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                  IN THE UNITED STATES DISTRICT COURT
                     EASTERN DISTRICT OF VIRGINIA
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                            NORFOLK DIVISION
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   JAGUAR LAND ROVER LIMITED,
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                Plaintiff,
                                   ) Civil Action No.:
   V.
6
                                           2:18cv320
   BENTLEY MOTORS LIMITED,
                Defendant.
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              TRANSCRIPT OF VIDEO CONFERENCE PROCEEDINGS
10
                            (Markman Hearing)
                           Norfolk, Virginia
11
                              May 21, 2020
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   BEFORE:
                   THE HONORABLE MARK S. DAVIS
                   United States District Judge
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1	Appearances: (Via Zoomgov Videoconference)	
2	LATHAM & WATKINS, LLP	
3	By: MATTHEW JOHN MOORE CLEMENT JOSEPH NAPLES CARRIELLE LOUATTE	
4	GABRIELLE LaHATTE and	
5	TROUTMAN SANDERS LLP By: ROBERT ARMISTEAD ANGLE	
6	LAURA ANNE KUYKENDALL Counsel for Plaintiff	
7	HAUG PARTNERS LLP	
8	By ROBERT COLLETTI GEORGE REITBOECK	
9	EDGAR HAUG and	
10	WILEY REIN LLP By: KRYSTAL BRUNNER SWENDSBOE	
11	ATTISON LEONARD BARNES, III Counsel for Defendant	
12		
13	ALSO PRESENT: Matt Holmes, Jaguar Corporate Representative	
14	Phil Baker	
15	[Public Access to hearing via telephonic bridge.]	
16	I N D E X	
17	<u>Page</u>	
18	"Driving Surface" 19	
19	"Off-road" 62 "Vehicle subsystem" 72	
20	"suitable" 96/129 "a relatively hig degree of wheel	
21	slip under braking" 126/129	
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1 PROCEEDINGS 2 3 (Proceedings commenced at 10:41 a.m. as follows:) 4 5 COURTROOM DEPUTY CLERK: In Case No. 2:18cv320, Jaquar Land Rover, Limited v. Bentley Motors, Limited, et al. 6 Counsel for the plaintiff, are you ready to proceed? MR. COLETTI: Yes, Ms. Ward, we are. 8 9 Yes, Your Honor. 10 THE COURT: Good morning. MR. MOORE: Good morning. 11 THE COURT: Mr. Moore, could you introduce yourself 12 13 and --MR. MOORE: Yes, thank you. Your Honor, my name is 14 15 Matt Moore, I'm on behalf of Jaguar Land Rover from the law firm 16 of Latham & Watkins. Also with me on the line are Clem Naples 17 and Gabrielle LaHatte from Latham & Watkins, as well as Shannon 18 Fury and Dan Holiday that will help with technical issues, and as well as my client, Matt Holmes from Jaguar Land Rover in the 19 20 UK, and Phil Baker, who is a patent attorney for Jaguar Land 21 Rover. 2.2 THE COURT: All right. Thank you, Mr. Moore. COURTROOM DEPUTY CLERK: Counsel for the defendant, 23 24 are you ready to proceed? 25 MS. SWENDSBOE: Yes, Your Honor. Good morning.



Krystal Swendsboe on behalf of Bentley.

THE COURT: Good morning.

MS. SWENDSBOE: And I have colleagues from Haug

Partners in New York, Rob Coletti, Ed Haug, Georg Reitboeck, and

Carol DeBonis will be assisting as well, and my colleague

Attison Barnes is listening too.

THE COURT: All right. It's good to have everyone with us this morning.

We, of course, are here for our *Markman* hearing, and this hearing was originally scheduled for March 20, 2020, but it was continued and rescheduled due to the COVID-19 pandemic and is now being conducted by video conference based on the findings set out in the Court's General Order 2020-09. Additionally, as outlined in General Order 2020-11, the audio stream of this proceeding is available to the public through toll-free telephone conferencing.

Before we get started, I want to iterate, reiterate to all those participating in this video conference and all of those people listening to the audio stream by telephone, that our court's rules strictly forbid the operation of any video or audio recording device or the taking of photographs during this proceeding. All participants and observers are instructed that they may not record, rebroadcast, live-stream or otherwise disseminate any of the audio or video from today's hearing.

Now, for the representatives from Jaguar Land Rover



1 and Bentley Motors that are here today, I want to inform you that if at any time during today's hearing you need to speak with your attorney, you can just speak up and tell us, or if your microphone is muted, you can raise your hand if the video is on. We that can see you signaling, and then my courtroom deputy who is hosting this video conference, can place you and your attorney in a private break-out video session if need be. That would be a virtual separate room where the rest of us cannot see you or hear you talk. After you have the chance to 10 speak privately with your attorney, you and your attorney can come back to the group when you're ready if that is how you want 11 to proceed. 12

Finally, while we do not anticipate having any technological issues tunnel today, if either party does begin to experience significant issues with the video conference, please do bring it to the Court's attention right away.

As per the order entered on March 12, 2020 regarding this hearing, each party is allotted 75 minutes to present their arguments, with each party using their allotted time as they see fit. There are five terms to be discussed during this hearing. The parties will present their arguments on a term-by-term basis and in the following order, as I understand it:

One, driving surface; two, off-road; three, vehicle subsystem; four, suitable; and 5, a relatively high degree of wheel slip under braking. Plaintiff Jaguar Land Rover shall



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