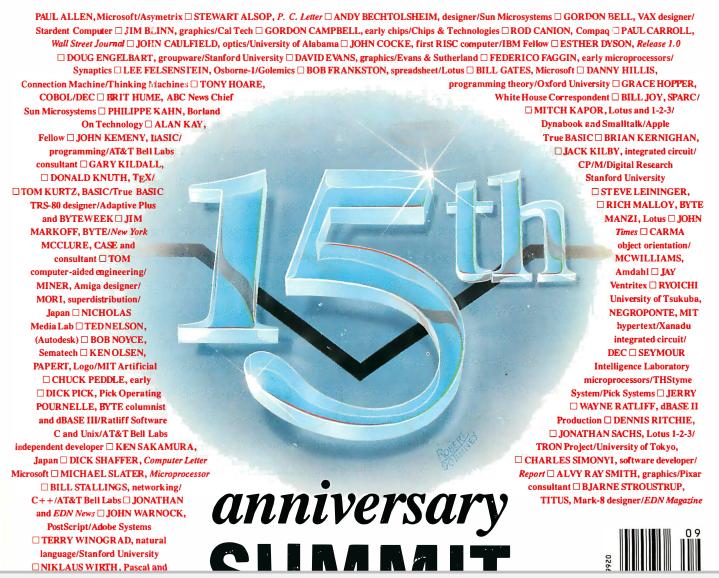


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## AN OPEN AND SHI CASE FOR DELL.

Not only does our laptop cost \$2,500 less than their laptop, it also happens to give you a great deal more for your money.

Like a choice of 20 MB (which brings the price down to \$3,199) and 40 MB hard drives.

Dell's unique "Continuous Power Battery System" that allows you to maintain your screen and save your data, even while you're changing batteries.

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guarantee and one-year limited warra technical support. And a full year of on-site service from the Xerox Corpc get that service nearly anywhere in the even if you're a thousand miles from you means you'll never have to take anythifor service. Because when you buy for comes to you.

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buy a laptop, you should

and Utilities diskettes.

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THE NEW DELL (486"
33 MHz AND 25 MHz
EISA SYSTEMS.
The best value in high performance
PCs. combining (486 performance
32-bit EISA (70-bus, and the industry's
top rated service and support.

STANDARD FEATURES: • i486 microprocessor running at 33 MHz or 25 MHz.

32-bit EISA bus architecture (downward compatible with ISA).
 Standard 4 MBofftAM,\* esprandable to 16 MBon system board, using optional 1 MB and 2 MB SIMMs.

VGA systems video adapter.
 Integrated 387 compatible math

coprocessor. • 5.25" 1.2 MB or 3.5" 1.44 MB

5 half-height drive havs

 Dual diskette and hard drive controller. Six 32-bit EISA (ISA compatible),

SIX 32-Fit EISA (ISA compatible), plus two 16-bit ISA expansion slots.
 High-performance IDE (80MB, 100 MB, 190 MB), and ESDI (330 MB, 650 MB) hard disk drives.

· Enhanced 101-key keyboard. 1 parallel and 2 serial ports.

• 230-watt power supply. • 12-month On-Site Service

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\*\*Commercial Lease Plan. "Commercial Lease Plan. Lease for as low as \$286/month (433E) and\$232/month (425E\*). "Xemx Extended Service Plan pricing starts at \$617 (425E) and \$672 (433E).

433E 425E 80 MB VGA Monochtome System 190 MB VGA Color \$7,899 \$6,399 \$8,699 \$7,199 Plus System 330 MB Super VGA Color System (800 x 600) \$9,599 \$8,099 (SOO x 600) 650 MB Super VGA Color System (800 x 600) \$10,799 \$9,299

Prices listed include 4 MB of RAM, 100 MB hard drive configurations





THE DELL SYSTEM 325 25 MHz 386 AND DELL SYSTEM 310 20 MHz 386. The best combination of performance and value available in their

STANDARD FEATURES: · Intel®80386 microprocessor minning a 25 MHz (Dell 325) or 20 MHz (Dell 32, 310).

• Standard IM Brof RAM, optional 2 MBor 4 MBof RAM expandable to 16 MB (using a dedicated high-speed 32-bit memoryslot). • Advanced Intel 82385 Cache Memory Controller with 32 KBof high-speed static RAM cache.

