UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

PALO ALTO NETWORKS, INC., BLUE COAT SYSTEMS, INC, Petitioner,

v.

FINJAN, INC., Patent Owner.

Case IPR2016-00159¹ U.S. Patent No. 8,677,494

PATENT OWNER'S MOTION FOR OBSERVATIONS

¹ Case IPR2016-01174 has been joined with this proceeding.

DOCKET

Patent Owner Finjan, Inc. submits the following observations of the

November 30, 2016, cross-examination of John Hawes (Ex. 2045):

Observation #1: <u>There is no Evidence that Swimmer was "distributed to 163</u> <u>attendees"</u>

Mr. Hawes confirmed in his deposition that Exhibit B to Ex. 1089 is only a list of delegates "who registered to attend... the conference" and that "[t]here's no indication on Exhibit B whether any of them attended." Ex. 2045 at 22:10–21. This testimony is relevant because it is contrary to Petitioner's claim that "Swimmer was... distributed to 163 attendees." Petitioner's Reply at 5. Mr. Hawes' statement that Virus Bulletin "would probably send [non attendees who registered to attend the conference] a copy of the proceedings book out of courtesy" is entirely speculative.

Observation #2: <u>There is no Evidence that Swimmer was "distributed to 163</u> <u>attendees"</u>

Mr. Hawes confirmed that he had no "firsthand knowledge about the percentage of registered attendees versus actual attendees from 1995 until 2006." Ex. 2045 at 44:21–45:4. This testimony is relevant because it is contrary to Petitioner's claim that "Swimmer was... distributed to 163 attendees." Petitioner's Reply at 5. Mr. Hawes' statement that Virus Bulletin "would probably send [non attendees who registered to attend the conference] a copy of the proceedings book out of courtesy" is entirely speculative.

Patent Owner's Motion for Observations IPR2016-00159 (U.S. Patent No. 8,677,494)

Respectfully submitted,

Dated: January 9, 2017 /James Hannah/ James Hannah (Reg. No. 56,369) jhannah@kramerlevin.com Kramer Levin Naftalis & Frankel LLP 990 Marsh Road Menlo Park, CA 94025 Tel: 650.752.1700 Fax: 650.752.1800 Jeffrey H. Price (Reg. No. 69,141) jprice@kramerlevin.com Kramer Levin Naftalis & Frankel LLP 1177 Avenue of the Americas New York, NY 10036 Tel: 212.715.7502 Fax: 212.715.8000 (Case No. <u>IPR2016-00159</u>) Attorneys for Patent Owner

CERTIFICATE OF SERVICE

Pursuant to 37 C.F.R. § 42.6(e), the undersigned certifies that a true and

correct copy of the foregoing Patent Owner's Motion for Observations was served

on January 9, 2017, by filing this document through the Patent Review Processing

System as well as delivering via electronic mail upon the following counsel of

record for Petitioner and Joinder Petitioner:

Orion Armon Brian Eutermoser COOLEY LLP 380 Interlocken Crescent, Suite 900 Broomfield, Colorado 80021 oarmon@cooley.com beutermoser@cooley.com zpatdcdocketing@cooley.com

Max Colice COOLEY LLP 500 Boylston Street, 14th Floor Boston, Massachusetts 02116-3736 <u>mcolice@cooley.com</u> <u>zpatdcdocketing@cooley.com</u>

Jennifer Volk-Fortier COOLEY LLP One Freedom Square Reston Town Center 11951 Freedom Drive Reston, Virginia 2019 jvolkfortier@cooley.com zpatdcdocketing@cooley.com Michael T. Rosato Andrew. S. Brown WILSON SONSINI GOODRICH & ROSATI 701 Fifth Avenue, Suite 5100 Seattle, WA 98104-7036 <u>mrosato@wsgr.com</u> <u>asbrown@wsgr.com</u>

Neil N. Desai WILSON SONSINI GOODRICH & ROSATI 633 West Fifth Street, 15th Floor Los Angeles, CA 90071-2027 <u>ndesai@wsgr.com</u>

> /James Hannah/ James Hannah (Reg. No. 56,369) Kramer Levin Naftalis & Frankel LLP 990 Marsh Road, Menlo Park, CA 94025 (650) 752-1700