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**HEADLINE:** THE INTERNET BUSINESS COME HOME; A MAILBOX IN CYBERSPACE BRINGS WORLD TO YOUR PC

**BYLINE:** By James Coates, Tribune Computer Writer.

#### **BODY:**

Harry Anastopoulos, president of a newly hatched Chicago-based Internet consulting company called Telusys Inc., has seen the future of the American workplace in the Information Age, and its name is URL.

URL stands for Uniform Resource Locator, and Anastopoulos and other entrepreneurs expect it will bring the greatest change to the business scene and American home since the personal computer arrived in the early '80s.

A URL is like an address in cyberspace: On the worldwide network of computer networks known as the Internet, it becomes a place where its owner can post or publish anything the owner might wish.

Having a URL means your business is on the Internet-which also means that whatever you are selling instantly is within reach of millions of potential customers.

Anybody with an Internet-capable computer can find you through your URL. It's as simple as clicking on an icon and typing in your name or your business name for a computerized keyword search.

And once they find you, they can view any material you choose to file on the Internet, such as advertising, customer-support literature or even products.

Thus, to growing thousands of businesspeople, whether they work in an office or have a home-based business, these initials from the world of the Internet are becoming as much an indicator of success as the initials BMW were a decade ago.

Time-Warner Inc. has a URL where the entertainment/publishing company does things as diverse as tout the latest cover story in People magazine and print a few sample chapters of the blockbuster novel "The Celestine Prophecy," by James Redfield.

General Electric Co. runs a URL where it discusses properties of high-technology plastics with customers.

The Chamber of Commerce in Sedona, Ariz., runs a URL, and local bed-and-breakfast operators post their availabilities and addresses on it.

Barry Blue and Thomas Demos are among the first Chicagoans to put their business on URLs. They founded Nets to You, which specializes in hooking up individuals and small businesses to the Internet. The company charges \$65 to make house calls, during which a technician provides the necessary software, then configures clients' computers to use the World Wide Web and other Internet features.



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Dozens of local enterprises are starting to use URLs, Blue noted. They are as varied as the International Society of Exposure Analysis, which publishes its newsletter via a Chicago-based URL, and movie editor Joe Scudiero, who has made small samples of several of his films available via his URL.

On the national level, you can find URLs from Miller Brewing Co., Ameritech, Tribune Co., Microsoft Corp., Intel Corp., the University of Chicago, the Louvre, the U.S. Census Bureau, the CIA, Mayor Daley and. . . . An estimated 20,000 other businesses, institutions and individuals are counted among URL pioneers.

Many use URLs to publish their resumes, so prospective employers can look at their qualifications in a decidedly favorable multimedia light. Such URLs typically include everything a printed resume does, plus a photograph and samples of the applicant's work that an employer can peruse or pass up at will.

Conversely, some companies are posting job openings on their URLs. It's then just a matter of a few key strokes to drop a company a note, telling its headhunters where to find your URL.

Knowing how to use the vast numbers of URLs now offered by businesses, government agencies and academic institutions means much more than mere advertising. It means you can exploit the vast resources of the Internet to enhance your business or job.

Anastopolous, therefore, isn't just thinking of Fortune 1000 clients when he talks with an evangelist's zeal of the potential awaiting those in small and medium-size businesses who use URLs to connect to the Internet.

"The playing field has been leveled, and everyone is in the game," said Anastopolous, who noted that the Internet has been swept up in a nationwide wave of popularity because access to it becomes ever easier, thanks to fast-developing technologies.

Thus, as the Internet grows as a nationwide force, the URL becomes a dominant buzzword in the American workplace.

Having one amounts to a giant step beyond having an electronic-mail, or e-mail, address-and remember that e-mail has become the most heavily used part of the Internet among Americans at work and at home.

It takes the e-mail process one step beyond just exchanging information. And that's where the power begins.

In addition to having your address on-line, it's now possible with only a few clicks of a mouse to reach out to other addresses and glean a wealth of information as diverse as sales leads and demographics.

But in order to examine what a URL can do, it is necessary to examine what the Internet can do.

