

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE  
BEFORE THE PATENT TRIAL AND APPEAL BOARD**

**PRIME WIRE & CABLE, INC.** )  
)  
**Petitioner,** )  
)  
**v.** )  
)  
**CANTIGNY LIGHTING** )  
**CONTROL, LLC.** )  
)  
**Patent owner** )  
)  
**JASCO PRODUCTS, INC.** )  
)  
**Licensee** )

**Case: IPR2018-01592  
Patent No.: 9,320,122**

**EXHIBIT 1018**

## License Agreement

WHEREAS Cantigny Lighting Control, LLC ("CANTIGNY"), having a principal place of business at 2018 Dorset Drive, Wheaton, IL 60189, wishes to grant to Jasco Products Company ("JASCO"), having a principal place of business at 10 E. Memorial Rd., Oklahoma City, OK, 73114, a license for US Patents 9,226,373 and 9,320,122 ("LICENSED PATENTS"), and WHEREAS JASCO wishes to purchase from CANTIGNY such license, NOW THEREFORE they agree as follows:

### I. Initial License Grant

In consideration for the payments set forth below, CANTIGNY grants to JASCO, a non-transferable, non-assignable license for the LICENSED PATENTS, to make, have made, use, sell, offer for sale and import products using at least one claim of one or more of the LICENSED PATENTS (LICENSED PRODUCTS) according to the following terms:

- (i) JASCO shall pay, starting with sales on January 1, 2017, a royalty of:
  - (a) \_\_\_\_\_ of Net Sales for existing and future LICENSED PRODUCTS using LICENSED PATENT 9,226,373.
  - (b) \_\_\_\_\_ of Net Sales for existing and future LICENSED PRODUCTS using LICENSED PATENT 9,320,122 (including future products that include dusk and dawn settings that use the LICENSED PATENT 9,320,122) other than LICENSED PRODUCTS that are referenced in (c) or (d) below.
  - (c) \_\_\_\_\_ of net sales for LICENSED PRODUCTS that are LOW TIER PRODUCTS using LICENSED PATENT 9,320,122. LOW TIER PRODUCTS are high volume, low cost plug-in type products sold to supplement products described in (b) above and having reduced hardware features (such as fewer preset buttons and fewer outlets) leading to lower cost products relative to the other products described in (b).
  - (d) \_\_\_\_\_ of Net Sales for LICENSED PRODUCTS that integrate the use of LICENSED PATENT 9,320,122 into JASCO lighting products with LED light sources. For instance, ENBRIGHTEN CAFÉ LIGHTS would be covered by this section should they integrate technology covered by the '122 Patent.
- (ii) The license to JASCO of the LICENSED PATENTS is exclusive. However, if JASCO shall pay CANTIGNY less than \_\_\_\_\_ any calendar year for all LICENSED PRODUCTS for which a LICENSED PATENT applies, then the license for that LICENSED PATENT shall automatically become a non-exclusive license. For clarity, at present, there are two groups of products subject to the minimums, those which are the subject of the license of the '373 Patent, and those which are the subject of the license of the '122 Patent. The Parties agree JASCO may pay CANTIGNY any additional amount necessary to total \_\_\_\_\_ in a calendar year on either LICENSED PATENT, and maintain exclusivity on the LICENSED PATENT, by sending the payment to CANTIGNY or before January 30<sup>th</sup> following the applicable calendar year.
- (iii) If JASCO shall pay CANTIGNY less than \_\_\_\_\_ in any calendar year for all LICENSED PRODUCTS for which a LICENSED PATENT applies, CANTIGNY will have the option to terminate the license for that LICENSED PATENT by providing written notice to JASCO of



such termination, which shall be effective immediately upon receipt. Upon such termination, JASCO shall have the right to sell off any existing inventory of any LICENSED PRODUCTS for which such LICENSED PATENT applies subject only to its obligation to pay royalties thereon at the appropriate rate, but shall have no other rights (including rights to make, have made, or any other rights) under such LICENSED PATENT.

## II. License Grant for Future Patents

(i) Cantigny agrees to provide to JASCO, within 30 days of the filing, the patent application for any new patent applications related to lighting or lighting control products and having a priority date after the Effective Date of this Agreement.

