# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-K**

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(Marl	c One) ANNUAL REPORT PURSUANT TO : 1934	SECTION 13 OR 15(d) OI	THE SECURITIES EXCHANGE ACT O	F
	For the fiscal year ended December 31, 2009			
	TRANSITION REPORT PURSUANT OF 1934	TO SECTION 13 OR 15(	d) OF THE SECURITIES EXCHANGE A	CT
	For the transition period from to	Commission File No. 0-19731		
	GIL	EAD SCIENCES, (Exact name of registrant as specified in its chart		
	Delaware	(Exact name of registrant as specified in its chart	•	
	(State or other jurisdiction of incorporation or organization 333 Lakeside Drive, Foster City, Califor		94-3047598 (I.R.S. Employer Identification No.) 94404	
	(Address of principal executive offices)  Registrant's te	lephone number, including area co	(Zip Code) ode: 650-574-3000	
	<u> </u>	TERED PURSUANT TO SECTI	•	
	Title of each class	TERED FURSUANT TO SECTI	Name of each exchange on which registered	
	Common Stock, \$0.001 par value per share	re	The Nasdaq Global Select Market	
	SECURITIES REGISTER	RED PURSUANT TO SECTION	12(g) OF THE ACT: NONE	
	Indicate by check mark if the registrant is a well-know	yn seasoned issuer, as defined in Ru	le 405 of the Securities Act Ves ⊠ No □	
	Indicate by check mark if the registrant is a wen-know			
	,	1 1	by Section 13 or 15(d) of the Securities Exchange Act of 193	34
	the preceding 12 months (or for such shorter period t			•
_	ements for the past 90 days. Yes 🗵 No 🗆		1 // (/	
	Indicate by check mark whether the registrant has sub-	mitted electronically and posted on it	ts corporate Web site, if any, every Interactive Data File	
			hapter) during the preceding 12 months (or for such shorter	<b>f</b>
-	that the registrant was required to submit and post su			
			on S-K (§ 229.405) is not contained herein, and will not be	
		proxy or information statements inc	orporated by reference in Part III of this Form 10-K or any	
	lment to this Form 10-K. □	1 . 101 1 . 101	1 (161 11 (1 6	.1
	indicate by check mark whether registrant is a large actions of "large accelerated filer," "accelerated filer" and		non-accelerated filer, or a smaller reporting company. See	ine
	Large accelerated filer  Accelerated  Accelerated  Accelerate		erated filer $\square$ Smaller reporting company $\square$	٦
	Large accelerated mer 🖾 Accelerate		iller reporting company)	_
	Indicate by check mark whether the registrant is a shell			
			iates of the registrant based upon the closing price of its	
Comn	non Stock on the Nasdaq Global Select Market on Jun	ne 30, 2009 was \$39,885,530,020.*		
	The number of shares outstanding of the registrant's	Common Stock on February 19, 20	110 was 903,378,986.	
		ENTS INCORPORATED BY RE		
			ssion pursuant to Regulation 14A in connection with the	
registr	ant's 2010 Annual Meeting of Stockholders, to be held	on May 11, 2010, are incorporated	by reference into Part III of this Report.	



Based on a closing price of \$46.84 per share on June 30, 2009. Excludes 53,682,316 shares of the registrant's Common Stock held by executive officers, directors and any stockholders whose ownership exceeds 5% of registrant's common stock outstanding at June 30, 2009. Exclusion of such shares should not be construed to indicate that any such person possesses the power, direct or indirect, to direct or cause the direction of the management or policies of the

registrant or that such person is controlled by or under common control with the registrant.

#### GILEAD SCIENCES, INC.

#### 2009 Form 10-K Annual Report

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We own or have rights to various trademarks, copyrights and trade names used in our business, including the following: GILEAD ®, GILEAD SCIENCES®, TRUVADA®, VIREAD®, HEPSERA®, AMBISOME®, EMTRIVA®, VISTIDE®, LETAIRIS®, VOLIBRIS™, RANEXA® and CAYSTON®. ATRIPLA® is a registered trademark belonging to Bristol-Myers Squibb & Gilead Sciences, LLC. LEXISCAN ® is a registered trademark belonging to Astellas U.S. LLC. MACUGEN® is a registered trademark belonging to Eyetech Inc. SUSTIVA® is a registered trademark of Bristol-Myers Squibb Pharma Company. TAMIFLU® is a registered trademark belonging to Hoffmann-La Roche Inc. This report also includes other trademarks, service marks and trade names of other companies.



