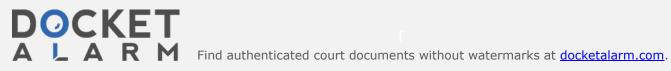
Page 1 1 UNITED STATES PATENT AND TRADEMARK OFFICE 2 CASE NO. PGR2015-00019 3 4 US ENDODONTICS LLC, 5 PETITIONER, 6 vs. 7 GOLD STANDARD INSTRUMENTS, LLC, PATENT OWNER. 8 9 DEPOSITION OF WALTER ZANES, a witness called on 10 11 behalf of the Patent Owner, pursuant to the rules and 12 provisions of the U.S. Patent and Trademark Office, 13 before Lisa McDonald Valdario, (CSR #130093), a Registered Professional Reporter, Certified Realtime 14 Reporter, and Notary Public in and for the 15 16 Commonwealth of Massachusetts, at the Offices of G&M 17 Court Reporters, Ltd., 42 Chauncy Street, Boston, Massachusetts 02111-2211, on Monday, April 11, 2016, 18 19 commencing at 12:50 p.m. 20 21 22 23 24



	Page 2
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2	WITNESS	DIRECT	CROSS	REDIRECT	RECROSS
3	WALTER ZAN	ES			
4	BY MR. DAH	LGREN 5			
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6		E	X H I B	I T S	
7	No.	Descript	ion		Page
8	Exhibit 20	23 and 101	5 refere	nced	
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		Page 4
1		PROCEEDINGS
2		WALTER ZANES
3		A witness called for examination, having been
4		duly sworn, testified as follows:
5		DIRECT EXAMINATION
6	вч	MR. DAHLGREN:
7	Q	Good afternoon, Mr. Zanes. Could you please state
8		your name and address for the record. And
9		actually before that, I should introduce myself.
10		I'm Derek Dahlgren representing the patent owner,
11		Gold Standard Instrument LLC in PGR2015-0019.
12	A	Do you want my personal address?
13	Q	So if you could please just state your name and
14		personal address, please.
15	A	Yes, Walter Zanes, 387 Pleasant Street, Laconia,
16		New Hampshire 02346.
17	Q	And Mr. Zanes, I'm handing you what's been marked
18		as Exhibit 2023. This is Patent Owner Gold
19		Standard Instrument LLC's Notice of
20		Cross-Examination of Walter Zanes.
21	A	Um hmm.
22	Q	Have you seen this document?
23	A	I have not.



24

Q Okay. You can just take a second to take a look

Page 5

1 at the document.

You understand that you are being deposed in a proceeding before the patent office, the U.S. Patent and Trademark Office, is that correct?

A Yes.

- Q And you understand that's the same proceeding in which you prepared a declaration, is that correct?
- A Yes. I was unaware at the time, but yes.
- 9 Q Okay. Have you ever been deposed before?
- 10 A No.
 - Q Okay. So I'm just going to go over some ground rules. Our -- my questions and your answers are being recorded today. To make that job easier for the court reporter, we need to speak up, need to avoid giving nonverbal answers like nodding your head. It's important to have a record. Can you do that today -- is that okay?
- 18 A Yes.
 - Q Now, on occasion I may ask a question that it's not clear what I'm asking. You may not understand it. If I do that, please let me know that you don't understand the question. I'll try to rephrase it to make sure that you do understand what I'm asking. That sound fair?



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