

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

ARGENTUM PHARMACEUTICALS LLC
Petitioners,

v.

CIPLA LTD.
Patent Owner and Licensee

Case: IPR2017-00807
U.S. Patent No. 8,168,620

**DECLARATION OF JOHN C. STAINES, JR. IN SUPPORT OF
PETITIONER'S REPLY TO PATENT OWNER'S RESPONSE**

MARCH 6, 2018

Exhibit 1140

Table of Contents

I.	QUALIFICATIONS.....	1
II.	OBJECTIVES.....	2
III.	SUMMARY OF FINDINGS.....	5
IV.	PRODUCT BACKGROUND.....	13
V.	COMMERCIAL SUCCESS ANALYSIS.....	20
A.	Mr. Jarosz Has Not Shown Dymista® to be an “Absolute Success”.....	22
	1. Average Growth Rates Alone Do Not Demonstrate Absolute Success.....	22
	2. Actual Net Revenue Levels & Growth Lower than Jarosz Gross Revenues	26
B.	Mr. Jarosz Has Not Shown Dymista® to be a “Relative Success”	28
	1. Comparisons to Generic-Eroded Sales of Other Brands is Not Meaningful	29
	2. Share of Only Brand Sales is Not Meaningful in a Genericized Market.....	34
	3. Share of Brand+Generic Dollar Sales Not Meaningful in a Genericized Market	36
	4. 1.8% Share of Brand+Generic Prescriptions is Not Significant.....	38
	5. Sales Shares Overstated by Failure to Include Competing OTC Products	42
C.	Dymista Commercial Success Criteria Mr. Jarosz Did Not Consider	49
	1. Significance Threshold for Brand Pharmaceutical Sales is Comparatively High	49
	2. Dymista® Sales Not Significant Relative to Prelaunch Forecasts.....	55
	3. Dymista® Sales Not Significant Relative to Costs and Investment.....	61
D.	Duonase & “Imitators” Sales Do Not Evidence Commercial Success	68
	1. Duonase Does Not Practice Challenged Claims 42-44 of the '620 Patent.....	70
	2. Useful Invention in India Not Necessarily a Useful Invention in the U.S.	71
	3. Imitator Sales Irrelevant to Nonobviousness of '620 Patent Claims	75
	4. Annual Sales of \$0.5 million to \$2.6 million Are Not Significant	77
	5. Duonase Prescription Shares Are Overstated.....	79

E.	Attempted Entry of Apotex Generic and Duonase Imitators Do Not Evidence Commercial Success	82
VI.	NEXUS ANALYSIS	86
A.	Other Developers Blocked by Previously-Issued Patents	87
B.	Dymista® Has Minimal Incremental Benefit Over Concurrent Use of Individual Antihistamine and Corticosteroid Products	88
C.	Mr. Jarosz Has Incorrectly Eliminated Non-Patented Features as Primary Drivers of Dymista®’s Sales.....	97
1.	Dymista®’s Low Effective Price to Insurers and Patients.....	97
2.	Dymista®’s Increasingly High Marketing “Share of Voice”	103
D.	Duonase Sales Driven by Factors Unrelated to the ’620 Patent	110
1.	Duonase is a “Branded Generic” with Sales Driven by Price	111
2.	Duonase Sales Reflect Demand for Azelastine Alone	118
3.	10 Non-Imitator Products Indicate Sales Are Not Driven by ’620 Patent	119
4.	Marketing Does Not Claim Combination Superiority Over Separate Use.....	120
E.	Meda-Cipla License Agreement Does Not Demonstrate Nexus.....	120
VII.	CONCLUSION	123

I. QUALIFICATIONS

1. I am a Director and Principal in the Washington, DC office of Navigant Economics LLC (“Navigant Economics”), a subsidiary of Navigant Consulting, Inc., an international consulting firm. Navigant Economics provides expertise primarily in economics, finance, public policy, and business strategy. I am knowledgeable in the fields of microeconomics, industrial organization, financial economics, and statistics, and have particular expertise in applying the tools of these disciplines to legal disputes arising in the pharmaceutical and related industries.

2. My educational background includes a B.A. in Economics and M.P.M. in Public Policy from the University of Maryland and an M.B.A. in Business Economics and Finance from the University of Chicago. Since 1984, I have worked as a consultant on economic, financial, statistical, and general business issues arising in commercial litigation disputes. My work primarily has involved analyzing competitive issues and estimating commercial damages associated with various types of legal and regulatory matters, most often relating to the pharmaceutical industry. I have been accepted as an expert witness in Federal Court to opine on economic issues arising in pharmaceutical-related patent and antitrust litigation. A copy of my curriculum vitae is included as Appendix A to this report.

3. Navigant Economics is being compensated for the work I perform in connection with this case at my standard hourly rate of \$535. Part of the work underlying this report was performed by staff of Navigant Economics working under my direction. Payment of fees to Navigant Economics associated with work performed on this matter is not contingent upon or in any way affected by the nature of my opinions or the outcome of this litigation.

II. OBJECTIVES

4. I have been retained by the Petitioners in this matter, Argentum Pharmaceuticals LLC. (“Argentum”) to render independent expert opinions concerning the existence and sources of any commercial success that may be associated with the allergic rhinitis (“AR”) treatments, Dymista[®] and Duonase (and certain Duonase “imitator” products), as they may relate to the obviousness of the technology claimed by U.S. Patent Number 8,168,620 (the “’620 patent”), entitled “Combination of Azelastine and Steroids.”¹ Dymista[®] was marketed in the United States as an AR treatment by Meda AB (“Meda”),² and currently is marketed by Mylan, Inc.

¹ Exhibit 1001.

² Exhibit 2068, p. 2.

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