UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

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AMERICAN NATIONAL MANUFACTURING INC.,

Petitioner,

v.

SLEEP NUMBER CORPORATION, f/k/a SELECT COMFORT CORPORATION,

Patent Owner.

----X

Cases

IPR2019-00497 (Patent 8,769,747 B2)

IPR2019-00500 (Patent 9,737,154 B2)

CONTINUED DEPOSITION of DR. JOSHUA PHINNEY

VOLUME II

September 25, 2019

New York, New York

Reported by:

Joseph Danyo V

Job no: 26066



	Page 219		Page 221
			_
1	CONTINUED DEPOSITION of DR. JOSHUA PHINNEY,	l .	J. PHINNEY
2	held at the offices of Fox Rothschild, LLP, 101 Park Avenue, 17th Floor, New York, New York, on	2	DR. JOSHUA PHINNEY,
3		3	the Witness herein, having first been
4	September 25, 2019, at 9:00 a.m., before Joseph	4	duly sworn by the Notary Public, was
5	Danyo V, a Shorthand Reporter and Notary Public	5	examined and testified as follows:
6	for the State of New York.	6	EXAMINATION
7		7	BY MR. MOORE:
8		8	Q. Dr. Phinney, good morning. A couple
9		9	of questions for you before we start into the
10		10	specific claim limitations.
11		11	Yesterday we talked about your
12		12	understanding of obviousness; did we not?
13		13	A. Yes.
14		14	Q. You mentioned that your investigation
15		15	of obviousness starts with the claims; does it
16		16	not?
17		17	A. Yes.
18		18	Q. What do you do next?
19		19	A. Well, you know, the first step is
20		20	sort of just reading the patent and the claims,
21		21	and reading the claims in light of the
22		22	specification and moreover in light of the
23		23	disclosure.
24		24	So one of the first things I got was
25		25	the that file history, so I understand that
	Page 220		Page 222
1		1	J. PHINNEY
2	APPEARANCES:	2	the disclosure includes that as well, so, you
3			the disclosure merades that as well, so, you
4		3	know go look at that as well
	SPENCER FANE LLP	3	know, go look at that as well.
5	Attorneys for Petitioner	4	Q. What do you do after that?
5 6	Attorneys for Petitioner 1000 Walnut Street, Suite 1400	4 5	<ul><li>Q. What do you do after that?</li><li>A. Well, you know, practically speaking,</li></ul>
5	Attorneys for Petitioner 1000 Walnut Street, Suite 1400 Kansas City, Missouri 64106	4 5 6	Q. What do you do after that? A. Well, you know, practically speaking, at this point I have a you know, in this case I
5 6 7	Attorneys for Petitioner 1000 Walnut Street, Suite 1400	4 5 6 7	Q. What do you do after that? A. Well, you know, practically speaking, at this point I have a you know, in this case I formed an opinion based on my understanding of a
5 6 7	Attorneys for Petitioner 1000 Walnut Street, Suite 1400 Kansas City, Missouri 64106 BY: KYLE L. ELLIOTT, ESQ. kelliott@spencerfane.com	4 5 6 7 8	Q. What do you do after that? A. Well, you know, practically speaking, at this point I have a you know, in this case I formed an opinion based on my understanding of a the claims subject matter, and I had an
5 6 7 8	Attorneys for Petitioner 1000 Walnut Street, Suite 1400 Kansas City, Missouri 64106 BY: KYLE L. ELLIOTT, ESQ. kelliott@spencerfane.com KEVIN S. TUTTLE, ESQ.	4 5 6 7 8 9	Q. What do you do after that?  A. Well, you know, practically speaking, at this point I have a you know, in this case I formed an opinion based on my understanding of a the claims subject matter, and I had an expectation to find references that would render,
5 6 7 8 9	Attorneys for Petitioner 1000 Walnut Street, Suite 1400 Kansas City, Missouri 64106 BY: KYLE L. ELLIOTT, ESQ. kelliott@spencerfane.com	4 5 6 7 8 9	Q. What do you do after that?  A. Well, you know, practically speaking, at this point I have a you know, in this case I formed an opinion based on my understanding of a the claims subject matter, and I had an expectation to find references that would render, you know, anticipate the asserted claims or
5 6 7 8 9	Attorneys for Petitioner 1000 Walnut Street, Suite 1400 Kansas City, Missouri 64106 BY: KYLE L. ELLIOTT, ESQ. kelliott@spencerfane.com  KEVIN S. TUTTLE, ESQ. ktuttle@spencerfane.com	4 5 6 7 8 9 10	Q. What do you do after that? A. Well, you know, practically speaking, at this point I have a you know, in this case I formed an opinion based on my understanding of a the claims subject matter, and I had an expectation to find references that would render, you know, anticipate the asserted claims or render that obvious.