The idea behind the Internet is that roughly 1 million computer networks throughout the world are linked by high-speed telecommunications lines, thus giving people on each of the participating networks access to the resulting "worldwide web."

More than 20 million computer users are known to be on the Internet; most analysts predict that this number will only increase in the coming months and years.

Each participating network contributes whatever unique stores of information it might own and, as the price of admission, makes that data available to all.

Over the last decade this inter-network has grown to include rather amazing resources.

Colleges started posting theses prepared by their graduate students on thousands of topics. Much of the data that supported those theses had been gathered from other Internet sites.

Other schools transformed the entire text of reference works, poetry and literature into computer files and posted them on the network. Newspapers and magazines were added, and publications prepared solely for on-line consumption, called "e-zines," came into being.

Federal agencies as diverse as the Census Bureau, Patent Office, Library of Congress, Social Security Administration and Labor Department began putting reams of statistics, reports, forms and other documents into Internet-connected computers.

Millions of people all over the world created a system of informal computer bulletin boards called newsgroups and used them to exchange views and information on subjects as diverse as biophysics and boyfriends.



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People with access to one network were able to send e-mail to people with access to any of the other networks on the Internet. Soon e-mail became the favored means of exchanging business information in many industries. Plus, home-oriented telephone dial-up computer services like America Online, CompuServe and Prodigy made Internet e-mail available to their customers.

Then, as computer sales began to boom in recent years, having access to Internet e-mail became an important business tool not just for top executives and the computer savvy, but for many ordinary workers.

Growing numbers of experts speculate that having access to the Internet from a desktop computer soon will be as commonplace as having access to a telephone or to a U.S. Postal Service letter carrier.

And much of this optimism stems from the existence of URLs.

Just as the home-oriented dial-up services have moved e-mail from the realm of high-level Internet sites into the public domain, so URLs promise to bring the rest of the Net to the masses.

The key is that URL technology transforms what have been enormously complex commands in the computer language used by AT&T's Unix operating system into the same sort of drag-and-drop on-screen techniques that computer users employ with Microsoft Corp.'s Windows or Apple Computer Inc.'s Macintosh.

For nearly a decade, those Unix commands have served as the key to the information in the Internet when it was the sole domain of computer scientists and the more sophisticated hobbyists. These commands have names like File Transfer Protocol (FTP), Gopher, Veronica, Usenet, Finger, Archie and Internet Relay Chat.

Using FTP, you type commands into one computer and are taken via high-speed telecommunications links to a second computer, where it's possible to read directories of the files that computer's owners have posted for Internet access. Typing more commands allows you to download any file into the original computer.

Gopher does the same thing as FTP, but in a slightly different way. Veronica is a method of searching multiple computers for files containing keywords. The other Unix commands use other methods, but they all amount to reaching out from one computer to another to acquire or offer information.

In 1993 computer scientists on the campus of the University of Illinois at Urbana-Champaign developed graphical software for Windows- and Macintosh-type computers that let users manipulate on-screen icons to do many of the things that can be accomplished by using the Unix commands.

Those computer scientists coined the expression "Internet browser" to describe such software programs and called their browser Mosaic.

At first the browsers simply operated on computers at university and business worksites already connected to the Internet via the backbone of high-speed telecommunications lines.

Each computer on the Internet was given a name by the InterNIC Directory and Database Service, which is supported by AT&T and the National Science Foundation in a voluntary effort to maintain order on the Internet.

The concept of URLs was developed by a consortium of physics departments in European universities called CERN. URLs are subsets of the addresses maintained by InterNIC and thus allow individual users of each computer network to reserve a small part of that network for their interests. These URLs thus designate what are called home pages. For example, http://www.uiuc.edu is the URL for the University of Illinois at Urbana-Champaign.

One typed a URL into a browser, and the software would make the proper links to the Internet, then call up on the screen graphical representations of whatever the host computer was offering, including photographs, text files, even multimedia material such as music and movies.

This amounted to doing the same things that were available via FTP, Gopher, Veronica, etc. But now the information surfaced with the same sort of ease as when using Windows- and Macinosh-style PCs.

