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In the *Inter Partes* Review of:

Trial Number: To Be Assigned

U.S. Patent Nos. 8,155,012; 8,902,760;  
9,049,019; 9,812,825

Filed: September 26, 2008

Issued: April 10, 2012

Inventor(s): John F. Austermann, III  
and Marshall B. Cummings

Assignee: ChriMar Systems, Inc.

Title: System and Method for Adapting a Piece of Terminal Equipment  
Panel: To Be Assigned

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**DECLARATION OF GEORGE ZIMMERMAN UNDER 37 C.F.R. § 1.68 IN  
SUPPORT OF PETITION FOR *INTER PARTES* REVIEW OF  
U.S. PATENT NOS. 8,155,012, 8,902,760; 9,049,019; AND 9,812,825**

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I, George Zimmerman, do hereby declare as follows:

1. I have been retained as an expert witness on behalf of Cisco Systems, Inc. (“Cisco”) for the Petitions for *Inter Partes* Review (“IPR”) of U.S. Patent No. 8,155,012 (“the ‘012 patent”), 8,902,760 (“the ‘760 patent”); 9,049,019 (“the ‘019 patent”); and 9,812,825 (“the ‘825 patent”) (collectively, the “ChriMar Patents”). I am being compensated for my time in connection with this IPR at my standard consulting rate of \$300 per hour. My compensation is not affected by the outcome of this matter.

2. I have been asked to provide my opinions regarding whether claims 1, 5, 6, 10, 13, 16, 22, 25, 26, 29, 30, 67, 73, 80, 88, 106, 108, 114, 121, 129, and 147 (“Challenged ‘012 Claims”) of the ‘012 patent; claims 73, 106, 112, 134, 142, 145, 146, 175, 203, 216, and 219 of the ‘760 patent (“Challenged ‘760 Claims”); claims 44, 76, and 77 of the ‘019 patent (“Challenged ‘019 Claims”); and claims 1, 15, 34, 38, 49, and 64 of the ‘825 patent (“Challenged ‘825 Claims”) (collectively, the “Challenged Claims”) are invalid as obvious to a person having ordinary skill in the art at the time of the alleged invention.

3. The ChriMar Patents all share a common specification and are all continuations of U.S. Patent No. 6,650,622. The ‘012 patent issued on April 10, 2012, from U.S. Patent Appl. No. 12/239,001, filed on September 26, 2008.

(Ex.1003 at cover.) The ‘760 patent issued on December 2, 2014, from U.S. Patent

Declaration of George Zimmerman in Support of *Inter Partes* Review of 8,155,012; 8,902,760; 9,049,019; and 9,812,825

Appl. No. 13/370,918, filed on February 10, 2012. Ex.1004, Cover. The ‘019 patent issued on June 2, 2015, from U.S. Patent Appl. No. 13/615,726, filed on September 14, 2012. Ex.1005, Cover. The ‘825 patent issued on November 7, 2017, from U.S. Patent Appl. No. 14/726,940, filed on June 1, 2015. Ex.1006, Cover. For the purposes of my Declaration, I have been asked to assume that the priority date of the alleged invention recited in the ‘012 patent is April 10, 1998.

4. In forming the opinions expressed in this Declaration, I relied upon my education and experience in the relevant field of the art, and I have considered the viewpoint of a person having ordinary skill in the relevant art as of the priority date of the ‘622 parent patent, *i.e.*, April 10, 1998. My opinions are based, at least in part, on the following prior art references:

Reference	Date of Public Availability
WO 96/23377 (“Hunter”) (Ex.1033)	Hunter was filed on January 26, 1996, was published on August 1, 1996, has a priority date of January 27, 1995.
U.S. Patent No. 5,089,927 (“Bulan”) (Ex.1027)	Bulan was filed on October 12, 1989, and issued on February 18, 1992.
U.S. Patent No. 4,823,070 (“Nelson”) (Ex.1026)	Nelson was filed on August 3, 1987, and issued on April 18, 1989.
U.S. Patent No. 4,173,714 (“Bloch”) (Ex.1025)	Bloch was filed on June 3, 1977, and issued on November 6, 1979.

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