

DELLTM LATITUDETM XT TABLET

With the Dell Latitude XT tablet, nothing is lost between what you think and what you write. Groundbreaking touch technology lets you write naturally, and the tablet moves easily with you wherever you go. Purely and simply, the XT is an extension of you.

THE MOST USABLE TECHNOLOGY AT HAND

No more keeping your palm off the tablet surface. No more forcing your hand into awkward positions or pressing down for touch recognition. The Dell Latitude XT solves the problems of other tablets, making it effortless to use—simply pick up the pen and write as you would on a piece of paper.

THE ACCURACY THAT USERS WANT

Tests show that users strongly prefer Dell touch technology to the Lenovo® X61T—the Latitude XT has faster touch response times, requires less force, and results in fewer touch attempts. Drag and drop, scroll, flick, and select with ease as you move seamlessly between touch and pen.

The digitizer technology on the Latitude XT is rated up to 10x more durable than competing resistive touch digitizer technology. And the pen is light, comfortable to use, maintenance-free, and comes with several tips for precise and personalized writing.

GROUNDBREAKING DUAL-MODE PEN AND TOUCH TECHNOLOGY

- Dual-mode solution provides excellent palm rejection: write naturally without inadvertent contact getting in your way
- Single sensor module: single-host cable connects the digitizer to the computer for better overall experience and system reliability
- 1,000 dpi resolution and 133 PPS allows for high touch accuracy even while wearing latex gloves
- Subpixel resolution enables full utilization of OS and application functionality
- Sense on contact—no pressure required
- Consistently smooth scrolling, dragging, flicks, and gestures

PANELS THAT DELIVER VISIBILITY AND PORTABILITY

Two screens offer the ultimate in energy efficiency, usability, and flexibility:

- 12.1" WXGA CCFL LCD: The optional Latitude XT DLV panel is the brightest in a 12.1" convertible tablet. It's easy to see, even outdoors or under direct light.
- 12.1" WXGA LED-backlit LCD: The thinnest 12.1" convertible tablet, offering optimum portability.

THIN AND LIGHT

The Latitude XT can go anywhere with you because it's the thinnest and one of the lightest 12.1" convertible tablets, on the market at 3.57 pounds. Only one inch thin, the XT easily slips into its unique tablet case which is available with options like a "bump" sleeve that lets you use the tablet without taking it out. Plus, the high-capacity battery slice increases battery life and the super-light power adapter helps to greatly reduce travel weight.



SIMPLE TO MANAGE

The Latitude XT is loaded with the tools you need, and since it's part of the Latitude family of notebooks, it's easy to buy, deploy, and manage. The XT is equipped with optional solid-state drives designed to deliver 5x increased reliability and up to 23% improved system performance over standard hard drives. And the XT is optimized for graphics. With Windows Vista™ Business and Vista™ Ultimate, this 12.1" tablet is designed to deliver an optimal visual experience, including the advantages of Vista Aero-Glass.

Other features include:

- Long-lasting lithium ion batteries and Express Charge technology
- A standard integrated biometrics reader, TPM 1.2, and an optional smart card reader for secure computing
- Fully integrated communications, with Mobile Broadband (EV-DO Rev A, HSDPA 3.6), WLAN (802.11 Draft n/ MIMO3x3), and Bluetooth® 2.0
- Optional media base for docking and integrated optical computing
- Work in notebook mode with full-size keyboard and dual pointing

Add 24/7 telephone support from Dell Services to maximize uptime and boost productivity, and your on-the-go computing experience is simplified even more.