5 6 7 8 9 10 11 12 13	Attorneys for Petitioner 1000 Walnut Street, Suite 1400 Kansas City, Missouri 64106 BY: KYLE L. ELLIOTT, ESQ. kelliott@spencerfane.com  KEVIN S. TUTTLE, ESQ. ktuttle@spencerfane.com  PILLSBURY WINTHROP SHAW PITTMAN LLP Attorneys for Patent Owner	4 5 6 7 8 9 10 11	Q. What do you do after that? A. Well, you know, practically speaking, at this point I have a you know, in this case I formed an opinion based on my understanding of a the claims subject matter, and I had an expectation to find references that would render, you know, anticipate the asserted claims or render that obvious.  Q. What do you do next?
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5 6 7 8 9 10 11 12 13 14 15 16	Attorneys for Petitioner 1000 Walnut Street, Suite 1400 Kansas City, Missouri 64106 BY: KYLE L. ELLIOTT, ESQ. kelliott@spencerfane.com  KEVIN S. TUTTLE, ESQ. ktuttle@spencerfane.com  PILLSBURY WINTHROP SHAW PITTMAN LLP Attorneys for Patent Owner 501 West Broadway, Suite 1100 San Diego, California 92101	4 5 6 7 8 9 10 11 12 13 14 15	Q. What do you do after that? A. Well, you know, practically speaking, at this point I have a you know, in this case I formed an opinion based on my understanding of a the claims subject matter, and I had an expectation to find references that would render, you know, anticipate the asserted claims or render that obvious.  Q. What do you do next? A. I guess I maybe should have said that if there was any specific meaning given to specific words, that would have been something I would have tried to resolve by that time, but in
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5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Attorneys for Petitioner 1000 Walnut Street, Suite 1400 Kansas City, Missouri 64106 BY: KYLE L. ELLIOTT, ESQ. kelliott@spencerfane.com  KEVIN S. TUTTLE, ESQ. ktuttle@spencerfane.com  PILLSBURY WINTHROP SHAW PITTMAN LLP Attorneys for Patent Owner 501 West Broadway, Suite 1100 San Diego, California 92101 BY: STEVEN A. MOORE, JD, Ph.D. steve.moore@pillsburylaw.com  -AND-  FOX ROTHSCHILD LLP 222 South Ninth Street, Suite 2000 Minneapolis, Minnesota 55402	4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Q. What do you do after that?  A. Well, you know, practically speaking, at this point I have a you know, in this case I formed an opinion based on my understanding of a the claims subject matter, and I had an expectation to find references that would render, you know, anticipate the asserted claims or render that obvious.  Q. What do you do next?  A. I guess I maybe should have said that if there was any specific meaning given to specific words, that would have been something I would have tried to resolve by that time, but in a practical manner, what I do is look at different patents, you know, just see if I can find references that express what I expected to find; namely, references that were compensating for the impedance of pneumatic systems in this
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5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Attorneys for Petitioner 1000 Walnut Street, Suite 1400 Kansas City, Missouri 64106 BY: KYLE L. ELLIOTT, ESQ. kelliott@spencerfane.com  KEVIN S. TUTTLE, ESQ. ktuttle@spencerfane.com  PILLSBURY WINTHROP SHAW PITTMAN LLP Attorneys for Patent Owner 501 West Broadway, Suite 1100 San Diego, California 92101 BY: STEVEN A. MOORE, JD, Ph.D. steve.moore@pillsburylaw.com  -AND-  FOX ROTHSCHILD LLP 222 South Ninth Street, Suite 2000 Minneapolis, Minnesota 55402 BY: LUKE D. TOFT, ESQ.	4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Q. What do you do after that?  A. Well, you know, practically speaking, at this point I have a you know, in this case I formed an opinion based on my understanding of a the claims subject matter, and I had an expectation to find references that would render, you know, anticipate the asserted claims or render that obvious.  Q. What do you do next?  A. I guess I maybe should have said that if there was any specific meaning given to specific words, that would have been something I would have tried to resolve by that time, but in a practical manner, what I do is look at different patents, you know, just see if I can find references that express what I expected to find; namely, references that were compensating for the impedance of pneumatic systems in this instance.

