Case 2:18-cv-00321-JLR Document 125 Filed 10/29/18 Page 1 of 5

The Honorable James L. Robart

UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT SEATTLE

SRC Labs, LLC, et al.,

Plaintiffs,

No. 2:18-cv-00321-JLR

v.
DECLARATI

DEFI Defendant. CAS

DECLARATION OF BRANDON FREEMAN IN OPPOSITION TO DEFENDANT'S MOTION TO STAY CASE PENDING INTER PARTES REVIEW

Brandon Freeman, under penalty of perjury under the laws of the State of Washington, declares that the following is true and correct:

1. I am President and Manager of SRC Labs, LLC ("SRC Labs") and Chairman of DirectSream, LLC ("DirectStream"). DirectStream is the operating company that interfaces with customers and government agencies to develop technology and provides platform computer services to government contractors and clients in the private sector. SRC Labs is a licensing company. DirectStream and SRC Labs are sister companies, which are both owned by FG-SRC, LLC. They operate in tandem. FG-SRC is responsible for the management and funding of both SRC Labs and DirectStream. Financial burdens on SRC Labs directly affects DirectStream's ability to fund research and development and operations. FG-SRC's capital is limited.

ability to fund research and development and operations. FO DECLARATION OF BRANDON FREEMAN IN OPPOSITION TO DEFENDANT'S MOTION TO STAY CASE PENDING INTER PARTES REVIEW (2:18-cv-00321-JLR) - 1

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Microsoft Corporation,

- SRC Labs entered into an exclusive license agreement with the Saint Regis
 Mohawk Tribe that gives SRC Labs a right to sublicense the patents in suit.
- 3. DirectStream is a small emerging company. Prior to 2016, DirectStream was known as SRC Computers. Its revenue stream since 2002 has been approximately \$30 million dollars. SRC Computers and DirectStream have spent over \$100 million on research and development related to the patents-at-issue. It has developed FPGA (Field Programmable Gate Arrays) computing services technology and provides FPGA platform computing services to its customers.
- 4. DirectStream is a competitor of Microsoft, to the extent any small emerging company can compete with the largest computer software company in the world. Both DirectStream and Microsoft provide FPGA-based reconfigurable computing hardware and services to companies.
- 5. Specifically, Microsoft is using infringing FPGA-based reconfigurable computing technology in its datacenters that power its Azure cloud services. Microsoft's clients refactor and reconfigure their networks and applications to work with Microsoft's cloud computing technology. For example, if a global payment network adopts Microsoft's cloud computing services for its clients to access its network and if Microsoft is allowed to continue to use Plaintiffs' patented technology, DirectStream and Plaintiffs will be irreparably harmed because potential customers of DirectStream, such as a global payment network, will already have refactored and configured their systems and applications to work with Microsoft's cloud computing services, and will not change their networks to adapt to DirectStream's platform.

DECLARATION OF BRANDON FREEMAN IN OPPOSITION TO DEFENDANT'S MOTION TO STAY CASE PENDING INTER PARTES REVIEW (2:18-cv-00321-JLR) - 2

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Similarly, companies use the FPGA technology for processing machine learning

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models, and use Microsoft's Azure cloud services for deploying machine learning models for real-time artificial intelligence. These same companies are potential customers of DirectStream. 7. Both Microsoft and DirectStream provide computing services to the Department

of Defense and are competitors for government contracts requiring FPGA technology. DirectStream provides FPGA platform computing services to the Department of Defense and the Intelligence Community, including the National Security Agency since 2002. DirectStream has had services and system contracts with the U.S. Airforce, U.S. Army, and U.S. Navy since 2006. Microsoft uses FPGA technology to provide cloud computing service to the Department of Defense and the U.S. Navy through its Azure product.

- DirectStream currently provides its FPGA-based reconfigurable cloud computing 8. services to private sector companies, such as Lockheed Martin and Boon Logic. Microsoft uses FPGA technology to provide cloud computing services to the private sector through its Azure product. Thus, DirectStream and Microsoft are competitors in providing cloud computing services to private customers using FPGA technology.
- 9. DirectStream will continue to experience a loss of goodwill and market share if Microsoft is allowed to continue infringing Plaintiffs' patents to compete with DirectStream. Microsoft's infringe and delay strategy – filing of serial IPRs, appeals and other actions in the USPTO, such as post-grant reviews and interferences – may force DirectStream out of business. SRC Labs has already received estimates that the cost to defend the IPRs Microsoft has currently filed will exceed \$700,000 just to get preliminary responses filed and basic pre-hearing discovery.

DECLARATION OF BRANDON FREEMAN IN OPPOSITION TO DEFENDANT'S MOTION TO STAY CASE PENDING INTER PARTES REVIEW (2:18-cv-00321-JLR) - 3

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10. As a small company, DirectStream is reliant upon access to capital to fund its contracts and continued operations. If it is not able to exclusively use its patents on the FPGA technology, the company is less valuable, and may be unable to secure adequate financing to fulfill its contracts.

11. Based on the foregoing, I believe a stay in this case will erode DirectStream's market share and goodwill and could possibly destroy the company.

I declare under penalty of perjury that the foregoing is true and correct.

Executed this 25 day of October, 2018 in

Brandon Freeman

DECLARATION OF BRANDON FREEMAN IN OPPOSITION TO DEFENDANT'S MOTION TO STAY CASE PENDING INTER PARTES REVIEW (2:18-cv-00321-JLR) - 4

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Case 2:18-cv-00321-JLR Document 125 Filed 10/29/18 Page 5 of 5

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CERTIFICATE OF SERVICE

I hereby certify that on this 29th day of October, 2018, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system, which will send notification of such filing to all counsel of record.

S/Mark A. Griffin

Mark A. Griffin, WSBA #16296

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