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IPR2016-00159, Paper No. 49
March 9, 2017

RECORD OF ORAL RECORD

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

PALO ALTO NETWORKS, INC. And

BLUE COAT SYSTEMS, LLC

Petitioner,

V.

FINJAN, INC.,

Patent Owner.

Case IPR2016-00159

Patent 8,677,494 B2

Before: CHARLES J. BOUDREAU, ZHENYU YANG, and
SHEILA F. McSHANE (by Videoconference), Administrative Patent
Judges.

The above-entitled matter was heard on Thursday,
February 16, 2017 at the U.S. Patent and Trademark Office, 26 South Fourth
Street, Courtroom 322, San Jose, California at 10:01 a.m.

APPEARANCES:

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1 MR. ARMON: Good morning. Orion Armon, lead
2 counsel for Petitioner Palo Alto Networks. And I have my
3 colleague Mikaela Stone with me, and Michael Skrzypek here
4 as our trial tech sitting next to me at counsel table.

5 JUDGE BOUDREAU: And for Patent Owner?

6 MR. HANNAH: Good morning, Your Honor. Nice
7 to see you in person instead of over a video screen.

8 Good morning, Your Honors. James Hannah on
9 behalf of Finjan and with me is Hien Lien.

10 JUDGE BOUDREAU: Thank you.

11 MR. HANNAH: Thanks.

12 JUDGE BOUDREAU: We set out the procedure for
13 today's hearing in the Hearing Order, which was Paper 46, but
14 I'll just take a few minutes to remind everyone. Petitioner and
15 Patent Owner will each have 30 minutes to present arguments.
16 Petitioner will go first and present its case regarding the
17 challenged claims and may reserve time for rebuttal. Patent
18 Owner will then respond to Petitioner's presentation.
19 Petitioner will then have the opportunity to use any reserved
20 rebuttal time to respond to Patent Owner's arguments.

21 The parties may also discuss their respective
22 motions to exclude evidence, and in Patent Owner's case, its

1 Motion for Observations on Cross Examination, during their
2 initially allotted time.

3 And if you do bring up any of those motions during
4 your initial presentation, then the other party will have the
5 opportunity to respond during its response or rebuttal time.

6 Just a few other points. Keep in mind that Judges
7 Yang and McShane won't be able to see the screen over there.
8 So anytime that you're referring to any demonstratives or
9 papers in the case, please make sure that you identify them by
10 the exhibit number or the page number of the demonstratives
11 just so that the record is clear for the transcript as well as for
12 Judges Yang and McShane's benefit.

13 Lastly, just as a common courtesy, if you believe
14 that the other party is making a new argument that wasn't
15 presented in the briefs or if you have any our objections, we
16 just ask that you reserve them until the end or until your
17 presentation, rather than interrupting.

18 With that, unless there are any questions from any
19 of the parties, we may proceed.

20 And Mr. Armon, just before you begin, would you
21 like to reserve any of your time for rebuttal?

22 MR. ARMON: I'd like to reserve ten minutes for

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