2 (Pages 219 to 222)



Page 225 Page 223

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#### J. PHINNEY

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you know, make a listing of the claims of different elements and try to figure out, are we dealing with a good disclosure in one of these references.

You know, would one of these support anticipation by either explicitly or inherently providing all of the elements or are we really faced with obviousness and for a combination where we need to, you know, combine a reference with a level of ordinary skill and/or other references.

- Q. Is that the end of the process or do you do something else?
- A. Those I think are like a lot of the really important parts of it, to get an opinion in my mind about what combination of references could be invalidated.

There could be other steps, but then Ī --

- Q. What would those other steps be?
- A. I'm trying to think of them.

Well, when considering different pieces of prior art, you know, one thing is just to, you know, read them in their entirety, just

#### J. PHINNEY

and then I searched and found others, and then I also received others from counsel at a different time.

So there was some that I found as being both within the same sort of cluster, and I found them on my own and also received them from counsel. I'm not sure about the timing from all

- O. How about Ebel?
- A. I think Ebel falls in the same class as Pillsbury. You know, I was doing keyword searches and looking for citations and then following strings of citations among patents, and so I think it was -- I really can't recall if that's one -- you know, it was either one that I found and was provided by counsel. I think that's the best answer.
- Q. What were the keywords did you use to search?
  - A. Keywords?

MR. TUTTLE: Objection, form.

Page 226

A. I used different things like "pressure," "hose," "conduit." I used things like a two-word type of search like "sensor

Page 224

J. PHINNEY

try to make sure I'm understanding what that's saying in -- but that's a -- those I think are the important steps that I took.

- Q. Thank you. So you identified Gifft as a primary reference; is that correct?
  - A. Yes.
- Q. But you admit that Gifft doesn't disclose each of the claimed elements of the '154 and '747 patents?
  - A. That is correct.
- Q. How did you go about finding prior art that disclosed dissertations?
- A. Well, one thing that I did was to search on Google Patents. You know, I'm looking for keywords. I'm looking at patents that cite to some of the patents in suit. In addition, I was provided references as well by counsel.
- Q. Okay. Did you find Mittal or was it provided by counsel?
  - A. That one was provided by counsel.
  - Q. How about Pillsbury?
- A. Pillsbury, I think, was also provided by counsel. It's one that also I also located, because I recall I got initially two references,

J. PHINNEY

pressure."

You know, words that were trying to get at, you know, different pressure readings on either side of a hose; so there could be others.

- Q. Did you combine Mittal with Gifft because you believed it disclosed the missing elements?
- A. Yes. I think that's a fair statement.
- Q. Was there something about Mittal that was better in your opinion than Pillsbury?

