u> office@impexbev.com
<u>Sent via USPS to:</u>	Milk & Honey Distillery Ltd. c/o S. Horowitz & Co. 31 Ahad Haam St., P.O.B. 2499 6102402 Tel-Aviv Israel
with a copy to:	Impex Beverages, Inc. 360 Swift Ave. Side B, Ste. 9

RE: UNAUTHORIZED USE OF M&H AND MILK & HONEY TRADEMARKS

South San Francisco, CA 94080

To Whom It May Concern:

We represent M&H Spirits LLC in its trademark matters. My client owns U.S. Trademark Registration No. 5,200,413 for the mark **MILK & HONEY** in connection with "liquor and liqueur beverages, namely, distilled spirits, liqueurs, and prepared alcoholic drinks"; and U.S. Trademark Registration No. 5,229,644 for the mark **M&H** in connection with the same goods. My client's trademark registrations entitle it to the nationwide exclusive right to use the marks M&H and MILK & HONEY in connection with distilled spirits in the United States.

It has recently come to our attention that you are currently causing the importing and sale of distilled spirits products bearing the marks M&H and MILK AND HONEY in the United States. Impex Beverages, Inc., has obtained at least seven Certificates of Label Approval ("COLAs") from the Alcohol and Tobacco Tax and Trade Bureau (TTB) for labels that prominently bear the marks M&H and MILK AND HONEY. See **Exhibit A.** Additionally, you advertise on your website that your products are available in the United States and provide a link to Impex Beverages' webpage for your products. See **Exhibit B.** Finally, a July 10, 2020, article from Whiskey Advocate indicates that your products are available in "more than a dozen states." See **Exhibit C**.

 $\underset{B \in E}{\text{Case 2:}22-\text{cv-00397}_{S}} \underset{PI \in R}{\text{Filed 03/30/22}} \underset{T \in RAD}{\text{Page 2 of 41}_{R}} \underset{K}{\text{Document 1-3}_{F \in D \in RAL}}$



We understand that you operate a distillery and sell distilled spirits under the marks M&H and MILK AND HONEY in Israel. Whatever rights you may have to these marks in Israel do not, however, entitle you to use these marks in connection with distilled spirits in the United States.

There is no issue here as to whether your use of M&H and MILK AND HONEY in connection with distilled spirits in the United States is likely to cause confusion with my client's marks. The marks and goods in connection with which you use them are *identical* to the marks and goods in my client's federal trademark registrations. Your products travel in the same channels of commerce and are sold to the same class of purchasers as my client's products. Additionally, my client has been made aware of several instances of actual confusion, where consumers and industry members have mistakenly believed that your products originate with my client.

There also appears to be no issue here regarding my client's priority rights to use the marks M&H and MILK & HONEY in the United States. My client's nationwide exclusive rights to these marks began on the filing date of my client's federal trademark applications: February 11, 2015, for MILK & HONEY; and September 19, 2016, for M&H. The earliest COLA we can find for your products was issued on September 19, 2019 – *three years* after my client's priority filing date for M&H, and more than *four years* after my client's priority filing date for MILK & HONEY. An approved COLA is required before lawfully importing distilled spirits into the United States. Accordingly, we suspect that the *earliest* date you could claim lawful use of the marks M&H and/or MILK AND HONEY in the United States is September 19, 2019. If you believe that you can substantiate a date of first use that predates my client's priority date, please provide evidence showing the same.

Otherwise, given my client's priority rights to the marks M&H and MILK & HONEY, and given that your use of M&H and MILK AND HONEY is likely to cause confusion with our marks, we consider your use of these marks to constitute trademark infringement under 15 U.S.C. § 1125, and demand that you immediately cease and desist all use of the marks M&H and MILK AND HONEY and any confusingly similar marks in connection with distilled spirits and other alcoholic beverages in the United States.

It appears that you are already aware of my client's registered trademarks and that your use of the same marks is likely to cause confusion. Specifically, the USPTO has refused your applications for MILK & HONEY DISTILLERY (Serial No. 79283267); M&H WHISKY DISTILLERY (Serial No. 79283305); and a stylized design incorporating the literal element M&H WHISKEY DISTILLERY (Serial No. 79283289) based on a likelihood of confusion with my client's registered trademarks. Notwithstanding these refusals, you continue to cause your products bearing these marks to be imported into and sold in the United States, as well as continue to advertise and market your products to United



States consumers. Your continued export, sale, and advertising of your infringing products in the United States, with the knowledge of my client's federally registered trademarks and notice that they cause a likelihood of confusion, may constitute willful infringement of my client's registered trademarks.

My client is prepared to take any and all available actions at law to enforce its trademark rights in the United States. Under U.S. Trademark Law, a trademark owner is entitled to enjoin an infringer from continuing to infringe the trademark owner's rights. 15 U.S.C. § 1116. A trademark owner is also entitled to recover from an infringer the infringer's profits, the trademark owner's sustained damages, and the costs of the civil action. 15 U.S.C. § 1117. Alternatively, a trademark owner may elect to recover statutory damages, which can amount to up to \$2,000,000 per mark in the case of willful infringement.

That said, my client would prefer to avoid litigation, and believes that we can settle this matter amicably. If you agree to immediately cease and desist your infringing activity, my client is willing to discuss terms under which you may phase out your unauthorized use of my client's marks. Alternatively, my client would be willing to discuss licensing its marks to you, in exchange for payment and an ongoing royalty, and in accordance with the terms and conditions of a valid licensing agreement, so that you may continue selling your products bearing my client's marks in the United States.

Please respond no later than August 10, 2020, with confirmation that you have complied with our demands in this letter. Please send confirmation to me via email at <u>frank.knizner@bevlaw.com</u>. If you have any questions regarding this letter, I can be reached by email at the above address. We look forward to your timely response.

Sincerely,

Frank Knizner Attorney for M&H Spirits LLC

EXHIBIT A

Case 2:22-cv-00397 Filed 03/30/22 Page 5 of 41 Document 1-3

FOR	TTB USE ONLY	DEPARTMENT OF THE TREASURY		
TTB ID		ALCOHOL AND TOBACCO TAX AND TRADE BUREAU APPLICATION FOR AND		
19238001000910		CERTIFICATION/EXEMPTION OF LABEL/BOTTLE		
		APPROVAL		
		(See Instructions and Paperwork Reduction Act Notice on Back)		
1. REP. ID. NO. (If a	•	,		
	191 56			
	F	PART I - APPLICATION		
2. PLANT	3. SOURCE OF	8. NAME AND ADDRESS OF APPLICANT AS SHOWN ON PLANT		
REGISTRY/BASIC	PRODUCT (Required)	REGISTRY, BASIC PERMIT OR BREWER'S NOTICE. INCLUDE APPROVED DBA OR TRADENAME IF USED ON LABEL (Required)		
PERMIT/BREWER': NO. (Required)	Domestic			
CA-I-16075	Imported	IMPEX BEVERAGES, INC.		
		360 SWIFT AVE SUITE 9 SI		
4. SERIAL NUMBER		SOUTH SAN FRANCISCO CA 94080		
(<i>Required</i>) 19MH02	(Required)			
	DISTILLED SPIRITS			
	MALT BEVERAGE			
6. BRAND NAME (R	equired)	8a. MAILING ADDRESS, IF DIFFERENT		
M & H DISTILLERY	· ,			
7. FANCIFUL NAME	(If any)	- 1		
	ALT LIGHTLY PEATED			
	-			
9. FORMULA	10. GRAPE VARIETAL(S)	(Wine Only) 14. TYPE OF APPLICATION (Check applicable box(es))		
		a. CERTIFICATE OF LABEL APPROVAL		
		CERTIFICATE OF EXEMPTION FROM LABEL APPROVAL		
11. WINE APPELLAT	TION (If on label)	b. "For sale in only" (Fill in State abbreviation.)		
12. PHONE NUMBER	R 13. EMAIL ADDRESS	C. DISTINCTIVE LIQUOR BOTTLE APPROVAL. TOTAL BOTTLE CAPACITY BEFORE CLOSURE (Fill in amount)		
(650) 872-1113		C. CAPACITY BEFORE CLOSURE(Fill in amount)		
d. RESUBMISSION AFTER REJECTION TTB ID. NO				
		RANDED, OR EMBOSSED ON THE CONTAINER (e.g., net contents) ONLY IF		
IT DOES NOT APPE APPEARING ON LA		BELOW. ALSO, SHOW TRANSLATIONS OF FOREIGN LANGUAGE TEXT		
	PART II -	APPLICANT'S CERTIFICATION		
		ements appearing on this application are true and correct to the best of my		
		on the labels attached to this form, including supplemental documents, truly and hich these labels will be applied. I also certify that I have read, understood and		
		are attached to an original TTB F 5100.31, Certificate/Exemption of Label/Bottle		
08/26/2019 (Application was e-filed) SAM FILMUS				
		RT III - TTB CERTIFICATE		
This certificate is is form.	sued subject to applicable law	s, regulations and conditions as set forth in the instructions portion of this		
19. DATE ISSUED	20. AUTHORIZED SIGNATUR	E, ALCOHOL AND TOBACCO TAX AND TRADE BUREAU		
09/19/2019				
	Case 2:22-cv-0039	97 Filed 03/30/22 Page 6 of 41 Document 1-3		