In most cases a user downloaded this material by clicking on underlined text representing the desired file. This technique of using text as a jumping-off point for the information behind it is called hypertext.

The "http" in most URLs stands for hypertext transfer protocol as in the http://www.uiuc.edu address for the U. of I. The initials "www" stand for the World Wide Web, which is the name given to the Internet.



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The ".edu" stands for education, and shows it's a college site. A government site is designated ".gov", while ".com" identifies a commercial site.

The computer scientists who put the whole Internet thing together developed the final key to today's picture when they found ways to use ordinary telephone lines to link PCs with the World Wide Web. This was a major change for the Web, which, for most of its existence, had been reachable only through major computer installations linked to high-speed telecommunications lines leased by colleges, governments and businesses.

And a new acronym came on the scene: SLIP, for Serial Line Internet Protocol.

To link a PC to the Internet, a SLIP connection employs the same modems that are used to hook up that PC to an America Online-type of service.

Once that link is made, the most ordinary home PC enjoys the same Internet status as does a \$500,000 workstation in a scientist's laboratory.

Currently, most SLIP access is obtained by subscribing to a new class of businesses called Internet service providers, which work somewhat like the better known CompuServe-type operations.

Customers phone in using special SLIP software. Once this software connects the computer with the Internet, the user then runs a browser program and begins browsing.

Karl Denninger owns MacroComputer Solutions Inc., one of Chicago's largest Internet service-provider companies. (Nets to You works in cooperation with Macro Computer Solutions.)

Denninger noted recently that in less than a year, the number of his subscribers has grown from a few hundred to about 4,000. Most pay between \$10 and \$20 a month for access to the Internet, either using traditional Unix commands, or SLIP links and URLs.

But supplying SLIP links may prove to be a short window of opportunity for such small entrepreneurial outfits.

In recent weeks, Prodigy, a joint venture of Sears, Roebuck and Co. and International Business Machines Corp., has been offering a Web browser to its 1.5 million subscribers.

Steve Case, president of America Online, says that his service will have a browser up and running in April or May for its 2.1 million customers.

And CompuServe, with 2 million customers in the U.S., also is expected soon to make a browser part of its service.

As Anastopoulos said, he has seen the future and its name is URL.

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The e-mail address for Tribune computer writer James Coates is jcoates1@aol.com

**GRAPHIC:** PHOTO GRAPHICPHOTO: Harry Anastopoulos of Telusys Inc., an Internet consulting firm, says that URLs help put everyone "in the game." Tribune photo by Walter Kale.; GRAPHIC (color): About the cover. The illustration and design are by John Bleck.

LOAD-DATE: March 26, 1995



#### Mary Schmich



### Ravages of AIDS just can't destroy this family unit

ngela Diaz and her family have gone to California now. Chicago had become too hard. There was do do to buy, there were heat bills to pay, and they just couldn't

when I me to make the state of the state of

now simply as proof of one family's fierce fight to stay together in the face of awful odds.

On the chilly autumn evening that I first visited the Diaz family, Angela sat at the dining room table and talked about things girls of 16 should not have to now the control of 16 should not have to now the control of 16 should not have to now the control of 16 should not have to now the control of 16 should not have to make the food 18 should not have to now the control of 16 should not have to now the control of 16 should not have to now the control of 16 should not have to the control of 16 should not have been control of 16 should not have to the control of 16 should not have the total of 16 should not have the control of 16 should not have the care of the t

rooms oversess.

He threw out the garbage, boiled the clothes, unclogged the toilets. He washed the lice from the children's hair.

The kids, in his words, "were kind of rough." One girl called him "nigger" to hear.

The kids, in his words, "were kind of rrough." One girl called him "nigger" to his face.

But he stayed on the job, and after Grace's husband died, he moved in. Two years later, close to death, Grace asked him to marry her. By all accounts, they had not been lovers, but he had become a member of the family, and aid of them shared one parceled out to relatives and foster homes. When Grace Diaz died, Haze began proceedings to adopt the children. A new problem arose.