MR. TUTTLE: Objection, form.

A. Well, maybe the best way to put this, I think that -- you know, I tried to look at this from the standpoint of a person of ordinary skill having Gifft in hand, and I was thinking about the -- you know, the motivation that that person would have to seek out other references.

So, you know, once I had come to the conclusion that a person of ordinary skill would be cognizant of the fact that pressure on either side of a hose during filling and venting would be different, that let me define different art.

And so with that in place, I think

3 (Pages 223 to 226)



Page 229 Page 227 J. PHINNEY 1 J. PHINNEY 1 2 that body of art are things that a person of 2 And so I think that problem of 3 ordinary skill could consult to see how others in 3 compensating for this intervening pneumatic 4 4 other disciplines had handled the problem of a impedance was just-- was well known for many 5 different pressure sensor reading when that 5 applications, and I think a person of ordinary 6 6 sensor is remote from the volume being filled. skill would be motivated to find that body and 7 7 So I don't know that I'd say in that collection of references. 8 8 process that one is better than the other, Q. Your analysis ignored the reference 9 9 because I think a person of ordinary skill would in the inflatable bed industry and preferred a 10 10 be motivated to look at different references to trucking reference; is that right? 11 11 see how people had solved that problem in other MR. TUTTLE: Objection to form. 12 12 applications. A. I don't -- I wouldn't say that I -- I 13 13 Q. So you found the trucking industry didn't include it in an affirmative combination, 14 more compelling than the blood pressure cuff 14 if that's what you mean. 15 15 industry? Q. Thank you. 16 16 A. I didn't include Bhai I mean in an MR. TUTTLE: Objection, form. 17 A. Well, what I'm trying to express is 17 affirmative combination. 18 18 that I think that, you know, the standpoint, the Q. In your motivation to combine, I 19 19 shoes I'm trying to put myself in are a person of didn't see where you gave an explicit reason that 20 ordinary skill having Gifft in hand, and then 20 a person of ordinary skill would look beyond the 21 they would be aware of a difference between 21 combination of Gifft and Mittal to find 22 pressure in a chamber and then this sensor 22 Pillsbury. 23 23 pressure that is sensed at a point remotely. Can you point me to that, the

Q. I'm sorry, Dr. Phinney. This kind of needs to be a yes or no answer, if you would

explicit motivation, to include Pillsbury in the prior combination?

Page 230

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Page 228

1 J. PHINNEY

J. PHINNEY

please.

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Mittal is in the trucking industry of inflation of tires, and Pillsbury is in the blood pressure cuff industry.

My question was, did you find the trucking industry a closer match or more compelling than the blood pressure cuff industry?

MR. TUTTLE: Objection to form.

- A. I wouldn't say that. That's not --
- Q. Thank you. Bhai is in the same field as Gifft; is it not?

MR. TUTTLE: Objection to form.

- A. Well, Bhai does deal with a bed application.
  - Q. Does Bhai disclose offsets?
  - A. I would say, yes, it does.
- Q. What about Bhai made you believe that a person of ordinary skill would ignore that reference in favor of a trucking reference?

MR. TUTTLE: Objection, form.

A. I don't think they would. What I'm trying to explain is that there is many references in many fields that use pressure offsets, including Bhai.

A. So you're asking for something in my report itself?

Q. That would be great.

A. Can I see a copy of my -- I mean the '747 declaration.

O. Here is the '154.

A. Okay.

Q. I'll get you the '747. Here, it is, the '747.

A. So I point you to a couple of places. Number 1, I describe how I believe that a person of ordinary skill would find a body of references, yes.

Q. The declaration please.

A. Yes, and so, number 1, so I'm just tying this back to what I told you earlier, that a person of ordinary skill would find a body of references, and indeed there is that.

