### REGIS BATES, JR. YMAX vs FOCAL IP

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	BEFORE THE PATENT TRIAL AND APPEAL BOARD	3	
2		4	Exhibit Index
3	YMAX CORPORATION, *	5	REGIS "BUD" BATES, JR.
	Petitioner, *	6	Examination by Mr. Frank Fabiani 4
4	* Case No. IPR2016-01260	7	Signature and Corrections 63
	VS. *	8	Reporter's Certificate 64
5	* Case No. IPR2016-01258	10	EXHIBITS
	FOCAL IP, LLC, *	11	(Previously marked exhibits, but were referred to and
6	Patent owner. *		attached.)
7	1 double officer	12	
			NO. DESCRIPTION PAGE
8		13	
9			1001 Wood, et al Patent No. US 7,764,777 B2 39
10	***************	14	1020 Tank at al Datast No. 110 6 747 070 D1
11		15	1030 Lamb, et al Patent No. US 6,747,970 B1 7
12	ORAL DEPOSITION OF REGIS "BUD" BATES, JR.	1 1 3	1031 Allen, et al Patent No. US 6,169,735 B1 26
13		16	
14	***********		2062-1 Clean and redlined versions of the
15		17	Proposed Substitute Claims 44
16		18	2062-2 Clean and redlined versions of the
17	ANSWERS AND DEPOSITION OF REGIS "BUD" BATES, JR.,	19	Proposed Substitute Claims 54
18	produced as a witness at the instance of the Petitioner,	19	2070-1 Declaration of Regis J. "Bud" Bates
	taken in the above-styled and numbered cause on the 9th	20	In Support of Patent Owner's Reply in
19	-		Support of Motion to Amend 10
20	day of August, 2017, A.D., beginning at 9:42 a.m.,	21	
21	before Rachel J. Payne, a Certified Shorthand Reporter		2070-2 Declaration of Regis J. "Bud" Bates in
22	in and for the State of Texas, in the offices of Nelson	22	Support of Patent Owner's Reply in Support
23	Bumgardner, located at 3131 7th Street, Suite 300, Fort	0.0	Of Motion to Amend, Case IPR2016-01258 12
24	Worth, Texas, in accordance with the Rules of Civil	23	
25	Procedure and the agreement hereinafter set forth.	25	
	D		D 4
1	Page 2	1	Page 4 REGIS "BUD" BATES, JR.,
2			· · ·
3	FOR THE PETITIONER:	2	having been first duly cautioned and sworn to testify
4	Mr. Frank Fabiani	3	the truth, the whole truth and nothing but the truth,
	Mr. Hassan Albakri	4	testified on his oath as follows:
5	BRYAN CAVE, LLP	5	EXAMINATION
	1290 Avenue of the Americas		_
6	New York, New York 10104	6	BY MR. FABIANI:
	212.541.2000	7	Q. Good morning.
7	frank.fabiani@bryancave.com	8	A. Good morning.
8		9	Q. Can you please state your name and address for
9			
	FOR THE PATENT OWNER:	10	the record, please.
10		11	A. Sure. My name is Regis Jerome Bates, Jr.;
	Mr. John Murphy	12	however, I go by "Bud."
11	NELSON BUMGARDNER	13	
	3131 West 7th Street, Suite 300		
12	Fort Worth, Texas 76107	14	H-E-B-E-R, Arizona 85928.
	817.377.9111	15	Q. So I know you have been deposed a number of
13	murphy@nelbum.com	16	times already in these in other related IPR
14			proceedings, so presumably you are familiar with the
15			
16		18	process, but I just want to go over a couple of ground
17		19	rules.
18		20	A. Okay.
19			
20		21	3
21		22	you, just let me know and I'll do the best I can to
22		23	rephrase it.
23		24	•
24			
25		25	Q. I might misstate some terms during the day, and
		1	



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- 1 I just appreciate your patience, and you can always
- 2 point it out and I'll try to, you know, rephrase the
- 3 question or fix it.
- 4 A. All right.
- 5 Q. That being said, you must provide an answer to
- 6 each question. An attorney may object, but you still
- 7 need to answer the question unless you're explicitly
- 8 instructed not to answer.
- 9 A. Okay.
- 10 Q. If you need a break at any time, let me know
- 11 and we'll take a break. I'd just ask that you answer
- 12 any pending question.
- 13 A. Understood.
- 14 Q. And please state your answer for the court
- 15 reporter and don't use head nods or other nonverbal
- 16 forms of communication.
- 17 A. I will do my best.
- 18 Q. Is there any reason you are not able to provide
- 19 complete and truthful testimony today?
- 20 A. None at all.
- 21 Q. Do you understand that you are here to testify
- 22 with respect to your declarations in support of patent
- 23 owner's replies to petitioner's oppositions to the
- 24 motions to amend in IPR numbers 2016-01258 and IPR
- 25 2016-01260?

