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UNITED STATES DISTRICT COURT
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                     WESTERN DISTRICT OF TEXAS
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                          WACO DIVISION
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   OZMO LICENSING, LLC
                                Docket No. WA 22-CA-642 ADA
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   vs.
                                Waco, Texas
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   DELL TECHNOLOGIES, INC.,
   DELL, INC.
                                June 28, 2023
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        TRANSCRIPT OF MARKMAN HEARING VIA VIDEOCONFERENCE
7
               BEFORE THE HONORABLE ALAN D. ALBRIGHT
8
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LILY I. REZNIK, OFFICIAL COURT REPORTER



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15:07:57
                     THE COURT: Okeydokey. I am ready to move
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           forward. Give me one quick second. Okay. I'll hear from
           Dell on this.
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                     MR. GUARAGNA: Good afternoon, your Honor.
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                     It's John Guaragna from DLA Piper for Dell.
           me on the line from DLA are Erin Gibson --
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                     THE COURT: Okay. Go ahead. Jen, have you
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           called the case?
                     THE CLERK: No, sir.
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                     THE COURT: If you'll go ahead and call the case
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           and I'll have Mr. Guaragna finish, please.
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                     THE CLERK: A civil action in Case 6:22-CV-642,
           Ozmo Licensing, LLC vs. Dell Technologies, Incorporated,
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           Et Al. Case called for a Markman hearing.
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                     MR. GUARAGNA: Good afternoon, your Honor.
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                     John Guaragna from Dell. John Guaragna from DLA
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           Piper for Dell. With me, I've got Erin Gibson also from
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           DLA Piper.
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                    MS. GIBSON: Good afternoon.
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                     THE COURT: Good afternoon.
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                     MR. GUARAGNA: Also Brian Erickson from DLA, who
           will be handling part of the argument, your Honor.
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                     MR. ERICKSON: Good afternoon.
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                     MR. GUARAGNA: And I've got Chris Katsantonis,
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           who is a junior associate here at DLA Piper, and he's
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15:09:12 going to be having the privilege of making his first 15:09:14 Markman argument before your Honor this afternoon. Also with us, your Honor, from Dell are Dave Kuznick and Bailey 15:09:17 Watkins, inhouse counsel, and we're ready to proceed. 15:09:23 15:09:26 THE COURT: I think Mr. Erickson has sort of a -almost feel like a -- I feel like it's the second coming 15:09:29 with the way the light is emanating from behind him. 15:09:31 15:09:36 Maybe there will be a revelation by the end of all this. MR. ERICKSON: It's the proper reflection, your 15:09:41 15:09:43 10 Honor, that bothers me. THE COURT: So the first claim term "wireless 15:09:45 11 15:09:50 local area network" and that's a claim term I'm sure has never been discussed in the history of patent litigation. 15:09:56 13 And so, I will hear from Dell. 15:09:59 15:10:05 15 MR. ERICKSON: Thank you, your Honor. If I may share our screen to display our slides. 15:10:07 16 THE COURT: Sure. 15:10:09 17 Thank you. 18 MR. ERICKSON: 15:10:11 Your Honor, defendants' slide 3 provides the 15:10:27 19 constructions related to both the wireless local area 15:10:30 20 15:10:33 21 network and wireless personal area network terms as well as some fine-tuning proposals from Dell. Now, the parties 15:10:38 22 briefed these terms together because the key dispute under 15:10:42 02 Micro is the difference between them and just when your 15:10:46 24 15:10:51 Honor directed us to address the first term, if may I,



because this is how they were briefed, if it's okay if we address them together in this presentation, as well.

THE COURT: Sure.

MR. ERICKSON: Okay. Thank you, your Honor.

So defendants propose that these terms be construed to include the numerical coverage ranges that are found in the definitions in the intrinsic record and the ordinary meaning of these terms. The Court's preliminary constructions that are shown here in the middle with Ozmo's proposals do not include the numerical ranges proposed by Dell. The Court did preliminarily construe wireless personal area network as a short-range wireless network. But the Court did not construe wireless local area network and the lack of a construction leaves unresolved the key dispute between the parties.

Specifically, whether these networks have different coverage ranges.

Now, based on the briefing and all of the evidence, including the declaration of Ozmo's own experts, which we will discuss in a moment, it appears to be undisputed that a wireless local area network is a longer-range wireless network relative to a wireless personal area network. Thus, while Dell still contends that the numerical ranges should be used in the Court's construction, Dell has proposed a fine-tuning to the





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Court's preliminary construction of local area network to make clear that it is a longer-range wireless network.

There's a second proposed tuning on slide 3 related to the personal area network term, which is to delete the phrase "usable to connect peripherals to devices in close proximity." I'll circle back to address that one at the end of my remarks.

Moving to slide 4, your Honor, this illustrates figure 1 from the 814 patent. There are six patents asserted in this litigation. They all share a common specification so the parties cite only to the 814 patent, but you should have the understanding that this is common to all six of the patents-in-suit.

Now, figure 1 is addressing the background of the invention and in the background, they explain there are many different wireless networks known in the art.

They're all standardized. You see the standards on the left here. And they note that they can be grouped based on targeted range. They explain that personal area network is the shortest. It can go up to 10 meters, which is 30 feet. Wireless local area network can go up to a hundred meters, 300 feet. And then, you have metropolitan area and wide area that can be measured in kilometers.

So the industry created these terms solely to describe the different size areas covered by these



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