| FEATURES | DELL™ LATITUDE™ XT TABLET |
|--------------------------------|--|
| Processor Performance | Single Core: 533 MHz FSB with 2.0 MB of level 2 Smart Cache • Intel® Core™ 2 Solo ULV processor U2100 (1.06GHz) Dual Core: 533 MHz FSB with 2.0 MB of level 2 Smart Cache • Intel® Core™ 2 Duo ULV processor U7600 (1.20GHz) |
| Display | 12.1-inch WXGA (1280 x 800 resolution), LED-back-lit display 12.1-inch WXGA (1280 x 800 resolution), Outdoor Viewing display, up to 400 nits |
| Dimensions | LED Panel: 1.0" (h) x 11.7" (w) x 8.6" (d); Outdoor Viewable Panel: 1.2" (h) x 11.7" (w) x 8.6" (d) |
| Weight | LED Panel: 3.57lb (1.6kg) with 4-cell battery; Outdoor Viewable Panel: 4.19lb (1.9kg) with 6-cell battery |
| Graphics¹ | ATI Radeon X1250 UMA Graphics (integrated) |
| Memory¹ | 1GB (1x1GB on board) 533MHz 2GB (1x1GB on board, 1x1GB DIMM) 533MHz 3GB (1x1GB on board, 1x2GB DIMM) 533MHz |
| Power/Battery | 4-cell 28W/Hr Li-Ion primary or secondary 6-cell 42W/Hr Li-Ion primary or secondary 45W/Hr Li-Ion High Capacity Battery Slice 45W (small form factor), 65W, Combo Auto/Air (90W test only) 3-foot power cord standard, 6-foot optional |
| Hard Drives² | 40GB/80GB 1.8" 4200 RPM HDD 120GB 1.8" 5400 RPM HDD 32GB/64GB SSD |
| Input Devices | Finger Touch – Capacitive Touch Screen Pen – EM Digitizer • Eraser functionality actuated via side switch • Optional tether • Interaction with display controlled by three different replaceable "tips" for user-selectable writing experiences Full-size keyboard / full Latitude localization Dual-pointing; rubber domes with leveling rods Scroll Wheel with enter and back functionality (on display / slate) |
| Operating Systems | Windows Vista™ Business (32-bit, 64-bit); Windows Vista™ Ultimate (32-bit); Windows XP Tablet Edition 2005 |
| Connectivity Options | Dell Wireless 1390 (802.11g) Dell Wireless 1490 (802.11a/g) Dell Wireless 1505 (802.11a/g Draft n) Dell Wireless 360 Bluetooth® Module Dell Wireless 5720 Mobile Broadband for Verizon Wireless3 (EV-DO Rev A) Dell Wireless 5720 Mobile Broadband for Sprint3 (EV-DO Rev A) Dell Wireless 5720 Mobile Broadband for TELUS3 (EV-DO Rev A) Dell Wireless 5520 Mobile Broadband for Vodafone3 (HSDPA 3.6) Dell Wireless 5520 Mobile Broadband for TeliaSonera3 (HSDPA 3.6) Gigabit Ethernet (10/100/1000) |
| Carrying Cases | D-series small nylon case D-series small leather case D-series nylon backpack XT leather slipcover XT bump case |

¹ **Graphics and System Memory:** Significant system memory may be allocated to support graphics, depending on system memory size and other factors.

² **Hard Drives:** For hard drives, GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

³ **Mobile Broadband:** Subject to wireless provider's broadband subscription and coverage area; additional charges apply.

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THE MOST USEABLE TECHNOLOGY AT HAND

No more keeping your palm off the tablet surface. No more forcing your hand into awkward positions or pressing down for touch recognition. The Dell Latitude XT solves the problems of other tablets, making it effortless to use—simply pick up the pen and write as you would on a piece of paper.

INCREDIBLE PERFORMANCE AND ACCURACY

The new Latitude XT offers fast response time and consistent feel. Its high-performance capacitive touch is built for accuracy and speed. Drag and drop, scroll, flick, and select with ease as you move seamlessly between touch and pen.

Low-pressure touch helps eliminate accidental drops or skips, and high touch accuracy lets you easily work with even the smallest icons. Advanced palm-rejection technology prevents interference if you accidentally touch the screen.

The pen is light, comfortable to use, maintenance-free, and comes with several tips for precise and personalized writing. And the screen is always easy to see thanks to a high-brightness, outdoor-viewable panel.

GROUNDBREAKING DUAL-MODE PEN AND TOUCH TECHNOLOGY

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PANELS THAT DELIVER VISIBILITY AND PORTABILITY

Two screens offer the ultimate in energy efficiency, usability, and flexibility:

- 12.1-inch WXGA CCFL LCD. Features a daylight-viewable display which eliminates glare. Built to use outdoors or under direct light. Easy to see—even in bright sunlight.
- 12.1-inch WXGA LED-backlit LCD. This thin, lightweight panel offers optimum portability and the kind of bright-screen visibility you'd expect from a heavy panel.

THIN AND LIGHT

The Latitude XT can go anywhere with you because it's a thin, light, 12.1-inch convertible tablet. Only one inch thin, the XT easily slips into its unique tablet case which is available with options like a "bump" sleeve that lets you use the tablet without taking it out. Its power supply is ultra-small, and its optional slim, high-capacity battery slice is expected to last up to 9.5 hours.





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Dell Adds New Touch to Tablet PCs

Round Rock, Texas, December 10, 2007

Additional Information

Direct2Dell.com Blog Post

Photo Resource

- Dell Latitude™ XT system is the only sub-four-pound 12.1-inch convertible tablet with ground-breaking capacitive touch technology
- System is the thinnest and one of the lightest convertibles available
- Optional daylight viewing display offers the brightest display in its category
- Hardware supports future multi-touch functionality



Latitude XT

Dell is setting new benchmarks for tablet PCs with the addition of the Latitude XT, the thinnest and one of the lightest 12.1-inch convertible tablets available. It is also the brightest in its category with an optional daylight viewing panel. The system starts at \$2,499 and Dell will begin to take orders and ship the Latitude XT by the end of the year.

