## User Requirements for Cabling Support

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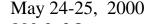
# Dealing with Past Cabling Choices and with Ethernet Success

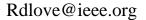
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### Cabling Mix Within the Ente

- 100% UTP Most small and mid size organizations
  - New installations primarily 4-pair Cat 5
  - Old installations Cat 3, 2-pair, 3-pair, 4-pair







## Cabling Mix Within the Ente

- 100% UTP Most small and mid size organizations
- Mostly UTP, some STP A few mid-s and many large organizations
- Mostly STP a few large organization
  - e.g.. IBM has an estimated 1/2 million S' drops

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## Cabling Mix Implication

- With mixed cabling infrastructure
  - Solutions are sought that run over the ent spectrum of installed cabling
- Legacy cabling is still an important to end users
  - Need to support legacy cable can affect decision for entire enterprise
  - Premature replacement adds cost without increasing function

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