This Annual Report on Form 10-K, including the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations," contains forward-looking statements regarding future events and our future results that are subject to the safe harbors created under the Securities Act of 1933, as amended (the Securities Act), and the Securities Exchange Act of 1934, as amended (the Exchange Act). Words such as "expect," "anticipate," "target," "goal," "project," "hope," "intend," "plan," "believe," "seek," "estimate," "continue," "may," "could," "should," "might," variations of such words and similar expressions are intended to identify such forward-looking statements. In addition, any statements other than statements of historical fact are forward-looking statements, including statements regarding overall trends, operating cost and revenue trends, liquidity and capital needs and other statements of expectations, beliefs, future plans and strategies, anticipated events or trends and similar expressions. We have based these forward-looking statements on our current expectations about future events. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Our actual results may differ materially from those suggested by these forward-looking statements for various reasons, including those identified below under "Risk Factors," beginning at page 18. Given these risks and uncertainties, you are cautioned not to place undue reliance on forward-looking statements. The forward-looking statements included in this report are made only as of the date hereof. Except as required under federal securities laws and the rules and regulations of the Securities and Exchange Commission (SEC), we do not undertake, and specifically decline, any obligation to update any of these statements or to publicly announce the results of any revisions to any forward-looking statements after the distribution of this report, whether as a result o



#### PART I

#### ITEM 1. BUSINESS

#### Overview

Gilead Sciences, Inc. (Gilead, we, us or our), incorporated in Delaware on June 22, 1987, is a biopharmaceutical company that discovers, develops and commercializes innovative therapeutics in areas of unmet medical need. Our mission is to advance the care of patients suffering from life threatening diseases worldwide. Headquartered in Foster City, California, we have operations in North America, Europe and Australia. To date, we have focused our efforts on bringing novel therapeutics for the treatment of life threatening diseases to market. We continue to seek to add to our existing portfolio of products through our internal discovery and clinical development programs and through an active product acquisition and in-licensing strategy.

In 2009, we acquired CV Therapeutics, Inc. (CV Therapeutics), a publicly-held biopharmaceutical company based in Palo Alto, California, primarily focused on the discovery, development and commercialization of small molecule drugs for the treatment of cardiovascular diseases. CV Therapeutics had two marketed products, Ranexa (ranolazine) and Lexiscan (regadenoson), as well as several product candidates in clinical development for the treatment of cardiovascular, metabolic and pulmonary diseases.

#### **Our Products**

- *Truvada* (emtricitabine and tenofovir disoproxil fumarate) is an oral formulation dosed once a day as part of combination therapy to treat human immunodeficiency virus (HIV) infection in adults. It is a fixed-dose combination of our anti-HIV medications, Viread (tenofovir disoproxil fumarate) and Emtriva (emtricitabine).
- Atripla (efavirenz 600 mg/ emtricitabine 200 mg/ tenofovir disoproxil fumarate 300 mg) is an oral formulation dosed once a day for the treatment
  of HIV infection in adults. Atripla is the first once daily single tablet regimen for HIV intended as a stand alone therapy or in combination with
  other antiretrovirals. It is a fixed-dose combination of our anti-HIV medications, Viread and Emtriva, and Bristol Myers-Squibb Company's nonnucleoside reverse transcriptase inhibitor, Sustiva (efavirenz).
- *Viread* is an oral formulation of a nucleotide analogue reverse transcriptase inhibitor, dosed once a day as part of combination therapy to treat HIV infection in adults. In 2008, we received marketing approval of Viread for the treatment of chronic hepatitis B. We have licensed to GlaxoSmithKline Inc. (GSK) the rights to commercialize Viread for the treatment of chronic hepatitis B in China.
- *Emtriva* is an oral formulation of a nucleoside analogue reverse transcriptase inhibitor, dosed once a day as part of combination therapy to treat HIV infection in adults. In the United States and Europe, Emtriva is also approved as part of combination therapy to treat HIV infection in children.
- Hepsera (adefovir dipivoxil) is an oral formulation of a nucleotide analogue polymerase inhibitor, dosed once a day to treat chronic hepatitis B.
   We have licensed to GSK the rights to commercialize Hepsera for the treatment of chronic hepatitis B in Asia, Latin America and certain other territories.
- AmBisome (amphotericin B liposome for injection) is a proprietary liposomal formulation of amphotericin B, an antifungal agent to treat serious invasive fungal infections caused by various fungal species. Our corporate partner, Astellas Pharma US, Inc., promotes and sells AmBisome in the United States and Canada, and we promote and sell AmBisome in Europe, Australia and New Zealand.
- Letairis (ambrisentan) is an endothelin receptor antagonist (ERA) indicated for the treatment of pulmonary arterial hypertension (PAH) (WHO Group 1) in patients with WHO Class II or III symptoms to improve exercise capacity and delay clinical worsening. We sublicensed to GSK the rights to ambrisentan, marketed by GSK as Volibris (ambrisentan), for PAH in territories outside of the United States.





