

1 UNITED STATES DISTRICT COURT
2 FOR THE DISTRICT OF NEW JERSEY

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4 HELSINN HEALTHCARE, S.A. and
5 ROCHE PALO ALTO, LLC,

6 Plaintiffs,

7 -vs-

8 DR. REDDY'S LABORATORIES, LTD.,
9 DR. REDDY'S LABORATORIES, INC.,
10 TEVA PHARMACEUTICALS USA, INC.,
11 and TEVA PHARMACEUTICAL
12 INDUSTRIES, LTD.

13 Defendants.

14 _____
15 Clarkson S. Fisher United States Courthouse
16 402 East State Street
17 Trenton, New Jersey 08608
18 June 2, 2015

19 **B E F O R E:** THE HONORABLE MARY L. COOPER
20 UNITED STATES DISTRICT JUDGE

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22
23 Certified as True and Correct as required by Title 28, U.S.C.,
24 Section 753

25 /S/ Regina A. Berenato-Tell, CCR, CRR, RMR, RPR
/S/ Carol Farrell, CCR, CRR, RMR, CCP, RPR, RSA

*United States District Court
Trenton, New Jersey*

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*United States District Court
 Trenton, New Jersey*

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Colloquy

1 (In open court. June 2, 2015, 9:40 a.m.)

2 THE COURT: Good morning, everyone.

3 ALL: Good morning, your Honor.

4 THE COURT: Welcome. Today we start the trial in
 5 this consolidated action that's at docket number 11-3962.
 6 we'll start with opening statements. We may have a few minor
 7 matters to clear up before the opening statements are
 8 delivered, so let's all be seated, except for counsel, who are
 9 at counsel table who will state their appearances, starting
 10 with plaintiff.

11 MR. LIZZA: Good morning, your Honor. Charles M.
 12 Lizza of the Saul Ewing firm for the plaintiffs.

13 MR. O'MALLEY: Good morning, your Honor. Joe
 14 O'Malley, Paul Hastings, for plaintiff.

15 MR. DITTMANN: Good morning, your Honor. Eric
 16 Dittmann, Paul Hastings, also for plaintiffs.

17 MR. ASHKENAZI: Good morning, your Honor. Isaac
 18 Ashkenazi, Paul Hastings, also for plaintiffs.

19 MR. LOMBARDI: Good morning, your Honor. George
 20 Lombardi, Winston & Strawn, for Teva.

21 MR. WONG: Good morning, your Honor. Jovial Wong
 22 from Winston & Strawn for Teva.

23 MR. SENDER: Good morning, your Honor. Stuart Sender
 24 from Budd Lerner for Dr. Reddy's Laboratories, defendants.

25 MR. WANG: Good morning, your Honor. Howard Wang

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I N D E X

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WITNESS DIRECT CROSSREDIRECT RECROSS

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6 OPENING ARGUMENTS:
 By Mr. Lombardi, 13
 7 By Ms. O'Malley 61

8 GIORGIO CALDERARI
 By Mr. Lombardi 105

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Colloquy

1 from Budd Lerner for Dr. Reddy's.

2 MR. IMBACUAN: Good morning, your Honor. Michael
 3 Imbacuan from Budd Lerner for Dr. Reddy's.

4 MS. HUTTNER: Good morning, your Honor. Connie
 5 Huttner from Budd Lerner for Dr. Reddy's.

6 MS. TARANTINO: Good morning, your Honor. Mayra
 7 Tarantino from Lite DePalma Greenberg for Teva.

8 MR. CROWELL: Good morning, your Honor. Ken Crowell
 9 with Budd Lerner for defendants Dr. Reddy's Labs.

10 THE COURT: I can't hear you, sir.

11 MR. CROWELL: Dr. Reddy's Labs.

12 THE COURT: Yes.

13 MR. CROWELL: Thank you.

14 MS. JOHNSON: Good morning, your Honor. Julia
 15 Johnson from Winston & Strawn for Teva.

16 MR. BARKER: Good morning, your Honor. Brendan
 17 Barker from Winston & Strawn for Teva.

18 THE COURT: Thank you very much. Welcome, everyone.
 19 Now, what have we got? I got a letter from Mr. Lizza,
 20 copy to everybody, about the other case, docket number
 21 12-2867. I just wanted to acknowledge receipt of that. We
 22 don't need to discuss it right now.