OMB No. 1513-0020

QUALIFICATIONS TTB has not reviewed this label for type size, characters per inch or contrasting background. The responsible industry member must continue to ensure that the mandatory information on the actual labels is displayed in the correct type size, number of characters per inch, and on a contrasting background in accordance with the TTB labeling regulations, 27 CFR parts 4, 5, 7, and 16, as applicable.	EXPIRATION DATE (If any)
STATUS THE STATUS IS APPROVED.	
CLASS/TYPE DESCRIPTION OTHER IMPORTED WHISKY FB	

AFFIX COMPLETE SET OF LABELS BELOW Image Type: Brand (front) or keg collar Actual Dimensions: 7 inches W X 4.2 inches H

Note: The image below has been reduced to fit the page. See actual dimensions above.



Image Type:

Back Actual Dimensions: 2.5 inches W X 3.5 inches H 7/22/2020

OMB No. 1513-0020



FOR T1	B USE ONLY	DEPARTMENT OF THE TREASURY			
TTB ID		ALCOHOL AND TOBACCO TAX AND TRADE BUREAU APPLICATION FOR AND			
19353001001078		CERTIFICATION/EXEMPTION OF LABEL/BOTTLE			
		APPROVAL			
1. REP. ID. NO. (If an	v) CT OR	(See Instructions and Paperwork Reduction Act Notice on Back)			
	191 56				
<u></u>		J			
	I	PART I - APPLICATION			
2. PLANT	3. SOURCE OF	8. NAME AND ADDRESS OF APPLICANT AS SHOWN ON PLANT REGISTRY, BASIC PERMIT OR BREWER'S NOTICE. INCLUDE APPROVED			
REGISTRY/BASIC	PRODUCT (Required)	DBA OR TRADENAME IF USED ON LABEL (Required)			
NO. (Required)	Domestic				
CA-I-16075	Imported	IMPEX BEVERAGES, INC.			
		360 SWIFT AVE SUITE 9 SI			
4. SERIAL NUMBER (Required)	5. TYPE OF PRODUCT (Required)	SOUTH SAN FRANCISCO CA 94080			
19MH03	WINE				
	DISTILLED SPIRITS				
	MALT BEVERAGE				
		<u></u>			
6. BRAND NAME (Red	quired)	8a. MAILING ADDRESS, IF DIFFERENT			
M&H DISTILLERY					
7. FANCIFUL NAME (I	f any)				
CLASSIC					
9. FORMULA	10. GRAPE VARIETAL(S)) (Wine Only) 14. TYPE OF APPLICATION (Check applicable box(es))			
	N/A	CERTIFICATE OF LABEL APPROVAL			
		a. CERTIFICATE OF LABEL APPROVAL			
11. WINE APPELLATIO	DN (If on label)	b. CERTIFICATE OF EXEMPTION FROM LABEL APPROVAL "For sale in only" (Fill in State abbreviation.)			
12. PHONE NUMBER	13. EMAIL ADDRESS	C. DISTINCTIVE LIQUOR BOTTLE APPROVAL. TOTAL BOTTLE CAPACITY BEFORE CLOSURE (Fill in amount)			
(650) 872-1113					
d. RESUBMISSION AFTER REJECTION TTB ID. NO					
		BRANDED, OR EMBOSSED ON THE CONTAINER (e.g., net contents) ONLY IF D BELOW. ALSO, SHOW TRANSLATIONS OF FOREIGN LANGUAGE TEXT			
APPEARING ON LAB					
	PART II -	APPLICANT'S CERTIFICATION			
Under the penalties of	f periury I declare: that all state	ements appearing on this application are true and correct to the best of my			
knowledge and belief;	and, that the representations of	on the labels attached to this form, including supplemental documents, truly and			
		which these labels will be applied. I also certify that I have read, understood and are attached to an original TTB F 5100.31, Certificate/Exemption of Label/Bottle			
Approval.					
16. DATE OF 17. SI	GNATURE OF APPLICANT O				
APPLICATION (Application was e-filed) AUTHORIZED AGENT					
12/19/2019		SAM FILMUS			
	PAI	RT III - TTB CERTIFICATE			
	led subject to applicable law	vs, regulations and conditions as set forth in the instructions portion of this			
form.					
19. DATE ISSUED 2 01/07/2020	20. AUTHURIZED SIGNATUR	RE, ALCOHOL AND TOBACCO TAX AND TRADE BUREAU			
01/07/2020					
	Case 2:22-cv-0039	97 Filed 03/30/22 Page 9 of 41 Document 1-3			

Gryce Pe

FOR TTB USE ONLY

C

QUALIFICATIONS	EXPIRATION DATE (IF
TTB has not reviewed this label for type size, characters per inch or contrasting background. The responsible industry member must continue to ensure that the mandatory information on the actual labels is displayed in the correct type size, number of characters per inch, and on a contrasting background in accordance with the TTB labeling regulations, 27 CFR parts 4, 5, 7, and 16, as applicable.	any)
STATUS	
THE STATUS IS APPROVED.	
CLASS/TYPE DESCRIPTION	
OTHER IMPORTED WHISKY FB	

AFFIX COMPLETE SET OF LABELS BELOW

Image Type:

Brand (front) or keg collar Actual Dimensions: 3.35 inches W X 5 inches H



Image Type:

7/22/2020

Back Actual Dimensions: 2.75 inches W X 3.74 inches H



FOR	TTB USE O	NLY			NT OF THE TREASURY	
TTB ID			_ ^	ALCOHOL AND TOBACCO TAX AND TRADE E APPLICATION FOR AND		
20003001000635			CERTIFICATION/EXEMPTION OF LABEL/BOTTLE			
			APPROVAL			
1. REP. ID. NO. (If	anv) CT	OR	(See Instructions and Paperwork Reduction Act Notice on Back)			
1. REP. ID. NO. (#	any) C1 191	56				
			å			
			PART I - AF	PLICATION		
2. PLANT		RCE OF			PPLICANT AS SHOWN ON PLANT	
REGISTRY/BASIC		CT (Required)			BREWER'S NOTICE. INCLUDE APPROVED ON LABEL (Required)	
NO. (Required)		mestic				
CA-I-16075	🔽 Im	ported	IMPEX BEV	/ERAGES, INC.		
			360 SWIFT	AVE SUITE 9 SI		
4. SERIAL NUMBE (Required)	ER 5. TYPE (Requir		SOUTH SA	N FRANCISCO CA	94080	
20MH05						
		STILLED SPIRITS				
	MA	LT BEVERAGE				
6. BRAND NAME (I	Required)		8a. MAILING	ADDRESS, IF DIF	FERENT	
M&H DISTILLERY						
7. FANCIFUL NAMI	E (If anv)		-			
ELEMENTS SHER						
9. FORMULA	10 GR4	PE VARIETAL (S)	(Wine Only)		ICATION (Check applicable box(es))	
	N/A		(mile only)			
				a. 🔽 CERT	FICATE OF LABEL APPROVAL	
				CERT	FICATE OF EXEMPTION FROM LABEL APPROVAL	
11. WINE APPELLA	TION (If on lab	el)		b. "For s	ale in only" (Fill in State abbreviation.)	
12. PHONE NUMBE	R 13. EMA				CTIVE LIQUOR BOTTLE APPROVAL. TOTAL BOTTLE CITY BEFORE CLOSURE (Fill in amount)	
(650) 872-1113						
d. RESUBMISSION AFTER REJECTION TTB ID. NO						
					HE CONTAINER (e.g., net contents) ONLY IF	
IT DOES NOT APP APPEARING ON L		ABELS AFFIXED	BELOW. ALS	U, SHOW TRANSLA	ATIONS OF FORÈIGN LANGUAGE TEXT	
				IT'S CERTIFICA	TION	
				IT 3 CERTIFICA		
					n are true and correct to the best of my including supplemental documents, truly and	
correctly represent	the content of t	he containers to w	hich these lab	els will be applied. I	also certify that I have read, understood and	
complied with the c Approval.	conditions and i	nstructions which a	are attached to	an original TTB F 5	100.31, Certificate/Exemption of Label/Bottle	
16. DATE OF 17. SIGNATURE OF APPLICANT OR AUTHORIZED AGENT 18. PRINT NAME OF APPLICANT OR AUTHORIZED AGENT AUTHORIZED AGENT						
01/03/2020 (Application was e-filed) SAM FILMUS						
		DAI		CERTIFICATE		
This contificate is i	oound cubicat				ant forth in the instructions portion of this	
form.	ssuea subject	to applicable law	s, regulations	and conditions as	set forth in the instructions portion of this	
19. DATE ISSUED	20. AUTHOR	RIZED SIGNATUR	E, ALCOHOL	AND TOBACCO TA	X AND TRADE BUREAU	
01/21/2020						
	Case 2	:22-cv-0039	7 Filed ()3/30/22 Pac	je 12 of 41 Document 1-3	

