Acquisitions /

Cisco Completes Acquisition of Springpath

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Delivering next-generation data center innovation.

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Q: What did Cisco acquire?

A: Cisco has completed the acqustion of Springpath, a privately-held company based in Sunnyvale, CA, a leader in hyperconvergence software.

Q: Can you explain Springpath's offering?

A: Springpath has developed a distributed file system purpose-built for hyperconvergence that provides server based storage systems. Cisco partnered with Springpath to integrate the hyperconvergence software-defined storage controller with the Cisco Unified Computing System (UCS) to deliver the industry's first fully integrated hyperconvergence system which provides customers with industry leading performance to power more applications.

A: Cisco chose to acquire Springpath as they had taken an architectural approach to hyperconvergence by developing a file system that was purpose built for hyperconvergence. We believe that this architectural approach was necessary to deliver long-term sustainable differentiation. In January 2016, Cisco and Springpath made a mutual commitment to each other as a preferred strategic partner in delivering the HyperFlex platform based on Springpath's hyperconvergence software. Since then, the two companies have fully aligned on product development and go-to-market strategies to deliver a successful solution for our customers.

Q: Why is now the right time to acquire Springpath?

A: Over the past 18 months, Cisco's commercial relationship with Springpath has been mutually beneficial and the HyperFlex product has seen tremendous success. The product has also established a tremendous quality record with hundreds of trouble free production deployments. Once the product and engineering credibility of the product was established, we determined that an acquisition was needed at this time to grow the business further and solidify Cisco's commitment to hyperconvergence.

⌐ Sales

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Better Together

Together, Cisco and Springpath will continue to deliver next-generation data center innovation to our customers further demonstrating Cisco's commitment to Hyperconverged Infrastructure.

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