

January 18, 2019

Brian M. Martin
SVP, General Counsel and Secretary
Juniper Networks, Inc.
1133 Innovation Way
Sunnyvale, CA 94089

Re: Notice of Infringement And Invitation to License Patents of Packet Intelligence LLC

Dear Mr. Martin,

I am writing to initiate a discussion regarding Juniper Network, Inc.'s ("Juniper") infringement of Packet Intelligence LLC's ("Packet Intelligence") patented technology. Packet Intelligence is a Texas limited liability company that owns a family of early pioneer patents in the field of network traffic processing and monitoring. These patents evolved from research, technology, and development conducted by the named inventors while employed at Technically Elite, a pioneer in network traffic management and monitoring. The technology reflected within the patents enables detailed and efficient management of traffic within today's complex networks. The patents have been licensed by major corporations within the network traffic management sector, including for example, Cisco Systems and Huawei. The validity of the patents has been verified within multiple forums, including *inter partes* review before the United States Patent and Trademark Office (*see, e.g.*, IPR2017-00450, -00451, -00629, -00630, -00769, -00862) as well as trial by jury (*see, e.g.*, *Packet Intelligence LLC v. NetScout Systems, Inc., et al.*, 2:16-cv-230 (E.D. Tex.); *Packet Intelligence LLC v. Sandvine Corp.*, 2:16-cv-147 (E.D. Tex.)).

Packet Intelligence's patents cover the network traffic management and monitoring technology that is ubiquitously used by network router sellers and manufacturers, such as Juniper. In fact, Packet Intelligence has analyzed some of Juniper's products and determined that Juniper infringes Packet Intelligence's patents. In particular, the following chart shows several examples of Juniper network devices that infringe specific claims of patents owned by Packet Intelligence:

| PATENT AND CLAIMS | INFRINGING PRODUCT |
|------------------------------------|---|
| U.S. Patent No. 6,651,099 claim 1 | SRX Services Gateways with Application Identification |
| U.S. Patent No. 6,665,725 claim 10 | SRX Services Gateways with Application Identification |
| U.S. Patent No. 6,839,751 claim 1 | SRX Services Gateways with Application Identification |
| U.S. Patent No. 6,954,789 claim 1 | SRX Services Gateways with Application Identification |

Heim, Payne & Chorush, L.L.P.

To be very clear, the foregoing table only provides examples. Exhibit 1 to this letter provides a list of patents that are owned by Packet Intelligence and available for license to Juniper. In addition, Exhibit 2 to this letter lists several exemplary Juniper products that each infringe one or more patents listed in Exhibit 1. Packet Intelligence believes that similar products likely also infringe, such as older or newer models using similar network traffic processing technology.

Packet Intelligence would like to schedule a meeting in the near future to discuss a patent licensing agreement with Juniper. After an appropriate confidentiality arrangement, Packet Intelligence would also be pleased to share some of its analysis with you to help you evaluate the value of Packet Intelligence's offering. Mr. Brad Brunell is Packet Intelligence's representative and can respond to your information requests as well as assist in arranging our meeting. Mr. Brunell's contact information is as follows:

Brad Brunell
Email: brad@packetintelligence.com

Thank you for your time and attention to this important matter. Please contact Mr. Brunell or me to ask any questions or initiate our discussion. I look forward to speaking soon.

Sincerely,



Allan Bullwinkel

Exhibit 1 - Patents

U.S. Patent No. 6,651,099

U.S. Patent No. 6,665,725

U.S. Patent No. 6,771,646

U.S. Patent No. 6,839,751

U.S. Patent No. 6,954,789

Exhibit 2 – Products

SRX100 Services Gateway

SRX110 Services Gateway

SRX210 Services Gateway

SRX220 Services Gateway

SRX240 Services Gateway

SRX550 Services Gateway

SRX650 Services Gateway

vSRX Virtual Firewall