Gryce Re

FOR TTB USE ONLY

C

QUALIFICATIONS	EXPIRATION DATE (If
TTB has not reviewed this label for type size, characters per inch or contrasting background. The responsible industry member must continue to ensure that the mandatory information on the actual labels is displayed in the correct type size, number of characters per inch, and on a contrasting background in accordance with the TTB labeling regulations, 27 CFR parts 4, 5, 7, and 16, as applicable.	any)
STATUS	
THE STATUS IS APPROVED.	
CLASS/TYPE DESCRIPTION	
OTHER IMPORTED WHISKY FB	

AFFIX COMPLETE SET OF LABELS BELOW

Image Type:

Brand (front) or keg collar Actual Dimensions: 3.35 inches W X 5 inches H



Image Type:

7/22/2020

Back Actual Dimensions: 2.75 inches W X 3.74 inches H



FOR	TTB USE ONLY	DEPARTMENT OF THE TREASURY		
TTB ID		ALCOHOL AND TOBACCO TAX AND TRADE BUREAU APPLICATION FOR AND		
20166001000070		CERTIFICATION/EXEMPTION OF LABEL/BOTTLE		
		APPROVAL		
1. REP. ID. NO. (If a	anv) CT OR	(See Instructions and Paperwork Reduction Act Notice on Back)		
1. REP. ID. NO. (<i>II</i> a	191 56			
		PART I - APPLICATION		
2. PLANT	3. SOURCE OF	8. NAME AND ADDRESS OF APPLICANT AS SHOWN ON PLANT		
REGISTRY/BASIC		REGISTRY, BASIC PERMIT OR BREWER'S NOTICE. INCLUDE APPROVED DBA OR TRADENAME IF USED ON LABEL (Required)		
NO. (Required)	Domestic			
CA-I-16075	Imported	IMPEX BEVERAGES, INC.		
		360 SWIFT AVE SUITE 9 SI		
4. SERIAL NUMBE (Required)	R 5. TYPE OF PRODUCT (Required)	SOUTH SAN FRANCISCO CA 94080		
20MHF1	WINE			
	DISTILLED SPIRITS			
	MALT BEVERAGE			
6. BRAND NAME (F	Required)	8a. MAILING ADDRESS, IF DIFFERENT		
M&H DISTILLERY				
7. FANCIFUL NAME	E (If anv)	-		
ELEMENTS PEATE				
9. FORMULA	10 GRAPE VARIETAL (S) (Wine Only) 14. TYPE OF APPLICATION (Check applicable box(es))		
	N/A			
		a. CERTIFICATE OF LABEL APPROVAL		
		CERTIFICATE OF EXEMPTION FROM LABEL APPROVAL		
11. WINE APPELLA	TION (If on label)	b. "For sale in only" (Fill in State abbreviation.)		
12. PHONE NUMBE	R 13. EMAIL ADDRESS	C. DISTINCTIVE LIQUOR BOTTLE APPROVAL. TOTAL BOTTLE CAPACITY BEFORE CLOSURE (Fill in amount)		
(650) 872-1113				
d. RESUBMISSION AFTER REJECTION TTB ID. NO.				
		BRANDED, OR EMBOSSED ON THE CONTAINER (e.g., net contents) ONLY IF		
IT DOES NOT APP APPEARING ON LA		D BELOW. ALSO, SHOW TRANSLATIONS OF FOREIGN LANGUAGE TEXT		
	PART II -	APPLICANT'S CERTIFICATION		
		ements appearing on this application are true and correct to the best of my on the labels attached to this form, including supplemental documents, truly and		
correctly represent	the content of the containers to v	which these labels will be applied. I also certify that I have read, understood and		
complied with the c Approval.	onditions and instructions which	are attached to an original TTB F 5100.31, Certificate/Exemption of Label/Bottle		
	16. DATE OF 17. SIGNATURE OF APPLICANT OR AUTHORIZED AGENT 18. PRINT NAME OF APPLICANT OR AUTHORIZED AGENT AUTHORIZED AGENT			
06/14/2020 (Application was e-filed) SAM FILMUS				
This certificate is is form.	ssued subject to applicable lav	vs, regulations and conditions as set forth in the instructions portion of this		
19. DATE ISSUED	20. AUTHORIZED SIGNATUR	RE, ALCOHOL AND TOBACCO TAX AND TRADE BUREAU		
07/09/2020				
	Case 2:22-cv-0039	97 Filed 03/30/22 Page 15 of 41 Document 1-3		



FOR TTB USE ONLY

QUALIFICATIONS	
----------------	--

QUALIFICATIONS	EXPIRATION DATE (If
TTB has not reviewed this label for type size, characters per inch or contrasting background. The responsible industry member must continue to ensure that the mandatory information on the actual labels is displayed in the correct type size, number of characters per inch, and on a contrasting background in accordance with the TTB labeling regulations, 27 CFR parts 4, 5, 7, and 16, as applicable.	any)
STATUS	
THE STATUS IS APPROVED.	
CLASS/TYPE DESCRIPTION	
OTHER IMPORTED WHISKY FB	

AFFIX COMPLETE SET OF LABELS BELOW

Image Type:

Brand (front) or keg collar Actual Dimensions: 3.35 inches W X 5 inches H

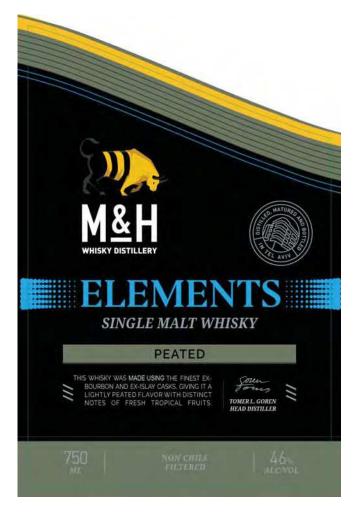


Image Type:

7/22/2020

Back Actual Dimensions: 2.75 inches W X 3.74 inches H



FOR T	TB USE ONLY	DEPARTMENT OF THE TREASURY		
TTB ID		ALCOHOL AND TOBACCO TAX AND TRADE BUREAU APPLICATION FOR AND		
20166001000071		CERTIFICATION/EXEMPTION OF LABEL/BOTTLE		
		APPROVAL		
1. REP. ID. NO. (If ar		(See Instructions and Paperwork Reduction Act Notice on Back)		
1. REP. ID. NO. (If ar	191 56			
	I	PART I - APPLICATION		
2. PLANT	3. SOURCE OF	8. NAME AND ADDRESS OF APPLICANT AS SHOWN ON PLANT		
REGISTRY/BASIC	PRODUCT (Required)	REGISTRY, BASIC PERMIT OR BREWER'S NOTICE. INCLUDE APPROVED DBA OR TRADENAME IF USED ON LABEL (Required)		
NO. (Required)	Domestic			
CA-I-16075	Imported	IMPEX BEVERAGES, INC.		
<u> </u>		360 SWIFT AVE SUITE 9 SI		
4. SERIAL NUMBER		SOUTH SAN FRANCISCO CA 94080		
(Required) 20MHE2	(Required)			
	DISTILLED SPIRITS			
	MALT BEVERAGE			
6. BRAND NAME (Re	auired)	a 8a. MAILING ADDRESS, IF DIFFERENT		
M&H DISTILLERY	iquil ou)			
	(16 anu)	-		
7. FANCIFUL NAME				
9. FORMULA) (Wine Only) 14. TYPE OF APPLICATION (Check applicable box(es))		
	N/A	a. CERTIFICATE OF LABEL APPROVAL		
11. WINE APPELLATI	ION (If on label)	b. CERTIFICATE OF EXEMPTION FROM LABEL APPROVAL "For sale in only" (Fill in State abbreviation.)		
		DISTINCTIVE LIQUOR BOTTLE APPROVAL. TOTAL BOTTLE		
12. PHONE NUMBER	13. EMAIL ADDRESS	C. CAPACITY BEFORE CLOSURE(Fill in amount)		
(650) 872-1113 RESUBMISSION AFTER REJECTION				
		d. TTB ID. NO		
15. SHOW ANY INFO	DRMATION THAT IS BLOWN F	BRANDED, OR EMBOSSED ON THE CONTAINER (e.g., net contents) ONLY IF		
IT DOES NOT APPE	AR ON THE LABELS AFFIXED	BELOW. ALSO, SHOW TRANSLATIONS OF FOREIGN LANGUAGE TEXT		
APPEARING ON LA	3ELS.			
	PART II -	APPLICANT'S CERTIFICATION		
Under the penalties of	of perjury, I declare; that all state	ements appearing on this application are true and correct to the best of my		
		on the labels attached to this form, including supplemental documents, truly and which these labels will be applied. I also certify that I have read, understood and		
		are attached to an original TTB F 5100.31, Certificate/Exemption of Label/Bottle		
Approval.				
16. DATE OF 17. SIGNATURE OF APPLICANT OR AUTHORIZED AGENT 18. PRINT NAME OF APPLICANT OR				
APPLICATION (Application was e-filed)				
06/14/2020		SAM FILMUS		
	PA	RT III - TTB CERTIFICATE		
This certificate is iss form.	sued subject to applicable law	vs, regulations and conditions as set forth in the instructions portion of this		
19. DATE ISSUED	20. AUTHORIZED SIGNATUR	E, ALCOHOL AND TOBACCO TAX AND TRADE BUREAU		
07/08/2020				
	Case 2:22-cv-0039	97 Filed 03/30/22 Page 18 of 41 Document 1-3		