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  1 it was a work in progress because they build off of that
- 2 as we go along. And then normally I don't do a lot of
- 3 the legal stuff up front. I do put my own bio or CV in
- 4 there and things of that nature, but then as it's done,
- 5 the attorneys help me fine tune it to make sure I'm
- o the attorneys help the line tune it to make sure
- 6 staying within the guidelines of what I can do.
- Q. And I'm -- how much time would you say you
- 8 spent overall on this declaration or these declarations?
- A. With the reading of all the references, with
- 10 the writing of the declarations and so on, there's
- 11 probably about 70-plus hours.
- 12 Q. Just on these reply declarations?
- 13 A. Yeah. A lot of documents to read.
- 14 Q. And so you read each and every reference in
- 15 full?
- 16 A. No. I read specific cases or specific parts of
- 17 them, yeah. I tried not to read them in full if it --
- 18 if it only cited to a specific quote.
- 19 Q. Did you review anything else that was not
- 20 already in the record?
- 21 A. Not to my knowledge.
- 22 Q. So, Mr. Bates, I'm handing you Exhibit
- 23 YMAX-1030, which was previously marked in IPR 2016-01258
- 24 and it's U.S. Patent Number 6747970, and I think we can
- 25 call this the Lamb reference; is that okay?

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- 1 A. Yes.
- 2 Q. Is your understanding that your testimony and
- 3 opinions in these two declarations relate to certain
- 4 substitute claims that PO has proposed -- patent owner
- 5 has proposed for US patent numbers 7764777 and 8457113?
- 6 A. Yes.
- 7 Q. I may refer to these two patents as the '777
- $8\,$  and '113 patents if that's okay with you.
- A. I do the same thing.
- 10 Q. So, Mr. Bates, did you write these
- 11 declarations?
- 12 A. I did.
- 13 Q. Were there any sections you didn't write?
- 14 A. There were some pieces in there that the
- 15 attorneys kind of fluffed up for me because of the --
- 16 I'm not a lawyer. So there are sections regarding
- 17 obviousness and things of that nature where I had help
- 18 with that.
- 19 Q. Okay. And can you just give me a feel for the
- 20 overall process of, you know, the back and forth or did
- 21 you provide a first draft and then they edited it or did
- 22 you -- did they provide you a draft?
- 23 A. Typically what I did is I read the opposition
- 24 and the -- the references that you used. I prepared a
- 25 document that was a -- I don't want to call it a draft,

- A. Okay. Does she need to mark it?
- 2 Q. I think it's already marked.
  - MR. FABIANI: Do you need this?
- 4 THE REPORTER: If it's already marked, I
- 5 don't need it.

3

- 6 MR. MURPHY: These things, if they're
- 7 already in the record, I don't think there's a reason to
- 8 mark them.
- 9 MR. FABIANI: So we'll just go ahead and
- 10 hand them the documents directly.
- 11 MR. MURPHY: As long as you identify what
- 12 it is.
- 13 MR. FABIANI: Right.
- 14 MR. MURPHY: Yeah. I don't think we need
- 15 to do anything other than that.
- 16 Q. (BY MR. FABIANI) So have you seen this
- 17 document before?
- 18 A. I have.
- 19 Q. And what is it exactly?
- 20 A. Could you repeat that?
- 21 Q. What is the document?
- 22 A. This is U.S. Patent 6747970B1, which is the
- 23 Lamb, et al, patent.
- 24 Q. Does Lamb ever use the term edge switch?
- 25 A. The -- do you suppose I could have a copy of my



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1 declaration? I'd like to --

- Q. I think we can just stick with Lamb right now just to see if it -- the question is about Lamb, so I
- 4 think we can just --
- 5 MR. MURPHY: This is not a memory test.
- 6 This is like a 200-page document, 69 pages, you're
- 7 asking him if this one word is used, you can let him
- 8 look at his declaration.
- 9 Q. Okay. So you're saying you can't recall right 10 now if Lamb uses the term edge switch?
- 11 A. Off the top of my head, I don't believe so.
- 12 Q. Do you think you'd be able to find it if I gave 13 you a chance?
- 14 A. Would you like me to go through it and see if I 15 can find it?
- 16 Q. I'm just asking if you think you could find
- 17 edge switch if you were given the chance.
- 18 A. I don't -- I don't know that I can answer that
- 19 right now. What I do recall from the bulk of what
- 20 everything is, Lamb uses the term "central office." I
- 21 don't recall off the top of my head, and I would have to
- 22 look it over to determine if they used the term "edge 23 switch."
- 24 Q. Okay. So can you turn to Column 27, Line 17
- 25 through 18 of Lamb, please?

