


**DAVID MOTTOLA, PhD**  
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DAVID MOTTOLA, PhD  
 Vice President, Clinical Development at Gossamer Bio  
 University of North Carolina at Chapel Hill

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About

PRODUCT DEVELOPMENT • CORPORATE STRATEGY • LICENSING/BUSINESS DEVELOPMENT

An agile, solution-oriented senior-level Research & Development leader, he has a track record of career achievements that spans the full scope of product development, business development, corporate strategy, and financial management for biopharmaceutical companies.

He has a reputation as a quality deliverables champion with strong interpersonal skills, a high level of personal initiative and who thinks analytically and proactively to achieve organizational goals in both start-up and established organizations. He is known for his keen insights regarding technical execution of product developments and portfolio management. As an innovator, he has excellent problem-solving abilities to readily address emerging challenges, while maintaining rigorous quality standards and compliance with regulatory requirements. His broad executive leadership experience provides acumens to drive company growth and success.

In addition, he has provided expert consulting and advisory services to small- and medium-sized biopharma companies to facilitate regulatory filings, surmount regulatory challenges and define clinical strategies and plans.

A few representative examples of his successes related to organizational leadership, product development, and business strategy and partnership development include:

- ✓ Guided United Therapeutics' (UT) clinical affairs and product development from start-up with zero revenue to ~\$900M in revenue.
- ✓ Developed and advanced multiple products at UT to drive company from no approved product to a four approved-product portfolio, with a corresponding 1600% revenue increase in 10 years.
- ✓ Created and advanced strategies to develop GeneBiology's lead product, raise capital and financial bootstrapping, and cultivate relationships with key partners.
- ✓ Guided 5 NDA approvals and 3 Orphan Drug Designation approvals with the FDA

Demonstrated R&D, Business & Leadership Strengths:  
 RESEARCH & DEVELOPMENT (R&D) | SCIENTIFIC STRATEGY | CLINICAL OPERATIONS & SCIENCES | DRUG PORTFOLIO MANAGEMENT | QUALITY & PROCESS IMPROVEMENT | TEAM BUILDING & ENGAGEMENT | OUT-LICENSING | IN-LICENSING | FDA REGISTRATION & APPROVAL

Activity



**Nice article**  
 Liked by DAVID MOTTOLA, PhD



**#GOSS is proud to support #CCAwarenessWeek & our partners at @CrohnsColitisFn by continuing our #Thread2Patients campaign through to Dec. 7th!...**  
 Liked by DAVID MOTTOLA, PhD



**"to listen carefully to the wisdom of patients" -- Sandy, Director of New Product Planning #Thread2Patients #phawarenessmonth #phaware PHAWARE...**  
 Liked by DAVID MOTTOLA, PhD

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Education



**University of North Carolina at Chapel Hill**  
 Doctor of Philosophy (PhD) · Pharmacology



**State University of New York at Binghamton**  
 Bachelor of Science (BS) · Biology/Biological Sciences, General

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