Automi Ontryata

FOR TTB USE ONLY

QUALIFICATIONS TTB has not reviewed this label for type size, characters per inch or contrasting background. The responsible industry member must continue to ensure that the mandatory information on the actual labels is displayed in the correct type size, number of characters per inch, and on a contrasting background in accordance with the TTB labeling regulations, 27 CFR parts 4, 5, 7, and 16, as applicable.	EXPIRATION DATE (If any)
STATUS THE STATUS IS APPROVED.	
CLASS/TYPE DESCRIPTION OTHER IMPORTED WHISKY FB	

AFFIX COMPLETE SET OF LABELS BELOW

Image Type:

Brand (front) or keg collar Actual Dimensions: 3.35 inches W X 5 inches H

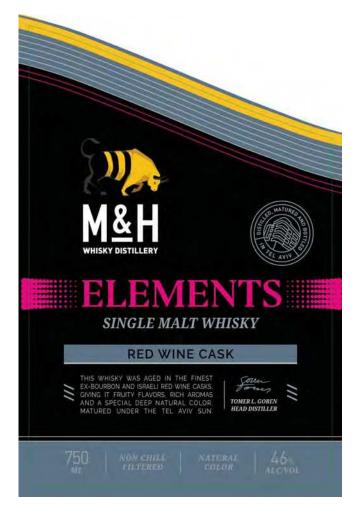


Image Type:

7/22/2020

Back Actual Dimensions: 2.75 inches W X 3.74 inches H



FOR T	TB USE ONLY			NT OF THE TREASURY
TTB ID				BACCO TAX AND TRADE BUREAU
20166001000081		CERTIFICATION/EXEMPTION OF LABEL/BOTTLE		
				PPROVAL
	les les	(See Ins	-	perwork Reduction Act Notice on Back)
1. REP. ID. NO. (If an				
	191 56			
	I	PART I - APP	LICATION	
2. PLANT	3. SOURCE OF	8. NAME AND	ADDRESS OF A	PPLICANT AS SHOWN ON PLANT
REGISTRY/BASIC	PRODUCT (Required)	REGISTRY, BASIC PERMIT OR BREWER'S NOTICE. INCLUDE APPROV DBA OR TRADENAME IF USED ON LABEL (Required)		
PERMIT/BREWER'S	Domestic		DENAME IF USEL	ON LABEL (Required)
CA-I-16075	Imported			
		IMPEX BEVERAGES, INC. 360 SWIFT AVE SUITE 9 SI		
4. SERIAL NUMBER				
(Required)	(Required)			
20IMP4	WINE			
	DISTILLED SPIRITS			
	MALT BEVERAGE			
	autical)			FEDENT
6. BRAND NAME (Re THE IMPEX COLLEC		oa. MAILING A	ADDRESS, IF DIF	FERENI
		_		
7. FANCIFUL NAME (• /			
M&H SINGLE CASK				
9. FORMULA		(Wine Only) 1	4. TYPE OF APPL	ICATION (Check applicable box(es))
	N/A		a. 🗸 Cert	IFICATE OF LABEL APPROVAL
			a. ••	
11. WINE APPELLATI	ON (If on label)		b. CERT	IFICATE OF EXEMPTION FROM LABEL APPROVAL ale in only" (Fill in State abbreviation.)
				NCTIVE LIQUOR BOTTLE APPROVAL. TOTAL BOTTLE
12. PHONE NUMBER	13. EMAIL ADDRESS		C. CAPA	CITY BEFORE CLOSURE (Fill in amount)
(650) 872-1113			RESU	BMISSION AFTER REJECTION
				D. NO
				HE CONTAINER (e.g., net contents) ONLY IF ATIONS OF FOREIGN LANGUAGE TEXT
APPEARING ON LAE	BELS.			
	PART II -	APPLICANT	'S CERTIFICA	TION
Under the penalties of	of perjury, I declare: that all state	ements appearin	g on this applicatio	n are true and correct to the best of my
knowledge and belief	; and, that the representations of	on the labels atta	ached to this form,	including supplemental documents, truly and
				also certify that I have read, understood and 100.31, Certificate/Exemption of Label/Bottle
Approval.			U U	
16. DATE OF 17. SI	GNATURE OF APPLICANT O		AGENT	18. PRINT NAME OF APPLICANT OR
APPLICATION (Application was e-filed) AUTHORIZED AGENT				
06/14/2020 SAM FILMUS				
^	PAI	RT III - TTB C	ERTIFICATE	
	ued subject to applicable law	s, regulations a	nd conditions as	set forth in the instructions portion of this
form.				
	20. AUTHORIZED SIGNATUR	E, ALCOHOL A	ND TOBACCO TA	X AND TRADE BUREAU
06/22/2020				
		-		
	Case 2:22-cv-0039	7 Filed 03	30/22 Pac	je 21 of 41 Document 1-3

OMB No. 1513-0020

FOR TTB USE ONLY

QUALIFICATIONS TTB has not reviewed this label for type size, characters per inch or contrasting background. The responsible industry member must continue to ensure that the mandatory information on the actual labels is displayed in the correct type size, number of characters per inch, and on a contrasting background in accordance with the TTB labeling regulations, 27 CFR parts 4, 5, 7, and 16, as applicable.	EXPIRATION DATE (If any)
STATUS THE STATUS IS APPROVED.	
CLASS/TYPE DESCRIPTION OTHER IMPORTED WHISKY FB	

AFFIX COMPLETE SET OF LABELS BELOW

Image Type:

Brand (front) or keg collar Actual Dimensions: 3.27 inches W X 2.25 inches H

TH	IE IMPEX	K COLLECT	ION
	A COLOR OF A	MALTWHISKY	Y
0-		ISTILLED AT	- 0
1	M&H WHIS	SKYDISTILLERY	1
1			1
11 53			200
67	CASK TYPE	SELECTED	BY
6	BOURBON WITH PX	SECECTED	BY O
6			BY O
DISTILLED	BOURBON WITH PX	: Sam Vitru	BY O
	BOURBON WITH PX CASK FINISH	Sam Pitmy Na OF BOTTLES	; 0
DISTILLED	BOURBON WITH PX CASK FINISH BOTTLED 2020	Sam Pitmy Na OF BOTTLES	CASK No

Image Type:

Back Actual Dimensions: 3.27 inches W X 2.25 inches H OMB No. 1513-0020



EXCLUSIVELY IMPORTED BY IMPEX BEVERAGES INC. SOUTH SAN FRANCISCO, CA 94080 machinery, and may cause health problems.

