

The Voice of Enterprise Computing

ENTERPRISE COMPUTING: 32-BIT DREAMS

It's inevitable. During the next two years a huge number of corporate sites will shift from Windows 3.1 to a 32-bit operating system. Some companies have already completed the process; others are in the middle of migrating. We offer



advice from those familiar with the problem on the planning, project management, and diplomacy skills you'll need to keep your 32-bit dream from becoming a nightmare. See page 81.

## **KML à la Microsoft**

Company eyes new markup format

y Lynda Radosevich

AN EFFORT to boost the Extenble Markup Language's role in ansforming browsers into sophiscated front-end clients, Microsoft lans soon to propose an Extensible larkup Language (XML) style seet language to the World Wide Veb Consortium (W3C), according sources close to the development. The move, if successful, would enble developers to create the kinds browser-based database forms hat many are considering building

"It's a big win for the users because neutral data is where people want to be in the long run," said Mark Walter, editor of the Seybold Report on Internet Publishing, in Media, Pa.

XML is attractive to Microsoft which wants to increase the appeal of its Internet Explorer 4.0 browser and slow down the adoption of lava and to developers who believe lava is not yet mature enough for building the client side of business applications.

You could still use a Java ap-



BlackWidow beta shines: Seagate Software beefs up Crystal Info's data mining capabilities. 99

Winning Winframe: Citrix opens up Windows applications to remote-access users. 99

WinFrame beta pros and cons

## **HP** revitalizes server lineup

Hewlett-Packard

news, see piages

19 and 24.

By Cara Cunningham

HEWLETT-PACKARD is developing a line of pocketsize Web servers that, with a little help from Java, aim to reduce some of the frustrations encountered with remote systems management. ► For more

By January 1998, the company plans to release the first product in this family, called Secure Web Console. This modem-size device,

> CONSOLE page 24

## Web-based tools on tap Unix system prices cut

By Cara Cunningham

AIMING TO PROVE that its Unix-based RISC servers can take on Windows NT-based Intel servers and Sun

Solaris servers without blowing IT budgets, Hewlett-Packard next week will release a new PA-RISC 9000 workgroup server.

Following new server releases last month from Compaq and Sun, HP hopes to be a

SERVERS page 24

Distributed computing

## **Novell kicks Java plans** into high gear

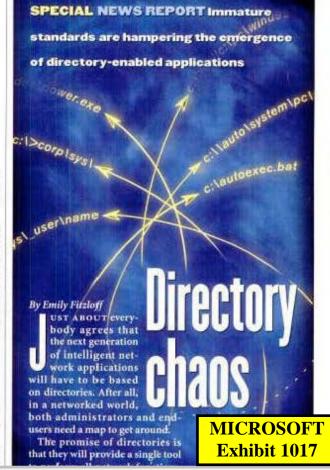
By Matthew Woollacott

NOVELL IS PREPARING to launch two major Java-based initiatives as part of an overall effort to redefine

In the near term, Novell on Sept. 17 will outline its plans to extend its Border and Collaboration Services using Java technology. Scheduled to take place in New York, this initiative will show how lava can be used in conjunction with the next major upgrade of NetWare, code-named Moab; Novell Replication Services; Novell Directory Services: Manage-Wise; and a GroupWise 6.0 upgrade, code-named Jolt, to create an extended enterprise network.

For the long term, Novell is working on a new distributed computing architecture that leverages lava to bring location-independence to data stored on the network.

The new architecture, called the lava Network Framework (INF), is





## THIS WEEK





Mark Tebbe SAP won't say R/3 is difficult to install, but it's trying to make it easier, 108

**Bob Metcalfe** Centra's Symposium demonstrates how effective online classrooms

could be 107

**Nicholas Petreley** I want Navio's Enhanced TV and so will you once you see it. 108

Ed Foster Good documentation and practices are hard to find 68

#### NEWS

- 3 Sun plans to complement its Java strategy with a series of WebTop servers next year.
- 6 Microsoft will ship Hydra for NT 4.0 in the fourth quarter.
- 6 Lagging technologies cloud the release of Microsoft's NT 4.0 Enterprise Edition this
- 8 Sun and Netscape have teamed up to develop a browser with HotJava.
- 8 Two recent moves have strained dealings between Netscape and Lotus.
- 14 JavaSoft and partners are launching initiatives to address Java shortcomings.
- 19 HP readies a PC assault on small to midsized husinesses
- 21 SAP still has no plans to enable its business packages to work with Sybase's server.

#### CLIENT

- 29 Backup Exec for Windows NT 7.0 provides a viable backup and recovery solution for NT.
- 32 Intel's 440LX chip set has spurred the announcement from various vendors of new Wintel workstations
- 32 Street Prices: Hard drives

#### SERVER

- 37 Despite COM's problems, Microsoft's weight might make it the object model of choice.
- 37 SAP offers pre-configured R/3 systems to simplify implementation.
- 37 Bug Report
- 40 An IBM data-mining tool helps expose health-care fraud.

