

1 Willis - 3-1-2017

2 UNITED STATES PATENT AND TRADEMARK OFFICE

3 BEFORE THE PATENT TRIAL AND APPEAL BOARD

4 CISCO SYSTEMS, INC.,

Petitioner,

5 IPR2016-01254/IPR2016-01257

v.

6 Patent No: 8,457,113

FOCAL IP, LLC,

7 Patent Owner.

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11 DEPOSITION OF EDWARD DEAN WILLIS

12 Dallas, Texas

13 Wednesday, March 1st, 2017

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23 Reported by:

24 Daniel J. Skur, Notary Public and CSR

Job No. 119615

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1 Willis - 3-1-2017

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March 1st, 2017  
9:43 a.m. - 4:30 p.m.

Deposition of EDWARD DEAN WILLIS,  
held at the offices of Baker Botts LLP,  
2001 Ross Avenue, Dallas Texas, before  
Daniel J. Skur, Notary Public and Certified  
Shorthand Reporter in and for the State of  
Texas.

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A P P E A R A N C E S :

Baker Botts

101 California Street

San Francisco, California 94111

BY: Sarah Guske, Esq.

Nelson Bumgardner

Attorney(s) for Patent Owner

3131 West 7th Street

Fort Worth, Texas 76107

BY: John Murphy, Esq.

ALSO PRESENT:

Victor Siber, SiberLaw LLP (via teleconference)

Hanna Madbak, SiberLaw LLP (via teleconference)

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2 IT IS HEREBY STIPULATED AND AGREED  
3 by and between the attorneys for the  
4 respective parties herein, that filing and  
5 sealing be and the same are hereby waived.

6 IT IS FURTHER STIPULATED AND AGREED  
7 that all objections, except as to the form  
8 of the question, shall be reserved to the  
9 time of the trial.

10 IT IS FURTHER STIPULATED AND AGREED  
11 that the within deposition may be sworn to  
12 and signed before any officer authorized to  
13 administer an oath, with the same force and  
14 effect as if signed and sworn to before the  
15 Court.

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2 P R O C E E D I N G S

3 VIDEOGRAPHER: This is the start of  
4 tape labeled number 1 of the videotaped  
5 deposition of Dean Willis in the matter of  
6 Cisco Systems Incorporated versus Focal IP  
7 LLC, Case Number IPR2016-01254. This  
8 deposition is being held in Dallas, Texas,  
9 on March 1st, 2017, at approximately  
10 9:44 a.m. My name is Nathaniel Mollick.  
11 I'm a Legal Video Specialist for TSG  
12 Reporting Incorporated headquartered at 747  
13 Third Avenue, New York, New York. The  
14 court reporter is Dan Skur in association  
15 with TSG Reporting.

16 Counsel, will you please introduce  
17 yourselves and state any agreements or  
18 stipulations into the record, after which  
19 the court reporter will swear in the  
20 witness.

21 MS. GUSKE: Sarah Guske from Baker  
22 Botts LLP for petitioner Cisco Systems.

23 MR. MURPHY: John Murphy from Nelson  
24 Bumgardner for patent owner, Focal IP.

25 EDWARD DEAN WILLIS,

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