(ii) For any new patent outside of 100 Series family of patents that grants after the EFFECTIVE DATE of this Agreement, CANTIGNY shall notify JASCO of the new patent within 30 days of granting, and JASCO shall have a right of first refusal for a period of 60 days after the notification of the patent granting to take a license subject to the terms below for the new patent by informing CANTIGNY in writing, at which point the patent will become a new LICENSED PATENT. A patent "in the 100 Series family of patents" is any patent that claims priority, directly or indirectly, to US Patents 8,344,666, 8,344,667, and 8,446,263.

(a) JASCO shall pay a royalty of \_\_\_\_\_ of net sales for LICENSED PRODUCTS using one or more new LICENSED PATENTS that are added to this Agreement pursuant to the right of first refusal option, unless otherwise negotiated and agreed to by the Parties. However, if a LICENSED PRODUCT uses PATENT 9,320,122 and also uses one or more new LICENSED PATENTS, JASCO shall pay a royalty of \_\_\_\_\_ of Net Sales for the LICENSED PRODUCT, unless the LICENSED PRODUCT uses at least one claim of one or more of the new LICENSED PATENTS directed to a numeric keypad or a global positioning system (GPS) feature, in which case JASCO shall pay a royalty of \_\_\_\_\_ of Net Sales for the LICENSED PRODUCT.

(b) The license to JASCO of the new LICENSED PATENT shall be exclusive. However, if JASCO shall pay CANTIGNY less than \_\_\_\_\_ in any twelve-month period beginning six months after JASCO exercises its option to license a new LICENSED PATENT for all LICENSED PRODUCTS for which the new LICENSED PATENT applies, the license for that new LICENSED PATENT shall automatically become non-exclusive.

(c) If JASCO shall pay CANTIGNY less than \_\_\_\_\_ in any twelve-month period beginning six months after JASCO exercises its option to license a new LICENSED PATENT for all LICENSED PRODUCTS for which the new LICENSED PATENT applies, CANTIGNY will have the option to terminate the license for that new LICENSED PATENT by providing written notice to JASCO as set forth above.

## III. Patent Marking

JASCO agrees to mark each LICENSED PRODUCT for which a license is granted under this Agreement with the applicable patent number or numbers of the LICENSED PATENT(S). JASCO is not required to mark LICENSED PRODUCTS that have already been manufactured or in the process of being manufactured as of the Effective Date.

#### IV. Royalty Payments

JASCO shall provide to CANTIGNY complete and accurate quarterly reports by e-mail to: john.king@jkinglawoffice.com within 30 days after each Calendar Quarter ending with the last day of March, June, September and December. Royalty payments are due for each quarter at the same time as each quarterly report and shall be made by wire transfer to

JASCO shall provide to CANTIGNY within 30 days of the signing of this Agreement, an advance payment of which shall be applied against royalties due in 2017.

Each quarterly report shall state:

(a) the LICENSED PRODUCTS to which each LICENSED PATENT applies.

(b) the number of each model of LICENSED PRODUCT sold or otherwise disposed of by JASCO during the Calendar Quarter with respect to which the report is due, and the Gross Sales associated therewith;

(c) the Net Sales for the Calendar Quarter with respect to which the report is due. Net Sales shall be defined as the total sales of each model of LICENSED PRODUCT sold or otherwise disposed of by JASCO during the Calendar Quarter less any returns, promotions or discounts; and

(d) the total dollar amount due based upon the royalty rate for the LICENSED PRODUCTS sold or otherwise disposed of by JASCO.

#### V. General Provisions

This Agreement shall be construed in accordance with the laws of the State of Illinois without reference to conflicts of laws principles.

This Agreement has an EFFECTIVE DATE of the last to sign below.

JASCO shall maintain accurate records of all sales of LICENSED PRODUCTS, and CANTIGNY shall have the right to conduct an annual audit of the records to ensure that a payment for all royalties due is made. CANTIGNY shall provide advance notice of two weeks for the audit. In the event that an audit shall show a discrepancy of more than 5% in the amount of royalties due, the audit shall be at JASCO's cost, otherwise it shall be at CANTIGNY's cost.

JASCO agrees to indemnify, defend, and hold CANTIGNY harmless from and against all claims (including, without limitation, personal injury or product liability claims), suits, losses and damages, arising out of JASCO's manufacture, use, sale, or other disposal of LICENSED PRODUCTS, or out of any allegedly unauthorized use of any trademark, service mark, patent, copyright, process, idea, or method by JASCO or those acting under its authority.

JASCO shall have the right, but not obligation, to bring an action for patent infringement based upon a LICENSED PATENT for which JASCO has an exclusive license. CANTIGNY agrees to provide reasonable assistance in such action, but shall not be obligated to bring the action or to





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