#### NETWORKING

- 1 IS is using metadirectories and LDAP to sim-
- switched East Ethernet hubs

plify management of multiple directories.

47 Cabletron and HP roll out combined shared,

Java and Web capabilities, page 47

Hummingbird

hooks up PCs to

Unix with new





For all the highlights of this week's InfoWorld Electric, ao to http://www.infoworld.com.

#### **FORUMS**

- Office 97: Should Microsoft open up its file formats to the public domain?
- Design flaws: Bad software design got your goat? Tell it to BugNet.
- Navio Enhanced TV: Would you buy one? Nicholas Petreley wants to know.
- Total cost of ownership: What's the best way to get an accurate TCO?

#### **OPINIONS**

- Plugged in: Life would be easier if Microsoft published the Office 97 file formats.
- Inside the Firewall: Home pages on the company intranet are not as strange as you might think.

#### PRODUCT REVIEWS

- The Intel Device View for Web and Intel Express Management Module solution allows administrators to graphically manage hubs from a standard Web browser.
- IBM's ViaVoice and Dragon Software's NaturallySpeaking are both effective speech-recognition solutions.

#### **BOOK REVIEWS**

Adams Electronic Job Search Almanac 1997. from Adams Media

#### THE INFOWORLD SCOOP

 For a brief summary of the latest news. reviews, interviews, features, and forums, subscribe to our weekly newsletter. The InfoWorld Scoop, at http://www.infoworld .com/launch/register.htm.



TIC CEO Stephen Walker takes the hot seat on

#### TELECOM WORLD

- 55 BT may have cleared its last hurdle in the quest to acquire MCI.
- 57 Regulatory Roundup
- 57 MCI shareholders threaten to sue over terms of pending 8T-MCI merger.

#### **INTERNET & I-COMMERCE**

- 59 Marimba proposes a new Web protocol standard for replication.
- 59 The Web Hotlist
- 64 Internet Performance Index

#### ENTERPRISE COMPUTING

81 Planning project management, and diplomacy come to the fore in 32-bit migration.

#### ENTERPRISE CAREERS

- 87 IT recruiters are learning a few things from marketing as they try to attract applicants.
- **87** Rook Review
- 87 The Careers Web Hotlist

#### PRODUCT REVIEWS

- 99 Crystal Info (code-named BlackWidow), beta
- 99 WinFrame/Enterprise 1.7, beta
- 100 Cyber Patrol Corporate 3.30
- 102 InfoModeler 3.1
- 102 5A/Data Architect 4.5
- 104 Navision Financials 1.20

#### OPINIONS

- 3 From the News Desk / Michael Vizard
- 34 Window Manager / Brian Livingston
- 44 Help Desk/Brett Glass
- 68 The Gripe Line / Ed Foster
- 68 To the Editor
- 69 From the Editor in Chief / Sandy Reed
- 69 InfoToon / Richard Cline
- 84 IS Survival Guide / Bob Lewis
- 107 From the Ether / Bob Metcalle
- 107 Notes From the Field / Robert X. Cringely
- 108 Down to the Wire / Nicholas Petreley
- 108 Between the Lines / Mark Tebbe
- 96 Reader Resources



Summer's end means that Cringely will deal with more interesting events than reading, page 107

Intel empowers workstations with 440LX chip set, page 32





### SHIPPING reeGate this week will roll out its Multi-Service Internet Gateway family, which will enable small businesses to support mission-critical applications through a reliable, permanent connection to the Internet. The gateway integrates an IP router, Web server, dynamic packet-filtering firewall, e-mail, FTP, Domain. Name System, Dynamic Host Configuration Protocol servers and a remote management system. Shipping now, the Multi-Service Internet Gateway product family will start at a price of \$5,395, based on configuration. Free-Gate Corp.: (408) 617-7000;

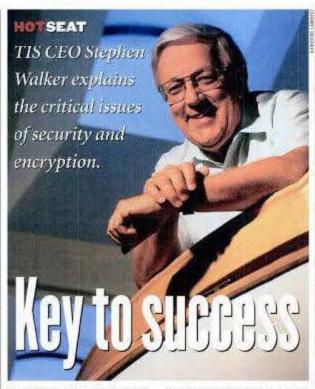
NET-IT SOFTWARE announced ts Net-It Now desktop-to-Web document builder, which will be bundled with Netscape Communicator Deluxe Edition, Net-It Now leverages Net-It Software's jDoc technology which creates compact, cross-platform replicas of desktop documents that can be viewed with a Web browser and no additional plug-ins, Net-It Now is expected to ship this week with Communicator Deluxe Edition, which will be priced at 579. Net-It Software Corp.: (415) 551-0600; http://www net-it.com.

http://www.freegate.com.

