

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

CLOUDFLARE, INC. and SPLUNK INC.,
Petitioners

v.

SABLE NETWORKS, INC.
Patent Owner

IPR2021-00909
Patent No. 8,243,593 B2

**DECLARATION OF DANIEL C. CALLAWAY IN SUPPORT OF
PETITIONERS' REPLY BRIEF**

I, Daniel C. Callaway, make the following declaration in support of the petition by Cloudflare, Inc. for *inter partes* review of U.S. Patent No. 8,243,593:

1. I am an attorney with the law firm of Farella Braun + Martel LLP, counsel for Cloudflare, Inc. Unless otherwise stated, the facts stated in this declaration are based on my personal knowledge.

2. I browsed to the Internet Archive's 2002 calendar page reflecting the website packeteer.com, at

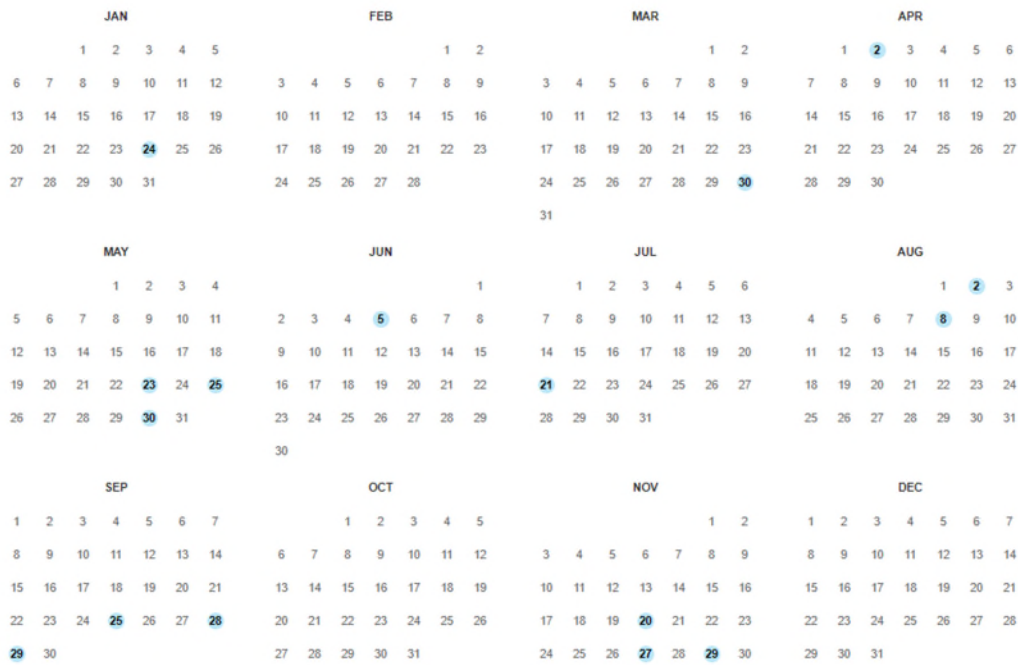
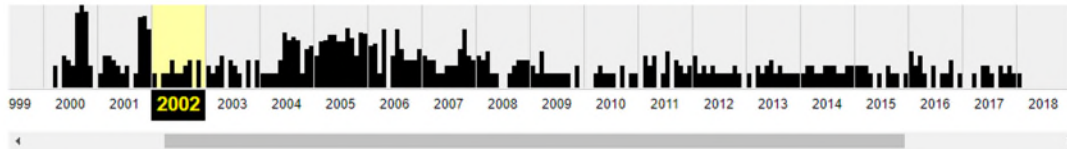
https://web.archive.org/web/20020801000000*/packeteer.com, as shown below:

INTERNET ARCHIVE Explore more than 681 billion web pages saved over time

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Saved **821 times** between [April 6, 1997](#) and [January 1, 2018](#).