- 9 Pag
  1 A. One of those switches could be any number of
  - 2 other switches, but if you're just calling out one
  - 3 particular line here called public switch, as I
  - 4 remember, and I told you that Lamb referred to their
  - 5 public phone switch as in the central office. A person
  - 6 of ordinary skill in the art at that time would
  - 7 understand central office to be that classified or edge 8 switch.
  - 9 Q. Once again, the question is in the 1999 to 2000
  - 10 time frame, would a person of ordinary skill in the art
  - 11 understand a tandem switch to be a public phone switch?
  - 12 MR. MURPHY: Objection, form.
  - 13 A. A person of ordinary skill in the art would
  - 14 understand that a tandem switch is part of the public
  - 15 switch telephone network.
  - 16 Q. (BY MR. FABIANI) And what is a tandem switch?
  - 17 A. A tandem switch is as defined in the claim
  - 18 language here, the tandem switch is a switch that
  - 19 connects to edge switches and connects to other tandem
  - 20 switches in both the local as well as the different
  - 21 geographical area.
  - 22 Q. Okay. I'm going to hand you Exhibit 2070,
  - 23 Exhibit Focal IP 2070, which was previously marked in
  - 24 IPR -- strike that. Sorry.
  - 25 It's Exhibit 2040 in IPR 01260 and it's

Page 10

- A. Column 27.
- 2 Q. Line 17 through 18.
- 3 A. 17 through 18. I'll ask you to bear with me, I
- 4 don't hear well. If you drop your voice, I won't hear
- 5 it.

1

- 6 Q. No worries.
- 7 A. Thank you.
- Q. I don't take it personally.
- 9 A. Column 17, lines --
- 10 Q. Column 27?
- 11 A. Line 27.
- 12 Q. Column 27?
- 13 A. Column 27, sorry.
- 14 Q. I believe it's Lines 17 through 18. So it says
- 15 "The public phone switch 202-2 may be a public telephone
- 16 switch." Do you see that?
- 17 A. I do.
- 18 Q. In the 1999 to 2000 time frame, would a person
- 19 of ordinary skill in the art understand a tandem switch
- 20 to be a public phone switch?
- 21 A. A person of ordinary skill in the art at that
- 22 time would understand many switches to be public phone 23 switches.
- Q. Would one of those switches be a tandem switch?
- 25 MR. MURPHY: Objection, form.

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- 1 entitled "Declaration of Regis J. Bud Bates in Support
- 2 of Patent Owner's Contingent Motion to Amend."
- 3 Can you turn to paragraph -- I believe it's
- 4 36. If you could read off Paragraph 36.
- 5 A. 46?
- 6 Q. 36, sorry.
- 7 A. 36. I'm reading Paragraph 36 from my
- 8 declaration. "A POSA would understand that a PSTN
- 9 tandem switch be construed as a switch in the PSTN that
- 10 interconnects other PSTN tandem switches and edge
- 11 switches."
- 12 Q. Is that -- is that definition the same
- 13 definition you just gave in your last answer?
- 14 A. I believe so.
- 15 MR. FABIANI: Can you read back his
- 16 testimony to him, is that possible?
- 17 (Requested portion was read.)
- 18 Q. (BY MR. FABIANI) I believe it's about -- so is
- 19 that the same or a different definition?
- 20 A. It was a little bit different, I added that,
- 21 but if I read up on Paragraph 35, I say something to the
- 22 effect about halfway down, a POSA in 2000 would have
- 23 known that several tandem switches would serve large
- 24 metropolitan areas in the United States and would
- 25 consider these switches to be local tandem switches from