#### ANNOUNCED

HUMMINGBIRD COMMUNI-CATIONS last week released Common Ground Web Pubisher 4.0, a suite of Windows NT applications that provide automated intranet publishng and universal document viewing with a Java-enabled Web browser. Documents are converted automatically to Web-ready DigitalPaper, a format that maintains the graphic design of the original document. The product is set to ship this month priced at \$4,995 per server, which includes licenses for as many as live users to publish an unimited number of documents. Hummingbird Communica-

# INTERNET & I-COMMERCE



We have now

installed more than

a dozen key recov-

ery centers in seven

or eight countries.

TEPHEN WALKER is president, CEO, and founder of Trusted Information Systems (TIS), the Glenwood, Md., developer of the Gauntlet Internet firewall. Walker, who was a computer security expert for the U.S. Department of Defense before founding TIS in 1983, testified before Congress in July on the controversial key escrow debate. His stance on government control over encryption technology export is

somewhat unique in the software industry: There is an acceptable middle ground between government's need for recovery keys to decrypt criminal communications and the need to protect the privacy

of communications. In a conversation with InfoWorld Senior Editor Lynda Radosevich, Walker explained his position on encryption export and other hot Internet security issues.

#### What level of encryption does Gauntlet 4.3 provide for international use?

We offer 56-bit DES without key recovery. We also offer DES encryption with key recovery because there are companies that want key recovery in order to recover their tion because it has to protect its stuff from everybody else but cannot afford to have an employee encrypt something and have no way to get it back.

We also have approval to offer on Gauntlet triple-DES or 128-bit encryption with key recovery. In addition, we have built a cryptoservice provider that is compatible with the Microsoft cryptographic API [thereby enabling companies to add encryption capabilities to

Windows applications and establish internal key recovery systems].

In March, we got approval from the Commerce Department to ship 128bit encryption or triple-DES encryption with key recov-

ery in our crypto service provider. We are testing it with a European commission pilot project in five countries right now.

What level of encryption do you believe is needed to provide rock-solid security?

If you're building a system that's going to be around for a long time between four and 15 years — you'd better use triple-DES or 128-bit encryption today. But if you're just protecting e-mail that isn't going to matter two weeks or a year from

# Marimba, friends support data replication protocol

### ■ Proposed standard sent to W3C

By Lynda Radosevich

NEW YORK — Marimba and a cadre of partners, excluding Microsoft and IBM, last week announced the submission to the World Wide Web Consortium (W3C) of a new protocol for data replication over the Internet.

Backing the submission during the announcement here at the Java Internet Business Expo were Netscape Communications, Novell, Sun Microsystems, and @Home Network.

Based on the incremental update capabilities in Marimba's Castanet products, the Distribution and Replication Protocol (DRP) is an enhancement to the HTTP protocol.

DRP aims to reduce Internet congestion resulting from software distribution and pushed content updates, said Arthur van Hoff, chief technical officer and founder of Marimba.

Internet congestion is reduced by using a differential update process that only sends the portion of a Web page or program that requires updating, van Hoff said.

Other companies endorsing the proposed protocol include Fujitsu, PeopleSoft, Sybase, Symantec, and Toshiba.

Notably absent from the endorsee lineup were Microsoft and IBM/Lotus, but officials at the announcement downplayed the giants' no-show. "I don't think you should look at the list of those who are missing," said Tim Berners-Lee, the W3C director who was on hand to endorse the proposal.

Berners-Lee explained that the W3C was the starting point for discussions on he proposed protocol.

DRP may overlap with other W3C proposed protocols, including one called Distributed Authoring and Versioning (DAV).

However, DAV targets content creators, and the W3C working groups will look to find synergies and come up with the most comprehensive recommended protocol, van Hof said.

Van Hoff declined to predict when DRP might move to the W3C recommendation stage.

Once DPR becomes a W3C recommendation, Netscape, which already distributes the Castanet Tuner client with Communicator, will work to incorporate the new protocol quickly into its products, said Danny Shader, vice president of developer relations at Netscape, in Mountair View, Calif.

Although it is just in the proposal stage, DEP has a modicum of maturity. Maximba has already tested in its laboratories prototype products that use DRP with products from Netscape and other vendors, van Hoff said.

Marimba nc., in Palo Alto, Calif., can be reached at http://www .marimba.com/.

#### THE WEB HOTLIST

Web sites worth checking out

Internet2 http://www.internet2.edu

Learn about Internet2, a collaborative effort of more than 100 universities to develop next-generation network applications and a high-speed communications infrastructure. The Library contains an overview of the project's architecture.

Control Data http://www.edc.com

Systems integrator Control Data Systems uses the futional city of Rialto to promote its products and services. Visit the Customer Showcase for case studies or Industry Hotlinks for links to a variety of Internet-commerce Web sites.

BEA Systems http://www.beasys.com

Middleware vendor BEA Systems offers a well-designed site devoted to its software and services. Among the topics covered in whire papers are Internet com-