There is a pervasive applications offsets, including dynamic offsets in different applications. So part of, I think the motivation is just that sheer pervasiveness that I think supports this idea of obviousness--

Q. Dr. Phinney, I'd like to know where

4 (Pages 227 to 230)



Page 233 Page 231 J. PHINNEY 1 J. PHINNEY 1 2 2 your declaration? Q. Is it sufficient that a person of 3 A. Yes, and I'm getting to that, so I'm 3 ordinary skill in the art know of the existence 4 4 just making sure you're understanding what I'm of the reference? 5 5 talking about. A. Well, what I'm talking about is that 6 6 So in paragraph 45 of this -- this is a person of ordinary skill would have arrived --7 Phinney Exhibit 14. 7 O. I need a yes or no answer to that. 8 8 First of all, to try to list many of A. -- would have arrived at that because 9 9 these different applications where this is found, of the awareness, their awareness of the 10 10 so that's one place. difference between --11 11 Then a second place would be, for Q. Dr. Phinney, I don't mean--12 12 instance, paragraph 100 is where I say -- the MR. ELLIOTT: Objection, 13 13 last two sentences of paragraph 100, I say: argumentative. 14 "This form of compensation using 14 MR. MOORE: Let's go off the record 15 15 offsets was known specifically in the art for a moment. for air mattress control." There I refer 16 16 [Discussion held off the record.] 17 to Bhai. "As well as the general field of 17 MR. MOORE: On the record. 18 pneumatic controllers." 18 Q. Do the references of Gifft or Mittal 19 19 And then I go on to say that: suggest looking for another reference themselves? 20 20 MR. TUTTLE: Objection, form. "For this reason a person of ordinary 21 skill designing a pneumatic controller for 21 A. I can't answer yes or no. an air bed would look to reference as an 22 22 Q. Does Mittal suggest looking for 23 analogous, such as tire pressure 23 Pillsbury? 24 24 controllers or blood pressure monitors." MR. TUTTLE: Objection, form. 25 And that's where I -- that refers to 25 A. If I can just ask for a Page 232 Page 234 1 1 J. PHINNEY J. PHINNEY 2 2 clarification. -- for instance, to Pillsbury. 3 3 Q. Dr. Phinney, that doesn't answer the Q. Sure. A. Are you saying like "Does it say"? 4 question I've asked. If you have a combination 4 5 5 of Mittal and Gifft in hand, where is the Q. Does it say you need to find another 6 motivation to add Pillsbury specifically noted in 6 reference such as Pillsbury? 7 7 A. Okay. That's the way I understood your declaration? 8 8 A. Right. your question. Okay, if that's the question, 9 9 Q. These passages don't answer that. then, no. It doesn't have -- it doesn't say go 10 10 A. No, they do. And so I pointed you look at Pillsbury. 11 11 first to paragraph 45, so this refers to a body Q. Does either Gifft or Mittal suggest 12 of references which show just how common and 12 in that matter looking for Pillsbury? 13 pervasive the use of offsets, including dynamic 13 MR. TUTTLE: Objection to form. 14 14 offsets was. A. In that explicit matter, no. 15 15 Q. Does any passage of Pillsbury suggest In paragraph 45, I mention Pillsbury 16 is one of those examples. So a person of 16 combining it with, Gifft and Mittal? 17 17 ordinary skill would encounter all of these and A. And again, suggest, you again mean 18 would have Pillsbury in hand and just understand 18 that explicit? 19 that there is a collection of things to, you 19 Q. Explicit teaching. 20 20 know, solve this problem. A. No. 21 A second place where I say this is 21 Q. What benefit does Pillsbury confer on 22 22 here in paragraph 100, the sentences I'm Gifft and Mittal? 23 23 describing when I say "such as tire pressure MR. TUTTLE: Objection to form. 24 controllers and blood pressure monitors there," 24 A. I included Pillsbury as sort of an 25 I'm referring to Pillsbury. explanatory reference, because I explain how it

5 (Pages 231 to 234)



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