



FatPipe Networks Corporate Overview



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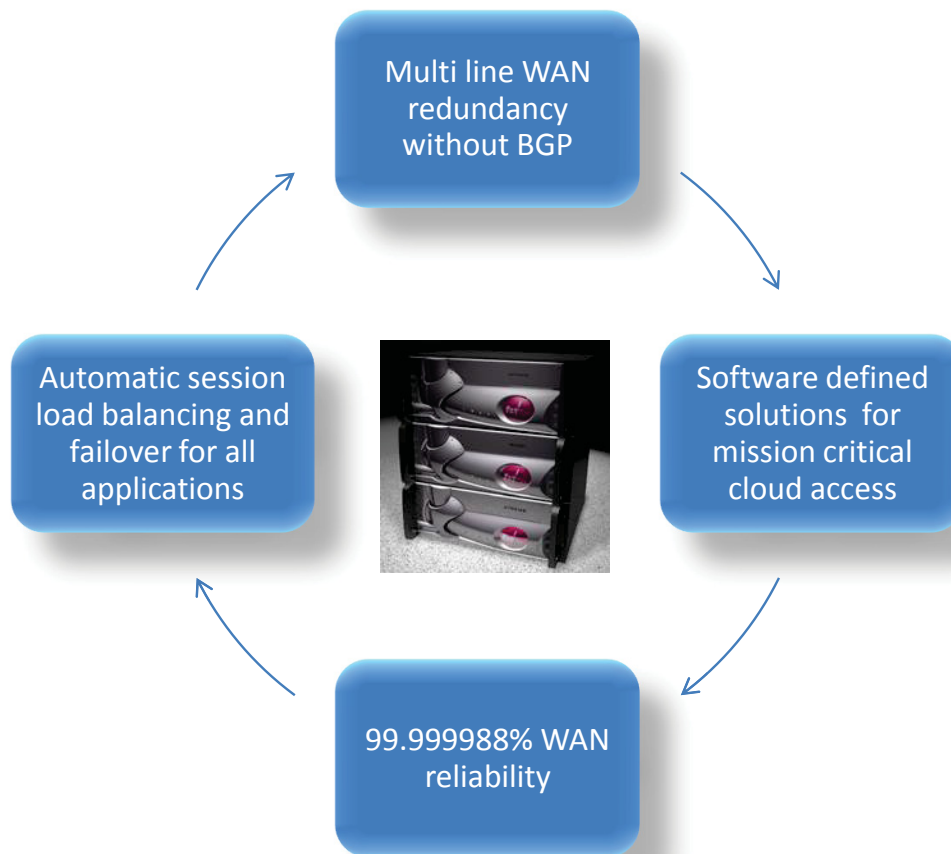
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I. FatPipe Networks

- FatPipe Networks is the inventor and holder of multiple patents for software defined wide area networks (SD-WAN).
- Since 2001, we have supplied Fortune 1000 enterprises, SMEs and government organizations with the worlds most advanced mission critical WAN reliability, redundancy and security appliances.
- FatPipe's has 11 Patents with more than 180 related-technology innovation claims.
- FatPipe technology is agnostic to the WAN connections. FatPipe Products work with a combination of MPLS, broadband, 4G/LTE and satellite links.
- FatPipe's products can be deployed *On-Premise*, in the *Cloud*, or as a *Service* allowing for maximum flexibility in deployment and cost models.



II. SD-WAN: Emerging WAN Architecture

1 Shift to Cloud Architectures

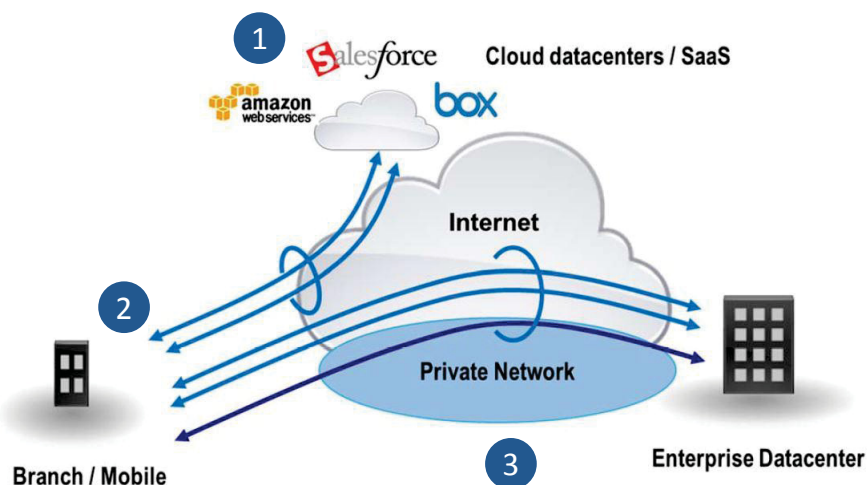
- More applications and infrastructure moving to cloud and datacenters
- SaaS, IaaS and PaaS models becoming prevalent computing models
- IDC: Spending in public IT cloud services will grow from \$47B in 2013 to \$107B in 2017

