

**THIS OPINION IS NOT A  
PRECEDENT OF  
THE T.T.A.B.**

Mailed: September 21, 2007

**UNITED STATES PATENT AND TRADEMARK OFFICE**

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**Trademark Trial and Appeal Board**

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In re Nexense, Ltd.

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Serial No. 78465875

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Kenneth W. Farak of Renner, Otto, Boisselle & Sklar for  
Nexense, Ltd.

Daniel Capshaw, Trademark Examining Attorney, Law Office  
110 (Chris A. F. Pedersen, Managing Attorney)

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Before Drost, Cataldo and Bergsman,  
Administrative Trademark Judges.

Opinion by Cataldo, Administrative Trademark Judge:

An application was filed by Nexense, Ltd. to register  
on the Principal Register the mark NEXAVER in standard  
character form for the following goods, as amended:  
"Medical devices, namely respiration sensors, pulse  
sensors, blood pressure sensors" in International Class 10.<sup>1</sup>

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<sup>1</sup> Application Serial No. 78465875 was filed on August 11, 2004,  
based on applicant's assertion of its bona fide intent to use the  
mark in commerce in connection with the goods, and claiming  
priority under Section 44(d) of the Trademark Act. Applicant  
subsequently perfected a Section 44(e) basis for application by  
submitting a copy of its foreign registration.

The trademark examining attorney refused registration under Section 2(d) of the Trademark Act on the ground that applicant's mark, as used in connection with its goods, so resembles the mark NEXAVAR, previously registered on the Principal Register in typed or standard character form for "pharmaceutical preparations for the treatment of cardiovascular diseases, central nervous system diseases, cancer, respiratory and infectious diseases, diagnostic reagents adapted for medical use" in International Class 5,<sup>2</sup> as to be likely to cause confusion.

When the refusal was made final, applicant appealed. Applicant and the examining attorney filed briefs on the issue under appeal. In addition, applicant filed a reply brief.

#### **Likelihood of Confusion**

Our determination of the issue of likelihood of confusion is based on an analysis of all of the probative facts in evidence that are relevant to the factors set forth in *In re E. I. du Pont de Nemours & Co.*, 476 F.2d 1357, 177 USPQ 563, 567 (CCPA 1973). See also *In re Majestic Distilling Co., Inc.*, 315 F.3d 1311, 65 USPQ2d 1201, 1203 (Fed. Cir. 2003). In any likelihood of

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<sup>2</sup> Registration No. 2745627 issued on August 5, 2003.

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confusion analysis, however, two key considerations are the similarities between the marks and the similarities between the goods and/or services. See *Federated Foods, Inc. v. Fort Howard Paper Co.*, 544 F.2d 1098, 192 USPQ 24, 27 (CCPA 1976). See also *In re Dixie Restaurants Inc.*, 105 F.3d 1405, 41 USPQ2d 1531, 1533 (Fed. Cir. 1997).

#### The Marks

We first consider whether applicant's mark and registrant's mark are similar or dissimilar when viewed in their entireties in terms of appearance, sound, connotation and overall commercial impression. See *Palm Bay Imports, Inc. v. Veuve Clicquot Ponsardin Maison Fondée En 1772*, 396 F.3d 1369, 73 USPQ2d 1689 (Fed. Cir. 2005). In this case, applicant's mark, NEXAVER, is nearly identical in appearance and sound to the registered mark NEXAVAR. The marks differ by a single vowel that forms the penultimate letter of each mark. Such difference does little to diminish the otherwise identical appearance of the marks. As to sound, the substitution of the letter "e" in applicant's mark for the letter "a" in that of registrant does not necessarily mean that the marks will be pronounced differently. It is well settled that there is no correct pronunciation of a trademark. See *In re Belgrade Shoe*, 411 F.2d 1352, 162 USPQ 227 (CCPA 1969) and *Interlego AG v.*

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*Abrams/Gentile Entertainment Inc.*, 63 USPQ2d 1862 (TTAB 2002). See also *In re Microsoft Corp.*, 68 USPQ2d 1195 (TTAB 2003) (it is not possible to control how consumers will vocalize marks). Particularly in cases such as this in which neither mark is a recognized term having an accepted pronunciation, it is possible that consumers will pronounce applicant's mark in an identical manner to that of registrant's mark. In view of the nearly identical nature of NEXAVER and NEXAVAR in terms of appearance and sound, the marks convey highly similar commercial impressions.

We are not persuaded by applicant's argument that because its NEXAVER mark "is the combination of Applicant's name and the word 'saver' as in life saver" (brief, p. 7) the mark when viewed in relation to its goods "creates the connotation that Applicant's sensors save lives" (*Id*). Applicant simply provides no evidence that consumers encountering its mark on its identified goods would derive either that or any other connotation therefor. Neither does applicant provide any evidence to support its suggestion that "NEX" in registrant's NEXAVAR mark suggests the word "next" or that registrant's goods connote "a 'next

generation' drug for treating diseases" (brief, p. 8).<sup>3</sup> In short, applicant's assertions regarding the connotations of its mark and that of registrant are speculative and unsupported by the record in this case. Due to the nearly identical nature of the NEXAVER and NEXAVAR marks, we find that to the extent the marks convey a particular connotation, those connotations are likely to be highly similar.

Finally, there is no evidence of record that NEXAVAR is anything but a strong, distinctive mark that is entitled to a broad scope of protection.

Thus, despite the minor difference in spelling, the marks NEXAVER and NEXAVAR are nearly identical in appearance, sound, connotation and commercial impression. Accordingly, this *du Pont* factor favors a finding of likelihood of confusion.

#### The Goods

Turning now to our consideration of the recited goods, we must determine whether consumers are likely to mistakenly believe that they emanate from a common source. It is not necessary that the goods at issue be similar or competitive, or even that they move in the same channels of

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<sup>3</sup> We note, for instance, that neither mark appears to have an accepted definition or meaning.

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