

# David Hilliard Williams

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## Expertise

- Location-Based Services (LBS)
- GPS Systems; Network-Based Location Determination Systems
- Wireless 911 (E911); NG911 Technology, Processes, Operations, and Funding
- Internet of Things (IoT); Edge Computing; Real-Time Location Systems (RTLS)
- Non-Cellular/Indoor/Sensor-based Location Systems, including: RFID, Wi-Fi/WPS, BLE/Bluetooth, Beacon-based RTLS; NFC/DSRC; RF Fingerprint systems; Wearable systems; Hybrids/Combinations
- Expert Witness Litigation Support, Patent/Intellectual Property Services
- GPS/Cellphone Criminal and Civil Matter Forensics, using CDRs, RTT, PCMD, NELOS, EVDO, Geotab, Paraben, CellHawk, and Cellebrite
- Accident/Incident Reconstruction
- Internet of Things (IoT) Ecosystem (Sensors, Identification, Verification, Authentication, Interfaces, Edge, Network, Cloud, Data Network Management, Data Management, Analytics, Network Topologies, Integration)
- Location & IoT Data Privacy and Security; Location Sharing Policies, Systems/Methods; Device/User ID, Verification, Authentication
- Sensor Design; Sensor System Architecture and Interface Design; Sensor Arrays
- Wireless Communications Standards, e.g. Bluetooth/BLE, Zigbee, Wi-Fi, WPAN, etc.
- Microcontroller Design, Sensor Controls Design, IoT Design/Systems Integration
- Channel, Bandwidth Management; Network Design; Path Loss Management
- Location Data Aggregation, Anonymizing
- LIDAR/Radar Data Sourcing; Crowdsourcing
- Indoor Positioning & App Ecosystem Design
- Short/Longer-range Positioning Technologies
- LBS and IoT Enterprise/Consumer Product & Technical Strategy, Design and Buy/Build
- Mobile Devices/Systems Power Management
- Artificial Intelligence (AI), Machine Learning, Virtual/Augmented Reality in Mobile Apps
- Internet of Things (IoT), Cellular IoT (LTE-M, NB-IoT), LAN/PAN (WiFi, BLE), LPWAN (Sigfox, LoRaWAN, Mesh (Zigbee, RFID), Consumer/Industrial/Commercial/Govt. IoT)
- Home, Office, and Industrial Automation System Design and Integration; Control System Design, including Remote Management, Monitoring, and Control; User Interface Design (visible, audible, tactile, virtual, augmented, context-sensitive, GUI-based, directional, wearables, implants, holographic, others)
- Health, Wearables Monitoring & Tracking
- Safety and Security, Surveillance Systems, Home Energy Management Systems
- Smart Card/Wallet/Purse, Contactless Payment Systems (e.g. Google Pay); SEs.
- Mobile Resource Management (MRM) Tracking and Management; Vehicle, Drone, Fleet/ELD/AOBRD, Worker/Driver, and Freight/Trailer & Asset Tracking/Mgmt.
- Telematics; ITS, Vehicle/Engine/ECM, PGN/SPN Tracking/Monitoring, V2V, V2I, V2N, Vehicle Communications Networks and Operating and Analytics Ecosystems including SAE standards (J1939, CAN, etc.)
- Connected Cars/Autonomous Vehicles (AV)
- Navigation Systems; PNDs; Geofencing; Route Optimization; Infotainment Apps/Interfaces
- Location-Based/Dependent Advertising, Search
- Map Data, Digital Mapping, Media/Advertising Interfacing/Management, GIS, & IoT IT
- Mobile Social/Business Networking;
- Location/Context-Centric Enterprise Process Reengineering, Integration, & Interoperability
- SMART location, Home, Wearables; SMART Buildings, Cities; All forms of location-related alerts, notifications, alarms; Barcodes, QR Codes
- Context/Presence-Based LBS and IoT; AI-based context determination and utilization
- M2M, Smart Grid/Energy Systems
- Engineering, Network, and IT Process Design and Organizational Capabilities Assessment
- LBS Big Data and Cloud Computing
- Blockchain and Cryptocurrency—Mobile Apps