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- 1 the perspective of a POSA in that particular
- 2 geographical area, which is how I lumped those two kind 3 of statements together.
- Q. So I'm going to hand you Exhibit 2070, IP 2070,
- 5 which was marked in IPR 2016-01260 and it's entitled
- 6 "Declaration of Regis Bud Bates in Support of Patent
- 7 Owner's Reply in Support of Motion to Amend."
- A. Thank you.
- Q. Can you turn to Paragraph 40, please. And you
- 10 see where it says "Petitioner's arguments, however, do
- 11 not consider that O'Neal and Lamb disclose their
- 12 respective call establishment methodologies in the
- 13 context of a controller connected to an edge switch. In
- 14 such an arrangement, the controller will not receive
- 15 call signaling, i.e., call request, since such signaling
- 16 does not pass beyond edge switches."
- 17 Do you see that?
- 18
- Q. Does this mean that for a controller to receive 19
- 20 call signaling it must be connected to something other
- 21 than an edge switch?
- 22 MR. MURPHY: Objection, form.
- 23 A. The controller that we're referring to is the
- 24 TAC, the tandem access controller, which is connected to
- 25 a tandem switch, it's associated with a tandem switch.

- Page 13
- 1 receive signaling, all right -- you know, I mean, a
- 2 basic telephone generates in-band signaling information,
- 3 but that is not SS7, that is not the signaling that
- 4 we're talking about. We send the digits down the wires.
- 5 The controller that we're talking about here, the TAC,
- 6 would be connected as its defined as a tandem access
- 7 controller, so it's going to be in communications with
- 8 the tandem switch.
- Q. (BY MR. FABIANI) Okay. So when they say the
- 10 controller will not receive call signaling, such as --
- 11 you mean SS7 signaling here; is that correct?
- 12 A. Say that again, please.
- Q. In Paragraph 40, you say "In such an
- 14 arrangement, the controller will not receive call
- 15 signaling." Here you mean SS7 signaling as an example;
- 16 is that correct?
- 17 MR. MURPHY: Objection, form.
- A. What I'm referring to here is that in
- 19 describing O'Neil and Lamb and so on, their respective
- 20 call establishment methodologies in the context of a
- 21 controller that is connected to an edge switch, so
- 22 they're on the other side of the edge switch in such an
- 23 arrangement, what I am saying is that controller will
- 24 not receive the call signaling, the SS7 type signaling
- 25 since the signaling does not pass beyond the edge

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- 1 If we're beyond the edge switch, which is what I've been
- 2 saying, the signaling would not be passed through the
- 3 edge switch to the end device.
- Q. (BY MR. FABIANI) Okay. So again, if something
- 5 receives signaling, in your opinion, it must be
- 6 connected to something other than an edge switch?
- A. If something receives signaling, am I saying it 8 would be connected to something other than an edge
- 9 switch?
- 10 Q. Yes.
- A. That is not what I just said. I said the 11
- 12 signaling does not go beyond the edge switch. An edge
- 13 switch will receive signaling, a tandem switch will
- 14 receive signaling, that's the SS7 network that I've
- 15 described in several of my declarations.
- 16 Q. So what must the controller be connected to to
- 17 receive signaling, can you give me an example?
- 18 MR. MURPHY: Objection, form.
- 19 A. Let's back up just a second here. All right.
- 20 There's different types of signaling in this network.
- 21 Okay? The signaling that we're referring to as being
- 22 edge switch, controller, tandem switches, things of that
- 23 nature, will receive SS7 signaling. Okay? There are
- 24 other types of signaling that we're talking about. To
- 25 ask me what must something be connected to in order to

- 1 switch.
- Q. So you're saying that Lamb's TA -- TNS or THS
- 3 doesn't receive call signaling, that's your opinion?
- A. What I'm saying is Lamb is defining an edge
- 5 switch, okay, and it's TNS and THS. The TNS is
- 6 connected at the central office, the edge switch. The
- 7 THS is a board of that. They can signal each other.
- Q. Can we go to Column 12, Lines 50 through 65 of 9 Lamb?
- 10 A. I'm sorry. I missed --
- 11 Q. Column 12, Line 50.
- 12 A. Column 12, Line 50 of Lamb.
- 13 Q. Do you see where it says "A call signal message
- 14 is generally a specific signaling protocol message, such
- 15 as a message provided by the PINT or SS7 protocols" --
- 16 A. I do.
- 17 Q. -- "that is transferred between the
- 18 telecommunications hosting server and telecommunications
- 19 network server."
- 20 Do you see that?
- 21 A. Correct.
- 22 Q. So here Lamb is saying an example of call
- 23 signaling is SS7 signaling; is that correct?
- 24 A. Either SS7 or PINT, sure.
- 25 Q. So can we go to Column 20, Lines 46 through 58.



