UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE PATENT TRIAL AND APPEAL BOARD
AMERICAN NATIONAL MANUFACTURING INC.,

Petitioner,

vs.

SLEEP NUMBER CORPORATION, f/k/a SELECT COMFORT CORPORATION,

Patent Owner.

CASE IPR2019-00514(Patent 5,904,172)

DEPOSITION OF ROBERT GIACHETTI, PhD, PE

VOLUME II

October 8, 2019

Chicago, Illinois

Reported by:

Diana G. Polk

Job no: 26064



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1	DEPOSITION OF ROBERT GIACHETTI, PhD, PE VOLUME II		INDEX
2	DATE: October 8, 2019	2 3	Witness: Page
3 4	TIME: 9:00 a.m. LOCATION: Fox Rothschild LLP	3	ROBERT GIACHETTI, PhD, PE Redirect Examination by Mr. Hare 294
4	321 N. Clark Street,	4	Recross-Examination by Ms. Nath 325
5	Suite 1600	5	•
	Chicago, Illinois		EXHIBITS
6	<i>5</i>	6	Circle Hi Demociale
7		7	Giachetti Deposition:
8		′	Exhibit 6
9		8	For Identification 325
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1	APPEARANCES:	1	(Witness sworn)
2	FOX ROTHSCHILD, LLP	2	ROBERT GIACHETTI, PhD, PE,
3	222 South Ninth St, Suite 2000 Minneapolis, MN 55402	3	called as a witness herein, having been first duly
	PH: 612.607.7000	4	sworn, was examined and testified as follows:
4	anath@foxrothschild.com ltoft@foxrothschild.com	5	REDIRECT EXAMINATION (cont'd)
5	BY: MS. ARCHANA NATH, ESQ.	6	BY MR. HARE:
6	MR. LUKE TOFT, ESQ.	7	Q Good afternoon.
6	On behalf of the Patent Owner;	8	MS. NATH: Or good morning.
7	CDENIGED FANE ALD	9	MR. HARE: Good morning. Sorry. Screwed tha
8	SPENCER FANE, LLP 5700 Granite Parkway, Suite 650	10	one up.
9	Plano, TX 75024	11	BY MR. HARE:
10	PH: 214.750.3623 jhare@spencerfane.com	12	Q Yesterday we had talked about Exhibit 3
	ktuttle@spencerfane.com	13	which is a petition for IPR. Do you recall that?
11	BY: MR. JASPAL SINGH HARE, ESQ. MR. KEVIN S. TUTTLE, ESQ.	14	A Yes.
12	WIK. REVIIV 5. TO FILE, ESQ.	15	Q Do you generally agree with the substance
12	On behalf of the Petitioner.	16	of that document?
13 14		17	MS. NATH: Object to form.
15		18	BY THE WITNESS:
16 17		19	A Yeah. Generally speaking, yes.
18		20	BY MR. HARE:
19 20		21	Q Can you tell me if there's anything you
21		22	don't agree with that you recall?
22		23	A I don't recall.
23 24		24 25	Q Thank you. Yesterday you also talked about, you know, potentially how you found prior art,

2 (Pages 291 to 294)



