

# PROTECTIVE ORDER MATERIAL

## Message

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**From:** Milton Diaz [mdiaz@bbitv.com]  
**Sent:** 7/14/2003 10:25:08 AM  
**To:** Clifton Kagawa [clifkagawa@hawaii.rr.com]; zgidwani@bbitv.com; Chet Kanojia [ckanojia@navic.tv]; Matthew Emans [memans@navic.tv]; John Hoctor [jhoctor@navic.tv]  
**CC:** Milton Diaz [mdiaz@bbitv.com]  
**Subject:** Action Items from Meeting

Hello Chet, Matt and John -

Thank you for hosting us last week at your offices. It was a pleasure to meet all of you and we feel that the meetings were very productive. You were all very generous with your time and we appreciate it.

Following is a brief summary of the action items we discussed on Friday; please let me know if there are any additions or corrections to this list:

LOI: John will make edits to draft document early this week and will send revised document to Clif for review

### VOD Integration Project:

- Milton and Zubin will return comments early this week regarding specification document
- Milton will provide draft term sheet this week

### Echostar Product: Over the next two weeks:

- Navic will review internally the concept of a Joint Venture with BBiTV for this product
- BBiTV will continue internal efforts regarding revenue models and content for this product

### SDS/N-Band Products:

- BBiTV will refine approach to Oceanic regarding supporting N-Band products for Oceanic Sales; BBiTV will request access to Oceanic N-Band system as well as get access to test channel on BBiTV STB for review and testing
- BBiTV will continue internal efforts regarding product and revenue models in anticipation of further licensing discussions with Navic.

Again, thank you for your time and effort last week. We look forward to our continuing dialogue and the development of new products and services by our companies.

Best regards,

mdp

BBiTV EX2047  
DISH v. BBiTV  
JUL 2003 010 07