Versata 2211

| 1  | UNITED STATES DISTRICT COURT<br>EASTERN DISTRICT OF MICHIGAN<br>SOUTHERN DIVISION  |  |  |
|----|--|--|--|
| 2  |  |  |  |
| 3  |  |  |  |
| 4  | FORD MOTOR COMPANY,  |  |  |
| 5  | Plaintiff/<br>Counter-Defendant,   |  |  |
| 6  | Case No. 15-10628 vs.  |  |  |
| 7  | Hon. Matthew F. Leitman VERSATA SOFTWARE, INC., F/K/A  |  |  |
| 8  | TRILOGY SOFTWARE, INC., TRILOGY DEVELOPMENT GROUP, INC. AND TRILOGY, INC.,   |  |  |
| 9  | Defendants/  |  |  |
| 10 | Counter-Plaintiffs. /  |  |  |
| 11 |  |  |  |
| 12 | MOTION FOR LEAVE TO TAKE ADDITIONAL DEPOSITIONS and  |  |  |
| 13 | MOTION TO STAY ALL PROCEEDINGS PENDING INTER PARTES REVIEW   |  |  |
| 14 | BEFORE THE HONORABLE MATTHEW F. LEITMAN<br>United States District Judge  |  |  |
| 15 | Theodore Levin United States Courthouse  231 West Lafayette Boulevard  |  |  |
| 16 | Detroit, Michigan Tuesday, July 19, 2016   |  |  |
| 17 | APPEARANCES:   |  |  |
| 18 | For the Plaintiff: JOHN S. LEROY   |  |  |
| 19 | CHANILLE CARSWELL  |  |  |
| 20 | JAMES P. FEENEY<br>JONATHAN D. NIKKILA   |  |  |
| 21 | For the Defendants: LANNY JESSE DAVIS  |  |  |
| 22 | RODGER D. YOUNG<br>STEVEN JOHN MITBY   |  |  |
| 23 |  |  |  |
| 24 |  |  |  |
| 25 | To obtain a copy of this official transcript, contact: Robert L. Smith, Official Court Reporter (313) 964-3303 • rob_smith@mied.uscourts.gov |  |  |



| 1  | TABLE OF CONTENTS   |             |
|----|---|-------------|
| 2  |   | Page        |
| 3  | MORTON FOR THAT TO TAKE ARRESTONAL REPOSTRIONA                      | <u>Page</u> |
| 4  | MOTION FOR LEAVE TO TAKE ADDITIONAL DEPOSITIONS Motion by Mr. Davis |             |
| 5  | Response by Mr. Feeney  | . 24        |
| 6  |   | .27         |
| 7  | MOTION TO STAY ALL PROCEEDINGS PENDING                              |             |
| 8  | INTER PARTES REVIEW Motion by Mr. LeRoy                             |             |
| 9  |   | .69         |
| 10 |   | . / 6       |
| 11 |   |             |
| 12 |   |             |
| 13 |   |             |
| 14 |   |             |
| 15 |   |             |
| 16 |   |             |
| 17 |   |             |
| 18 |   |             |
| 19 |   |             |
| 20 |   |             |
| 21 |   |             |
| 22 |   |             |
| 23 |   |             |
| 24 |   |             |
| 25 |   |             |
|    |   |             |



```
1
      Detroit, Michigan
 2
      Tuesday, July 19, 2016
 3
      at about 9:58 a.m.
 4
 5
               (Court and Counsel present.)
 6
               THE CASE MANAGER: Please rise.
 7
               The United States District Court for the Eastern
 8
     District of Michigan is now in session, the Honorable
 9
     Matthew F. Leitman, United States District Judge, presiding.
10
               You may be seated.
11
               The Court calls Case No. 15-10628, Ford Motor vs.
12
     Versata Software, Inc., et al.
13
               Counsel, please state your appearances for the
14
     record.
15
               MR. FEENEY: James Feeney for the Ford Motor
16
     Company.
17
               MR. LeROY:
                           John LeRoy for Ford, Your Honor.
18
               MS. CARSWELL: Chanille Carswell for Ford Motor
19
     Company.
20
               MR. NIKKILA: Jonathan Nikkila for Ford Motor
21
     Company.
22
               THE COURT: Good morning.
23
               MR. YOUNG: Roger Young on behalf of Versata, Your
24
     Honor.
25
               THE COURT: Good morning.
```



MR. MITBY: Steven Mitby, Your Honor, on behalf of Versata.

