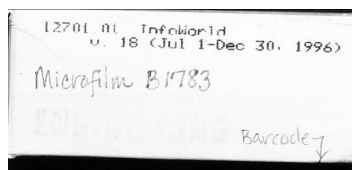


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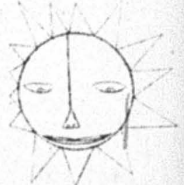
INFO WORLD

The Voice of Client/Server in the Enterprise

- Managing your desktop with Outlook
- E-mail
- Calendar
- Contact database
- To-do list
- Group scheduler
- Activities journal
- Desktop organizer

Inside Outlook: Microsoft's successor to Schedule+ will bring users one step closer to the paperless office. 91

Outsourcing insights: Lewis takes on this much-maligned and misunderstood corporate practice. 73



Object spec wakes up Web

Netscape puts weight behind Internet Inter-ORB Protocol

By Jim Balderston and Tom Quinlan

NETSCAPE Communications Corp. is determined to move the Internet to the Internet Inter-ORB Protocol (IOP), replacing static HTTP pages with live, object-based components as the Internet standard. But competing standards for supporting the interactive documents enabled by IOP could damage the interoperability promised by Java and the

World Wide Web.

Netscape endorsed IOP as the next Internet standard last week at Object World, in San Francisco. Earlier this month the company said it will bundle the client version of Visigenic Software Inc.'s Visbroker implementation of IOP with its Navigator Web browser.

"Distributed objects are the next stage of the revolution," said Marc Andreessen, chief technology officer at Netscape. "More and more people will look to create an object presence instead of a Web presence."

Predicting that Netscape would ship 20 million client-side object request brokers (ORBs) within a year, Andreessen said, "We believe IOP will replace HTTP."

However, a number of companies are racing to define the object inter-

IOP page 24

HOW ISDN CAN FIX A WEAK LINK

Networks, like chains, are only as good as their weakest links. In most enterprise networks that weak link is the WAN connection. An ISDN line used in conjunction with bandwidth management tools won't outrace your LAN, but it may prove to be a real source of strength. ISDN makes the most of a pretty thin link and enables your enterprise to stand up under the strain of increasing demands. See page 69.



Warp 4: The Final Frontier?

Merlin may be OS/2's last incarnation

By Ed Scannell

IBM WILL FORMALLY launch the next version of OS/2 Warp late next month and reposition the 32-bit product as the ultimate network-centric client.

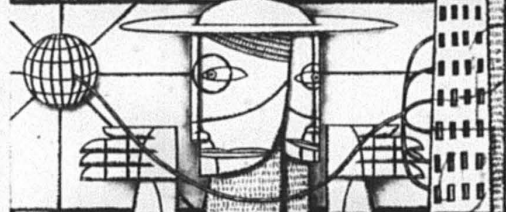
At the Sept. 25 introduction in San Francisco, IBM will announce that Version 4.0 will include a CD sampler with as many as 80 scaled

down OS/2 applications, including the company's Staff Office application suite, Lotus Development Corp.'s 32-bit version of WordPro, and Sun Dial Systems Corp.'s Relish personal information manager.

Shortly after the new OS/2 ships, IBM will provide a version of Netscape Communications Corp.'s

OS/2 page 24

SPECIAL NEWS REPORT The widening scope of the Internet may turn browsers into a popular choice in the distributed environment



Browser/server computing?

By Kristi Essick
HOW FAR will the Web browser client go? Judging from the speed by which Oracle Corp., SAP AG, Baan Co., Dun and Bradstreet Corp., and PeopleSoft Inc. are racing to add a Web front end to their client/server suites, it would appear that Web browsers have a lock on the client of the future.

But not everyone is so convinced. Even though intranets are

See related story on SAP, page 24

Application Templates

Netscape applets aimed at wooing ISVs

By Tom Quinlan

TRYING TO WEAN corporate developers away from their dependence on Microsoft Corp.'s huge range of products, Netscape Communications Corp. will introduce 19 Application Templates designed to transform its SuiteSpot server software into a full-scale development environment for the enterprise.

The Application Templates, along with 21 developer tools, will debut on Sept. 9 as part of

Netscape's Appalanche starter kit, sources said.

Platforms supported include Windows NT, Solaris, and HP UX, and Netscape is expected to support other versions of Unix by the end of the year, according to the sources.

Initially, the templates will be available via Netscape's Internet site; later they will be part of the

For news on related Microsoft-Netscape issues, see articles on pages 3 and 9.