Page 297 Page 295 1 correct? 1 MS. NATH: Object to form. 2 2 Α Yes. BY MR. HARE: 3 Can you tell me your general process for 3 One of the things that was raised 4 4 finding prior art. yesterday was date of invention or possible date of 5 Yeah. So I have someone that works at my 5 around May 1996. Do you recall? 6 б direction. I sent him to look for prior art. I also I recall that being mentioned yesterday. 7 7 did a prior art search myself using terms from the What if any -- strike that. Q 8 underlying technology that I understood and I searched 8 Are you familiar with the concept of 9 9 basically the US Patent Office for that. I searched antedating? 10 trade journals and things like that. 10 I have a limited understanding of that. 11 There's a certain way of searching and 11 I'll represent to you that in certain 12 engineering and doing research, correct? 12 periods in the system you can take your prior art date 13 Yes. 13 and move it back to the date of actual invention by Α 14 Q Can you tell me about that, like, for 14 presenting evidence. 15 15 example, you know, how a first year out of A Yes. 16 undergraduate school would go about researching to 16 Does that comport with your understanding O 17 solve a problem? 17 of antedating? 18 Sure. So I think someone who's fresh out 18 Yes. A 19 of the gates, they might just use Google or something 19 Q So in this case there's a potential that 20 like that and type in their keywords but the keywords 20 the patent owner may attempt to move their date of 21 21 are the part that's tricky and so what you do to invention back and I believe the date that was 22 generate those, and once you have them, then you can 22 suggested yesterday was May 1996, do you recall? 23 23 use Google or go to Google Patents or go to the US Yes, I do. A 24 24 Patent Office to search. You want to look for the O What difference would it make if they did 25 premise of the invention for the art you're looking at 25 establish a date of May '96 to your report? Page 296 Page 298 and so that's what I did. 1 A That wouldn't change my analysis. All of 1 2 One of the things you also talked about 2 the prior art I reviewed came before that and the 3 yesterday was secondary indicia of nonobviousness. Do 3 sources of literature that I used to support my analysis also came before that. 4 vou recall? 4 5 5 A Yes. You also understand that certain art that 6 Q Does your report analyze those? 6 qualifies as 102(b). Do you understand the 7 7 No. I had no evidence for secondary significance of that? 8 8 indicia that I had to work with so the other thing is For anticipation? 9 9 Yeah, or even for obviousness. that we're talking about a piece of hardware that's on Q 10 the device that doesn't show up in marketing type 10 Α I think I do. 11 things. This is something within an enclosure that's 11 O Do you understand that you cannot antedate 12 12 not like something you would advertise so I didn't a reference that's a 102(b) that qualifies as 102(b) 13 look. 13 art? 14 14 Yes, I do. Can you tell me if there was evidence out A Q 15 there you would have considered it and how you would 15 The art we looked at that's in your report 16 have used it. 16 so, for example, Shafer, which is Exhibit 6 to your 17 17 deposition and also in the proceeding Exhibit 1007, you MS. NATH: Object to form. 18 18 BY THE WITNESS: understand that qualifies under 102(b), correct? 19 19 Yes. So if there was financial data Α Correct. 20 presented or some sort of huge blip in sales that I 20 And similarly Ramacier, for example, 21 found or was presented with, then I would look at that. 21 Exhibit 8 to your deposition, Exhibit 1014 in the 22 22 BY MR. HARE: proceeding, that also qualifies as 102(b) art? 23 23 O And as far as you know, that just doesn't Α Yes. 24 24 exist, correct? Q And then same question for Vrzalik Exhibit 25 25 That's correct. 10 to your deposition and Exhibit 1012 in the



Page 299 Page 301 1 proposing three separate ones? 1 proceeding, that also qualifies as 102(b) art? 2 2 MR. HARE: Yeah. Yes, I understand. 3 MS. NATH: If you can ask it that way then --3 Q Okay. I don't need to go through all of 4 MR. HARE: Go ahead. 4 them, right? 5 5 Right. A lot of them are very old. BY THE WITNESS: A 6 6 A So in the art you have to have, when you One of the things -- another thing we 7 7 talked about, you talked about with opposing counsel monitor the pressure you need a sensor and to connect 8 8 yesterday, was the claim constructions for pressure that sensor you need a port and so there are a number 9 of different places where the port could go but there's 9 monitoring means PPM1, 2, and 3. 10 10 a functionality that it also must accomplish and that Α Correct. 11 11 is measuring the pressure in the bladder. So there are Can you explain that and try to explain in 12 12 plain English what's the logic behind those three. And several places where it could go and so in the first 13 13 one, which is the most general one which is PMM1, that if you need to look at your report --14 Yes, let me get that out. 14 just defines that there's a port that is coupled to the 15 15 interior of the valve enclosure assembly and so that MR. HARE: Do you mind if he looks at this copy? 16 MS. NATH: Object to form but, yes, go ahead. As 16 means that this port could really have fluid 17 17 long as there's no annotations on it, that's fine. communication -- I take that back -- the fluid 18 MR. HARE: There's no annotations but there may 18 communication part. So basically this allows you to 19 put that port somewhere because it's coupled. Now, 19 be -- just let me double-check. 20 20 MR. TUTTLE: There is none on mine. when you move on to PMM2 now PMM2 is more specific and 21 21 MS. NATH: Let's use Kevin's. It's more clean. puts that port on the enclosure that is then fluidly 22 22 And I'm going to flip through real quick. coupled to the interior of the enclosure, so PMM2 is 23 23 MR. HARE: You objected to form. What was the more specific, and then finally PMM3 is also more 24 issue with that question? If you need to read it back 24 specific in that now that port is positioned on the 25 25 valve. Page 300 Page 302 MS. NATH: Sure. Go ahead. Would you read it BY MR. HARE: 1 2 back for me. 2 Would it be fair to summarize PMM1 as the 3 (Record read as requested: 3 broadest, this covers multiple preferred embodiments in 4 the '172 patent? 4 "Q Can you explain that and try to 5 5 MS. NATH: Objection, leading. explain in plain English what's the 6 logic behind those three. And if you 6 BY THE WITNESS: 7 7 need to look at your report --") That's right. Yesterday I called it the 8 8 MS. NATH: So it's compound and also vague, can umbrella that the others are under so I think that's 9 9 you explain that, and by that I mean there was just accurate. 10 10 no-- it was unclear to me what you were actually asking BY MR. HARE: 11 11 Q And then PMM2 and 3 are just more specific to explain. 12 MR. HARE: Okay. Let me ask it again. 12 embodiments, correct? 13 BY MR. HARE: 13 That's correct. 14 14 MS. NATH: Objection, leading and compound. Can you explain PMM1, PMM2, PMM3, please. MS. NATH: Object to form. Go ahead. 15 15 MR. TUTTLE: Other than my hand marking of EX 4 16 MR. HARE: What's the objection? And I'm still 16 on the front I do not see I have any marking. 17 not sure what you're asking him to do. It's compound 17 MS. NATH: Other than the annotation of the 18 18 and I don't know what you mean by explain them. exhibit number on the front page, this appears to be 19 19 MR. HARE: Well, it's the terms that he used. the same unmarked version of what we used yesterday as 20 MS. NATH: Are you asking him to explain their 20 Exhibit 4. 21 definitions or the idea of having three separate ones? 21 BY MR. HARE: I'm just not sure what he's explaining. 22 22 Q If you could turn your attention to MR. HARE: The logic behind the three separate 23 Exhibit 4, which is the '172 patent, it's also Exhibit 23 24 24 1001 in the proceeding. Could you just point out which ones. 25 25 MS. NATH: Logic between? Logic behind him figures cover which PMM versions.