Because of her illness, Grace Diaz had

proceedings to along the chinarie. A new problem arrose.

Because of her illness, Grace Diaz bad been eligible for various kinds of public and private assistance. When she died, that money dried uff and on, but it was hard with seven kids, one of them a 6-year-old with AIDS. The children referred to him as their father, but in the eyes of the state, he was just another unemployed single male, eligible for only a meager amount of public aid. Nevertheless, for a while, the family got by.

by.
Several weeks after my first visit, I spent another afternoon at the Diazes' ground-floor apartment—their seventh home in

another afternoon at the Diazes' groundfloor apartment—their seventh bome in
seven years.

The kids ruished in from school, hugged
Haze and sat down promptly to do their
bomework. One of Robert's Ruiles of Order.
No TV or radio until homework was done
and rooms were cleaned.
Haze was a congent was done and rooms were cleaned.
Haze was a congent was done the childron. Asked why he would take on
the task of raising someone else's childron,
esaid simply that they provided him with
the family he had never had.
"Sometimes! think he's some kind of
angel," Angela said. "Sometimes I think he's
sent by God."

The apartment was shabby but neat and
filled with Haze's second-hand books,
including encyclopedia sets, the complete
works of Mark Twain and several Bibles.
Angela showed off her two favorites. One
gift from her mother, was "Family Circle
"Viruses."

Angela said that, unlike her parents,

Viruses."
Angela said that, unlike her parents,

# Boy set afire over missing food stamps

Transas STAP Withtas

A Joyan-old South Side boy
was in critical condition Saturday after being set after, allegedly
by his mother's boyfriend, who
police said was upset because he
believed the child had stolen
about 820 worth of food stamps.

Police arrested Tony Harris, 33,
who lived with the boys mother
and three other children in a second-story apartment in the 1500
block of West Sids Street.

"He's admitted to his actions,"

Said Chicago Police Cmdr.
Charles Smith. "He was trying to get the truth out of the children."
Harris was arrested who refused to confess, Harris truel to set them on fire using a content of the confess that the confess with penalties of six to 50 years in prison, Smith said.
"If the child should pass, naturally we're going to seek murder charges," Smith said.
Harris doused the boy and his 13-year-old sister with rubbing alcohol and charcoal lighter fluid while trying to get to the bottom of the missing food

extensive burns have "a very high mortality rate." said Dr. Elizabeth Beahn, chief resident in charge of plastic surgery at the hospital.

Only his face, part of his lower abdomen and the front part of his thighs were not burned, Beahm said. He is on a ventilator and has been unable to talk because of a breating tube down his throat, Beahm said.

said.

"The next 24 hours is one hurdle, but he has many ahead of him," Beahm said.

The boy must undergo multiple skin grafts and other operations, and recovery could lake years, Beahm said, lake years, Beahm said, some second second second lake years, Beahm said, which is young and has a good heart. We presume he's healthy. That's one of the best things he has going for him."

The boy's relatives and family friends said they were shocked.
"It's said how could someone torture somebody like that over \$20. [II's] nothing but a piece of See Boy, Page 4

# Question of mural integrity

## They walk line between graffiti, art, many say

An eight-foot-high snake wearing a gold chain coils ominously on the back wall of a garage near downtown Aurora.

A few blocks away, a massive Grim Resper painted on the side of a small market glowers over the image of a young man with a gun, with messages of peace scrawled in the background.

Is this outlaw gangbanger graffiti or an artistic expression of community pride?

pride?

That's one of the questions being faced by Aurora officials as they consider an ordinance that would limit the size of outdoor murals in residential neighborhoods, leading to a debate that touches on wider questions of culture, free speech and art.

"It's a compare tissue" observed Jennie

free speech and art.
"It's a complex issue," observed Jennie
Kiessling, director of community-based,
programs, the School of the Art Instituch the speech of the Art Instituch the Art Instituch the Art Instituch the Art Insti
tuch the Art Inst

late ito the community kids are living in."