Note

This calendar view maps the number of times **packeteer.com** was crawled by the Wayback Machine, *not* how many times the site was actually updated. More info in the [FAQ](#).

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The Wayback Machine is an initiative of the [Internet Archive](#), a 501(c)(3) non-profit, building a digital library of Internet sites and other cultural artifacts in digital form. Other projects include [Open Library](#) & [archive-it.org](#).

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3. I clicked on the version of the Packeteer website that was archived on November 27, 2002, which led to the URL

<https://web.archive.org/web/20021127183239/http://www.packeteer.com/> , as

shown below:

Packeteer Home

web.archive.org/web/20021127183239/http://www.packeteer.com/

821 captures
6 Apr 1997 - 1 Jan 2018

SEP NOV JAN
2001 2002 2003

SEARCH

PACKETEER

HOME WHAT'S NEW PRODUCTS SOLUTIONS SUPPORT PARTNERS INVESTORS CAREERS COMPANY

Shape your network for business

Packeteer's
application-intelligent traffic management solutions
make business applications perform over the WAN
and the Internet.

PACKETEER NEWS ->

Radiation Oncology Centers Improving Performance of Oncology Information Management Systems With PacketShaper By Packeteer

Packeteer, Inc. Announces New President and CEO

IMPAC Medical Systems, Inc. Using Packeteer's PacketShaper to Enhance Performance of Cancer Care Software

Equant signs three-year contract with Packeteer for worldwide integration services

STAR selects Packeteer to ensure intranet performance through bandwidth management

[more Packeteer News]

How do I... [more]

Target an Environment
Enterprise Service Provider

Gain visibility into my network?
Control application performance?
Control peer-to-peer traffic?
Accelerate Web Applications?

PACKET TRENDS: MPLS—Today's Optimal Networking Solution?
Despite its promise, MPLS remains an imperfect science -- overuse of optimal paths and WAN-link bottlenecks are just two issues. Here's a fresh perspective on how you can ensure MPLS works for your network. [more]

