# Valeant Pharmaceuticals International, Inc.

Q3 2015 Financial Results October 19, 2015

> ACRUX DDS PTY LTI EXHIBIT 1591 IPR Petition for U.S. Patent No. 7,214,5

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### Forward-looking Statements

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#### Non-GAAP Information

Non-GAAP Information To supplement the financial measures prepared in accordance with U.S. generally accepted accounting principles (GAAP), the company use GAAP financial measures that exclude certain items, such as amortization of inventory step-up, amortization of alliance product assets & pro-plant and equipment step up, stock-based compensation step-up, contingent consideration fair value adjustments, restructuring, integration, acquisition-related and other costs, In-process research and development, impairments and other charges, ("IPR&D"), legal settlements outs ordinary course of business, the impact of currency fluctuations, amortization including intangible asset impairments and other non-cash char amortization and write-down of deferred financing costs, debt discounts and ASC 470-20 (FSP APB 14-1) interest, loss on extinguishment o (gain) loss on assets sold/held for sale/impairment, net, (gain) loss on investments, net, and adjusts tax expense to cash taxes. Managemer non-GAAP financial measures internally for strategic decision making, forecasting future results and evaluating current performance. By disc non-GAAP financial measures, management intends to provide investors with a meaningful, consistent comparison of the company's core o results and trends for the periods presented. Non-GAAP financial measures are not prepared in accordance with GAAP. Therefore, the info is not necessarily comparable to other companies and should be considered as a supplement to, not a substitute for, or superior to, the corresponding measures calculated in accordance with GAAP. corresponding measures calculated in accordance with GAAP.

> Note 1: The guidance in this presentation is only effective as of the date given, October 19, 2015, and will not be updated or affirmed unless and until the Company publicly announces updated or affirmed guidance.

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# Q3 2015 Highlights

- Exceeded top line and bottom line Q3 guidance; 5<sup>th</sup> consecutive quarter of >10% organic growth
  - □ Includes negative FX impact of \$172M revenues and \$0.13 Cash EPS
  - Continued outperformance of U.S. businesses, particularly dermatology and contact lens
  - □ Strong organic growth in China (23%), South Korea (15%), and Mexico (10%)
- Continued strong Salix performance
  - IBS-D indication for Xifaxan (including DTC campaign)
  - Salix inventories reduced to 8-10 weeks
- Addyi launched 10/17
- Four deals closed in October
  - Brodalumab
  - Sprout
  - Synergetics
  - Amoun (expected to close today)
- Strong cash flow from operations
  - GAAP cash flow from operations \$737M
  - □ 90% cash conversion

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# Q3 2015 Financial Results

	Q3 2015	Q3 2014	Y/Y%	Adjusted Y/Y% <sup>(a)</sup>
Total Revenue	\$2.8 B (guidance \$2.6 – 2.8B)	\$2.1 B	36%	44%
Cash EPS	\$2.74 (guidance \$2.60 – 2.70)	\$2.11	30%	36%
GAAP Cash Flow from Operations	\$737M	\$619M	19%	26%
Adjusted Cash Flow from Operations	\$865M	\$771M	12%	18%

a) Negative FX Y/Y Impact: Revenue \$172M, Cash EPS \$0.13

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# Q3 2015 Organic Growth

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## Same Store Sales – Y/Y growth rates for businesses that have been owned for one year or more

	<u>Q3 2015</u>	<u>YTD 2015</u>
Total U.S.	22%	27%
Total Developed	16%	19%
Total Emerging Markets	3%	5%
Total Company	13%	15%

## Pro Forma – Y/Y growth rates for entire business, including businesses that have been acquired within the last year

	<u>Q3 2015</u>	<u>YTD 2015</u>
Total U.S.	26%	27%
Total Developed	21%	21%
Total Emerging Markets	4%	5%
Total Company	17%	17%

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