#### Page 1

<pre>1 UNITED STATES PATENT AND TRADEMARK OFFICE 2 BEFORE THE PATENT TRIAL AND APPEAL BOARD 3 4 TELIT WIRELESS SOLUTIONS INC. 5 and 6 TELIT COMMUNICATIONS PLC, 7 Petitioner 8 v. 9 M2M SOLUTIONS LLC 10 Patent Owner 11 12 Case IPR2016-00055 13 Patent 8,648,717 B2 14 15 DEPOSITION of KIMMO SAVOLAINEN, an 16 expert witness on behalf of Petitioners, held at 17 the Law Office of Pearl Cohen Zedek Latzer 18 Baratz, 1500 Broadway, 12th Floor, New York, New 19 York, on July 7, 2016, commencing at 9:27 a.m., 20 and before Helene Gruber, CSR, a Notary Public of</pre>
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21 the State of New York.
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1 A P P E A R A N C E S :	1 KIMMO SAVOLAINEN,
2 PEARL COHEN ZEDEK LATZER BARATZ	2 Having first been duly sworn, testified as
3 Attorneys for Petitioner	3 follows:
4 1500 Broadway, 12th Floor	4 EXAMINATION
5 New York, New York 10036	5 BY MR. HENSCHKE:
6 BY: DAVID A. LOEWENSTEIN, ESQ.	6 Q. Would you please state your full name
7	7 and residential address for the record.
8 FOLEY & LARDNER LLP	8 A. Kimmo Olavi Savolainen,
9 Attorneys for Patent Owner	9 Muottaajanpiha #10, Kempele, Finland 90450.
10 111 Huntington Avenue, Suite 2600	10 MR. HENSCHKE: As an initial
11Boston, Massachussetts02199	11 housekeeping matter, I would like to mark and
12 BY: MARC N. HENSCHKE, ESQ.	12 introduce as Savolainen Exhibit 1 the Patent
13 Mhenschke@foley.com	13   Owner's Notice of Deposition of Kimmo
14	14 Savolainen that has brought us here today.
15 ALSO PRESENT:	15 (Patent Owner's Notice of Deposition
16 MILO EADAN, Patent Agent	16 marked Savolainen Exhibit 1.)
17	17 Q. Let me show you a document that has
18	18 been marked as Exhibit 1105 in the IPR
19	19 proceedings, and that bears the title Declaration
20	20 of Kimmo Savolainen for inter partes review of
21	21 U.S. patent number 8,648,717.
22	22 MR. LOEWENSTEIN: Are you going to mark
23	23 it?
24	24 MR. HENSCHKE: I am not going to mark
25	25 it. We will refer to it by its exhibit
Page 3	Page 5
⊥ INDEX TO TESTIMONY	1 number from the IPR proceedings, which is
2 WITNESS BY PAGE	1number from the IPR proceedings, which is21105.
2 WITNESS BY PAGE 3 Kimmo Savolainen Mr. Henschke 4	<ol> <li>number from the IPR proceedings, which is</li> <li>1105.</li> <li>Q. Do you recognize this, Mr. Savolainen,</li> </ol>
1       INDEX TO TESTIMONY         2       WITNESS       BY       PAGE         3       Kimmo Savolainen       Mr. Henschke       4         4       Mr. Loewenstein       76	<ol> <li>number from the IPR proceedings, which is</li> <li>1105.</li> <li>Q. Do you recognize this, Mr. Savolainen,</li> <li>as the declaration that you submitted in these IPR</li> </ol>
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1       INDEX TO TESTIMONY         2       WITNESS       BY       PAGE         3       Kimmo Savolainen       Mr. Henschke       4         4       Mr. Loewenstein       76         5       5       5         6       INDEX TO EXHIBITS         7       SAVOLAINEN       DESCRIPTION       PAGE         8       1: Patent Owner's Notice of Deposition       4	<ol> <li>number from the IPR proceedings, which is</li> <li>1105.</li> <li>Q. Do you recognize this, Mr. Savolainen,</li> <li>as the declaration that you submitted in these IPR</li> <li>proceedings?</li> <li>A. I believe it is. Yes.</li> <li>Q. So for purposes of our deposition</li> <li>today, I am going to be referring to this as</li> </ol>
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1       INDEX TO TESTIMONY         2       WITNESS       BY       PAGE         3       Kimmo Savolainen       Mr. Henschke       4         4       Mr. Loewenstein       76         5       6       INDEX TO EXHIBITS         7       SAVOLAINEN       DESCRIPTION       PAGE         8       1: Patent Owner's Notice of Deposition       4         9       2: GSM 4.11 specification       51         10       10	1number from the IPR proceedings, which is21105.3Q. Do you recognize this, Mr. Savolainen,4as the declaration that you submitted in these IPR5proceedings?6A. I believe it is. Yes.7Q. So for purposes of our deposition8today, I am going to be referring to this as9either the Savolainen declaration or as Exhibit101105. Is that clear?
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1       INDEX TO TESTIMONY         2       WITNESS       BY       PAGE         3       Kimmo Savolainen       Mr. Henschke       4         4       Mr. Loewenstein       76         5       6       INDEX TO EXHIBITS         7       SAVOLAINEN       DESCRIPTION       PAGE         8       1: Patent Owner's Notice of Deposition       4         9       2: GSM 4.11 specification       51         10       11       EXHIBITS PREVIOUSLY MARKED AND REFERRED TO         12       NUMBER       PAGE         13       1105:       4         14       1113:       5         15       1130:       15         16       17       18         19       20       21         22       23       24	1number from the IPR proceedings, which is21105.3Q. Do you recognize this, Mr. Savolainen,4as the declaration that you submitted in these IPR5proceedings?6A. I believe it is. Yes.7Q. So for purposes of our deposition8today, I am going to be referring to this as9either the Savolainen declaration or as Exhibit101105. Is that clear?11A. It's clear.12Q. Let me show you another document that13has already been marked and submitted in these IPR14proceedings as Exhibit No. 1113, and this is a PCT15patent application with the inventor Van Bergen,16and it bears numbers WO 00/17021.17MR. LOEWENSTEIN: Off the record.18(Discussion off the record.)19Q. Mr. Savolainen, today I am going to be20referring to this as either Van Bergen or as21Exhibit 1113. Is that clear?22A. That's clear.
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1 the subsystem that is called ALU 16?	1 form.
2 A Yes Lam	2 You could answer if you understand.
3 O. And ALU 16 is also referred to as the	3 A. I'm not sure I follow you. Can you
4 GSM mobile unit in Van Bergen, correct?	4 say that question again?
5 A. I believe that's correct.	5 O. I am trying to figure out if it is the
6 O. Would a person of ordinary skill	6 case that there are different types of digital
7 understand ALU 16 as being capable of generating	7 electronic signals that ALU 16 can transmit and
8 digital outputs that it could transmit to other	8 generate. Would you consider there to be
<sup>9</sup> subsystems in the Cell-Eve system?	9 different types or categories of those signals?
10 MR. LOEWENSTEIN: Object to the form.	10 MR. LOEWENSTEIN: Same objection.
11 Can you put a date on that?	11 Compound.
12 A. Yes. The ALU 16 needs to	12 A. There can be different signals,
13 communicate through the modem with the	13 different commands, as an example, through the
14 controller, and that would be using digital	14 serial port.
15 signals.	15 Q. Would some of the
16 Q. Is ALU 16 able to transmit digital	16 MR. HENSCHKE: Strike that.
17 outputs to modem 15?	17 Q. Would some of the digital electronic
18 A. Digital outputs? There is some form	18 signals that ALU 16 could generate and transmit be
19 of communication, and most likely there is a	19 data streams?
20 digital serial port in between the two.	20 MR. LOEWENSTEIN: I think I am going to
21 Q. Is ALU 16 able to transmit digital	21 object to the form of the question. I am not
22 outputs to controller and memory unit 14?	sure that term is used in the patent or has
A. I believe through the modem, yes, it	23 been defined in this IPR.
24 is.	A. I was going to ask you to define
Q. Is ALU 16 able to transmit digital	data stream, because that could be many things.
Page 7	
I age /	Page 9
1 outputs to the alarm sensor interface 122	Page 9
1 outputs to the alarm sensor interface 13?	Page 9 1 Q. Well, I believe it would be a digital 2 electronic signal that was principally data or
1 outputs to the alarm sensor interface 13? 2 A. Through the chain, the modem and the 3 controller relaying information from the ALU I	1    Q.    Well, I believe it would be a digital      2    electronic signal that was principally data or      3    carrying data?
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3 (Pages 6 to 9)