CNBC POWER LUNCH: Equant / Packeteer Service Launch
Listen to Carol Rahn discuss Equant's APA Baselineing service based on Products from Packeteer. [more]
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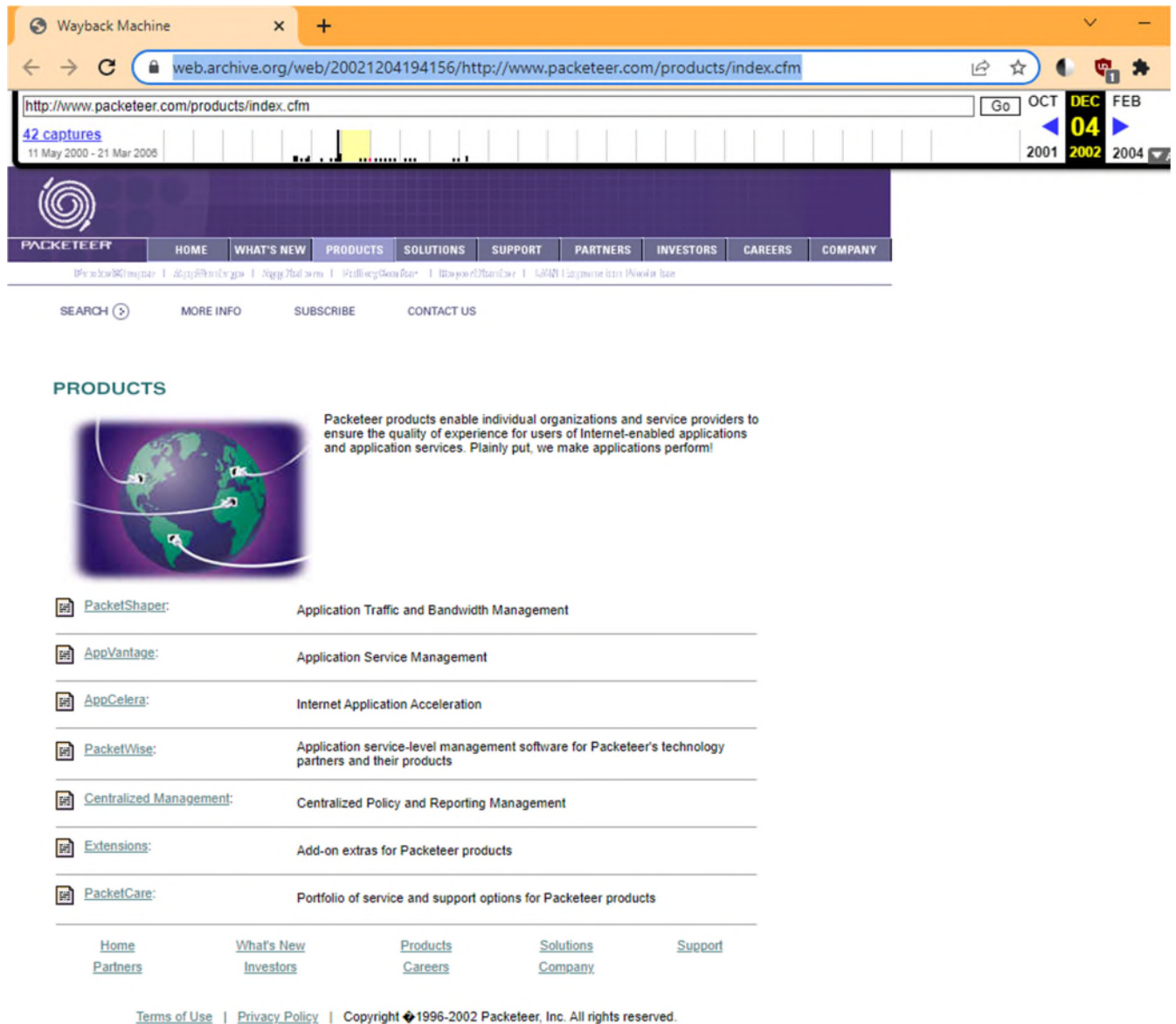
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The Packeteer Experience @ LIVE! EDMONDS SCHOOL DISTRICT
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4. I clicked on the “Products” link along the top menu bar, which led to the URL

<https://web.archive.org/web/20021204194156/http://www.packeteer.com/products/index.cfm> , as shown below:



The screenshot shows a web browser window with the Wayback Machine interface. The address bar displays the URL <http://www.packeteer.com/products/index.cfm>. The page content includes a navigation menu with links for HOME, WHAT'S NEW, PRODUCTS, SOLUTIONS, SUPPORT, PARTNERS, INVESTORS, CAREERS, and COMPANY. Below the menu is a search bar and links for MORE INFO, SUBSCRIBE, and CONTACT US. The main heading is "PRODUCTS", followed by a globe graphic and a descriptive paragraph: "Packeteer products enable individual organizations and service providers to ensure the quality of experience for users of Internet-enabled applications and application services. Plainly put, we make applications perform!". A list of products is provided, each with a brief description:

- PacketShaper:** Application Traffic and Bandwidth Management
- AppVantage:** Application Service Management
- AppCelera:** Internet Application Acceleration
- PacketWise:** Application service-level management software for Packeteer's technology partners and their products
- Centralized Management:** Centralized Policy and Reporting Management
- Extensions:** Add-on extras for Packeteer products
- PacketCare:** Portfolio of service and support options for Packeteer products

At the bottom of the page, there is a secondary navigation menu with links for Home, Partners, What's New, Investors, Products, Careers, Solutions, Company, and Support. The footer contains the text: "Terms of Use | Privacy Policy | Copyright ©1996-2002 Packeteer, Inc. All rights reserved."

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