23 And we got a letter from a nonparty Cipla Limited, et
 24 al., and they evidently are in litigation with Helsinn in the

Calderari - Direct

- 1 part.
- 2 Q. Okay. And so it's clear on the record, could you tell
- 3 the Court what a CMC is?
- 4 A. Yes. The CMC means chemistry manufacturing and control.
- 5 It's all what about developing the API process and quality
- 6 control, the drug product processes in quality control, up to
- 7 having everything ready for the release and collecting all the
- 8 necessary chemical stability data for filing a New Drug
- 9 Application, and, yeah.
- 10 Q. Okay. Now, Helsinn, as you have said, has headquarters
- 11 in Switzerland; is that right?
- 12 A. Is headquartered in Switzerland, yes.
- 13 Q. Okay. And it has a business strategy of in-licensing new
- 14 chemical entities at a certain stage of development; is that
- 15 right?
- 16 A. Yeah.
- 17 Q. And by in-licensing, you mean taking licenses from others
- 18 who have come up with the new chemical entities; is that
- 19 right?
- 20 A. This is right, yes.
- 21 Q. And then Helsinn's strategy is to complete the
- 22 development process and, ultimately, manufacture and sell the
- 23 product; is that right?
- 24 A. Well, not exactly, because during the phase that we are
- 25 development, we seek partner for then that they can distribute

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Calderari - Direct

- 1 record, I'm going to show you one of the patents just as an
- 2 example just so that we can identify.
- 3 I'm going to show you the '219 patent, and that is
- 4 DTX-0268. It's in your binders if you want, but I'm going to
- 5 put it on the screen, and if you can't see it well enough on
- 6 the screen, let me know. This is just the first page, and I'm
- 7 going to blow it up for you, Doctor, so you can see it better.
- 8 MR. LOMBARDI: DJ, if we can just do the top half,
- 9 say.
- 10 BY MR. LOMBARDI:
- 11 Q. Are you able to read that now, Doctor?
- 12 A. Yes.
- 13 Q. Okay. And so, you see this is the '219 patent on which
- 14 you're listed as an inventor.
- 15 A. Right.
- 16 Q. And the other inventors are listed there where DJ has
- 17 placed the cursor.
- 18 Do you see that?
- 19 A. I see that.
- 20 Q. And the patent -- well, this is the '219. Let's just
- 21 skip back and just look at a claim here just so that we see
- 22 that. Let's go to Column 10, which is Page 11 of the patent.
- 23 That's where the claims are, Doctor.
- 24 Do you see that?
- 25 A. Yes.

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Calderari - Direct

- 1 the product around the world. We do not have sales force
- 2 directly, so it's a so-called B-to-B, business-to-business way
- 3 of doing business, so...
- 4 Q. Okay. And Helsinn is not a drug discovery company; is
- 5 that right?
- 6 A. Was not. Now in the meantime, we have some -- some drug
- 7 discovery capacity.
- 8 Q. Fair enough. At the times that the work on palonosetron
- 9 was going on, it was not a drug discovery company; is that
- 10 right?
- 11 A. Yup.
- 12 Q. And Helsinn operated -- actually, the only patents you
- 13 have in the United States are related to palonosetron; is that
- 14 right?
- 15 A. Oh, I -- I can't recall.
- 16 Q. Okay. Helsinn operated, according to its business plan,
- 17 this in-licensing plan, with respect to palonosetron; is that
- 18 right?
- 19 A. Right, yeah.
- 20 Q. Didn't discover palonosetron?
- 21 A. No.
- 22 Q. Another company called Syntex discovered palonosetron; is
- 23 that right?
- 24 A. Right.

Calderari - Direct

- 1 Q. Okay. And let's just look at claim 1. And you recognize
- 2 that as one of the claims in the patent and one of the claims
- 3 that's asserted here in this litigation; is that right?
- 4 A. I recognize, yes.
- 5 Q. Okay. And it's got the preamble language on reducing the
- 6 likelihood of cancer chemotherapy, you see that?
- 7 A. I see that.
- 8 Q. And then it has the dosage of palonosetron. See that, at
- 9 .25 milligrams?
- 10 A. Yes.
- 11 Q. And then it has a range for EDTA?
- 12 A. Yes.
- 13 Q. And it has a range for mannitol?
- 14 A. Yes.
- 15 Q. And it talks about being stable at 24 months; is that
- 16 right?
- 17 A. Right.
- 18 Q. Okay. And you recognize, also, Example 4 in this patent,
- 19 I'm going to move back a page, to Page 10. Example 4 has a
- 20 particular formulation that fits within the ranges that we
- 21 just talked about; is that right?
- 22 A. Right.
- 23 Q. And Example 4, the formulation that's there, is this the
- 24 formulation for Aloxi®?