	Page 10		Page 12
1	through the GSM network from the RMU in the	1	notification about that to the controller.
2	system.	2	It could send a notification when it
3	Q. What, if anything, is the difference	3	returns to said coverage.
4	between digital electronic signals that are data	4	If there is an SMS message that
5	outputs as opposed to digital electronic signals	5	arrives, it would notify the controller that such
6	that are control signals?	6	an SMS has arrived, and it can be read from the
7	MR. LOEWENSTEIN: I am going to object	7	memory of the ALU, or it could automatically
8	to the form.	8	forward that SMS message to the controller.
9	You can answer.	9	Q. Is there a technical term that you
10	A. Can you say that again? I'm not	10	would use to describe these types of status
11	sure I follow that question.	11	notifications?
12	Q. We have talked about two different	12	A. Well, I think status notification is
13	types of digital electronic signals, one which is	13	a fairly good description.
14	issuing data or data stream, and then a second	14	O. Would what you are calling status
15	category that we have called control signals, and	15	notifications be referred to as result codes?
16	I am trying to figure out what the difference is	16	A In AT commands the result codes
17	between those two types of digital electronic	17	would be inside of those notifications so the
18	signals, if any	18	result code itself would not be a notification
19	A Well	19	but it would be part of the notification or it
20	MR_LOEWENSTEIN: Object to the form	20	could be part of the notification
21	You can answer	21	O What type of interface would ALU 16
22	A The control signal is a subcategory	22	have for transmitting these digital electronic
23	of those data streams but yeah Those	23	signals we have been discussing?
2.4	control signals are coming through the GSM	2.4	A Most likely it would be an
25	network from the RMU and go through the ALU	2.5	asynchronous serial port
1	into the controller or alarm sensory interface.	1	O. That is your understanding of what kind
2	O Do you consider the control signals to	2	of interface ALU 16 would have as shown there in
3	be a type of digital data?	3	Figure 2?
4	A. Yes, you can consider those to be a	4	A. Yes. I believe so. There was even
5	type of digital data.	5	something said about that somewhere in this.
6	Q. Do you consider that to be a that	6	O. For instance, if I direct your
7	control signal to be a binary output as	7	attention to page 7, lines 25 through 31, does
8	distinguished from a data stream?	8	that help?
9	MR. LOEWENSTEIN: Object to the form.	9	A. Yes. That is referring to
10	A. Well, data stream would also be	10	asynchronous mode serial communication, which
11	binary data.	11	could refer either to the communication
12	Q. Would be or could be?	12	serial communication between those blocks or
13	A. Most likely would be, and definitely	13	modules in Figure 2, or it could also be
14	could be.	14	referring to the cellular communication. Both
15	Q. Are there any other types of digital	15	are serial and asynchronous.
16	electronic signals that we haven't discussed so	16	Q. Does this suggest for the Figure 2
17	far that ALU 16 would be capable of generating and	17	embodiment, ALU 16 is sending electronic signals
18	transmitting?	18	as hard wire serial transmissions?
19	A. Well, the ALU is a GSM mobile unit;	19	A. Could be hard wire, or hard wire
20	hence, it does operate as one, so it is a	20	could be replaced by a bluetooth, as an
21	communication device, and it does also send or	21	example.
22	could, at least, send sort of a status data	22	Q. Is there any disclosure of bluetooth
23	status of the communication.	23	communication in the Van Bergen patent
24	As an example, if it goes out of	24	application?
25	coverage of the cell network, it could send a	25	A. I do not think there is in this
	,	1	

