

From: Ted Weisbach [REDACTED]
Sent: 3/23/2018 10:04:27 AM
To: [REDACTED]
CC: Mark Klingenberg [REDACTED]; Craig Miller [REDACTED]@americannationalmfg.com]; Ric Jansen [REDACTED]@americannationalmfg.com]
Subject: Re: Instant Comfort Training

Hello All,
Please understand in my haste I referred to our product as Sleep Number Technology. That is incorrect. We all must refer to Instant Comfort as Air Technology and as the Number Bed that changes with you.
Respectfully yours,

Ted Weisbach
Territory Manager
Cell: [REDACTED]
Email: [REDACTED]
Sent from my iPhone

> On Mar 23, 2018, at 9:28 AM, Ted Weisbach [REDACTED] wrote:
>
> Good Morning,
> WOW what a week. Your Road Show Training was a HUGE SUCCESS!!!!
> I always knew what a tremendous Team of Sales Associates that [REDACTED] had, but meeting some of them and actually hearing their astute inquiring questions was inspiring.
> Mark Klingenberg, Al Green, and Myself truly thank [REDACTED] with entrusting Instant Comfort as your Brand for Sleep Number Technology. We all look forward to the future successes and synergy's of both of our Companys' .
> My kindest regards,
>
> Ted Weisbach
> Territory Manager
> Instant Comfort
> Cell: [REDACTED]
> Email: [REDACTED]
> Sent from my iPhone

Sleep Number Corp.