FOR T	TB USE ONLY	DEPARTMENT OF THE TREASURY		
TTB ID		ALCOHOL AND TOBACCO TAX AND TRADE BUREAU APPLICATION FOR AND		
20177001000904		CERTIFICATION/EXEMPTION OF LABEL/BOTTLE		
		APPROVAL		
		(See Instructions and Paperwork Reduction Act Notice on Back)		
1. REP. ID. NO. (If ar		, , , , , , , , , , , , , , , , , , ,		
	191 56			
		PART I - APPLICATION		
2. PLANT	3. SOURCE OF	8. NAME AND ADDRESS OF APPLICANT AS SHOWN ON PLANT		
REGISTRY/BASIC	PRODUCT (Required)	REGISTRY, BASIC PERMIT OR BREWER'S NOTICE. INCLUDE APPROVE		
PERMIT/BREWER'S	Domestic			
CA-I-16075	Imported	IMPEX BEVERAGES, INC.		
		360 SWIFT AVE SUITE 9 SI		
4. SERIAL NUMBER		SOUTH SAN FRANCISCO CA 94080		
(Required) 20MHI1	(Required)			
	DISTILLED SPIRITS			
	MALT BEVERAGE			
6. BRAND NAME (Re	quired)	a 8a. MAILING ADDRESS, IF DIFFERENT		
THE IMPEX COLLED	. ,			
7. FANCIFUL NAME	(If any)	-		
M&H SINGLE CASK	• /			
9. FORMULA				
9. FORMULA	N/A) (Wine Only) 14. TYPE OF APPLICATION (Check applicable box(es))		
		a. CERTIFICATE OF LABEL APPROVAL		
11. WINE APPELLATI	ON (If on label)	b. CERTIFICATE OF EXEMPTION FROM LABEL APPROVAL "For sale in only" (Fill in State abbreviation.)		
12. PHONE NUMBER	13. EMAIL ADDRESS	C. DISTINCTIVE LIQUOR BOTTLE APPROVAL. TOTAL BOTTLE CAPACITY BEFORE CLOSURE (Fill in amount)		
(650) 872-1113	15. EMAIL ADDRESS	C. CAPACITY BEFORE CLOSURE(Fill in amount)		
		d. RESUBMISSION AFTER REJECTION TTB ID. NO		
		BRANDED, OR EMBOSSED ON THE CONTAINER (e.g., net contents) ONLY IF		
IT DOES NOT APPE		BELOW. ALSO, SHOW TRANSLATIONS OF FOREIGN LANGUAGE TEXT		
	PART II -	APPLICANT'S CERTIFICATION		
		ements appearing on this application are true and correct to the best of my		
		on the labels attached to this form, including supplemental documents, truly and which these labels will be applied. I also certify that I have read, understood and		
		are attached to an original TTB F 5100.31, Certificate/Exemption of Label/Bottle		
16. DATE OF 17. SIGNATURE OF APPLICANT OR AUTHORIZED AGENT 18. PRINT NAME OF APPLICANT OR AUTHORIZED AGENT AUTHORIZED AGENT				
06/25/2020 (Application was e-filed) SAM FILMUS				
		RT III - TTB CERTIFICATE		
This certificate is iss form.	ued subject to applicable law	vs, regulations and conditions as set forth in the instructions portion of this		
19. DATE ISSUED	20. AUTHORIZED SIGNATUR	E, ALCOHOL AND TOBACCO TAX AND TRADE BUREAU		
06/29/2020				
	Case 2:22-cv-0039	7 Filed 03/30/22 Page 24 of 41 Document 1-3		



FOR TTB USE ONLY

QUALIFICATIONS	EXPIRATION DATE (If any)
TTB has not reviewed this label for type size, characters per inch or contrasting background. The responsible industry member must continue to ensure that the mandatory information on the actual labels is displayed in the correct type size, number of characters per inch, and on a contrasting background in accordance with the TTB labeling regulations, 27 CFR parts 4, 5, 7, and 16, as applicable.	uny
STATUS	
THE STATUS IS APPROVED.	
CLASS/TYPE DESCRIPTION	
OTHER IMPORTED WHISKY FB	

AFFIX COMPLETE SET OF LABELS BELOW

Image Type:

Brand (front) or keg collar Actual Dimensions: 3.27 inches W X 2.25 inches H

THE	IMPEX COLLEC	TION
S I	NGLE MALT WHI	SKY
7	&H WHISKY DISTILLER	ov O
		"
	3 YEARS)
	K TYPE SELP	CTED BY
	DURBON, ERRY PX HOGSHEAD	Vitimus V
DISTILLED	BOTTLED No OF BOTTLES	- CASK No
	exid June 2020 i of 135 bottles	2017-0123
58.9% ALC./VOL.	Distilled, Matured & Bottled in Tel Aviv, Israel	750 MI

Image Type:

Back Actual Dimensions: 3.27 inches W X 2.25 inches H OMB No. 1513-0020



EXCLUSIVELY IMPORTED BY IMPEX BEVERAGES INC. SOUTH SAN FRANCISCO, CA 94080

TTB F 5100.31 (06-2016) PREVIOUS EDITIONS ARE OBSOLETE

Case 2:22-cv-00397 Filed 03/30/22 Page 26 of 41 Document 1-3 https://www.ttbonline.gov/colasonline/viewColaDetails.do?action=publicFormDisplay&ttbid=20177001000904

EXHIBIT B

Case 2:22-cv-00397 Filed 03/30/22 Page 27 of 41 Document 1-3



Alber Ohisky SHATS DESTRUCTION - ALDMANKKYYESMAU Australia	SPIRITS.land 🥮 Austria				
CINOCO Belgium	CRAFT WORK SPIRITS Canada				
Poland	USA				
R E G A L Spain	SINCE BRESSER & TIMMER IMPORT WIDLESALE SPIRITS & WINE The Netherlands				
EXAMPLE Construction	ewire Norway				
CRT Spirits Denmark	Israel				
Germany	UNIVERSAL BEVERAGES PREMIUM WINES & SPIRITS South Africa				





X

Stay Updated on the Whisky News

Sign Up Now



Take true passion for single malt whisky, add the boldness and cutting-edge innovation that the Israeli startup ecosystem is famous for, mix it with no-compromising commitment to craftmanship and tradition, and you get M&H, Israel's first whisky distillery.

Founded in 2012, under the expert guidance of the late Dr. Jim Swan, the passionate and dedicated team of the M&H distillery has boldly crafted single malt spirits, matured by the hot and humid climate of vibrant Tel Aviv.

The casks that the M&H distillery use to mature their spirit ensure a wide and exceptional spectrum of flavors.

The core range are ex-bourbon casks along with red wine STR casks. The M&H team are always on the lookout for unique barrels such as pomegranate wine, red wine casks from

selected wineries in Israel, kosher sherry, 400 liters French Limousin oak casks that were used to mature Kosher Cognac, rum, etc.

Double Cask



Stay Updated on the Whisky News Sign Up Now

Reviews

This special edition of our Whisky in Bloom has characteristics that will reflect our future classic single malt whisky.

A unique double cask bottling: exred wine (STR) and ex-bourbon, aged for only 24 months. Surprisingly well-balanced and smooth, with dominant notes of vanilla and oak.

Lightly Peated – Triple Cask

Description

Tasting Notes

Reviews

This is a special single malt blend of three cask types: ex-bourbon, ex-red wine (STR) and ex-Islay casks previously used to mature peated whisky from Islay in Scotland. ×



Milk & Honey | ImpEx Beverages Inc.

The ex-Islay casks provide an additional layer of light peatiness and maritime aroma.

Each of the different casks

Stay Updated on the Whisky News

Sign Up Now

Classic Single Malt

Description

Tasting Notes

Awards

Arriving June/July

The first commercial Single Malt Whisky by M&H

Classic single malt whisky is made using the finest ex-bourbon casks and our special red-wine STR casks, giving it a light and balanced character. Matured under the Tel Avivi'n sun. ×



Stay Updated on the Whisky News

Sign Up Now

Levantine Gin

Description

Tasting Notes

Arriving June/July

Gin starts the same as M&H single malt series – 100% pure malted barley that's mashed in-house and distilled in the pot still. Then a heap of Juniper is added and botanicals, hand-sourced from Tel Aviv's Levinsky market: origanum syriacum, lemon peel, orange, chamomile, verbena, cinnamon, and black pepper. Then the botanicals let rest in the still for 48 hours and then distill for the third time in M&H 250L pot still, for

Case 2:22-cv-00397 Filed 03/30/22 Pager320004thn@ocument 1-3

X



M&H Elements Sherry



Description

Tasting Notes

M&H Elements Sherry is the first ever single malt whisky that was matured in Kosher sherry casks, seasoned exclusively for our distillery – straight from Jerez. Bourbon, Oloroso and PX sherry casks characterized its fruity flavors, rich aromas, with a special deep and natural color. Matured under the Tel Aviv sun.





EXHIBIT C

Case 2:22-cv-00397 Filed 03/30/22 Page 34 of 41 Document 1-3

×

WHISKY WEEKEND (/TAG/WHISKY-WEEKEND/)

Nikka Days, Booker's Boston Batch & More New Whisky

JULY 10, 2020 | WHISKY ADVOCATE (HTTPS://WWW.WHISKYADVOCATE.COM/AUTHOR/ADMIN/)



Nikka Days, which is intended for everyday sipping, will now be available in the U.S.

