Paper # 36 Entered: March 29, 2023

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

APPLE INC., Petitioner,

v.

BILLJCO LLC, Patent Owner.

IPR2022-00129 (Patent 8,566,839 B2) IPR2022-00131 (Patent 8,639,267 B2)

Record of Oral Hearing Held: February 23, 2023

Before LYNNE H. BROWNE, STACEY G. WHITE, and GARTH D. BAER, *Administrative Patent Judges*



IPR2022-00129 (Patent 8,566,839 B2) IPR2022-00131 (Patent 8,639,267 B2)

APPEARANCES:

Petitioner:

Larissa S. Bifano
Joseph Wolfe
DLA PIPER LLP
One Liberty Place
1650 Market Street, Suite 5000
Philadelphia, Pennsylvania 19103
larissa.bifano@dlapiper.com
joseph.wolfe@dlapiper.com

Patent Owner:

Courtland C. Merrill
Joseph M. Kuo
SAUL EWING ARNSTEIN & LEHR LLP
33 South 6th Street, Suite 4750
Minneapolis, Minnesota 55402
(612) 225-2943
courtland.merrill@saul.com
joseph.kuo@saul.com

The above entitled matter came on for hearing on Thursday, February 23, 2023, commencing at 3:30 p.m. at Arizona State University Sandra Day O'Connor College of Law, Phoenix, Arizona.



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1	PROCEEDINGS
2	
3	JUDGE BAER: Okay. Good afternoon, everybody and we're certainly glad
4	to have you all here. We appreciate our guests being here and counsel as well, so
5	thank you for making the effort to be here.
6	We have our hearing for two cases today, this is IPR2022-00129 and IPR2022-
7	00131. This is between Petitioner Apple and the Patent Owner Billjco. The
8	patents at issue are, as Avery had said to us, are the
9	'839 patent and the '267 patent. I'm Judge Baer, and joining me also are Judge
10	White and Judge Browne. Let's go ahead and get the parties' appearances, if we
11	could, please. Who do we have for Petitioner Apple?
12	MS. BIFANO: I'm Larissa Bifano, and this is my colleague Joseph Wolfe
13	from the law firm of DLA Piper for Petitioner Apple.
14	JUDGE BAER: Thank you, Ms. Bifano. Will you be presenting
15	MS. BIFANO: I will present both patents.
16	JUDGE BAER: Presenting both, thank you. And who do we have for
17	patent owner?
18	MR. MERRILL: Good afternoon, I'm Courtland Merrill on behalf of the
19	Patent Owner Billjco.
20	MR. KUO: And I'm Joe Kuo on behalf of Billjco as well.
21	JUDGE BAER: And will you both be presenting today?
22	MR. MERRILL: We both will, yes.
23	JUDGE BAER: Great.
24	MR. MERRILL: I will present on the '839 and he will present on the '267.
25	JUDGE BAER: Great. Thank you. All right. Again, We appreciate you
26	making the effort to be here, thank you. We set forth our procedure in our hearing



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- order, but just a few things to set forth before we get started. As we said, the
- 2 parties will each have 60 minutes. You can also reserve rebuttal time to present
- your cases. We do have the full record in front of us. We have your slides in
- 4 front of us, but when you're referring to slides, if you would tell us what slide
- 5 number you're on first, that will help us keep the record clear, and also because
- 6 they're appearing up there, so we don't have to turn around and see what you're
- 7 referring to up there. But, again, we do have all the information in front of us.
- 8 With that, we are ready to begin, but we want to make sure you don't have any
- 9 questions. Does counsel for petitioner have any questions for us before we get
- 10 going?
- 11 MS. BIFANO: No, your Honor.
- JUDGE BAER: And counsel for patent owner?
- MR. MERRILL: No, we do not.
- JUDGE BAER: Great. With that, we will get going. Counsel for
- petitioner, you may begin. First of all, do you want to reserve any rebuttal
- time?
- MS. BIFANO: I'd like to reserve 20 minutes, please.
- JUDGE BAER: Great. And I will try to remind you of your time.
- MS. BIFANO: Oh, you'll have the time?
- JUDGE BAER: We'll keep it up here.
- MS. BIFANO: Oh, great. Perfect.
- JUDGE BAER: I'll try to remind you when you've got 10 minutes and 5
- minutes, that kind of thing. We're going to put 20 minutes of rebuttal time on,
- so we'll give you 40 minutes. And you may begin whenever you're ready.
- MS. BIFANO: Good afternoon. My name is Larissa Bifano. I'm here
- representing Apple, Inc., in these two IPR petitions involving the '839 patent and



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- the '267 patent. So, what are we talking about today? We've heard some different
- 2 types of technologies and trademarks throughout the course of the day, but now
- 3 we're in the software realm. So, we're dealing today with two patents that relate
- 4 to what the patent owner has referred to as a location-based exchange, LBS. So,
- 5 what is that? This is where you have mobile devices that are proliferating
- 6 everywhere, you know, everyone has their mobile device, they go everywhere with
- 7 it. And trying to capitalize on that, you have beacons that are positioned in the
- 8 environment that are transmitting messages, and the mobile devices receive them.
- 9 And both of these inventions deal with how the mobile device communicates with
- those beacons in different flavors.
- So, the first patent that I'll address today is the '839 patent, so moving to
- slide 2 -- I have my clicker -- there we go. Great. So slide -- slide 2, so we have
- the '839 patent, it's titled "System and Method for Automated Content Presentation
- Objects." So this is a way that you can present information to a user through an
- 15 object.
- Now, what's an object? An object is something that has information and
- instructions on when to present the object. The instructions also include trigger
- information to tell the device when it should be displaying this object -- the
- 19 presentation to the user.
- 20 Moving to slide 3, we'll see the claim, the representative claim that's at issue --
- 21 whoops -- it's Claim 1 of the '839 patent, and I've highlighted two aspects of Claim
- 1 that are at issue today we're going to talk a lot about. The first is this object,
- which I've already referenced, and this object containing information and
- instructions for presenting the information. The second item that we'll talk a lot
- about is the condition for detecting a particular user action by a user of said
- proceeding data processing system. And today, while there were several



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