The Latitude XT is also the industry's only sub-four-pound convertible tablet with pen and capacitive touch capability. Capacitive technology senses the touch of a finger with no pressure required for the system to recognize input. It is also the forerunner to emerging multi-touch capabilities that allow the use of more than one finger for tasks such as zoom and repositioning a picture, to name a few. Other touch features available on the Latitude XT include:

- Accuracy and speed – touch response times on the Latitude XT are faster than the Lenovo X511¹
- Advanced digital palm rejection technology, helping prevent inadvertent contact that disrupts pen input
- The digitizer technology on the Latitude XT is rated up to 10 times more durable than competing resistive touch digitizer technology
- Maintenance free, no-battery pen with eraser and "right" mouse click functionality

"We are listening and aim to exceed customers' expectations," said Margaret Franco, director, Dell Product Group. "Until now, customers have been forced to make tradeoffs in tablet functionality to have usable systems. With Capacitive touch technology, the Latitude XT will revolutionize the way customers interact with their systems, allow customers to take full advantage of tablet technology and enables customers to get more done with greater speed and precision."

Most competitive tablets on the market today rely on resistive touch that requires the application of force for the system to recognize user interaction. The older technology can be less accurate and durable than capacitive touch and may not support multi-touch. In addition, many customers who use resistive tablets that support both pen and touch functionality may disable the latter because the palm rejection technology is subpar.

Market Impact of Dell Tablet PC

"Dell's plan to enter the tablet PC market will help promote the platform among its large number of customers and help facilitate the product category to go mainstream," said Doug Bell at industry analyst firm IDC.

The Latitude XT is designed with the future in mind with the capability to support multi-touch. As the technology matures, the system can serve as a premiere development platform for applications that can take advantage of multi-touch.

"By integrating our DuoSense technology into the Latitude XT, Dell creates the ultimate machine destined to lead the tablet PC market," said Amihai Ben-David, CEO of N-trig. "Customers using the new Latitude XT will find that the zero pressure touch combined with the accurate stylus changes the usability of tablet PCs. Once they try it, they won't want to go back."

As part of Dell's ongoing goal to be the "greenest technology company on the planet," Energy Star 4.0-compliant configurations of the Latitude XT will be available in January 2008.

Other features of the Latitude XT include:

- Optional media base for docking and optical media
- Full-size keyboard with dual pointing
- Up to 64 GB² solid state drive, up to 120 GB² hard drive
- Optional battery slice designed to provide up to 9.5 hours of battery life³
- Intel® Core 2™ Solo and Duo ULV processors
- ATI™ Radeon™ X1250 UMA integrated graphics⁴

About Dell

Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com, or to communicate directly with Dell via a variety of online channels, go to www.dell.com/conversations. To get Dell news direct, visit www.dell.com/RSS.

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¹ Source: Tablet Benchmark Report, testing conducted by Human Interfocoo, Inc. sponsored by Dell, Oct. 2007.

² GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

³ Actual battery life will vary based on configuration, usage and manufacturing variability.

⁴ Significant system memory may be used to support graphics, depending on system memory size and other factors.

Between the Lines

December 10th, 2007

Dell launches its first tablet PC; Hopes touch boosts interest; Is price an issue?

Posted by Larry Dignan @ 9:01 pm

Categories: Hardware Infrastructure, Dell

Tags: Dell Computer Corp., PC, Tablet PC, Tablet, Dell Latitude, Larry Dignan

Dell on Tuesday will launch its first foray into the tablet PC market with the Latitude XT. Can Dell infuse a little interest into tablet PCs with a device that will cost you \$2,499?

Tablet PCs (reviews) have been around for six years and beyond interest in a few verticals—healthcare and education—demand has been so-so at best. In most of my travels, the tablet PC remains an oddity reserved for geeks.

So what will Dell do to get the rest of us interested in the Windows-based tablet PC. Margaret Franco, product marketing director Latitude line of business, at Dell laid out a few core themes as it tries to take on HP and Lenovo in the tablet market. The catch: Dell's price tag is higher than rival tablet PCs.

The Latitude XT will start at \$2,499, which is a premium compared to other tablet PCs, and be targeted at the general business user. "We're looking to broaden the market a bit," said Franco. Pricing, however, may be an issue. Dell's blog on the Latitude XT is already getting questions about the price tag.

Among the features that may justify the premium:

- **Dell aims to be light.** The Latitude XT (Spec sheet PDF) will weigh 3.5 pounds and a little more than 4 pounds with an additional battery.
- **Touch beats the pen.** "Pen input is just not intuitive," says Franco. As a result, Dell's tablet PC will be set for touch input out of the box. Dell will feature multimode between pen and touch inputs that automatically switches between the two depending on your usage. Dell worked with independent software vendors to coax Windows to be more in tune with touch screen inputs. "Traditional software loads aren't capable to expose that touch functionality," said Franco.
- **Dell focused on all-day usage.** Dell will offer a slim battery that attaches to the back of the Latitude XT that will add 9 hours of power. Dell also wanted to highlight real-world usage so it used a screen more in tune with outdoor use.

What remains to be seen is whether customers will go for a tablet PC over a traditional laptop. Franco said it is possible (obviously or Dell wouldn't bother). Her argument is that Vista adoption makes for a better case for tablet PCs. The Latitude XT ships later this year. Stay tuned.

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