The summer days are growing hotter and if you're like us, you're **mixing some cocktails** (/magazine/summer-2020-cocktails-made-<u>simple/</u>) into your whisky regimen. But this week also brings a diverse array of options for those seeking a new dram to try neat.

Japan's <u>Nikka Whisky (https://www.nikka.com/eng/)</u> is bringing their Nikka Days blend stateside. The 40% ABV whisky, priced at \$50, is intended to be sipped during casual everyday drinking occasions, and available in a handful of states with expansion planned next year.

The second **Booker's** (https://www.bookersbourbon.com/home) release of the year is here. Named "Boston Batch," it is limited and listed for \$90.

<u>Michter's (https://michters.com)</u> is rolling out their 10 year old Single Barrel rye for \$160. This will be the only release of the 10 year old rye this year, with limited availability.

Milk & Honey Distillery (https://mh-distillery.com) in Israel has two new whiskies: their flagship Classic (\$60) and the partially show matured Elements (\$70). Both are available in more than a dozen states. Case 2:22-cv-00397 Filed 03/30/22 Page 35 of 41 Document 1-3 <u>Kilchoman (https://kilchomandistillery.com/?v=7516fd43adaa)</u> has a 14 year old single cask on the way, that is one of—if not the—oldest releases from the Islay distillery. There are just over 200 bottles available in the U.S., priced at \$220.

And finally, <u>Garrison Brothers (https://www.garrisonbros.com)</u> in Texas has a honey-infused bourbon coming later this month for \$90. Currently available only at the distillery, the whiskey will be available nationwide in August.

Read on for full details.



NIKKA DAYS

Style: Blended whisky Origin: Japan Age: Not stated Proof: 40% ABV Price: \$50 Release: July 2020 Availability: CA, FL, IL, MA, NY, TX, and TN

Need to know:

Japan's Nikka Whisky is bringing a new blend, Nikka Days, stateside with an emphasis on casual everyday sipping. The blend includes <u>Coffey Grain Whisky (/ratings-reviews/?</u> <u>search=&submit=&review_id=2902</u>) and non-peated Miyagikyo malts, along with a touch of <u>Coffey Malt Whisky (/ratings-reviews/?search=&submit=&review_id=2374</u>) and Yoichi malts. The whisky is available in select markets with expansion planned in 2021.

Whisky Advocate says:

Nikka Days was previously available overseas, but this summer marks its U.S. debut. Nikka deployed a similar rollout in 2018 for Nikka From the Barrel which went on to earn our top prize of <u>Whisky of the Year (/top20/2018/1-nikka-from-the-barrel/)</u>. While that whisky, at 51.4% ABV, was a good deal stronger than Days, we are eager to taste the new release all the same. Look for a review in an upcoming issue.



BOOKER'S 2020-02 "BOSTON BATCH"

Style: Straight bourbon Origin: Kentucky Age: 6 years, 3 months, 10 days Proof: 63.25% ABV Price: \$90 Release: July Availability: Limited

Need to know:

Following up 2020-01 "Granny's Batch," released in March, comes the second Booker's release of the year.

The name refers not to the city in Massachusetts, but Boston, Kentucky, home to the production site where Booker Noe first started his distilling career. Purchased by the **James B. Beam Distilling Co.** (https://www.jimbeam.com/) in the early 1950's, and used for mass-scale production, the facility, now known as the Booker Noe Distillery, was later removed from day-to-day operations, allowing Booker to experiment more. Legend has it that if you were looking for Booker, you'd find him in Boston.

While each batch of Booker's is distinct in its own way, they are consistently high quality with "Granny's Batch" scoring <u>93 points (/ratings-reviews/?search=&submit=&review_id=5360)</u> in the Summer 2020 Buying Guide. We look forward to trying "Boston Batch" and seeing how it compares.

MICHTER'S 10 YEAR OLD SINGLE BARREL RYE (2020 RELEASE)



Style: Straight rye Origin: Kentucky Age: 10 years old Proof: 46.4% ABV Price: \$160 Release: July 2020 Availability: Limited

Need to know:

Michter's is releasing their latest 10 year old Single Barrel rye, which will be the only such release for 2020.

Whisky Advocate says:

A highly sought-after bottle, the 10 year old Single Barrel Rye consistently scores high, with the 2019 release earning <u>93 points (/ratings-reviews/?search=&submit=&review_id=5128)</u>.



M&H CLASSIC

Style: Single malt Origin: Israel Age: Not stated Proof: 46% ABV Price: \$60 Release: July 2020 Availability: For sale in AK, CA, CO, CT, FL, GA, IN, IL, MA, MD, MN, OK, OR, NJ, NY, and TN

Need to know:

The flagship single malt from Tel Aviv's M&H Distillery, this whisky was matured in both bourbon and STR (shaved, toasted, re-charred) casks. It's non-chill filtered and certified kosher.

M&H ELEMENTS



Style: Single malt Origin: Israel Age: Not stated Proof: 46% ABV Price: \$70 Release: July 2020 Availability: For sale in AK, CA, CO, CT, FL, GA, IN, IL, MA, MD, MN, OK, OR, NJ, NY, and TN

Need to know:

Made at Tel Aviv's M&H Distillery, this is the first single malt to be matured in kosher sherry casks—in this case, oloroso and Pedro Ximénez sherry—as well as bourbon casks.

Whisky Advocate says:

While some folks who keep kosher (including some rabbis who rule on what is or isn't kosher) hold that all whiskies are kosher, others have divergent opinions about whiskies matured in wine casks, including sherry casks. M&H Distillery had its sherry casks custom-made and seasoned in Jerez under kosher certification guidelines, making this sherried single malt a true first.

Not many distilleries go through the rigorous steps of producing kosher whisky, although there are a few in addition to M&H. Scotland's **Tomintoul Distillery**

<u>(https://www.tomintoulwhisky.com/)</u> offers a whole range of kosher single malts, and **Buffalo Trace** (https://www.buffalotracedistillery.com/) recently launched three kosher American whiskeys—<u>two straight bourbons and a straight rye</u> (/knob-creek-12-year-bardstownbourbon-whiskey-whisky/).



KILCHOMAN 14 YEAR OLD IMPEX CASK EVOLUTION SINGLE CASK (CASK NO. 18/2006)

Style: Single malt Origin: Scotland (Islay) Age: 14 years old Proof: 53% ABV Price: \$220 Release: July 2020 Availability: 208 bottles for the U.S. only

Need to know:

One of the earliest Kilchomans ever put into cask, in 2006, this single bourbon barrel yielded just 208 bottles. They're all coming to the U.S. via ImpEx Beverages, which is celebrating the 10th anniversary of its importing relationship with Kilchoman.

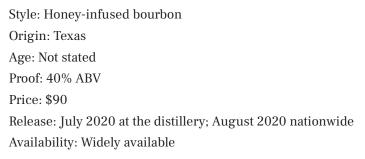
Whisky Advocate says:

In addition to the regular Kilchoman lineup, ImpEx brings in several special releases from the distillery each year, including its Cask Evolution series (<u>93 points (/ratings-reviews/?</u>

Case 2 search + QOBD7t=& idea / 03/36//22) for age e38no \$i4gle Decymaen the 92 points (/ratings-

<u>reviews/?search=&submit=&review_id=4911)</u> for the 11 year old single bourbon cask) and USA Small Batch series (<u>92 points (/ratings-reviews/?search=&submit=&review_id=5221)</u> for the first release and <u>91 points (/ratings-reviews/?search=&submit=&review_id=5460)</u> for the second release). As you can see, these bottlings typically score well. Kilchoman makes excellent whisky, and ImpEx seems to pick the best. Expect this 14 year old—the oldest Kilchoman ever bottled—to go fast.

GARRISON BROTHERS HONEYDEW



Need to know:

The base whiskey in HoneyDew is Garrison Brothers Small Batch Bourbon. Master distiller Donnis Todd emptied the bourbon into stainless steel tanks to mellow for 7 months, and then sawed the barrels the bourbon aged in into cubes. The cubes were immersed in Burleson's Texas Wildflower Honey, and then infused with even more honey by Matt Albrecht of River Drive Cooperage, using a technique called "Fiber Infusion Technology." Todd then immersed the cubes in the bourbon daily for 6 months using a cheesecloth to infuse the honey from the wood into the liquid.

HoneyDew will be available nationwide in August, but Garrison Brothers is holding a <u>drive-</u> <u>thru release (https://www.facebook.com/events/896151604201477?</u> <u>acontext=%7B%22action_history%22%3A[%7B%22surface%22%3A%22page%22%2C%22mechani</u> at its Hye, Texas distillery on July 18.

