Pages 1-9 1 UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA 2 SAN FRANCISCO DIVISION 3 4 PALO ALTO NETWORKS, INC.,) Case No. 19-cv-02471-WHO 5 Plaintiff, San Francisco, California) Courtroom 2, 17th Floor) Tuesday, August 20, 2019 6 v. 7 PACKET INTELLIGENCE LLC, 8 Defendant. 9 10 TRANSCRIPT OF CASE MANAGEMENT CONFERENCE 11 BEFORE THE HONORABLE WILLIAM H. ORRICK UNITED STATES DISTRICT COURT JUDGE 12 13 **APPEARANCES:** 14 For Plaintiff: JAMES R. BATCHELDER, ESQ. ANDREW T. RADSCH, ESQ. 15 Ropes & Gray LLP 1900 University Avenue, Sixth Floor East Palo Alto, California 94303-2284 16 (650) 617-4763 17 For Defendant: BRIAN A.E. SMITH, ESQ. 18 Bartko Zankel Bunzel & Miller One Embarcadero Center, 8th Floor 19 San Francisco, California 94111 (415) 956-1900 20 CORBY R. VOWELL, ESQ. 21 Friedman, Suder & Cooke, PC 604 East 4th Street, Suite 200 2.2 Fort Worth, Texas 76102 (817) 334-0400 23 24 25 Proceedings recorded by electronic sound recording; transcript produced by transcription service.

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SAN FRANCISCO, CALIFORNIA TUESDAY, AUGUST 20, 2019 2:25 P.M. 1 2 --000--3 Calling Civil Matter 19-2471, Palo Alto THE CLERK: 4 Networks, Inc. v. Packet Intelligence LLC. Counsel, please come 5 forward and state your appearance. 6 MR. BATCHELDER: Good afternoon, Your Honor. For Palo 7 Alto Networks, James Batchelder from Ropes & Gray. With me is my 8 partner, Andrew Radsch. And from Palo Alto Networks, we have 9 senior counsel Rachita Aguilar (ph). THE COURT: All right. Welcome. 10 11 MR. SMITH: For the Plaintiff (sic), Brian Smith and 12 Corby Vowell. 13 MR. VOWELL: Good afternoon, Your Honor. THE COURT: Good afternoon. All right. So, first, is 14 15 there any question about relating the case that was filed against 16 Juniper Networks? 17 MR. SMITH: From the Plaintiff's perspective, we think 18 it makes total sense to do that, Your Honor. 19 THE COURT: Okay. 20 MR. BATCHELDER: We have no objection to having those 21 cases be related, Your Honor. But we would object to 22 consolidation. My understanding is that Complainant has not even 23 been served yet. I think it's represented in the complaint that 24 Packet Intelligence had accused Juniper of infringement before our 25 complaint was even filed, and so they waited over three months to

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1 actually file suit.

2 So consolidating at this stage would slow us down in ways 3 that we're not --

Okay. Well, so let's see. I know nothing 4 THE COURT: 5 about the cases other than that they were filed and they seem to 6 be on the same paths and represented to be the same clients. And 7 so figuring out what the schedule should be, we'll wait until 8 Juniper Networks is in gear. And I think what I'll probably do is 9 try to have a case management conference that has both -- both 10 cases together in about four months or so, and then we'll see --11 we'll see how they ought to be handled.

12 MR. BATCHELDER: Thank you, Your Honor.

13 MR. SMITH: Thank you, Your Honor.

14THE COURT: Okay. Now, you indicated that you're15basically ready for mediation now; right? -- in October?

16 MR. BATCHELDER: We targeted September, Your Honor. That was on page 9 of our statement in Section 12, and you'll see 17 18 that it was -- and the parties agreed that that timing would work, 19 provided that the September 3rd deadline for infringement 20 contentions is met. So we have those in hand and we think that 21 would then give us the basis that we feel that some kind of 22 mediation -- we have agreed to use a magistrate judge if one is 23 available.

THE COURT: Oh, that was nice of you to agree to that. I'm not going to appoint a magistrate judge at this point to do

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that. We have a -- if you want to use one of the panel attorneys 1 from the ADR Unit, they are knowledgeable and -- and if you're 2 3 ready to talk seriously, I think they do a good job. Down the road, you will definitely be able to have a 4 5 magistrate judge. But they've got a lot on their plates and I just -- I don't appoint people that early. 6 7 MR. BATCHELDER: I understand. I know how busy they 8 are. 9 MR. SMITH: And I would just add, Your Honor, that the 10 parties met informally on a couple of occasions prior to -- prior 11 to setting the schedule, and we essentially agreed amongst 12 ourselves that we would -- we needed this additional information 13 -- some early discovery. Both sides have served written discovery 14 and I think those are due within the next two to three weeks and 15 we plan on, as the Plaintiff -- well, as the Counter-Claimant here 16 -- producing a significant number of documents from past 17 So -- which would include things like all the litigations. documents that were collected in those earlier cases from the 18 19 original owners of the patents, the deposition transcripts of each 20 of the inventors, things like that. 21 So they'll get all that information early and the parties 22 thought it made sense, once we exchange this initial information

24 opportunity to resolve it.

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and

THE COURT: Okay. So instead -- so I'm happy to refer

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there's

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infringement contentions, to then see

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