 Page mode interleaved memory architecture,
 Socker for Intel 80387 or WEITEK 3167 math coprocessor

5.25" 1.2 MBor 3.5" 1.44 MB diskettedrive.
 Enhanced 101-key keyboard.

1 parallel and 2 serial ports.

 200-watt power supply. 8 industry standard expansion slots (6 available).

(6 available).
12-month On-Site Service Contract provided by Xeroxi.
\*\*Commercial Lease Plan. Lease for as line as \$131/month (325) and \$112/month (310).
\*Xerne Extended Service Plan pricing starts at \$370 (325) and \$251 (310).

325 310 40 MB VGA Monochrome System 80 MB VGA Color \$3,599 \$2,999 54.099 53.499 Plus System 80 MB Super VGA Color System (800 x 600) 190 MB Super VGA Color System (800 x 600) \$4,199 \$3,599

\$4,600,54,000 Prices listed include I MB of RAM. 100, 330 and 650 MB hard drive configurations also available



THE NEW DELL SYSTEM 320LX 20 MHz 386SX. One of the fastest SX's around

STANDARD FEATURES:

STANDARD FEATURES:
httel 80386SX microprocessor
mining at 20 MHz.
Standard 1 MB of RAM\* optional
2 MB or 4 MB expandable to 16 MB
(8 MB on the system board)
VGA systems include a highperformance 16-bit vide oxdapter.
LIM 4.0 support for memory over
1 MB.

LMB.

Socket for Intel 20 MHz 80387SX

math coprocessor. • 5.25" 1.2 MB or 3.5" 1.44 MB

5.25" 1.2 MBor 3.5" 1.44 MB diskettedrive.
 Integrated high-performance had disk interface and disketre controller on system board (ESD)-bytes d system include a hard disk controller).
 I parallel and 2 serial ports.
 Enhanced (D-key keyboard 2200-watt ps war supply.
 8 industry standard expansion slots (250-watt).

\*8 arkistry standard expansion slots (7 available).
 \*12-month On-Site Service Contract provided by Xeroxe \*\*Commercial Leuse Plan. Lease for as low as \$98hinonth.
 \*Xenix Extended Service Plan bricing starts at \$261.

320LX 40 MB VGA Monochrome \$2,599 40 MB VGA Color Plus 52.899

53,899
80 MB Super VGA Color
System (800 x 600) 53,199
100 MB Super VGA Color System
(800 x 600) 53,399 Prices listed include LMB of RAM, 190, 330 and 650 MB harddrive

configurations also available





THE DELL SYSTEM 316SX 16 MH: 386SX and DELL SYSTEM 210 12.5 MH: 286. The perfect low profile mainstream computers.

STANDARD FEATURES:

Intel 80386SX microprocessor nunning at 16 MHz (Dell 316SX) or 80286 microprocessor running at 12.5 MHz (Dell 210).

Standard 512 KB of RAM, optional 640 KB, I MB or 2 MB of RAM\* expandable to 16 MB (8 MB [316SX] and 6 MB [210] on system board).

Page mode interleaved memory atchitecture.

LIM 4.0 support for memory over 640 KB.

Socker for Intel 80387SX (316SX) and 80287 (210) math coprocessor.
 5.25" 1.2 MBor 3.5" 1.44 MB diskette drive.
 February 3.22"

Enhanced 101-key keyboard.
I parallel and 2 serial ports.

· 3 full-sized 16-bit AT expansion slots allable · 12-month On-Site Service Contract

provided by Xerox.\*
\*\*Commercial Lease Plan. Lease for as low as \$73/month (316SX) and

\$62/month (210). \*Xenox Extended Service Plan pricing starts at \$196 (316SX) and \$158 (210).

316SX 210 20 MB VGA Monochrome System 40 MBVGAColor \$1,949 :51,649

Plus System 40 MB Super VGA Color System (802 x 600) 80 MB Super VGA \$2,449 \$2,149 \$2,549 \$2,249

Color System (800 x 600)

52,749 52,449 Prices listed include 1 MB of RAM. 2 MB versions of the above systems are available for an additional \$100, 100 and 190 MB hard drive configurations also available



## THE DELL SYSTEM 316LT 16 MHz 386SX.

This full-featured, battery-powered 386SX laptop costs less than most 286 laptops. STANDARD FEATURES:

• Intel 80386SX microprocessor running at 16 MHz.