Page 303 Page 305 MS. NATH: Objection, compound. tab in the large hole on the side of the valve 1 1 2 2 BY THE WITNESS: enclosure portion. 3 So on, let's see, Figures 3, 4, 6, 7, 8, 3 O That's the stop, correct? 4 9, those figures show the valve enclosure assembly and 4 It could be a stop. 5 on those images there's a port visible on the enclosure 5 If you look at 198 in Figure 8 -б so that would cover PMM1 and 2. Then I think in Figure 6 Okay. I see that in Figure 8. 7 7 There appears to be some -- it's not clear 1 you can see a port that looks like it is on the valve O itself which does not appear in the other -- it does 8 what that is, correct? 9 9 appear in Figure 9. Excuse me. So Figure 9 shows Right. So 198 --10 ports on the valve, the valves themselves, so that 10 MS. NATH: Objection, leading. 11 would be PMM3 and PMM1. 11 BY THE WITNESS: 12 12 BY MR. HARE: A In Figure 8 198 appears to be drawn to 13 13 some portion in between the valve cartridge and the Moving on, yesterday you also talked about 14 guides and stops, right? 14 valve enclosure assembly. 15 15 That's right. BY MR. HARE: MS. NATH: Objection, leading. 16 16 How would one of ordinary skill in the art 17 MR. HARE: I don't believe that's an improper 17 understand that, those two 198s? 18 question. It's just a background question. 18 Those two 198s in this case, I think that 19 MS. NATH: I retract that objection. 19 a person of ordinary skill in the art would use their 20 BY MR. HARE: 20 engineering background and the text and just develop 21 21 Q Can you try to explain to me in plain and something on their own based on the text trying to 22 22 ordinary English what are guides and stops. incorporate both of these features as best they can. 23 23 So guides and stops limit the motion of Yesterday you also talked about or were 24 24 something in a particular direction or limit the total asked about, you know, often certain prior art 25 travel in a particular direction so in this case the 25 references addressing particular problems. Do you Page 304 Page 306 guides allows movement in one plane in one dimension 1 recall? 1 2 2 and the stops disallow that motion. Yes. Α 3 3 MS. NATH: I apologize, I'm slow, but I'll object Q What's the relevance of that, if any? 4 to that as asked and answered before that answer came. 4 It was not relevant to my analysis. 5 5 BY MR. HARE: Q Why? 6 Q One thing in the Gifft patent, which is 6 Because I was looking for the 7 7 Exhibit 4, I can turn your attention to the reference functionality of the patents and how that functionality 8 8 was accomplished. numeral 198. 9 9 A Okay. Yesterday you recall also talking about 10 10 198 is referenced -- strike that. whether or not certain references talk about or If you could turn your attention to 11 disclose how to assemble them? 11 12 12 column 5. I recall that. 13 Yes. 13 What's the relevance of that if any? Α 14 14 MS. NATH: I'm going to object to the The paragraph starting at Line 34. O 15 characterization of the question, calls for a legal 15 I see it. Α 16 16 O Just review that for me. conclusion. Sorry. 17 17 A Okay. BY THE WITNESS: 18 18 Q What is 198? So as an engineer when I look at a patent, 19 the patent needs to teach how it works, otherwise, it's 19 Α 198 is the solenoid stop. So that's on 20 about Line 39. 20 not doing what it's supposed to do and what you have in 21 Do you see that in Figure 4? Do you see 21 the patent is you have the images that show you how 22 22 198 in Figure 4? to-- how the parts are laid out and as an engineer 23 23 I see that in Figure 4 but it does not usually those drawings are good enough to illustrate 24 correspond to the description given in column 5. So I 24 how to build something. If not, sometimes perhaps the 25 see that on the side there you can see it. There's a patent itself is an assembly method and then you might



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