4 (Pages 10 to 13)

Page 14	Page 16
1 reference, but there was another reference, I	1 that is referenced in the Van Bergen patent
2 believe it was called the Sonera reference.	2 application, correct?
<sup>3</sup> that was discussing bluetooth as an alternative	3 MR. LOEWENSTEIN: I am going to object
4 for hard wire serial.	4 to the form of the question.
5 Q. I am just asking you now about what Van	5 A. The dates are indicating that at
6 Bergen teaches with respect to Figure 2. There is	6 least this document would not be the same that
7 no teaching of a bluetooth transmission or the	7 the PCT application is referring to, but it is
8 presence of a bluetooth transceiver in any of	8 possible that it is similar.
9 those subsystems, correct?	9 Q. In fact, you relied upon it in your IPR
10 MR. LOEWENSTEIN: Object to the form.	10 analysis as being the same or similar, didn't you?
11 You can answer.	11 MR. LOEWENSTEIN: Object to the form.
12 A. I believe you are correct. This	12 A. Let me check it what I said about
13 particular reference does not discuss bluetooth	13 that. I don't remember by heart.
14 as an alternative means for hard wire serial	14 If you do remember where I did refer to
15 communication.	15 Falcom A2
16 Q. Van Bergen teaches that one example of	16 MR. LOEWENSTEIN: It looks like it is
17 what could serve as ALU 16 in Figure 2 is a Falcom	17 on page 95.
18 A2 GSM mobile unit, correct?	18         A. I believe I did indeed refer to this
19 A. That I believe is correct.	19 document.
20 Q. In fact, if I direct your attention	20 Q. You relied upon Exhibit 1130 in your
back to page 7 of Van Bergen at lines 33 to 34.	21 analysis to show what kind of features and
A. Can you say the lines again?	22 capabilities the Falcom unit referenced and Van
23 Q. I am on page 7 of Van Bergen at lines	23 Bergen had, right?
24 33 to 34.	24 MR. LOEWENSTEIN: Object to the form.
25 A. It does refer to Falcom A2 GSM	A. I believe I did do refer to this
Dava 15	
Page 15	Page 17
1 mobile unit.	Page 17 1 document.
Page 15 1 mobile unit. 2 Q. And it says that is an example of what	Page 17 1 document. 2 Q. And you refer to it in the manner I
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5 (Pages 14 to 17)

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