UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE PATENT TRIAL AND APPEAL BOARD MYLAN PHARMACEUTICALS INC., Petitioner v. JANSSEN ONCOLOGY, INC., Patent Owner U.S. Patent No. 8,822,438 to Auerbach et al. Issue Date: September 2, 2014 Title: Methods and Compositions for Treating Cancer

Inter Partes Review No. IPR2016-01332

DECLARATION OF IVAN T. HOFMANN, CPA/CFF, CLP



TABLE OF CONTENTS

I.	Introduction		3
II.	Qua	Qualifications	
III.	Case Background		
	A.	Prostate Cancer	8
	B.	Zytiga (abiraterone acetate)	10
	C.	The '438 Patent	11
	D.	Prosecution of the '438 Patent	12
IV.	The Definitions of Commercial Success and Nexus Relative to Objective Indicia of Nonobviousness		
			13
V.	The Performance of Zytiga Does Not Provide Objective Indicia of		
		nobviousness of the '438 Patent Due to the Existence of a Blocking	
VI.	The Performance of Zytiga Does Not Provide Objective Indicia of		
	Nonobviousness of the '438 Patent because There is No Nexus between the		
	Performance of Zytiga and the Claims of the '438 Patent		
VII.	The Performance Metrics for Zytiga Presented During the Prosecution of the		
	'438 Patent are Misleading and Incomplete 21		



I, Ivan T. Hofmann, hereby declare as follows.

I. Introduction

- 1. I am over the age of eighteen and otherwise competent to make this declaration.
- 2. I have been retained as an independent expert on behalf of MYLAN PHARMACEUTICALS INCORPORATED ("Mylan" or "Petitioner") for the above-captioned *inter partes* review ("IPR").
- 3. I understand that this IPR involves U.S. Patent No. 8,822,438 (the "'438 Patent" or the "Patent-at-Issue"). MYL Ex. 1001. I understand that Alan H. Auerbach and Arie S. Belldegrun are the named inventors and that, according to the United States Patent and Trademark Office ("USPTO") records, the '438 Patent is currently assigned to JANSSEN ONCOLOGY, INC. ("Janssen" or "Patent Owner"). MYL Ex. 1001.



¹ I understand that the Patent Trial and Appeal Board instituted trial in IPR2016-00286, captioned *Amerigen Pharms. Ltd. (Petitioner) v. Janssen Oncology, Inc. (Patent Owner)*, on May 31, 2016. I also understand that in conjunction with the petition, Amerigen filed the declaration of DeForest McDuff dated December 4, 2015 (the "McDuff Declaration"). I reviewed the McDuff Declaration in forming my opinions.

- 4. My company, Gleason IP, a division of Gleason & Associates, P.C. ("Gleason"), has been retained by Perkins Coie LLP on behalf of Mylan to evaluate aspects of commercial success, from an economic perspective, as it pertains to Zytiga (abiraterone acetate) and the '438 Patent. Gleason is being compensated for the work performed on this engagement based on the time incurred by me at a rate of \$435 per hour and by other Gleason personnel, working at my direction and under my supervision, at rates ranging from \$95 to \$275 per hour. Our compensation is not affected by the outcome of this case.
- 5. In formulating my opinions, I have considered all documents cited in this declaration. I have included a list of these documents in **Attachment A-1** to this declaration. This declaration summarizes my current opinions, which are subject to change depending upon additional information and/or analysis. I reserve the right to supplement this declaration in response to any opinions of experts on behalf of the Patent Owner and/or as additional information becomes available.

II. Qualifications

6. I am a Managing Director at Gleason, which is an economic, accounting, and financial consulting firm that provides services primarily in the areas of Valuation, Litigation Support, Intellectual Property, Forensic Accounting and Financial

Reorganization. I am the leader of the Intellectual Property Practice. Prior to joining Gleason, I worked for the global firm of Deloitte & Touche, LLP.

- vith a Bachelor of Business Administration degree and a double major in Economics and Accounting. I am a Certified Public Accountant ("CPA"). I am also Certified in Financial Forensics ("CFF"). I am a member of the Licensing Executives Society ("LES") and have received my Certified Licensing Professional ("CLP") designation, which is granted by the LES to professionals with demonstrated knowledge and experience in the areas of intellectual property and licensing. I have attended and instructed numerous continuing education seminars since the completion of my formal education and have been a speaker on numerous occasions on a variety of financial, economic, accounting, and valuation topics. I have presented to various bar associations and organizations on the issues of intellectual property, financial damages, valuation, financial statement analysis, and other topics.
- 8. I have extensive knowledge and experience in the areas of economic and market analysis as it relates to litigation matters. My experience in intellectual property matters includes the valuation of intellectual property, analysis of objective indicia of nonobviousness, market analysis involving product performance, the determination of damages associated with patent infringement and other intellectual property (including



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