But in many people's minds, the boundaries between cultural and artistic expression and gang-related graffiti can be blurry, resulting in such messaures as the Aurora perjonal. Artistication of the Aurora perjonal and artistic many community of the Aurora perjonal and artistic many commercial buildings to one-tenth of the wall, say it would help curb what can be perceived as gang imagery.

"Areas that have murals tend to have more gang problems," said Ald. Kenneth Hinterlong, the proposal's main backer. "That may not be a cause-and-effect relationship, but there is a correlation."

But some artists point out that there usually are significant differences in the intent of murals and graffiti, gang-related or otherwise.

of the control of the

ty."

But Pounds agreed that for most people, the line between the two is much fuzzier. And, almost invariably, fuzzy boundaries spawn negative assumptions.

"People get confused because they believe that murals either mark an economic downtum in a neighborhood or encourage graffiti." Pounds said.

Once considered the "poor stepchild" of the art world, murals increasingly





Hector Barillas, 17, proudly shows off the mural he helped paint (above) in Aurora. Another mural graces an alley garage near New York Street (left).

While murals were prominent in Mexican art in the 1920s and 1930s and played an important role in America's Depression-era WPA art projects, the current mural movement was fueled by political and social concerns in the 1990s.

Today, public murals are likely to trumpet themes of community empower-ment. In Chicago's largely Latino Pilsen neighborhood, for example, murals often reflect a sense of cultural pride and fre-

# Hofer acquittal grew from unusual tactics

Attorney worked to raise doubts

Helmut Carsten Hofer, who ac-cording to Interpol police re-cords "came to notice" of Mun-ich police in the mid-1980s for engaging in prostitution, says he wants to study to become a

if he ever makes it to law school, one of the first principles he is likely to encounter in an ethics class may come from the lins of his current man. suzanne Olas, King, who repre-sented the 26-year-old German, was holding court outside court in Skokie.

"I have a strong sense that if

going gets tough:

"It never hurts to suggest that
a bad guy or a bunch of bad
guys lurk somewhere in the
shadows," observed David
Protess, a journalism professor
at Northwestern University who
specializes in legal affairs.

specializes in itgal and the fury is still out on

## There's no time to lose for Burris

Short campaign adds to sense of urgency

By Joseph A. Kirby TRIBLING STAFF WRITER

It is 10:16 a.m., and Roland Burris is short on time. The independent candidate for mayor of Chicago is taping a radio show, and the program's host has flubbed his introduc-tion. "I'm sorry," he tells Burris, "I know you're in a hurry," Burris offers no smile, no words.

words.

No wonder. At 11 a.m. Burris
must be at another radio studio must be at another radio studio to record another show. Then he will be whisked to an 11:45 a.m. Loop fundraiser. And at 12:15

#### Campaign '95

p.m., he is scheduled to tour the Chicago Board Options Ex-

p.m., he is scheduled to tour the Chicago Board Options Exchange.

Back in the studio, Burris still is waiting. Staff members pace outside the sound booth. The clock is ticking. It has been ticking since Feb. 28, when Mayor Richard Doley defeated Democratic primary opponent Joseph Gardner options with the Chicago Board of the Chicago Board of

trademark dark three-piece suits.

"Were doing something that I don't think has been done on this level before: running a 31-day campaign against the mayor of the City of Chicago," said Burris, S.T. Blinois' former attorney general and comptroller. "If it were anyone other than Roland Burris," he said, "I would say it would be an impossible task."

At times, it appears as if Burris revels in the challenge. In fact, at several campaign stops, Burris often has reminded audiences how many days remained until the election. It will be 10 on Sunday.

until the election. It will be on Sunday, Despite the obvious differences between Burris and Gardner, much of Burris' campaign is almost a mirror image of Gardner's, Perhaps that is by design, since Burris has said repeatedly that Gardner has "passed him the bation."

unsuccessfully challonged Daley to debate.

One difference has been Burris' campaign style. Unlike the low-key Gardner, who focused on issues, Burris has adopted an ew spiffire persona.

He alleged that Daley has lied about the number of city police officers. He accused Daley of



# DOCKET

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