

Message

**From:** Hal Poel [poel@webley.com]  
**Sent:** 11/10/1999 1:29:12 PM  
**To:** Susan Kelley [skelley@webley.com]; Kurt Vandemotter [kurtv@webley.com]; Alex Kurganov [alex@webley.com]; Susan Gross [susang@webley.com]; Bob McConnell [mcon@webley.com]  
**Subject:** Bradford stock quotes

Alex since this technical and comercial, why don't we arrange a confernce call with Phil today. Can you email the request to him?

----- Original Message -----

From: "Alex Kurganov" <alex@webley.com>  
To: "Susan Kelley" <skelley@webley.com>, "Susan Gross" <susang@webley.com>  
Sent: Tue, 9 Nov 1999 20:52:25 -0600  
Subject: Re: [Fwd: Question]

> Yes, definitely we have to push Phil. I basically wanted them to drop the  
> price for that grammar substantially and charge us per speech server  
> deployed if that server runs their stock grammar.  
> I told them that if they want to charge too much money we will do it  
> ourselves and they will make zero money on it. On the other hand if they  
> charge us, say 1K-2K per server (one time), it will be acceptable I think.  
> We will pay them 6-12K now for 6 speech servers we have on Webley.  
> Maybe more, but no more then 20K, I think.

> Alex

> ----- Original Message -----

> From: Susan Kelley <skelley@webley.com>  
> To: Susan Gross <susang@webley.com>; Alex Kurganov <alex@webley.com>  
> Cc: Kurt Vandemotter <kurtv@webley.com>; Hal Poel <poel@webley.com>; Bob  
> McConnell <mcon@webley.com>  
> Sent: Tuesday, January 09, 1990 7:52 PM  
> Subject: Re: [Fwd: Question]

>

>

>> Alex, can we help by calling and pushing Phil Grey or someone? Let me  
>> know, we want to move this along quickly. Susan

>>

>> Susan Gross wrote:

>>>

>>> Just an fyi this is a huge issue for JC Bradford.....

>>>

>>

> -----

>>>

>>> Subject: Re: Question

>>> Date: Tue, 9 Nov 1999 16:23:27 -0600

>>> From: "Alex Kurganov" <alex@webley.com>

>>> To: "Susan Gross" <susang@webley.com>

>>> References: <38289A82.6E56AD31@webley.com>

>>>

>>> I haven't received any feedback from Nuance yet on their stock grammar

Parus Exhibit 2051

>>> terms, the rest is kind of easy, otherwise it will take more time to

> develop

>>> the stock grammar, which is huge (20K+).

>>> Alex

>>> ----- Original Message -----

>>> From: Susan Gross <susang@webley.com>

>>> To: Alex Kurganov <alex@webley.com>

>>> Sent: Tuesday, November 09, 1999 4:04 PM

>>> Subject: Question

>>>

>>>> I know you talked to Kurt about stock quotes. When do anticipate

> having

>>>> this feature available and will it be real time or will there be a

>>>> delay.

>>>>

>>>> I think Kurt explained we are speaking with a brokerage firm and I

> need

>>>> to respond with answer to them on this.

>>>>

>>>>

>>