2 Constrained by Branch Connectivity

- Cloud computing required fast, flexible, secure and cost-effective connections
- Branch office connectivity needs more than a WAN router
- Requires firewalls, IPS, VPN, WAN optimization, ...
- Automated provisioning
- Centralized control and policy management

3 MPLS is Expensive

- MPLS is expensive, low-speed and only provides connections between branch and central datacenter
- But branches require high-speed, low cost and the ability to connect to any SaaS/cloud application
- Cannot provision or reprioritize without time-consuming action by telco
- MPLS is not available in all locations



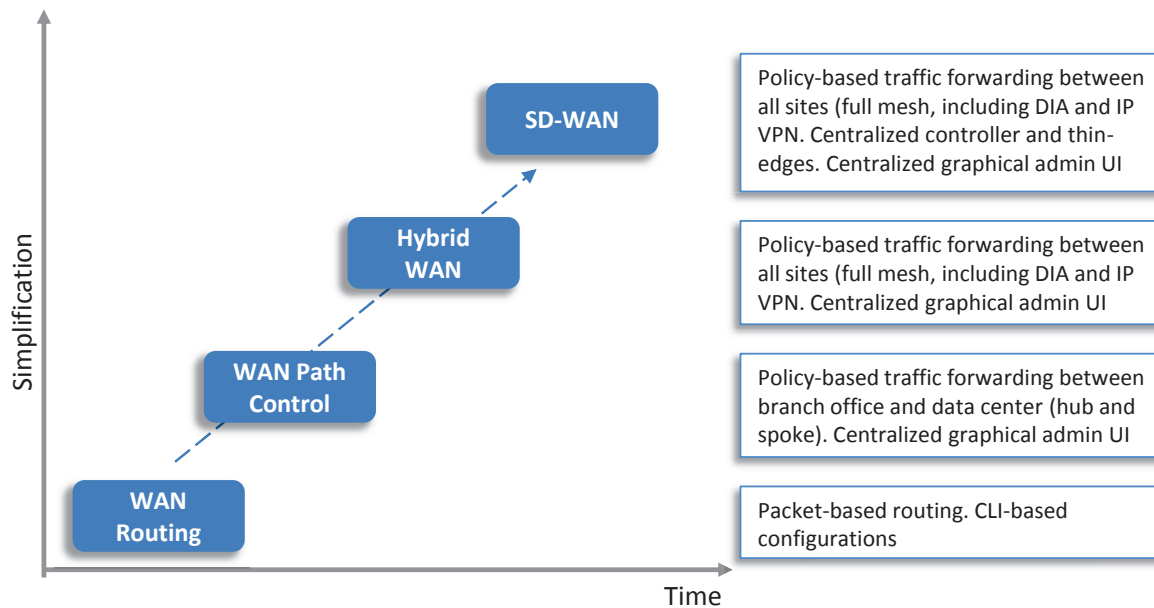
Emergence of SD-WAN

- At the May 2015 ONUG event in New York, SD-WAN was named most important networking use case
- Can be deployed on-premise, from the cloud or as a service
- Can eliminate complexity via cloud-based configuration, real-time monitoring, and the provision of L4-L7 services, such as QoS and link optimization and app-aware firewalls

II. SD-WAN Evolution

FatPipe has been at the forefront of WAN innovation for the past 15 years

Gartner: The Evolution of SD-WAN



FatPipe's Innovations

Central Manager (2009)
Policy Templates (2012)
FatPipe Symphony (2015)

Selective Encryption (2008)
Disparate Networks (2008)

MPSec (2001)

Pre-FatPipe (1999)

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