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## Professional Summary

David Hilliard Williams is an internationally-known expert in the wireless/mobile location and Internet of Things (IoT) fields and President and Founder of E911-LBS Consulting and E911-LBS Forensics Engineering, LLC. He specializes in wireless and IoT-based product and technology development and implementation, as well as Intellectual Property (IP)/patent and forensics litigation services involving technologies such as Global Positioning Satellite (GPS) systems; Network-based location determination technologies such as TDOA, ECID, and AFLT; Wireless 911 (E911) and Next Generation 911; Real-Time Location Systems (RTLS) including Radio Frequency Identification (RFID) systems, Wi-Fi-based positioning systems (WPS), BLE/Beacon-based location systems, Bluetooth, Near Field Communications (NFC), and alternative RTLS (Ultrasound, Infrared); Wearable Tags/Sensor tracking systems; Zigbee/Mesh networks; Pattern Matching; and various hybrids and combinations, as well as a broad array of IoT sensors and other systems, network (wireline and wireless, all generations), user interface, and technology enablers for management, monitoring, tracking, and control purposes, including in remote control/distributed ecosystems and associated use cases.

Mr. Williams is expert in the full range of business and consumer location-based services (LBS) and IoT applications enabled by these technologies, including safety, security, and intruder detection/monitoring, energy management, vehicle/fleet tracking/management, telematics and vehicle/engine/component/driver monitoring and analytics, local search, navigation systems, presence/context-aware apps, mobile resource management, asset and freight management, wearable tags/sensors, financial/mobile wallet, mobile hospitality/POS systems, supply chain management, family tracking, mobile social and business networking, proximity-based entertainment and leisure, gaming, and intelligent transportation systems.

Mr. Williams has extensive expertise in all aspects of LBS and IoT delivery across the mobile and IoT ecosystems including enabling sensors, network communications, location determination technologies, geofencing design, map data, location data/database management, geospatial platform/Geographical Information Systems, GPS and other chipsets, data management, control system design, remote management/utilization of such control systems, and device, infrastructure and integration provider integration and management. Mr. Williams has developed and implemented industry-leading product and technology solutions for numerous LBS and IoT applications and markets and provides consulting and research services to some of the leading carriers and enterprises in the U.S., Asia, and Europe. His client list includes Apple, AT&T, BJ's Wholesale Club, Draft Kings, Ecobee, Ericsson, FedEx, GE, Geotab, Green Mountain Grill, Google, Heil, the Houston Police Department, HP/Aruba, the L.A. County District Attorney's Office (both prosecution and public defender), Lyft, Macropoint, Motorola, Nextel, NAVTEQ, Overhead Door, Peschke, Prova, Qualcomm, Samsung, Snap, Sprint, Target, Tegriss, Toyota, Twilio, Verizon Wireless, VIVINT, Volkswagen, Zillow, and ZIM.

Mr. Williams has successfully served as an expert for plaintiffs, prosecutors and defendants in patent, ITC, and criminal litigation (including assisting State Public Defender entities including California, Florida, Maryland, New York, and Tennessee), as well as both sides of civil trade secrets, product liability, fraud, and other litigation. He has been deposed

approximately 40 times in approximately 70 matters, and has testified 13 times, including successfully in The Eastern District Court of Texas (winning both infringement and invalidity matters), and in winning in ITC Court. He has also testified in criminal court, such as State of Tennessee versus David Swift, winning on behalf of the defendant, **In total he has provided expertise in matters involving over 225 patents and over 50 criminal and civil matters**, with over 100 reports filed with the PTAB. His credentials in wireless/mobile/IT technologies and associated applications, infrastructure, systems, and enablers are established to the 1980s. Mr. Williams has testified in a variety of district and state courts, ITC, and international (Canada, Trinidad & Tobago).

Mr. Williams is expert in smart location technology issues in the Internet of Things (IoT), telematics, and connected/driverless car fields, particularly in their utilization of sensor, location and context information through the practical envisioning and design of: consumer/enterprise use matters and associated application and user interface design; sensor design and deployment strategies; process (re)engineering; IT integration; data aggregation, segmentation, analysis, and management; scalability; and security and privacy issues, requirements, collaboration structures, and ongoing management.

Further, Mr. Williams is expert on Big Data, data mining/analytics, the use of Machine Learning and Artificial Intelligence issues associated with location, context and IoT data, as well as its potential usage in the criminal forensics field. Nine (9) of Mr. Williams patents utilize machine learning and artificial intelligence, including some utilizing virtual reality and augmented reality, as well as blockchain and cryptocurrency.