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- Page 17
  1 Do you see where it says "The processor executes the
- 2 first user agent to receive in its telecommunications
- 3 hosting server at least one first call signaling message
- 4 from the connection based network indicating a request
- 5 to establish at least one call connection"?
- 6 A. I see that.
- 7 Q. What is the connection based network?
- 8 A. The connection based network is what we refer
- 9 to as the PSTN.
- 10 Q. So does this state that the THS,
- 11 telecommunications hosting server, receives call
- 12 signaling from PSTN?
- 13 MR. MURPHY: Objection, form.
- 14 A. Does the THS receive call signaling from --
- 15 Q. (BY MR. FABIANI) The PSTN?
- 16 A. -- the PSTN? It would basically be controlled,
- 17 the TNS is controlled by the THS and it sends
- 18 information to the processor to produce a connection.
- 19 Q. Is TNS the connection based network?
- 20 A. The TNS is connected to the edge switch. It's
- 21 right there in -- with the edge switch in the central
- 22 office as Lamb describes it.
- Q. But it's a part of the connection based
- 24 network?
- 25 A. It is connected to the edge switch. It's not

- A. Okay. I see that.
- 2 Q. What does that mean to you?
- 3 A. Well --

1

4

- MR. MURPHY: Objection, form.
- 5 A. -- it's an embodiment that basically the user
- 6 agent process, which is software in the THS is going to
- 7 perform within the hosting server, the THS. The user
- 8 agent process includes a means for receiving at least
- 9 one call signaling message indicating an incoming call
- 10 connection. So the THS is getting an information that
- 11 there's an incoming call connection, that's what it
- 12 means. I can read on that it -- also included is the
- 13 means for at least one call signaling message to provide
- 14 enhanced calling services, including one of at least
- 15 conference calling, whisper room conferencing,
- 16 time-based whisper, all of the different features that
- 17 the THS itself provides.
- 18 Q. So in a context of the PSTN, are you familiar
- 19 with the term STP?
- 20 A. Lam.
- 21 Q. And what is an STP?
- 22 A. Signaling transfer point. An STP sits on the
- 23 SS7 network and it is a message packet switching that
- 24 sends SS7 messages from STP to STP or STP to SCP and so
- 25 on.

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- 1 part of the edge switch network. The PSTN is the PSTN.
- 2 This is a device that's connected to it.
- Q. So when it receives -- when Lamb says it
- 4 receives call signaling message from the connection
- 5 based network, it receives it from the edge switch?
- A. The TNS is controlling that edge switch and
   telling it to create a connection, so it's receiving it
- 8 from that TNS.
- 9 Q. I'm sorry. It says it receives it from the
- 10 connection based network and you said that the TNS isn't
- 11 part of the connection based network?
- 12 A. It's connected to the edge switch. It's
- 13 controlling that edge switch.
- 14 Q. Can we go to Column 24, Line 28 of that?
- 15 A. Column 24, line what?
- 16 Q. 28.
- 17 A. 28. Thank you.
- 18 Q. Do you see where it says "Also included is a
- 19 means for processing at least one call signaling message
- 20 to provide enhanced calling services including at least
- 21 one of conference calling, whisper room conference
- 22 calling, time-based whisper room conference calling" --
- 23 A. Okay. You referred me to line 28 and you
- 24 started reading some place else.
- 25 Q. I'm sorry. It's line 32.

- 1 Q. Is an edge switch an example of an STP?
- A. No. An edge switch is an edge switch. An STP
- 3 does not provide voice communications.
- 4 Q. Okay. So are STPs directly connected to the
- 5 telephones?
- 6 A. No. They're connected to switches and
- 7 databases, and things of that nature.
- 8 Q. Can you give me an example of an STP?
- 9 A. Could you be more specific?
- 10 Q. Any kind of example of an STP, I just want
- 11 you -- do you know an example of an STP?
- 12 MR. MURPHY: Objection, form.
- 13 A. I mean, that's a question that could cover a
- 14 wide range, but I will give you a little bit of an idea
- 15 what an STP is. It's a packet switching system that
- 16 processes SS7 messages. SS7 messages are very specific
- 17 protocols that are used for the call setup, call
- 18 teardown signaling, signaling, okay, not the actual
- 19 call, but the signaling. So it's a packet based
- 20 switching system.
- 21 Q. And in the context of the PSTN, are you
- 22 familiar with the term SSP?
- 23 A. SSP is -- yes.
- 24 Q. And what is an SSP?
- 25 A. It's a switching service -- or service



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