See related story on SAP, page 24

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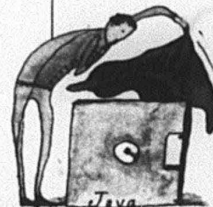
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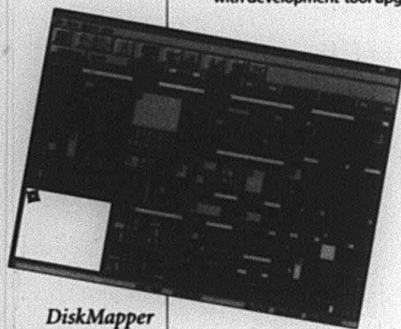


Stand up and be heard. Join the following discussions on InfoWorld Electric's forums:

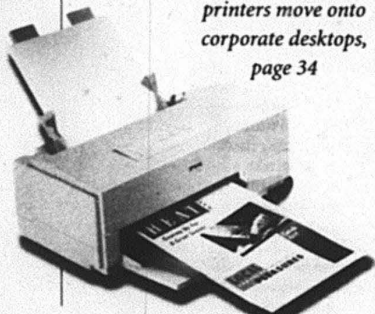
■ *The Gripe Vine*: Ed Foster launches his new forum for gripes in the works and asks: Does anybody know how to be an ISP?

■ *Unix vs. NT*: Do Unix-based servers have a role in your company's future, or does Windows NT Server 4.0 provide a serious alternative?

■ *Voice your opinion*. Go to <http://www.infoworld.com/pages/forums/forums.htm>.



DiskMapper represents file directories graphically, page 95



Low-cost ink-jet printers move onto corporate desktops, page 34



NETWORKING

Anti-virus software

McAfee launches network security suite

By Jeff Walsh

MCAFFEE ASSOCIATES INC. last week announced Secure-1, a desktop security suite for network managers that offers anti-virus and encryption integration. The suite uses technology McAfee gained through a company acquisition worth more than \$23 million.

Helen Flynn, an analyst at Gartner Group Inc., in Stamford, Conn., said the turnkey suite could be a popular product for McAfee.

"They have the largest market share in the anti-virus market, and this is very hot packaging, since cryptography is hot and viruses are hot," Flynn said.

Secure-1 supports Windows and

Unix operating systems and consists of three integrated modules: NetCrypto provides transparent encryption of data, applications, and e-mail; VirusScan implements virus detection and removal; and WebCrypto creates encrypted self-extracting files.

Because the files are self-extracting, they can be sent via e-mail to anyone — even if they are not equipped with Secure-1 or WebCrypto software.

NetCrypto is based on the Cipherlink technology of FSA Corp., in Calgary, Alberta. Under the acquisition agreement, McAfee acquired the privately held company for 356,000 shares of Mc-

Afee common stock.

Unlike many other encryption solutions, NetCrypto does not require application modification, the management of encryption keys, or end-user training.

Secure-1 will ship Sept. 30 and cost \$125 per user. Site licenses will cost \$100 per node, per 1,000 users. Registered VirusScan customers can upgrade at a 50 percent discount until Sept. 23. All three Secure-1 modules will also be available separately.

FSA can be reached at (403) 264-4822 or <http://www.fsa.ca>.

McAfee, in Santa Clara, Calif., can be reached at (408) 988-3832 or <http://www.mcafee.com>.

Seagate plans unified software management for acquisitions

By Stephen Lawson

SEAGATE SOFTWARE INC. last week unveiled a strategic plan to consolidate all of its storage, network management, and reporting software into a single management framework and position Windows NT as its strategic platform across the board.

The broad range of applications Seagate has patched together from a number of acquisitions in recent years will all be manageable with Atrium, a Unix console that will be ported to NT early in 1997. Seagate acquired Atrium with its purchase of Calypso Software Systems Inc. last May.

In Seagate's core storage and backup arena, ExecView 2.01 will form the management framework for both Backup Exec, acquired from Arcada Software Inc., and two storage-management applications from Palindrome Corp. that will be combined in the name Storage Exec. Seagate will add the storage capabilities of its Vista software to the current ExecView. That software is already offered on NT and Windows 95.

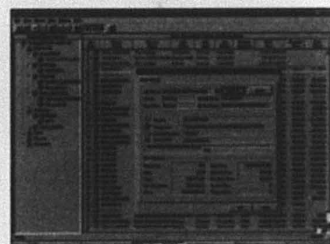
"They had to raise themselves from the level of chaos to one of order," said Michael Peterson, president of Strategic Research Corp., in Santa Barbara, Calif. "You can now look at their product line and see how everything fits together."

