Motion Hearing • July 19, 2016

1 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF MICHIGAN 2 SOUTHERN DIVISION 3 FORD MOTOR COMPANY, 4 Plaintiff/ 5 Counter-Defendant, Case No. 15-10628 6 vs. Hon. Matthew F. Leitman 7 VERSATA SOFTWARE, INC., F/K/A TRILOGY SOFTWARE, INC., TRILOGY 8 DEVELOPMENT GROUP, INC. AND TRILOGY, INC., 9 Defendants/ Counter-Plaintiffs. 10 11 12 MOTION FOR LEAVE TO TAKE ADDITIONAL DEPOSITIONS and 13 MOTION TO STAY ALL PROCEEDINGS PENDING INTER PARTES REVIEW 14 BEFORE THE HONORABLE MATTHEW F. LEITMAN United States District Judge 15 Theodore Levin United States Courthouse 231 West Lafayette Boulevard Detroit, Michigan 16 Tuesday, July 19, 2016 17 APPEARANCES: 18 For the Plaintiff: JOHN S. LEROY 19 CHANILLE CARSWELL JAMES P. FEENEY 20 JONATHAN D. NIKKILA 21 For the Defendants: LANNY JESSE DAVIS RODGER D. YOUNG 22 STEVEN JOHN MITBY 23 24 To obtain a copy of this official transcript, contact: 25 Robert L. Smith, Official Court Reporter (313) 964-3303 • rob smith@mied.uscourts.gov Versata 2311

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1 Detroit, Michigan 2 Tuesday, July 19, 2016 3 at about 9:58 a.m. 4 5 (Court and Counsel present.) 6 THE CASE MANAGER: Please rise. 7 The United States District Court for the Eastern 8 District of Michigan is now in session, the Honorable 9 Matthew F. Leitman, United States District Judge, presiding. 10 You may be seated. 11 The Court calls Case No. 15-10628, Ford Motor vs. 12 Versata Software, Inc., et al. 13 Counsel, please state your appearances for the 14 record. 15 MR. FEENEY: James Feeney for the Ford Motor 16 Company. 17 MR. LeROY: John LeRoy for Ford, Your Honor. 18 MS. CARSWELL: Chanille Carswell for Ford Motor 19 Company. 20 MR. NIKKILA: Jonathan Nikkila for Ford Motor 21 Company. 22 THE COURT: Good morning. 23 MR. YOUNG: Roger Young on behalf of Versata, Your 24 Honor. 25 THE COURT: Good morning.

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1	MR. MITBY: Steven Mitby, Your Honor, on behalf of
2	Versata.
3	THE COURT: Good morning.
4	MR. DAVIS: Lanny Davis on behalf of Versata.
5	THE COURT: Good morning. Okay. Thank you to
6	everybody for joining me this morning. We are here for
7	argument on two motions, Versata's motion to take for
8	leave to take additional depositions, and Ford Motor
9	Company's motion to stay the proceedings pending inter partes
10	review. How about if we start with the deposition motion.
11	MR. DAVIS: Good morning, Your Honor. May it
12	please the Court, we have in a way followed the script of the
13	famous scene in the Wizard of Oz where the good witch says to
14	Dorothy, go out and get me the broomstick of the wicked witch
15	and then I will find a way to send you back to Kansas.
16	Well, when I was in this courtroom the last time
17	and made a very difficult motion to take specific depositions
18	that were related to the case, but we both agreed tenuously
19	related, and you gave us the benefit of doubt to take just
20	two depositions. I considered the mandate that if I couldn't
21	come back to you to explain why our theory of the credibility
22	of Ford being at the heart of the Versata Software case and
23	that if we could demonstrate a pattern of deception and
24	misrepresentation and influencing witnesses to do the same
25	that you would allow me to pursue that if I could strengthen
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1 that as relevant to the core issues of the software case, 2 which is --

3	THE COURT: Let's start with the last part,
4	influencing witnesses to do the same. If one thing seems
5	reasonably clear from the materials that you folks have
6	submitted, it is that Mr. LeRoy did not do that. When I
7	looked at his e-mails that he sent sending along the
8	deposition excuse me, the draft declarations, they were
9	the standard ones I used to send when I was practicing and
10	I'm sure you send, which is look at the affidavit and if it
11	is accurate or look at the declaration, if it is accurate,
12	please sign it. And then Mrs. Tambe asked for changes, he
13	made the changes not using her words but using his, the
14	substance to me strikes me as the same.
15	At least on that point can you and I agree that
16	there is not evidence that Mr. LeRoy in any way tried to
17	influence a witness to make a false statement?
18	MR. DAVIS: Yes.
19	THE COURT: Okay.
20	MR. DAVIS: There is no evidence. I have known
21	Mr. LeRoy just professionally and briefly, and I consider him
22	to be an honest person with professional integrity. And so I
23	raised the task at hand in what I just said and I agree with
24	you, I did not even want to accomplish anything untoward
25	about what happened.

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