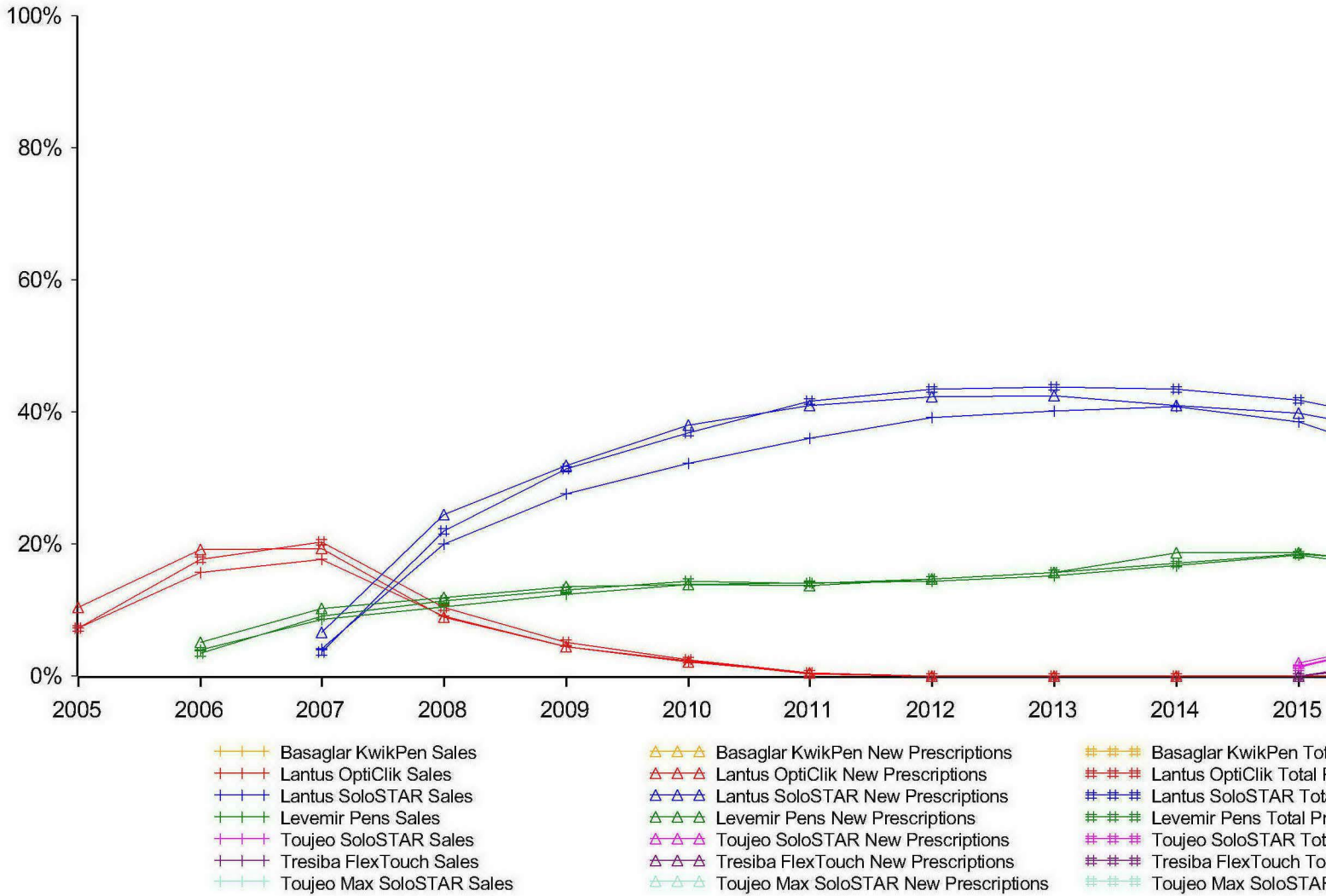


U.S. Share of Long-Acting Pens Among All Pens



Source: IMS Health

Note: The long acting category includes drugs listed under the IMS USC5 codes 39123 (Human Insulins Long Acting), 39133 (Analogues of Human Insulin Long Acting), and 39134 (Analogues of Human Insulin Ultra Long Acting). Drugs included are those listed under Form TLC3 "FCC DISP SYR REGULAR SC.OLY" or "GCC DISP SYR REGULAR SC.OLY." OptiClik is defined as records with Product Summary "LANTUS" and Form TLC3 "FCC DISP SYR REGULAR SC.OLY." Levemir Pens include Levemir FlexPen and Levemir SoloSTAR. Products are designated as "Levemir FlexPen" if IMS Health data indicates that Product Summary is "LEVEMIR FLEXPEN" or if both Product Summary and Form TLC3 are "GCC DISP SYR LG ACT SC ONLY."