Paul Badowski, a senior network specialist at Belcan Engineering Group, a consulting company in Cincinnati, is a long-time Backup Exec user. He said ExecView will

make it easier for him to monitor backups on his five PC file servers.

Previously, Badowski had to use Novell Inc.'s RConsole utility to check up on one server at a time.

"Now I can just look at ExecView



EXECVIEW will become a management console for Backup Exec and Storage Exec.

and get real-time data from all the servers," Badowski said.

Seagate officials said the company is migrating its applications toward NT because the 32-bit, multitasking operating system is becoming the platform of choice inside corporations for both application development and running management consoles.

"Establishing NT as their strategic platform is a perfect move," Peterson said.

ExecView 2.01 will allow administrators to monitor and manage NT and NetWare servers simultaneously from a central location.

Backup Exec for NetWare, Version 7.11, can back up the entire NetWare Directory Services Extended Schema using Microsoft Corp.'s Systems Management Server. This gives administrators a backup copy of all network-user rights.

Seagate is in Lake Mary, Fla., at (407) 333-7500.

BUDDING ALTEON TO OFFER GIGABIT ETHERNET SWITCH

SILICON VALLEY start-up Alteon Networks Inc. is joining the race toward Gigabit Ethernet networking with a workgroup switch and adapter.

Alteon's products will be on display at NetWorld+Interop, in Atlanta, in September and are expected to ship in December.

Alteon was formed in May by former employees of Ultra Network Technologies Inc., which built 800Mbps High Performance Parallel Interface products for supercomputers and high-end workstations. Alteon plans to build on its existing ASIC to develop a 1.25Gbps chip that can deliver a full 1Gbps of throughput.

An Alteon representative said the maturity of the ASIC, which has several integrated features, will allow Alteon to price its products competitively. The Gigabit Ethernet adapter will be priced at less than \$2,000, the representative said.

The switch will be designed for linking high-end servers with Ethernet segments.

Most observers do not expect a Gigabit Ethernet specification until 1998. Alteon said users will be able to download updated software to the Alteon ASIC as the standard evolves.

Alteon is based in San Jose, Calif., and can be reached at (408) 574-5500.

— Stephen Lawson

PRODUCT SPOTLIGHT

NETSITE HANDLES NETWORK DOCUMENTS



NetSite Professional Audit develops and maintains network documentation. NetSite Development LP's application integrates topology information from direct SNMP and NetWare discovery into a consolidated, dynamic model of the network. The automatic documentation is visible to any authorized user through a Web browser. This initial release will work with Hewlett-Packard Co.'s OpenView and Microsoft Corp.'s System Management Server. It will be available this year; pricing starts at \$2,495. The Wayland, Mass., company can be contacted at (800) 638-7848 or <http://www.netsite.com/>.

Vendors boost remote-control suites

By Jackie Poole

DANWARE DATA A/S, Hilgraeve Inc., and Avalan Technology Inc. have all launched beefed-up versions and upgrades to their remote-control packages.

Danware is offering a comprehensive remote-control product with NetOp for Windows, Version 5.2, a remote software package with multiplatform support for all flavors of Windows 3.x, Windows 95, and Windows NT, as well as OS/2 and DOS. Danware's guest-host combination pack is priced at

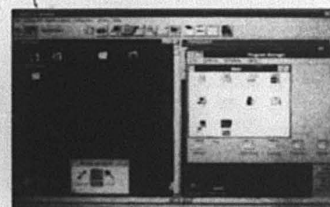
\$295 and is available now.

Avalan Technology's Remotely Possible/32, Version 3.0, provides support for Windows NT 4.0 and was unveiled at the same time that NT 4.0 was launched on both the Intel and Digital Alpha platforms.

Remotely Possible/32 products will begin shipping at the end of this month. The Workstation package is priced at \$199; the Server package is priced at \$399. Avalan also supports Windows 3.x, Windows 95, and NT 3.51. The Digital Alpha server package will cost \$499.

At the same time, Hilgraeve is focusing on the OS/2 market with the announcement of HyperAccess Pro, which unites the capabilities of its general-purpose communications software, HyperAccess for OS/2, and the remote-control functions of Hilgraeve's KopyKat software.

HyperAccess Pro will be offered as an upgrade for \$50 and retail for \$199; it will begin shipping at the



DANWARE'S remote software permits viewing of multiple PCs across multiple platforms.

end of this month.

Danware can be reached through Markham Computer Corp. at (800) 262-7542. Avalan can be reached at (800) 441-2281. Hilgraeve is at (313) 243-0576.

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