Whisky Advocate says:

Though the infusion of honey technically makes this a flavored whiskey, Garrison Brothers describes HoneyDew as a honey-infused bourbon. This sets it apart from some of the well-known honey-flavored whiskeys such as Jack Daniel's Tennessee Honey and Jim Beam Honey—which both use honey liqueur and fall below the 40% ABV minimum for bourbon and American whiskey.

BOURBON (HTTPS://WWW.WHISKYADVOCATE.COM/TAG/BOURBON/) JAPANESE WHISKY (HTTPS://WWW.WHISKYADVOCATE.COM/TAG/JAPANESE-WHISKY/)

NEW RELEASES (HTTPS://WWW.WHISKYADVOCATE.COM/TAG/NEW-RELEASES/)

SCOTCH (HTTPS://WWW.WHISKYADVOCATE.COM/TAG/SCOTCH/)

WHISKY WEEKEND (HTTPS://WWW.WHISKYADVOCATE.COM/TAG/WHISKY-WEEKEND/)



f 🌶

(http:///twps://facttbook.co/in/oht/twpehp?

u=httpl=%ftA%2FA%2FW%2Fwhitekwahtsbyatev.ocan%2Fn%2Fn%kA

daysdays-

bookheorskers-

bostbnston-

batchatch-

morenore-

newnew-



MORE FROM WHISKY WEEKEND (/TAG/WHISKY-WEEKEND/)

Balcones Lineage, Compass Box Rogues' Banquet & More New Whisky (https://www.whiskyadvocate.com/balcones-lineage-compass-box-rogues-banquetmore-new-whisky/)

Plus, Kilchoman debuts a "mess" of a scotch, Yellowstone Limited Edition 2020 has an unusual cask finish, and new releases from Nevada and California are hitting shelves.

(https://www.whiskyadvocate.com/balconeslineage-compass-box-rogues-banquetmore-new-whisky/)



More Macallan Double Cask, Award-Winning Islay Scotch & More New Whisky (https://www.whiskyadvocate.com/macallan-double-cask-laphroaig-kilchomanwhisky-whiskey/)

The 2020 Laphroaig Càirdeas features port and red wine casks, Kilchoman Loch Gorm returns, and a special edition of Westward American single malt supports small businesses.

(https://www.whiskyadvocate.com/macallandouble-cask-laphroaig-kilchomanwhisky-whiskey/)



(https://www.whiskyadvocate.com/knobcreek-15-year-old-forester-birthdaybourbon-whisky-whiskey/)

HELP

M. SHANKEN COMMUNICATIONS

SUBSCRIPTIONS

FOLLOW US

f (https://www.facebook.com/whiskyadvocate) У (https://twitter.com/whiskyadvocate)

(https://instagram.com/whiskyadvocate)

© Copyright 2020. Whisky Advocate. All rights reserved.

Knob Creek 15 Year Old, Old Forester Birthday Bourbon & More New Whisky (https://www.whiskyadvocate.com/knob-creek-15-year-old-forester-birthdaybourbon-whisky-whiskey/)

Plus, Jim Beam revives a historic bourbon brand, Italy's malt whisky hits U.S. shores, and a nonalcoholic "bourbon" makes its debut.



EXHIBIT D

Case 2:22-cv-00397 Filed 03/30/22 Page 1 of 6 Document 1-4





September 21, 2020

VIA EMAIL FRANK.KNIZNER@BEVLAW.COM VIA FIRST-CLASS MAIL

Frank Knizner Lehrman Beverage Law 2911 Hunter Mill Road Oakton, VA 22124

Re: Milk and Honey Distillery

Dear Mr. Knizner:

We write in response to your July 28, 2020 to Milk & Honey Distillery Ltd ("MHD"). Our client respects intellectual property rights, but it does not believe that confusion as to the source of goods is likely in this case.

To evaluate the likelihood of consumer confusion, courts apply various version of the multi-factor test set forth in *Polaroid Corp. v. Polarad Elecs. Corp.*, 287 F.2d 492, 495 (2d Cir. 1961). This test requires analysis of several non-exclusive factors, including: (1) the strength of the mark, (2) the degree of similarity between the two marks, (3) the competitive proximity of the products, (4) actual confusion, (5) the likelihood the plaintiff will bridge the gap, (6) the defendant's good faith in adopting its mark, (7) the quality of the defendant's products, and (8) the sophistication of the purchasers. *See Mobil Oil Corp. v. Pegasus Petroleum Corp.*, 818 F.2d 254, 256 [2 USPQ2d 1677] (2d Cir. 1987) (citing *Polaroid*, 287 F.2d at 495); *Gruner*, 991 F.2d at 1077. No single factor is dispositive, nor is a court limited to consideration of only these factors. *Polaroid*, 287 F.2d at 495. Further, "each factor must be evaluated in the context of how it bears on the ultimate question of likelihood of confusion as to the source of the product." *Lois Sportswear*, *U.S.A., Inc. v. Levi Strauss & Co.*, 799 F.2d 867, 872 [230 USPQ 831] (2d Cir. 1986).

The evaluation of confusion is not taken in a vacuum but accounts for the nature of the affected consumers and their purchasing decisions. The Second Circuit has ruled that purchasers of alcoholic beverages are sophisticated consumers who understand

> Murtha Cullina LLP 265 Church Street New Haven, CT 06510 I 203.772.7700 F 203.772.7723

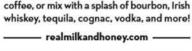
CONNECTICUT + MASSACHUSETTS + NEW YORK MURTHALAW.COM

and are not likely to be confused concerning the source of alcoholic beverages they purchase because of the use of similar marks. *See generally Star Indus., Inc. v. Bacardi & Co.,* 412 F.3d 373, 390 (2d Cir. 2005); *Banfi Products Corp. v. Kendall-Jackson Winery, Ltd.,* 74 F. Supp. 2d 188, 199 (E.D.N.Y. 1999) (determining purchasers of wine are sophisticated).

This view is supported by considerable evidence that consumers of alcoholic beverages are a sophisticated demographic with a high disposable income, education level, and life position that enables them to discriminate and distinguish between two similarly branded alcoholic beverages. See Douglas W. Murray & Martin A. O'Neill, Craft Beer: Penetrating A Niche Market, 114 British Food J. 899, 903 (2012) ("What is striking is the overall profile of the respondent sample: approximately 72 percent . . . earned a Bachelor's or higher graduate degree; [and] 63 percent (approximate) enjoy household annual incomes over \$75,000 "); Banfi, 74 F.Supp.2d at 195 (surveys of wine consumers reflect that they "tend to be older, wealthier, and better educated than the average population" and that a typical wine consumer earns at least \$60,000 in income). Liquor store are organized by alcohol type, and purchases are typically made with a high level of scrutiny and care, so confusion is even less likely. See Star Industries, Inc., v. Bacardi & Company Limited, Bacardi U.S.A., and Anheuser-Busch, Inc., 412 F.3d 373, 390 (2d Cir. 2005). Sophisticated purchasers of alcohol are therefore less likely to confuse a brand for MHD's distilled spirits, on the one hand, and your client's cream liqueur, on the other hand.

In addition to the sophistication factor, other *Polaroid* factors also weigh heavily against a finding of a likelihood of confusion. For example, the labels for the products in question are quite distinct. Consumers encountering these labels on cream liqueur and, for example, whiskey, are unlikely to assume a common point of origin.





BEVERAGE IMPAIRS YOUR ABILITY TO DRIVE A CAR OR OPERATE MACHINERY,





The strength of the mark factor is particularly significant in this case. There are several other alcohol brands that use Milk & Honey on their labels, including:

- Herman Story Milk & Honey Wine (this appears to predate your client's • trademark application) https://shopbanquet.com/brix26/products/herman-storymilk-and-honey-tempranillo-blend-2018/5e82571c70908d421e2edc58?ref=gp&gclid=EAIaIQobChMlupbCy_HF6wI VCY6zCh2YMwWAEAQYAyABEgK6avD BwE
- Milk & Honey Hard Cider https://dolcevitawine.net/milk-honey-heirloom-4-pack-• 4-pack-101300.html

- Milk & Honey Stout Beer https://drizly.com/beer/ale/stout/903-brewers-land-ofmilk-and-honey/p60498
- Green Point Beer & Ale Co Milk & Honey Blond https://www.brewerydb.com/beer/EOmUTv

Clearly, your client has been aware of other uses of Milk & Honey with respect to alcoholic beverages. It is not without reason that your client URL is www.therealmilkandhoney.com and that the headline of the homepage of your client's website clearly state: "The Real Milk and Honey".

Evidence of widespread third-party use of marks containing a certain shared term is competent to suggest that purchasers have been conditioned to look to the other elements of the marks as a means of distinguishing the source of goods or services in the field. *In re Broadway Chicken*, 38 USPQ2d 1559, 1555-56 (TTAB 1996). The use of Milk & Honey on multiple alcohol labels is evidence that the mark does not signify a single source or origin of the products that use the term. Moreover, your client having tolerated the use of the term Milk & Honey on these products has further weakened its claim.

