### TRANSCRIPT OF PROCEEDINGS 12/19/2017

1	UNITED STATES PATENT AND TRADEMARK OFFICE
2	BEFORE THE PATENT TRIAL AND APPEAL BOARD
3	
4	APPLE, INC.,
5	Petitioner,
G	VS.
6	VOIP-PAL.COM, INC.,
7	Patent Owner
8	CASE: IPR2016-01198
9	PATENT: 9,179,005 B2
10	and
11	CASE: IPR2016-01201
12	PATENT: 8,542,815 B2
13	
14	TELEPHONIC HEARING BEFORE THE
15	ADMINISTRATIVE PATENT JUDGES:
I J	JOSIAH C. COCKS
16	JENNIFER MEYER CHAGNON JOHN A. HUDALLA
17	
18	DECEMBER 19TH, 2017
19	HELD AT
20	ERISE IP
21	7015 College Boulevard Suite 700
22	Overland Park, Kansas 66211
22	
23	
24	

ALADIC LITICATION CEDVICES

### TRANSCRIPT OF PROCEEDINGS 12/19/2017

1	A P P E A R A N C E S
2	
3	For the Petitioner:
	Adam P. Seitz
4	Eric Buresh ERISE IP
5	7015 College Boulevard
6	Suite 700 Overland Park, Kansas 66211
7	(913)777-5600
/	adam.seitz@eriseip.com eric.buresh@eriseipcom
8	
9	
10	Appearing telephonically for the Patent Owner:
11	Fatent Owner:
1 0	Kevin N. Malek
12	Malek Moss, PLLC 340 Madison Avenue
13	New York, New York, 10173
14	(212)812-1491 kevin.malek@malekmoss.com
15	
16	
17	
18	
19	
20	Mary Lynn Cushing Missouri CCR #1077
20	Alaris Litigation Services
21	1608 Locust Street Kanaga City, Missouri 64108
22	Kansas City, Missouri 64108 (816) 221-1160
0.0	1-800-280-3376
23 24	
24 25	
20	

ALADIC LITICATION CEDVICES

1 JUDGE COCKS: Why don't we go ahead and start off and give us a little bit of background. 2 3 MR. SEITZ: Yes, Your Honor. As my 4 e-mail noted, we're seeking permission to file a 5 motion for sanctions or in the alternative for 6 entirely new proceedings. The basis of our motion 7 relates to six different letters from an individual 8 by the name of Dr. Thomas Sawyer, one of Voip-Pal's 9 largest shareholder, former CEO, former Chairman of the Board. 10 11 On May 1 Dr. Sawyer began what we 12 would later find out to be a very extensive letter 13 campaign, sending letters directly to the board and 14 to the individual panels involved with these two 15 It started with a May 1 letter, at proceedings. 16 least that's the first letter we're aware of, which 17 was sent to the Chief Judge and to our original panel at that time, Judges Margolies, Benoit and Pettigrew. 18 19 Dr. Sawyer did not copy Apple on that letter. 20 Voip-Pal did not send Apple a copy of that letter and 21 the board did not enter that letter into the record 22 or give Apple any chance to respond. The only reason 23 we knew about that letter is a copy was sent to the 24 District Court in Nevada, where the clerk entered it 25 into the record in the litigation there. No actions

AL ADIC LITIC ATION CEDVICES

Find authenticated court documents without watermarks at docketalarm.com.

RM

1	were taken by Apple or the board with respect to that
2	letter. We didn't take any action in response to
3	that letter because we had no reason to believe that
4	it had any impact. The board did not take any formal
5	actions placing any findings on the record regarding
6	that letter, and no notice or record of a panel
7	change was made in response to that letter.
8	In early June Apple first learned of
9	the panel change during a hearing on a motion for
10	Voip-Pal's sur-reply. Again, at that time no
11	explanation was given for the panel change. After
12	that first letter we became aware much, much later of
13	letters 2 through 5 from Dr. Sawyer. A June 21
14	letter, a June 11 letter, which also cc'd this panel,
15	a July 27 letter and an August 31 letter, which cc'd
16	this panel. As I noted Apple and its counsel were
17	unaware of letters 2 through 5 entirely. Dr. Sawyer
18	did not send them to Apple, Voip-Pal did not send
19	them to Apple and the board did not place them on the
20	record or give Apple a chance to respond to those
21	letters. Each of those letters requested a variation
22	on the same thing, sanctions in the form of a
23	reversal of the institution decision or judgment in
24	Voip-Pal's favor and dismissal or denial of any
25	pending petitions against Voip-Pal.

Page 5

1 The final letter was sent on October 23 by Dr. Sawyer. That letter also cc'd the current 2 3 panel. We again learned of this letter only because 4 it was entered at the District Court as a copy of a 5 letter that was received by the clerk. Dr. Sawyer 6 and Voip-Pal did not copy Apple on that letter and 7 the board did not enter that letter into the record 8 and Apple was not given a chance to respond to that 9 This letter again ratcheted up the threats letter. threatening criminal liability to the board, again, 10 11 requested reversal of the institution decision and 12 dismissal of the pending petitions. This letter, 13 however, was key. In this letter, the October 23 14 letter, Dr. Sawyer made clear that he, over the past 15 several months, has participated in a series of 16 meetings and consultations with attorneys for 17 Voip-Pal. He admitted that he continued to serve as an advisor for Voip-Pal. He admitted that the 18 19 perceptions of Voip-Pal and its attorneys were what 20 he was writing about. He admitted the shared 21 perception of the attorneys was being put forth in 22 his letter, and finally he admitted in the October 23 23 letter that the attorneys for Voip-Pal shared or 24 provided him with the legal sections that formed the basis of his October 23 letter. It was clear at that 25

ALADIC LITICATION CED///OFC

## DOCKET A L A R M



# Explore Litigation Insights

Docket Alarm provides insights to develop a more informed litigation strategy and the peace of mind of knowing you're on top of things.

## **Real-Time Litigation Alerts**



Keep your litigation team up-to-date with **real-time alerts** and advanced team management tools built for the enterprise, all while greatly reducing PACER spend.

Our comprehensive service means we can handle Federal, State, and Administrative courts across the country.

## **Advanced Docket Research**



With over 230 million records, Docket Alarm's cloud-native docket research platform finds what other services can't. Coverage includes Federal, State, plus PTAB, TTAB, ITC and NLRB decisions, all in one place.

Identify arguments that have been successful in the past with full text, pinpoint searching. Link to case law cited within any court document via Fastcase.

## **Analytics At Your Fingertips**



Learn what happened the last time a particular judge, opposing counsel or company faced cases similar to yours.

Advanced out-of-the-box PTAB and TTAB analytics are always at your fingertips.

## API

Docket Alarm offers a powerful API (application programming interface) to developers that want to integrate case filings into their apps.

#### LAW FIRMS

Build custom dashboards for your attorneys and clients with live data direct from the court.

Automate many repetitive legal tasks like conflict checks, document management, and marketing.

#### FINANCIAL INSTITUTIONS

Litigation and bankruptcy checks for companies and debtors.

## E-DISCOVERY AND LEGAL VENDORS

Sync your system to PACER to automate legal marketing.