

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

CISCO SYSTEMS, INC.
Petitioner

v.

FOCAL IP, LLC
Patent Owner

Case No. IPR2016-01254
Patent: 8,457,113

**PETITIONER'S DEMONSTRATIVE EXHIBITS FOR ORAL HEARING
AND UPDATED EXHIBIT LIST**

Case IPR2016-01254
Patent No. 8,457,113

In accordance with 37 C.F.R. §42.70(b) and the Board's Order of September 1, 2017 (Paper 46), Petitioners file herewith Exhibit 1060, which contains a set of individual demonstrative slides for the trial hearing scheduled for September 19, 2017.

Pursuant to the Board's Order, Petitioners and Patent Owner met and conferred on September 12, 2017. The Parties will schedule a conference call with the Board to discuss any remaining objections to the Parties' demonstrative slides that they are unable to resolve using the meet and confer process.

Petitioner's updated exhibit list is included below.

Exhibit Number	Document
1001	U.S. Patent No. 8,457,113 (“the ’113 Patent”)
1002	Declaration of Dean Willis
1003	U.S. Patent No. 6,353,660 to Burger
1004	U.S. Patent No. 6,683,870 to Archer
1005	U.S. Patent No. 5,958,016 to Chang
1006	U.S. Patent No. 6,798,767 to Alexander
1007	File history of U.S. Patent No. 8,457,113
1008	File history of U.S. Patent No. 7,764,777
1009	Harry Newton, “Newton’s Telecom Dictionary” 15th Ed. (1999)
1010	Colin Low “The Internet Telephony Red Herring” (1996)
1011	Andrew S. Tanenbaum “Computer Networks” 3rd Ed. (1996)
1012	R.F. Rey, Ed. “Engineering and Operations in the Bell System” 2nd Ed. (1984)
1013	Douglas E. Comer “Internetworking with TCP/IP” (1991)
1014	Abdi R. Modarressi “An Overview of Signaling System No. 7”(1992)
1015	Jon Thörner “Intelligent Networks” (1994)
1016	U.S. Patent No. 5,434,852 to La Porta
1017	ITU-T Recommendation H.323
1018	M. Handley et al. “SIP: Session Initiation Protocol” RFC 2543 (2000)
1019	ITU-T Recommendation H.225
1020	ITU-T Recommendation H.245
1021	ITU-T Recommendation Q.1215
1022	U.S. Patent No. 5,802,160 to Kugell
1023	Jonathan Lennox et al. “Implementing Intelligent Network Services with the Session Initiation Protocol” Tech-Report No. CUCS-002-099
1024	GSM Technical Specification 03.78 (1997)
1025	International Publication No. WO 97/23988 to British Telecommunications PLC
1026	U.S. Patent No. 6,463,145 to O’Neal
1027	U.S. Patent No. 6,445,694 to Swartz
1028	W. Richard Stevens “The Protocols” (1994)
1029	U.S. Patent No. 5,206,901 to Harlow
1030	PacketCable™ 1.0 Architecture Framework Technical Report

Exhibit Number	Document
	“PKTTR-ARCH-V01-001201” (1999)
1031	U.S. Patent No. 5,434,913 to Tung
1032	ITU-T Recommendation Q.1211
1033	3G TS 22.228 V1.0.0 (2000-09)
1034	ITU-T Recommendation Q.931
1035	CCITT Recommendation M. 770 (1998)
1036	Colin Low “Integrating Communication Services”
1037	H. Lu et al. “Toward the PSTN/Internet Inter-Networking –Pre-PINT Implementation” RFC 2458 (1998)
1038	Press Release “Cisco Systems to Acquire Selsius Systems, Inc. for \$145 Million” (October 14, 1998)
1039	Information Sciences Institute “Internet Protocol: Darpa Internet Program Protocol Specification” RFC 791 (1981)
1040	Securities and Exchange Commission Form S-1, Net2Phone, Inc. (1999)
1041	Webpage: Tempest News (1998)
1042	Selsius-CallManager™ (1998)
1043	Curriculum Vitae of Dean Willis
1044	Paul Baran “On Distributed Communications: I. Introduction to Distributed Communications Networks” (1964)
1045	ITU-T Recommendation E.131
1046	U.S. Patent No. 6,442,169 to Lewis
1047	U.S. Patent No. 6,333,931 to LaPier
1048	May 8, 2017 Transcript of Deposition of Regis “Bud” Bates
1049	May 9, 2017 Transcript of Deposition of Regis “Bud” Bates
1050	March 1, 2017 Transcript of Deposition of Mr. Willis in IPR2016-01254, IPR2016-01257
1051	U.S. Patent No. 5,164,879 (Honeywell v. ITT)
1052	U.S. Patent No. 6,618,707 (Chi. Bd. Options)
1053	U.S. Patent No. 4,893,306 (Telcordia Techs.)
1054	U.S. Patent No. 7,764,777 (“the ’777 patent”)
1055	U.S. Patent No. 8,115,298 (“the ’298 patent”)
1056	U.S. Patent No. 6,574,328 to Wood
1057	U.S. Patent No. 7,324,635 to Wood
1058	Deposition Transcript of Dr. La Porta, Feb. 24, 2017, for IPR2016-01259, -01261, -01262, and -01263.

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Exhibit Number	Document
1059	Petitioner's Redlined Reply to PO Response
1060	Cisco Systems, Inc.'s Oral Hearing Demonstratives

Dated: September 13, 2017

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Respectfully submitted,
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