 Standard 1 MB of RAM, optional 2 MB of RAM\* expandable to 8 MB (on the system board using 1 MB SIMMs).

LIM 4.0 support for memory over 1 MB.

 Adjustable and detachable 640 x 480 VGA Liquid Crystal Display.

One industry standard half-size 8-bit expansion slot.

 Socket for 16 MHz Intel 80387SX math coprocessor.

• 3.5" 1.44 MB diskette drive.

 83-key keyboard with embedded numeric keypad and separate cursor control keys.

 1 parallel, 1 serial, and external VGA monitor port.

 Connector for 101-key keyboard or numeric keypad.

Connector for external 5.25" 1.2 MB diskette

 Two removable and rechargeable NiCad battery packs utilizing Dell's "Continuous Power Battery System" (patent pending).

AC Adapter.

• 12-month On-Site Service Contract provided by Xerox.<sup>△</sup>

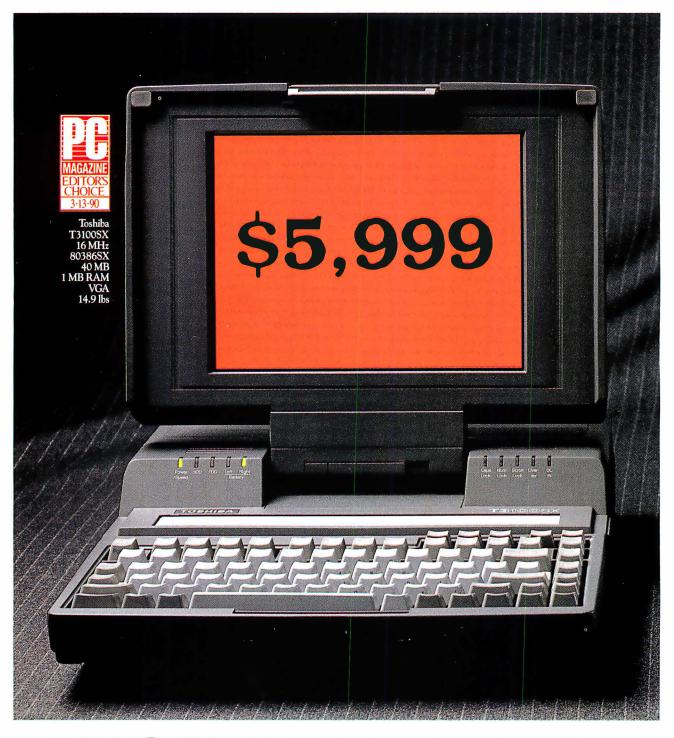
\*\*Commercial Lease Plan. Lease for as low as \$120/month.

<sup>^</sup>Xerox Extended Service Plan pricing starts at \$303.

20MB, IMBRAM 20MB, 2MBRAM \$3,399 40 MB, 1 MB RAM 40 MB, 2 MB RAM \$3 499 \$3.699

The Dell Systems 433E and 425E are FCC Class A devices said for use in commercial environments only. Performance Enhancements: Within the first megabyte of memory, 128 KB (3165X, 3161T and 210) or 384 KB (3201X, 310, 325, 425E and 433E) of memory is reserved for use by the system to enhance performance. Can be optionally diseabled on 3165X and 210. All systems are photographed with optional extress All prices and specifications are subject to change without notice. Del cannot be responsible for errors in propagaty or photography. "Toyment based on 34-month, open-endlesse Learning arranged by





## YOU'D HAVE TO BE CRAZY TO BUY ONE OF THESE





The laptop above is ours. The Dell<sup>\*\*</sup> 316LT. It comes with an Intel<sup>®</sup> 386'\*SX CPU running at 16 MHz. 1 MB of RAM, expandable to 8 MB, and a backlit VGA display. With a 40 MB hard drive it weighs 15 lbs. It won the *InfoWorld* Exceptional Value Award, and was one of only two 386SX laptops to win the *PC Magazine* Editor's Choice Award.

The one with the reddish screen on the opposite

page is theirs. The Toshiba T3100SX. With the same configuration as our laptop. It didn't win the same award from *InfoWorld*. But it did tie with Dell for *PC* 

Magazine Editor's Choice Award. Which is where the similarities stop.

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