With nearly forty (40) years in location, networking/communications, control, and information technology solutions design, selection, implementation and ongoing management, Mr. Williams has extensive experience in the activities and issues needed to get applications to market, including planning and design at the application, system, interface/integration, network, IT, operational and customer facing levels. He has been published and quoted by leading magazines and newspapers about mobile services, including The New York Times, CBS News.com, The Columbus (Ohio) Dispatch, The Boston Globe, Computerworld, Directions Mag, Mission Critical Communications, Popular Mechanics, and RFID Journal. Mr. Williams has authored five books on wireless location, including *The Definitive Guide to IoT Sensors (In Development)*, *The Definitive Guide to GPS, RFID, Wi-Fi, and Other Wireless Location-Based Services (two versions, third in development)*, *The Definitive Guide to Wireless E911*, and (co-authored) *The Definitive Guide to Mobile Positioning and Location Management*. Mr. Williams has authored dozens of research reports, and tracks and analyzes leading companies in the LBS, IoT, and public safety industries particularly with respect to their product and technology strategies, competitive capabilities and implementation issues. He is expert on all public policy and technology issues related to emergency services/public safety, location data privacy and security, and LBS and IoT privacy protection policies, systems, and support infrastructure. He opines on location privacy issues in various forums. He is the sole or named inventor on ten (10) patents involving mobile location and context, sensors, IoT, and various other technologies and associated methods (including artificial intelligence and machine learning, with several pending).

## Employment History

From: 2002 **E911-LBS Consulting; E911-LBS Forensics Engineering (2015+)**

To: Present

Position: *President and Founder*

Provides services across the entire wireless value chain, particularly with respect to technology and business strategic planning and product design, development, implementation, and ongoing management and operations, plus specialized services such IP/Patent litigation associated with Location Based Services and applications, GPS, E911, IoT, RTLS, RFID, Wi-Fi, NFC, BLE/Bluetooth, beacons, & other location technologies and associated ecosystems. Projects include:

- Provided expert witness, technical consulting, and research analysis services with respect to location-based services-related intellectual property/patent protection, licensing, and litigation (details in separate litigation support section).
- Provide forensics expertise in examination of mobile location-related events and associated data for civil and criminal matters (both prosecutor/plaintiff and defense entities). For example, served as mobile location communications networks and computer design expert in State of Tennessee vs. David Swift.
- Developed, implemented, managed, and marketed a portfolio of LBS applications and broader offers for leading North American wireless carrier. Responsible for all dimensions of product lifecycle and associated budgets. Work included the development and launch of several LBS applications including mobile social networking, family tracking, local search, 411 w/ location, and mobile worker, fleet, and asset management. Location technologies utilized include GPS, Wi-Fi positioning, RFID, Bluetooth, Cell ID (CID), ECID, and TDOA. Worked extensively with network engineering to troubleshoot/refine new location-determination infrastructure to address/improve location accuracy, privacy and security issues.
- Conducted geofencing accuracy compliance analysis for ride-sharing company auditing their driver airport compliance record. Involved extensive use of JSON/GeoJSON records.
- Conducted comprehensive technical and intellectual property analysis of Real-Time Location Systems (e.g. RFID, Wi-Fi Positioning, Bluetooth, Infrared/Ultrasound, Others) market for European client looking to assert location-related patents.

- Provided technical guidance for mobile payments/wallet startup utilizing RFID, NFC and other technologies as key location enablers. Identified key issues and redeveloped successful patent application after initial USPTO rejection.
- Conducted technical and intellectual property analysis for Fleet Management/Telematics operator and service provider assessing potential infringement candidates.
- Conducted market research and developed market research on Telematics industry, both overall as well as tailored for specific auto manufacturers.
- Conducted analysis of location aggregation market for client interested in acquisition in that industry space.
- Ghost-wrote comprehensive study on Traffic data collection, processing, and reporting technologies, markets, and associated companies on behalf of ABI Research.
- Provided E911 consulting expertise in support of new spectrum regulatory approval and technical implementation issues for startup carrier.
- Managed the design, collection, and analysis of E911 infrastructure deployment of western region of major wireless carrier. Data collected focused on technical issues associated with TDOA (Time Difference of Arrival) technology implementation, and collection and reporting of location accuracy data for FCC reporting purposes.
- Developed the site map and primary content for the NAVTEQ (now HERE) Network for Developers (N4D) LBS web ecosystem – <http://developer.navteq.com>. Responsible for designing and managing the site map and overall content, identifying key contributors and materials, and utilizing a variety of fragmented information to develop broad and deep technical, digital media and business content to assist various expertise levels of application developers and business management to become intimately familiar with map data, GIS platforms, and LBS applications and underlying technologies and to provide the information and guidance to successfully develop and launch their LBS applications.
- Managed the development of the Nextel (now Sprint/T-Mobile) Location-Based Services strategy. Efforts included market and technical analysis of likely LBS offerings and integrating those

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