

# FINANCIALS

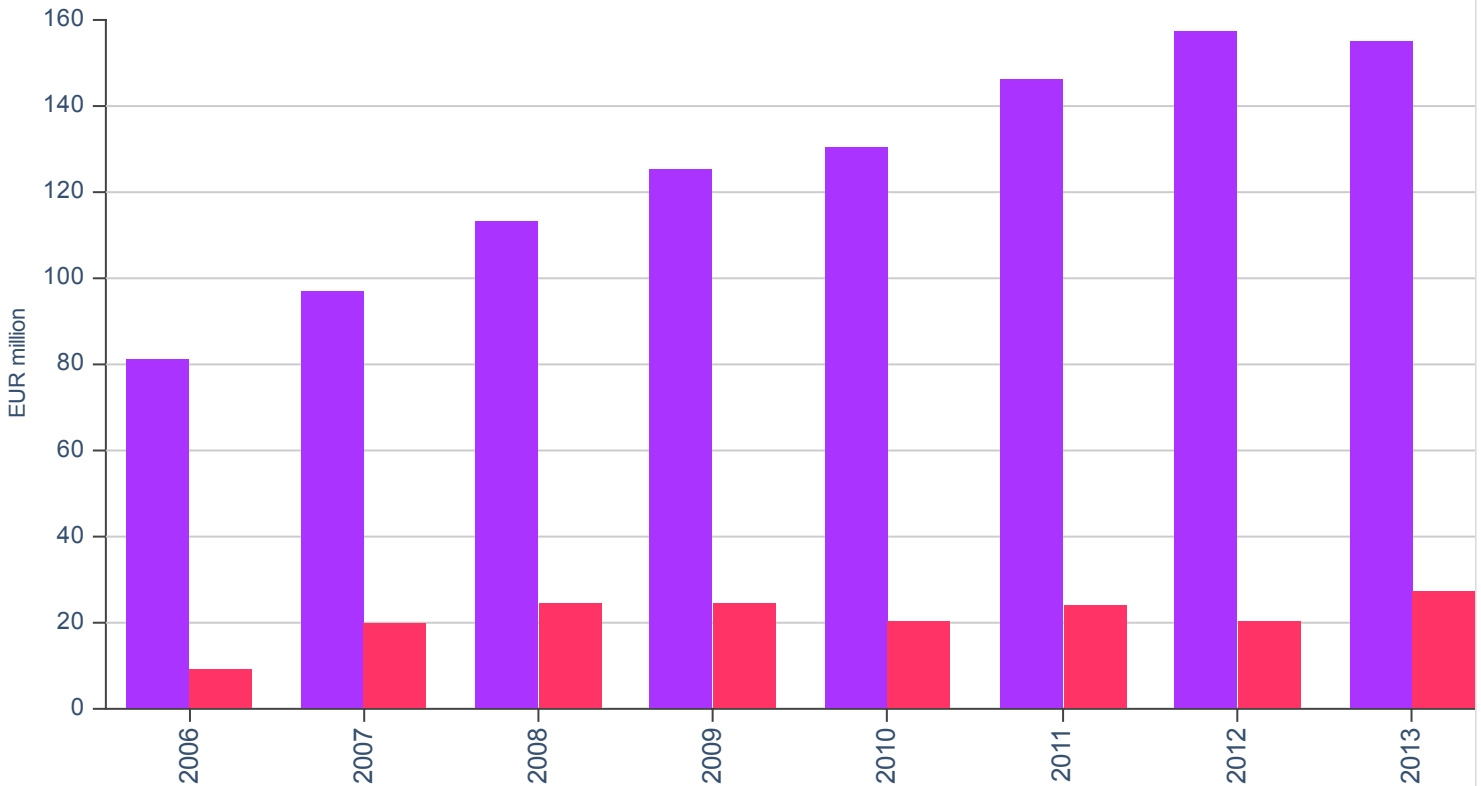
## ■ KEY FIGURES IN GRAPHS

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## Revenue and operating result



### Key

EUR million

Revenue

Operating result

### - Hide Notes

In 2014 and thereafter, the figures include continuing operations only.

Continuing operations\*

As of the beginning of 2015, the personal cloud storage business is reported as discontinued operations. Consequently, the figures relating to the statement of income have been restated and as of Q1 2014 represent continuing operations only.

## KEY FIGURES

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Compare

Income statement, yearly ▼

Select

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As of the beginning of 2015, the personal cloud storage business is reported as discontinued operations. Comparatives relating to the statement of income have been restated and as of Q1 2014 represent continuing operations.

<input type="checkbox"/> SELECT ALL	<input checked="" type="checkbox"/> FY 2015*	<input checked="" type="checkbox"/> FY 2014*	<input checked="" type="checkbox"/> FY 2013	<input checked="" type="checkbox"/> FY 2012	<input checked="" type="checkbox"/> FY 2011
<input type="checkbox"/> <input checked="" type="checkbox"/> Revenues	147.6	137.4	155.1	157.2	146.0
<input type="checkbox"/> <input checked="" type="checkbox"/> Cost of revenues	5.6	7.1	7.1	7.5	7.9
<input type="checkbox"/> <input checked="" type="checkbox"/> Gross margin	142.0	130.4	148.0	149.7	138.1
<input type="checkbox"/> <input type="checkbox"/> Other operating income	4.0	1.6	2.7	1.7	1.4
<input type="checkbox"/> <input type="checkbox"/> Sales and marketing	86.3	72.4	73.6	70.8	64.8
<input type="checkbox"/> <input type="checkbox"/> Research and development	26.9	30.1	41.7	49.3	39.2
<input type="checkbox"/> <input type="checkbox"/> Administration	12.7	7.3	8.5	10.9	11.9
<input type="checkbox"/> <input type="checkbox"/> Operating result	20.0	22.2	27.1	20.2	23.5
<input type="checkbox"/> <input type="checkbox"/> Financial net	0.7	1.0	-0.8	-0.3	-0.1

<input type="checkbox"/> <input type="checkbox"/> Income taxes	-8.6	-4.9	-9.9	-5.8	-7.0
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<input type="checkbox"/> <input type="checkbox"/> Discontinued operations	10.0	-2.8	0.0		
<input type="checkbox"/> <input type="checkbox"/> Result for the period total	22.1	15.8	16.5	14.1	16.3

Continuing operations\*

Table configuration:

Change, %    Change EUR    No change

## CAPITAL STRUCTURE

From a long-term perspective the objective of F-Secure's capital management is to achieve an efficient capital structure that ensures the functioning of business operations and promotes the increase of shareholder value.

*More about F-Secure's capital structure.*

Another aspect of capital management in F-Secure is a share buy-back program. The program is based on the authorization of the Annual General Meeting.

These own shares are purchased in order to improve the Company's financial structure, to be used as a part of the intensive compensation plan, or to be used for the purpose for making acquisitions or implementing other arrangements related to the Company's business, or otherwise assigning or cancelling the shares.

Read more about the F-Secure share buy-back program ([/en/web/investors\\_global/share#share-buy-backs](/en/web/investors_global/share#share-buy-backs)).

## DIVIDEND POLICY

The Company's dividend policy is to pay approximately half of its profits as dividends. Subject to circumstances, the company may deviate from this policy.

Dividends paid from the profits of the financial year are presented below.

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**Got it**

0.10 EUR (2

2014

0.06 EUR

2013

0.06 EUR

2012

0.06 EUR

2011

0.06 EUR

2010

0.06 EUR

2009

0.06 EUR

2008

0.07 EUR

0.22 EUR (4

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