

GARY HEATH

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EDUCATION: **Bachelor of Science - Mechanical Engineering (MET), 1979**
University of Southern Colorado/CSU Pueblo, Pueblo, CO
Masters in Business Administration, 1984
University of Phoenix, Denver, CO

SKILLS:

- Innovative engineering design and management, resulting in three issued patents
- Effective Medical Device Operations and R&D Management and Engineering Design in the areas of medical instruments, high volume, single use, sterile disposables, and sterile injectable solutions
- Worldwide Manufacturing Strategic Planning and Operations implementation
- Business acquisition strategies, negotiations and integrations

EXPERIENCE:

EVERGREEN RESEARCH, INC.

November 2009 TO PRESENT

Co-owner/Principal Engineer

- Co responsible for all aspects of Evergreen Research, Inc. ERI specializes in the Contract R&D, Contract Manufacturing and Contract RA/QA services to the Medical Device Industry. ERI has been in business for over 25 years and is well recognized and regarded in the Medical Device Industry.

GARY HEATH & ASSOCIATES

AUGUST 2007 TO OCTOBER 2009

President and Founder

- Technical and Operational consultant to the Medical Device Industry. Nearly 30 years of skill and expertise in the development, manufacturing and operational phases of medical devices, in particular, Medical Equipment, Single Use-Sterile Disposables, and Sterile-Injectable Solutions.

COBE/GAMBRO/TERUMO BCT, INC. - LAKEWOOD, CO

1988 – 2007

Director, Vice President, President and Chief Operating Officer

- Responsible for the Worldwide Operations of a \$400M Medical Device Company, with over 2,000 employees.
- Responsible for Global Operations in three locations: Lakewood CO, USA; Gloucester, England, UK; and Larne, Northern Ireland, UK.
- Established the Gloucester, England Manufacturing Facility, as part of the Gambro BCT Strategic Operations Plan, to produce medical disposables for the Blood Banking Industry.
- Led the due diligence, negotiation and integration of the \$12 Million Sterile, Medical Injectable Solutions acquisition of Ivex Pharmaceuticals, in Larne, Northern Ireland, UK.
- Managed multiple process redesigns that enabled Gambro BCT to maintain 65% average gross margins, over a 19-year period.
- Responsible for Global Supply Chain Management and Global Logistics for over 19 years.
- Total responsibility for Global Manufacturing, Facilities, ITS, Quality, Regulatory, Terminal Sterilization (Gamma, ETO and Steam), Business Services (Model Shop, Printing Services, Laboratory Services,

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COBE LABORATORIES, INC. - LAKEWOOD, CO

1983–1988

Senior Manufacturing and R&D Engineer, Engineering Manager and Manufacturing Manager

- Responsible for various design teams and manufacturing operations in equipment and disposables operations.
- Lead design engineer on a team that created unique designs in the dialysis and blood banking markets, enabling COBE to replace generic disposables with patent, protected proprietary products.
- Developed cost reduction and automation projects that lowered costs by over \$20 Million and improved quality by over 60%.

TECHNICARE/J&J ULTRASOUND - LITTLETON, CO

1981 - 1983

Senior Project Engineer

- Responsible for the engineering support of the assembly of precision, hand held, medical ultrasound devices
- Co developed Technicare's innovative mechanically beam steered, ultrasound probe.

ADR ULTRASOUND - TEMPE, AZ

1979 - 1981

Project Engineer

- Designed precision, hand held, medical ultrasound devices, which revolutionized the OB/GYN Ultrasound Market.
- Responsible for the manufacturing engineering support of these devices

PATENTS and AWARDS:

- 4,666,598 "Apparatus for use with fluid flow transfer device" granted 5/19/87
- 4,770,787 "Method of operating a fluid flow transfer device" granted 9/13/88
- 4,798,090 "Apparatus for use with fluid flow transfer device" granted 1/17/89
- Member of Who's Who in The World, America, The West, and Finance and Industry

AFFILIATIONS:

- Senior Member of Society of Manufacturing Engineers since 1979
- Senior Member of Society of Plastics Engineers since 1983
- Student of Demand Flow Technology

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HIGHLITES and ACHIEVEMENTS:

Born: November 5, 1954, Pueblo, Colorado

Fourth generation Colorado Native

Graduated: 1973: Pueblo East High School with honors

1979: University of Southern Colorado
BS, Mechanical Engineer with honors

1984: University of Phoenix
Masters in Business Administration with honors

- Senior Member of Society of Manufacturing Engineers since 1979
- Senior Member of Society of Plastics Engineers since 1983
- Co-designer of first mechanical beam steered, Real Time Ultrasound Medical Device for OB/GYN, at ADR Ultrasound, Phoenix, Arizona, 1979
- Hold multiple patents for Disposable Blood Tubing Sets used in the Kidney Dialysis Field. Over 45,000 of these devices are produced each day for kidney dialysis use worldwide.
- Recognized in the industry as an expert in the field of medical device disposables design and manufacturing, materials selection, and sterilization methodologies.
- Member of Who's Who in The West, In Finance and Industry, In America and In The World
- Appointed Director of Gambro BCT Global Operations in 1991
- Appointed Vice-President of Gambro BCT Global Operations in 1995
- Appointed President of Gambro BCT in 2000
- Appointed Chief Operating Officer of Gambro BCT in 2001
- Vice President of Global Operations for Gambro BCT until 2007
- Formerly responsible for all Gambro BCT Operations, with over 2000 employees globally and \$400 million in sales.
- Gambro BCT/Caridian BCT/Terumo BCT is the largest employer in Lakewood, Colorado and the fourth-largest manufacturing company in Colorado.
- Established the Gloucester, England Manufacturing Facility for Gambro in 1995, to produce medical disposables for the Blood Banking Industry.
- Purchased Ivex Pharmaceuticals in Larne, Northern Ireland, in May, 2004, on behalf of Gambro BCT.
- Co owner of Evergreen Research, Inc. since 2009.
- Serve on various Boards in the Medical Industry and consult in the areas of Manufacturing Practices and Medical Devices.
- Have traveled globally to Gambro Operations Facilities and Gambro Suppliers