Further, because your client's product is domestic and MHD's spirits are produced at distillery in Israel, consumers are unlikely to believe that MHDs' distilled spirits are produced or associated with your client. The geographic origin of products is an important factor in the selection of alcoholic beverages. *See* T.R.I.P.S. Agreement § 23.

Our review of your client's labeling and other marketing materials shows a limited product line – one that does not support all the goods identified in the asserted registrations. Those registrations may be vulnerable to partial or complete cancellation for non-use and/or fraud.

In addition, as you are certainly aware, Milk & Honey is particularly evocative of Israel. Exodus 3:8 ("a land flowing with milk and honey"). Thus, even if we assume that your client's product has real connection to Israel and therefore is not misleading, it cannot prevent other genuine use of this term with respect to products which completely originate from Israel.

Moreover, MHD has been acting in a complete good faith. It has been using "Milk & Honey" (and the abbreviation M&H) since its incorporation back in 2013. It has published its activity worldwide, including the USA. For example. During 2013 MHD lunched an "Indiegogo" campaign (see: https://www.indiegogo.com/projects/the-milk-honey-distillery#/) in the framework of which about 150 "backers" originated from the US. MHD has been in direct contact with those "backers", as well as with other entities from the USA and its unique products have been delivered and marketed to the USA for

a long time. MHD has never encountered any confusion in the market, including with respect to your client's liqueur and has never received any complaints in this regard. Trademark rights can accrue without actual sales in cases such as this where the owner adopts and uses the mark in a way sufficiently public to identify or distinguish the marked goods in an appropriate segment of the public mind" as those of the owner. *Telegram Messenger Inc. v. Lantah*, 782 Fed. Appx. 528 (9th Cir. 2019).

For these reasons (and others), purchasers of MHD's distilled spirits are not likely to mistakenly believe that they originate your client. MHD therefore, rejects your client's arguments and demands. MHD will defend its use by all available means, including challenges to your client's rights. Nevertheless, MHD is willing to consider a reasonable business resolution and to discuss same directly with MHD's principals. If your client agrees we can provide a contact.

This letter is written without prejudice to any of the rights, claims, remedies and defenses of Milk & Honey Distillery, all of which are expressly reserved.

Very truly yours,

Andy Con-

Andy I. Corea

JS 44 (Rev. 10/20) The JS 44 civil cover sheet and the of court. This form, approved by the INSTRUCTIONS ON NEXT PAGE	e Judicial Conference of the Un		nt the filin	g and service of pleadings o					_
Place an "X" in the appropr	iate box (required):	Green Bay Division	XM	ilwaukee Division					
I. (a) PLAINTIFFS Milk & Honey Distillery Ltd.			DEFENDANTS M&H Spirits, LLC						
 (b) County of Residence of First Listed Plaintiff Israel (EXCEPT IN U.S. PLAINTIFF CASES) (c) Attorneys (Firm Name, Address, and Telephone Number) 				County of Residence of First Listed Defendant Milwaukee (IN U.S. PLAINTIFF CASES ONLY) NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED. Attorneys (If Known)					
Eric J Shimanoff / Joe 114 West 47th Street, 212 790-9200			η, Ρ.C.						
II. BASIS OF JURISD	ICTION (Place an "X" in	One Box Only)	III. CITIZENSHIP OF PRINCIPAL PARTIES (Place an "X" in One Box for Plaintif						
1 U.S. Government Plaintiff 2 U.S. Government	 ✗ 3 Federal Question (U.S. Government Not a Party) ☐ 4 Diversity 			(For Diversity Cases Only) and One Box for Defendant) PTF DEF PTF DE Citizen of This State 1 1 Incorporated or Principal Place of Business In This State 4 4 Citizen of Another State 2 2 Incorporated and Principal Place of S 5 5					
Defendant	(Indicate Citizensh		en or Subject of a	nother State	6 6	6			
IV. NATURE OF SUIT	(Place an "X" in One Box On	lv)		8 5	Click her	e for: Nature of S	uit Code Deso	criptions.	
CONTRACT		RTS	FO	ORFEITURE/PENALTY		NKRUPTCY	-	STATUTES	
110 Insurance 120 Marine 130 Miller Act 140 Negotiable Instrument 150 Recovery of Overpayment & Enforcement of Judgment 151 Medicare Act 152 Recovery of Defaulted Student Loans (Excludes Veterans) 153 Recovery of Overpayment of Veteran's Benefits 160 Stockholders' Suits 190 Other Contract 195 Contract Product Liability 196 Franchise REAL PROPERTY 210 Land Condemnation 220 Foreclosure 230 Rent Lease & Ejectment 240 Torts to Land 245 Tort Product Liability 290 All Other Real Property	330 Federal Employers' Liability 340 Marine 345 Marine Product Liability 350 Motor Vehicle 355 Motor Vehicle 355 Motor Vehicle 960 Other Personal Injury 360 Other Personal Injury 362 Personal Injury - Medical Malpractice CIVIL RIGHTS 440 Other Civil Rights 441 Voting 442 Employment 443 Housing/ Accommodations 446 Amer. w/Disabilities - Other 448 Education	PERSONAL INJURY 365 Personal Injury - Product Liability 367 Health Care/ Pharmaceutical Personal Injury Product Liability 368 Asbestos Personal Injury Product Liability 368 Asbestos Personal 370 Other Fraud 371 Truth in Lending 380 Other Personal Property Damage 385 Profuce Liability PRISONER PETITION Habeas Corpus: 463 Alien Detainee 510 Motions to Vacate Sentence 530 General 535 Death Penalty Other: 540 Mandamus & Othe 550 Civil Rights 555 Prison Condition 560 Civil Detainee - Conditions of Confinement	FY 71 72 72 75 75	 25 Drug Related Seizure of Property 21 USC 881 20 Other 20 Other 20 Fair Labor Standards Act 20 Labor/Management Relations 40 Railway Labor Act 21 Family and Medical Leave Act 20 Other Labor Litigation 20 Other Labor Litigation 21 Employee Retirement Income Security Act 25 Other Immigration Actions 	423 W 28 PROPE 820 Cc 830 Pa 835 Pa No × 840 Tr × 840 Tr × 840 Tr × 840 Tr × 865 Di × 863 Di × 863 E × 865 RS FEDET × 870 Ta × 871 IR 2	ppeal 28 USC 158 ithdrawal 8 USC 157 CRTY RIGHTS oppyrights itent itent - Abbreviated ew Drug Application ademark efend Trade Secrets et of 2016 AL SECURITY (A (1395ff) ack Lung (923) (WC/DIWW (405(g))) SID Title XVI SI (405(g)) RAL TAX SUITS ixes (U.S. Plaintiff Defendant) S—Third Party 6 USC 7609	410 Antitrus 430 Banks a 450 Comme 460 Deporta 470 Rackete Corrupt 480 Consur (15 US 485 Telepho Protecti 850 Securiti Exchan 890 Other S 891 Agricul 895 Freedon 895 Freedon 895 Freedon 895 Act/Rev	n (31 USC)) eapportionment st ind Banking rece tion eer Influenced an Organizations her Credit C 1681 or 1692) one Consumer ion Act at TV es/Commodities ge tatutory Actions tural Acts immental Matters n of Information ion strative Procedum riew or Appeal o Decision ationality of) s/ n ure
X 1 Original □2 Ren	noved from 3 te Court 3 Cite the U.S. Civil State		Reop	pened Anoth (specij Do not cite jurisdictional sta	atutes unless o			Multidistrict Litigation - Direct File	
VI. CAUSE OF ACTIO	Brief description of c	Declaratory Judgment Act, 28 U.S.C. §§ 2201 and 2202, and Lanham Act of 1946, 15 U.S.C. § 1051 et seq. Brief description of cause: seeking Declaratory Judgment that Plaintiff's trademarks do not infringe upon Defendant's trademarks							
VII. REQUESTED IN COMPLAINT: CHECK IF THIS IS A CLASS ACTION UNDER RULE 23, F.R.Cv.P.				EMAND \$	CHECK YES only if demanded in complaint: JURY DEMAND: Yes DNo				
VIII. RELATED CASH IF ANY	E(S) (See updated instruction	ons): JUDGE			DOCK	ET NUMBER			

 FOR OFFICE USE ONLY
 Case 2:22-cv-00397
 Filed 03/30/22
 Page 1 of 1
 Document 1-5

 RECEIPT #
 AMOUNT
 APPLYING IFP
 O3/30/22
 Page 1 of 1
 Document 1-5

SIGNATURE OF ATTORNEY OF RECORD

DATE 03/30/2022