Calderari - Direct

- 1 Q. Okay. And, so, this is a formulation that has the same,
2 basically, the same plus a few of the ingredients we just
3 looked at in the claim, Claim 1 of this patent; is that right?
4 A. Right.
5 Q. Now, it's true, isn't it, Doctor, that -- well, Syntex
6 had been working on palonosetron for a period of time before
7 Helsinn got involved; is that right?
8 A. Right.
9 Q. And Syntex got involved -- was working on it in the early
10 '90s through roughly 1995; is that right?
11 A. Right, yes.
12 Q. And when did Helsinn first start considering a
13 palonosetron product?
14 A. It was in 1997.
15 Q. Okay. And when Helsinn started considering a
16 palonosetron product, they first looked to what Syntex had
17 done; is that right?
18 A. Right.
19 Q. You obtained -- you were part of Helsinn's due diligence
20 in considering entering into a transaction with Syntex; is
21 that right?
22 A. This is correct.
23 Q. And being involved in that due diligence, you reviewed
24 lots of documents, lots of scientific materials; is that
25 right?

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Calderari - Direct

- 1 product was kept; is that right?
2 A. Yeah, this is where they describe the attempt, their
3 experiment to arrive to a formulation that might be suitable
4 for clinical trial and then after for commercialization.
5 But to my surprise, when I made the first due
6 diligence, they had never manufactured that formulation, that
7 they had absolutely no any data about the stability of
8 potential formulation to be used in a clinical trial.
9 Q. Okay. So it is clear, Doctor, I'm not asking you whether
10 they had actually manufactured a formulation. I'm asking you
11 whether they came up with the formulation that's in Example 4?
12 A. Not for the use in the CINV.
13 Q. Well, that wasn't my question either. I asked you did
14 they come up with that formulation that's --
15 A. Can you show me the formulation book, please?
16 Q. Absolutely. But I'm just asking do you remember, as you
17 sit here today, whether they came up with that formulation?
18 A. They came up? What do you mean, "came up"?
19 Q. Did they create that formulation?
20 A. They propose some formulations to be used in clinical
21 trials for different indication.
22 THE COURT: Some formulations plural?
23 THE WITNESS: Some formulations, yes, plural.
24 THE COURT: Formulations.
25 THE WITNESS: Formulation, yeah. Remember, that

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Calderari - Direct

- 1 A. Is right, yes.
2 Q. And they were about palonosetron.
3 A. Yes.
4 Q. And one of the things that you discovered in your review
5 of the scientific materials from Syntex when you first got
6 involved is that the formulation of Example 4 had been arrived
7 at by the folks at Syntex already; is that right?
8 A. No, this is not the formulation that we are using now
9 that were in the documentation of Syntex at that time.
10 Q. Okay. Well, one of -- you got a few documents from
11 Syntex, right? You got something called a preformulation
12 book?
13 A. Right, yeah.
14 Q. And you got a document called the formulation book?
15 A. Yes.
16 Q. And that's where Syntex did work on coming up with a
17 formula for a palonosetron I.V. administration product; is
18 that right?
19 A. Can you say again?
20 Q. Yes. And any time you have trouble understanding, please
21 tell me, and I'll try to reframe the question in a way that's
22 understandable.
23 A formulation book in the case of Syntex's formulation
24 book was a book where the scientific materials and rationale

Calderari - Direct

- 1 there are two indications in the emesis, one is the CINV in
2 the morning, one is PONV and one is CINV. So they were
3 proposing alternative formulation for use in clinical trials,
4 depending on which indication you want to achieve.
5 BY MR. LOMBARDI:
6 Q. Okay. Is this one of the formulations that Syntex
7 created?
8 A. Again, if you maybe show me the formulation book, it's
9 easier because there are so many data in this picture.
10 Q. Okay.
11 THE COURT: Counsel, your question is whether Example
12 4 in the '219 patent spec is seen in the Syntex formulation
13 book?
14 MR. LOMBARDI: Correct, your Honor. Correct.
15 BY MR. LOMBARDI:
16 Q. Let's look at DTX-0219, Doctor. And, again, I'll put it
17 up on the screen. I'm sorry I said that wrong. DTX-0254. My
18 apologies.
19 A. I wait anyway. Okay.
20 Q. Okay. Now, is that the formulation book that Syntex
21 created?
22 A. Yes, it is.
23 Q. And you saw that shortly after Helsinn got involved in
24 doing due diligence -- excuse me -- due diligence concerning