- Ranexa is indicated for the treatment of chronic angina. We have licensed to Menarini International Operations Luxembourg SA the rights to Ranexa in territories outside of the United States.
- Vistide (cidofovir injection) is an antiviral medication for the treatment of cytomegalovirus retinitis in patients with AIDS.
- Cayston (aztreonam for inhalation solution) is an inhaled antibiotic as a treatment to improve respiratory systems in cystic fibrosis (CF) patients with Pseudomonas aeruginosa (P. aeruginosa). In September 2009, we received conditional marketing approval of Cayston in Europe and Canada. In February 2010, we received marketing approval of Cayston in the United States.

The following table lists aggregate product sales for our major products (in thousands):

	2009	% of Total Product Sales	2008	% of Total Product Sales	2007	% of Total Product Sales
Antiviral products:						
Truvada	\$ 2,489,682	38%	\$ 2,106,687	41%	\$ 1,589,229	43%
Atripla	2,382,113	37%	1,572,455	31%	903,381	24%
Viread	667,510	10%	621,187	12%	613,169	16%
Hepsera	271,595	4%	341,023	7%	302,722	8%
Emtriva	27,974	0%	31,080	1%	31,493	1%
Total antiviral products	5,838,874	90%	4,672,432	92%	3,439,994	92%
AmBisome	298,597	5%	289,651	6%	262,571	7%
Letairis	183,949	3%	112,855	2%	21,020	1%
Ranexa	131,062	2%	_	_	_	_
Other	16,829	0%	9,858	0%	9,524	0%
Total product sales	\$ 6,469,311	100%	\$ 5,084,796	100%	\$ 3,733,109	100%

See Item 8, Note 15 to our Consolidated Financial Statements included in this Annual Report on Form 10-K, for our total revenues by geographic area.

#### **Royalties from Other Products**

- Tamiflu (oseltamivir phosphate) is an oral antiviral available in capsule form for the treatment and prevention of influenza A and B. Tamiflu is approved for the treatment of influenza in children and adults in more than 60 countries, including the United States, Japan and the European Union. Tamiflu is also approved for the prevention of influenza in children and adults in the United States, Japan and the European Union. We developed Tamiflu with F. Hoffmann-La Roche Ltd (together with Hoffmann-La Roche Inc., Roche). Roche has the exclusive right to manufacture and sell Tamiflu worldwide, subject to its obligation to pay us royalties based on a percentage of the net sales of Tamiflu.
- Macugen (pegaptanib sodium injection) is an intravitreal injection of an anti-angiogenic oligonucleotide for the treatment of neovascular age-related
  macular degeneration. Macugen was developed by Eyetech Inc. (Eyetech) using technology licensed from us and is now promoted in the United
  States by Eyetech. Eyetech holds the exclusive rights to manufacture and sell Macugen in the United States, and Pfizer Inc. (Pfizer) holds the
  exclusive right to manufacture and sell Macugen in the rest of the world. We receive royalties from Eyetech based on sales of Macugen worldwide.
- Lexiscan injection is indicated for use as a pharmacologic stress agent in radionuclide myocardial perfusion imaging (MPI), a test that detects and
  characterizes coronary artery disease, in patients unable to undergo adequate exercise stress. Astellas US LLC has exclusive rights to manufacture
  and





# DOCKET

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