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The Drug Development and Approval Process

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The process of getting a drug to market, from first testing to final FDA approval, is summarized in figure 1 and described at greater length below.

Figure 1
An Overview of the Drug Development Process

Preclinical	Clinical			Approval	Market	
Toxicology	Investigational New Drug Application	Phase I	Phase II	Phase III	New Drug Application	Phase IV / Postmarket surveillance
		safety	safety dosing efficacy	safety efficacy side effects		
Expenses		\$15.2 million	\$23.4 million	\$86.5 million		
Time		21.6 months	25.7 months	30.5 months		
1 to 6 years	6 to 11 years			0.6 to 2 years	11 to 14 years	
Overall probability of success						
		30%	14%	9%	8%	
Conditional probability of success						
		40%	75%	48%	64%	90%
Sources: Dimasi, Hansen, and Grabowski (2003) .						
Notes: The line marked "Overall probability of success" is the unconditional probability of reaching a given stage. For example, 30 percent of drugs make it to phase I testing. The line marked "Conditional probability of success" shows the probability of advancing to the next stage of the process conditional on reaching a given stage. For example, the probability of advancing to Phase III testing conditional on starting Phase II testing is 48 percent.						

Drug companies continuously analyze thousands of compounds, seeking ones of therapeutic value. During the six to seven years of [preclinical testing](#), the manufacturer completes synthesis and purification of the drug and conducts limited animal testing. Of five thousand compounds tested, approximately five will appear promising enough to induce the company to file an [Investigational New Drug Application \(IND\)](#). If the IND is approved by the FDA and by an [Institutional Review Board](#), the manufacturer may begin the first phase of development.

The [IND](#) stage consists of three phases. In [phase I](#), clinical trials using healthy individuals are conducted to determine the drug's basic properties and safety profile in humans. Typically the drug remains in this stage for one to two years. In [phase II](#), efficacy trials begin as the drug is administered to volunteers of the target population. At the end of [phase II](#), the manufacturer meets with FDA officials to discuss the development process, continued human testing, any concerns the FDA may have, and the protocols for [phase III](#), which is usually the most extensive and most expensive part of drug development. During the

phases of the [IND](#), the manufacturer can obtain [accelerated development/review](#) of the drug. Other accommodations for usage prior to approval include [treatment IND](#) and [parallel tracking](#).

Once [phase III](#) is complete, the manufacturer files an [NDA](#). Review of the [NDA](#) typically lasts one to two years, bringing total drug development and approval (that is, the IND and NDA stages) to approximately nine years. During the [NDA](#) stage, the FDA consults advisory committees made of experts to obtain a broader range of advice on drug safety, effectiveness, and labeling. Once approved, the drug may be marketed with FDA regulated labeling. The FDA also gathers safety information as the drug is used and adverse events are reported, and it will occasionally request changes in a labeling or will submit press releases as new contraindications arise. If adverse events appear to be systematic and serious, the FDA may withdraw a product from the market.

Over time there has been a clear tendency for FDA regulations and requirements to expand and multiply. In 1980, the typical drug underwent thirty clinical trials involving about fifteen hundred patients. By the mid-1990s, the typical drug had to undergo more than sixty clinical trials involving nearly five thousand patients.

[Public Agenda Online](#) has some useful background information on medical and drug research in the form of easy-to-read charts.

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