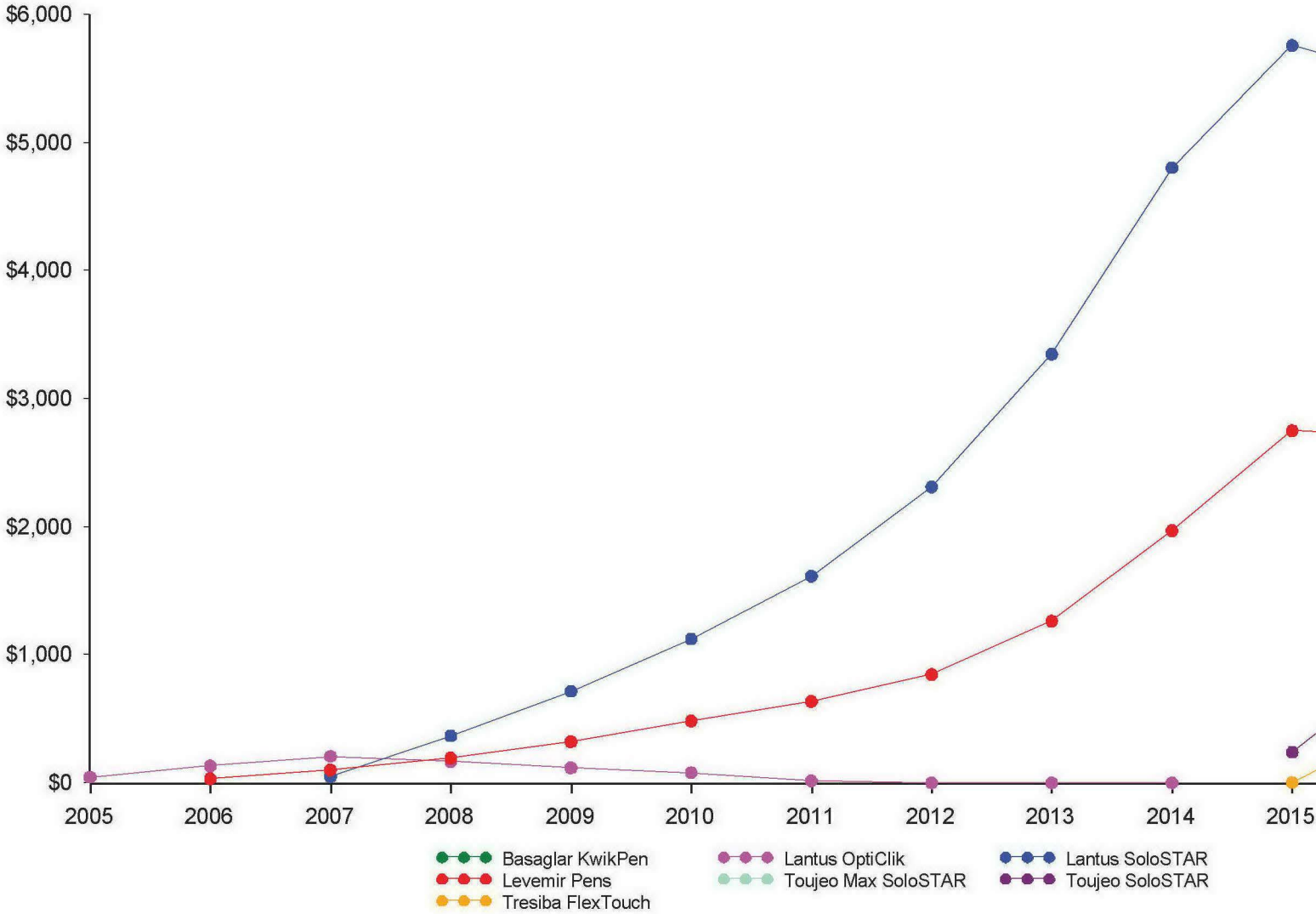


## U.S. Dollar Sales of Long-Acting Pens Millions



Source: IMS Health

Note: The long-acting category includes drugs listed under the IMS USC5 codes 39123 (Human Insulins Long Acting), 39133 (Analogues of Human Insulin Ultra Long Acting). Lantus OptiClik is defined as records with Product Summary "LANTUS" and Form TLC3 "GCC DISP SYR LG ACT SC ONLY." Levemir Pens include Levemir FlexPen and Levemir FlexTouch. Products are designated as "Levemir FlexPen" if IMS Health data indicates that Product Summary both Product Summary is "LEVEMIR" and TLC3 code is "GCC DISP SYR LG ACT SC ONLY." Toujeo Max SoloSTAR was first introduced in April 2011.