Calderari - Direct

- 1 A. well, shortly don't know, but for sure I had access to
2 this document, yes.
3 Q. And you read this document; is that right?
4 A. Yeah, that's right, yes.
5 Q. And, so, Doctor, if you look at Page DTX-0254-0010, are
6 there some formulations listed on that page?
7 A. Can you enlarge a bit?
8 Q. Yes, absolutely. Do you see formulations listed there?
9 A. Yes, I see that.
10 Q. And for the record so it's clear, you recognize the
11 reference to RS-25259-197 to be to palonosetron.
12 A. Palonosetron hydrochloride, yes.
13 Q. Okay. And do you see that the ingredients listed there
14 are the same ones that were in Example 4?
15 A. Yes.
16 Q. And do you see that for Formulation 90, the number 90,
17 those are the same as appear in Example 4; is that right?
18 A. Yeah, but if I may qualify this, the Formulation 90
19 probably if you go a bit over in the -- in the file, they were
20 suggested by Syntex to be used in clinical trial for achieving
21 treatment of emesis in PONV.
22 Q. And I was going to get to that.
23 A. Yeah.
24 Q. But just bear with me for a minute. I promise you we'll
25 talk about PONV --

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Calderari - Direct

- 1 A. I see that, yeah.
2 Q. And it says, "Formulation 89 has been selected for Phase
3 III and commercial formulation for CIN" it says "E." We've
4 been calling it CINV in this case. Same thing to you?
5 A. Yes, is the same things, yes.
6 Q. And then it says, "Formulation ending in 90 has been
7 selected for PONV"; is that right?
8 A. This is right, yes.
9 Q. And PONV is post-operative nausea and vomiting; is that
10 right?
11 A. Right, yes.
12 Q. okay. But my question to you is just very simple --
13 A. Yeah.
14 Q. -- the actual formulation, whatever it's going to be used
15 for of palonosetron in an I.V. formulation is there in this
16 Syntex formulation book; is that correct?
17 A. Yes, it is correct.
18 Q. okay. And Syntex actually was proposing at this time in
19 the formulation book that this formulation would be used in
20 Phase III clinical trials; is that right?
21 A. Yes, for PONV studies.
22 Q. And it wasn't long after you got involved that CINV
23 became the focus of use of that formulation; isn't that
24 correct?
25 A. Sorry, say again?

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Calderari - Direct

- 1 A. okay.
2 Q. -- and CINV.
3 A. okay.
4 Q. Just bear with me for a minute.
5 If we compare that formulation, No. 90, to the
6 formulation we just looked at in Example 4, they would be the
7 same; is that right?
8 A. They would be the same in term of concentration; but, for
9 example, I mean, when you create a dose for a clinical trial,
10 you also have to speak about the volume. At the end is the
11 final dosage that you use.
12 So the formulation in term of quality and quantity
13 presence of excipient is the same, but they were meant to be
14 used in another clinical trials than actually run, the CINV,
15 and, also, the volume, the dose they would have proposed would
16 be different because it was for a PONV indication.
17 Q. okay. And just so it's clear, I'll just make it clear on
18 the record.
19 A. Yeah.
20 MR. LOMBARDI: If you expand the column going up just
21 a little bit, up, DJ, up from "Formulation."
22 BY MR. LOMBARDI:
23 Q. Right here it says, it identifies what Formulations 89
24 and 90 are.

Calderari - Direct

- 1 Q. It wasn't long after you and Helsinn became involved in
2 the product -- in the project; I apologize. It wasn't long
3 after you and Helsinn became involved in the project that that
4 formulation that's in the Syntex formulation book, No. 90, was
5 the focus of CINV studies; is that right?
6 A. Yeah, but, again, the formulation, yes, but the dose are
7 totally different. I mean, at the end of the study, you want
8 to have a formulation, but you have to have a dose to
9 experiment in human being. Okay.
10 Q. Let me explain my question. I might not have made it
11 clear.
12 A. okay.
13 Q. That formulation for 90 --
14 A. okay.
15 Q. -- that Formulation 90 --
16 A. Right.
17 Q. -- which right now is for use, selected for use in Phase
18 III and commercial formulation for PONV, was switched to CINV;
19 isn't that correct?
20 A. I think -- switched? It's not exactly what we did, I
21 mean.
22 Q. well, that formulation was used with CINV.
23 A. Was? well, the composition of this formulation has been
24 used, yes, but, again, with different volume.

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