THE COURT: Good morning.

MR. DAVIS: Lanny Davis on behalf of Versata.

THE COURT: Good morning. Okay. Thank you to everybody for joining me this morning. We are here for argument on two motions, Versata's motion to take -- for leave to take additional depositions, and Ford Motor Company's motion to stay the proceedings pending inter partes review. How about if we start with the deposition motion.

MR. DAVIS: Good morning, Your Honor. May it please the Court, we have in a way followed the script of the famous scene in the Wizard of Oz where the good witch says to Dorothy, go out and get me the broomstick of the wicked witch and then I will find a way to send you back to Kansas.

Well, when I was in this courtroom the last time and made a very difficult motion to take specific depositions that were related to the case, but we both agreed tenuously related, and you gave us the benefit of doubt to take just two depositions. I considered the mandate that if I couldn't come back to you to explain why our theory of the credibility of Ford being at the heart of the Versata Software case and that if we could demonstrate a pattern of deception and misrepresentation and influencing witnesses to do the same that you would allow me to pursue that if I could strengthen



that as relevant to the core issues of the software case, which is --

THE COURT: Let's start with the last part, influencing witnesses to do the same. If one thing seems reasonably clear from the materials that you folks have submitted, it is that Mr. LeRoy did not do that. When I looked at his e-mails that he sent sending along the deposition -- excuse me, the draft declarations, they were the standard ones I used to send when I was practicing and I'm sure you send, which is look at the affidavit and if it is accurate -- or look at the declaration, if it is accurate, please sign it. And then Mrs. Tambe asked for changes, he made the changes not using her words but using his, the substance to me strikes me as the same.

At least on that point can you and I agree that there is not evidence that Mr. LeRoy in any way tried to influence a witness to make a false statement?

MR. DAVIS: Yes.

THE COURT: Okay.

MR. DAVIS: There is no evidence. I have known Mr. LeRoy just professionally and briefly, and I consider him to be an honest person with professional integrity. And so I raised the task at hand in what I just said and I agree with you, I did not even want to accomplish anything untoward about what happened.



# DOCKET

# Explore Litigation Insights



Docket Alarm provides insights to develop a more informed litigation strategy and the peace of mind of knowing you're on top of things.

# **Real-Time Litigation Alerts**



Keep your litigation team up-to-date with **real-time** alerts and advanced team management tools built for the enterprise, all while greatly reducing PACER spend.

Our comprehensive service means we can handle Federal, State, and Administrative courts across the country.

## **Advanced Docket Research**



With over 230 million records, Docket Alarm's cloud-native docket research platform finds what other services can't. Coverage includes Federal, State, plus PTAB, TTAB, ITC and NLRB decisions, all in one place.

Identify arguments that have been successful in the past with full text, pinpoint searching. Link to case law cited within any court document via Fastcase.

## **Analytics At Your Fingertips**



Learn what happened the last time a particular judge, opposing counsel or company faced cases similar to yours.

Advanced out-of-the-box PTAB and TTAB analytics are always at your fingertips.

### API

Docket Alarm offers a powerful API (application programming interface) to developers that want to integrate case filings into their apps.

#### **LAW FIRMS**

Build custom dashboards for your attorneys and clients with live data direct from the court.

Automate many repetitive legal tasks like conflict checks, document management, and marketing.

#### **FINANCIAL INSTITUTIONS**

Litigation and bankruptcy checks for companies and debtors.

### **E-DISCOVERY AND LEGAL VENDORS**

Sync your system to PACER to automate legal marketing.

